



THE ONLY GRADUATE CAREER GUIDE TO

# Chartered Patent Attorneys 2021/22

32nd Edition

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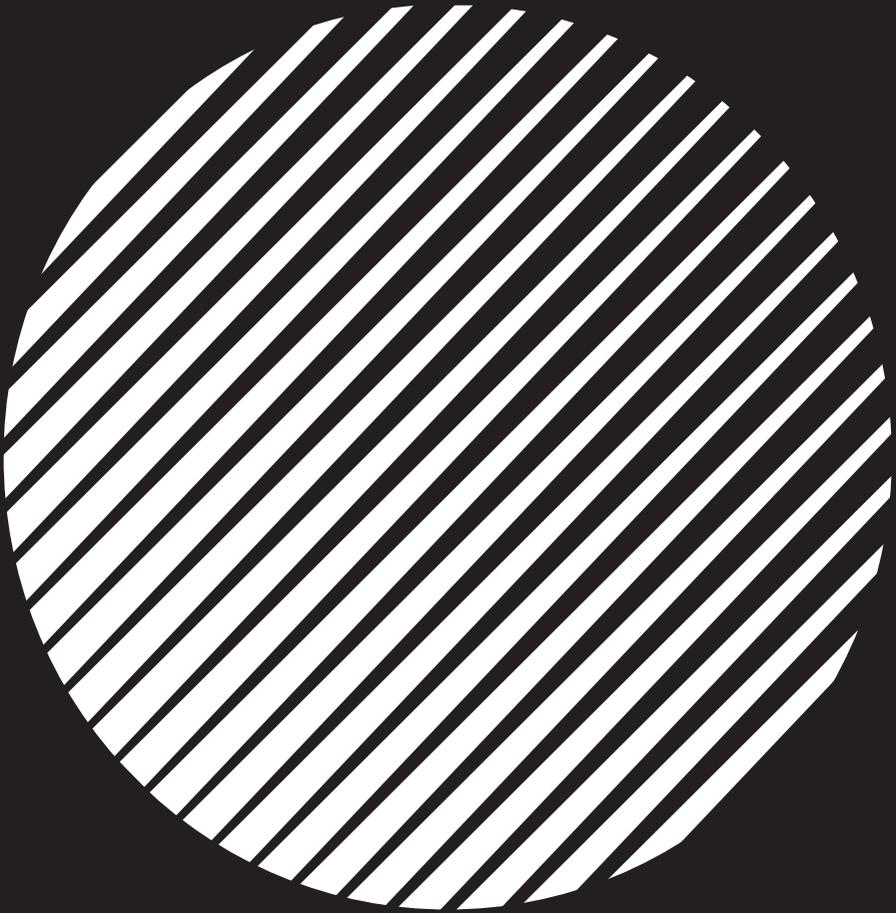
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This guide takes you through the basics and beyond; from applications and exams, to first-hand reports from patent professionals at various career levels, to an **Employer Directory** at the back of the guide to help find your future employer - offering you plenty of reasons to join the profession before applying for jobs on [www.ipcareers.co.uk](http://www.ipcareers.co.uk).

'Should you decide to become a patent attorney, I guarantee you will never be bored'

Lee Davies, Chief Executive, CIPA

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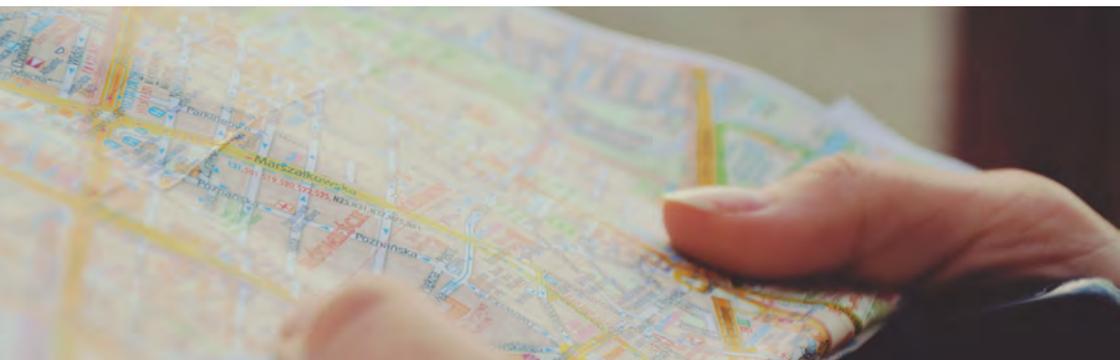
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University College Cork  
University College Dublin  
University of Aberdeen  
University of Hertfordshire  
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University of Oxford  
University of Sussex

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Appleyard Lees	Lawrie IP
Beck Greener	Marks & Clerk
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Brand Murray Fuller	Maucher Jenkins
Carpmaels & Ransford	Mewburn Ellis
CMS	Mohun Aldridge Sykes
D Young & Co	Murgitroyd
Dummett Copp	Page White & Farrer
Dehns	Phillips & Leigh
EIP	Potter Clarkson
Elkington & Fife	Reddie & Grose
European Patent Office	Sagittarius IP
Forresters	Schlich
Gill Jennings & Every	Secerna
GlaxoSmithKline	Slingsby Partners
Graham Watt & Co	Swindell & Pearson
HGF	UDL
Hindles	Venner Shipley
Hoffmann Eitle	Williams Powell
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ip21	Withers & Rogers
ipconsult	Wynne Jones IP

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## JOB FINDER

*Provides summary information on opportunities offered, office locations, benefits, and how to apply. Page 172 to 185.*



# INTRODUCTION FROM CIPA

Introducing the *IP Careers Guide to Chartered Patent Attorneys 2021/22* is CIPA Chief Executive Lee Davies. He tells us of a profession where law, technology and commerce converge, and where the rewards are great for the skillful and diligent practitioner.



Chartered Patent Attorneys are passionate about science, technology and engineering; they are experts in the application of the law as it relates to the protection of intellectual property and they enjoy working with innovators and creatives to take an idea from its most basic concept through to a marketable product which is protected by a well-crafted patent. The patent attorney will have the skills and knowledge to understand the underlying concepts of the original idea and work with the inventor to decide how best to protect the idea to prevent it from being copied.

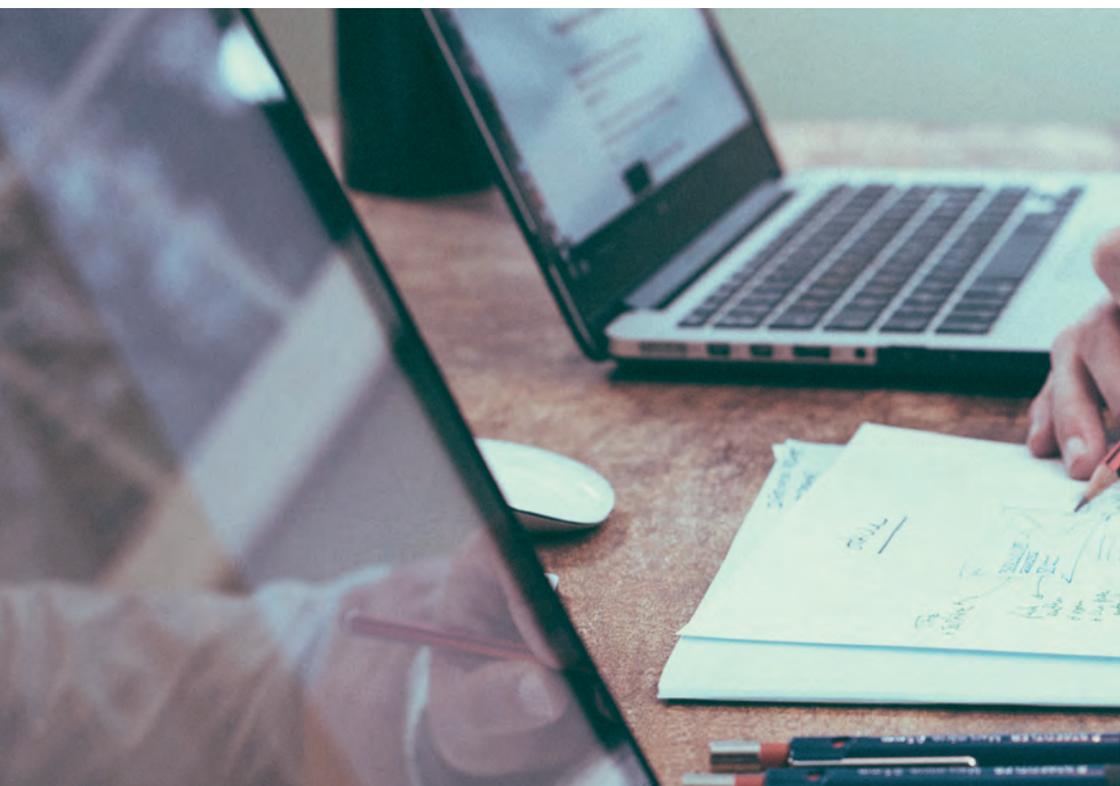
The patent attorney's work does not end with the granting of the patent. Chartered Patent Attorneys are there to support businesses as they grow and thrive, helping them to defend their IP when others infringe against the protection offered by a patent. There will also be times when businesses are accused of infringing patents belonging to other companies and patent attorneys are the first port of call for expert advice.

Chartered Patent Attorneys are also able to advise on wider IP rights such as the protection of brand identity through trade marks and other rights such as registered designs.

The great 'buzz' about being a patent attorney is the ability to see cutting-edge technological developments as they happen. You will watch businesses grow. You will be there in the thick of it. You will be involved with obtaining patents and other IP rights both in the UK and worldwide, and you will have the opportunity to practice your technological skills, your legal skills and your language skills.

Should you decide to become a patent attorney, you will be joining a profession that has been in existence for more than a hundred years, but which continues to evolve to meet the changing needs of business and industry in the 21st century. I guarantee you will never be bored. ●

**Lee Davies** is Chief Executive of the Chartered Institute of Patent Attorneys.



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# WHAT IS A PATENT ATTORNEY?

Drafting effective patents requires a unique combination of science, law and language. Working as a patent attorney requires a scientific background to understand new technologies and the ability to explain them to others. Intellectual Property specialists Mewburn Ellis explain more about this interesting and rewarding profession.

A patent attorney is a member of a specialised legal profession who is qualified to advise clients about patents (and usually other intellectual property rights) and who assists them in obtaining patents granted by patent offices around the world. They may be employed 'in-house' by companies or work in private firms (just like solicitors).

If you work in a private firm, you will work for lots of different clients who might be individuals, universities, start-up companies, large corporations or overseas attorneys. A good patent attorney needs to be able to adapt to the different needs of a diverse client base and remain aware of new and emerging technologies.

You do not need a law degree – a degree in a science, engineering, technology or mathematics based subject is strongly preferred. A science/engineering background is required to enable you to understand a client's invention. You will learn the necessary law on the job. This mix between science/engineering and law is one of the aspects that makes the role of the patent attorney such an interesting career. Training usually takes 4-5 years and you will be required to pass various professional exams to qualify as a Chartered Patent Attorney and a European Patent Attorney.

## What is a patent?

A patent is an exclusive right granted by the state allowing its owner to control commercial exploitation of an invention. The invention can relate to anything from computers and electronics to pharmaceuticals and gene sequences, provided that it is new and is not obvious.

In the UK, an inventor files a patent application at the Intellectual Property Office (UKIPO). However, in return for their exclusive right to use the invention, the state requires that

the inventor submits an application describing what the invention is and how to put it into practice. The UKIPO will then examine the application to assess if a patent should be granted.

If a patent is granted, the 'patentee' can stop others from using the invention for up to 20 years (as long as renewal fees are paid to keep the patent in force). However, the patent is only effective in the UK. In other countries there are separate patent offices, laws and patent attorney professions.

## What does a patent attorney do?

A patent attorney assists their client, or their employer, in obtaining a patent. This includes drafting the description of the invention and the claims, as well as communicating with the patent office to make the case for why a patent should be granted.

Drafting the description and the claims requires a technical background in order to properly understand the invention and clearly explain it to others. Convincing the patent office that a patent should be granted requires good communication skills and the ability to analyse technical documents to spot what differentiates the new invention from what has already been done. Both require careful, precise writing to ensure that your words convey the exact intended meaning.

## Anything else?

There is more to the job than just drafting patents and arguing with examiners. Patents are just one aspect of intellectual property; attorneys also need a good awareness of designs, trade marks and copyright. Knowledge of these other forms of intellectual property is necessary for qualification and attorneys are expected to be able to advise on technical and commercial problems across the whole intellectual property field.

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## Patent attorneys work in a unique space where law, commerce and technology all overlap.

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Patents are commercial tools for clients so it is important to develop a knowledge of how they are applied in a business environment. This may include licensing the patent to allow other companies to use the invention, or advising on other contracts, for example developing new technology.

Patent attorneys also need to advise clients on their freedom to operate in a given field. This is done by researching and analysing any intellectual property owned by other companies and, if necessary, assessing the risk of infringing existing patents. If infringement occurs, or is alleged, patent attorneys may be involved with litigation and can represent clients before the Intellectual Property Enterprise Court.

### What about other countries?

Patents are territorial – they only protect the invention in the country concerned. Many clients want their invention to be protected in many countries, and patent attorneys in the UK help with this.

The vast majority of UK Chartered Patent Attorneys are also qualified (by a set of rigorous examinations) to represent clients before the European Patent Office (EPO), which has the power to grant patents in all EU countries and some others. In the future it may also be possible to obtain a single 'unitary' patent covering the whole of the EU (see 'The Future of the Profession' article further on in this guide).

Outside of Europe, UK patent attorneys secure IP rights by instructing foreign attorneys. In return, the UK attorney will assist the foreign

attorney in obtaining patent protection for their clients at either the UKIPO or the EPO.

### What do you need to be a patent attorney?

- A good science or engineering degree and broad-based interest in science and technology. Have you ever taken something apart to see how it works?
- Excellent communication skills – especially in writing.
- A thoughtful approach to words and language.
- Good people skills to deal with clients and explain complex technical and legal ideas to them.
- An ability to focus on the detail as well as being able to see the bigger picture.
- The ability to work to tight deadlines and to handle several projects simultaneously.

### Why become a patent attorney?

Patent attorneys work in a unique space where law, commerce and technology all overlap. One of the really engaging aspects of the job is that you actively utilise both your scientific knowledge and your analytical reasoning every day. A lot of the job involves solving puzzles of one sort or another, which can require creative thinking and makes the job intellectually very stimulating.

The variety of work, both in terms of clients and technology, makes being a patent attorney a particularly rewarding career. ●

Mewburn Ellis is one of Europe's leading Intellectual Property firms. Ranked top tier, they are a firm synonymous with quality and technical excellence. Spread across five offices in Europe, and with over 250 people, their IP experts provide strategic advice about patent, trade mark and registered designs, as well as any IP-related disputes and legal and commercial requirements. Covering the entire life sciences, chemistry, materials, engineering & electronics fields, their international client base includes large and small companies spanning all industries from iconic international brands to dynamic start-ups.

# ESSENTIAL SKILLS

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The work of a patent attorney requires certain key skills. Prospective employers will look for evidence of these skills – or at least the potential to acquire them – in your CV and personal statement.

## 1. Communication skills

A patent attorney's work relies on good communication skills, both written and oral. You will need to be proficient at using words to define and describe; to explain and advise; to instruct and to question; and to persuade. You will have to communicate with scientists and engineers; business people; other lawyers; and tribunals such as courts and patent offices.

This variety is what makes the job so enjoyable, but it also demands a versatile communication style. You are, in effect, an interpreter between three worlds – technology, business and law – and you need to speak the language of each.

Of course, communication is a two-way process, so you must also be good at reading other people and at learning from what you hear.

You will be expected to develop more effective communication techniques throughout your career. But you should at least have a reasonable degree of skill from the start, and an enthusiasm for communicating. Expect employers to test for this with both written exercises and interview questions.

## 2. The ability to work alone

Particularly in private practice, a patent attorney works alone rather than as part of a team. You will therefore need to be able to manage your own workload, motivate yourself to complete tasks on time and be sufficiently self-critical to quality assess your output. Right from day one, you will have to conduct private research and study, whether for your day to day work or to get you through the qualifying exams.

If you are not keen on long periods alone, analysing and writing documents; if you would rather not spend the rest of your life poring over textbooks, legal documents, scientific papers and of course patents, then you should probably not become a patent attorney.

## 3. A technical bent

You will need to be comfortable with technical information, possibly over a wider range of technologies than you are used to. Even if you are a biochemist, for example, you might still have to get to grips with the mechanical or electrical aspects of a client's new drug delivery device. You will need to understand basic engineering drawings, circuit diagrams and flow charts, and of course graphs, spreadsheets and other common data presentation formats.

To be good at the job, you should have an enquiring mind. You must be able to ask the right questions and learn quickly, becoming just enough of an expert to provide the legal assistance your client needs. It will also help if your curiosity extends to the commercial aspects of your work: a patent attorney should be as interested in a client's business as in the technology it works with.

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## 4. Analytical skills

Patent attorneys have to analyse large amounts of information and reach logical, well-reasoned conclusions. You will need to be clear-thinking and rigorous in your analyses, critical of data and evidence, comprehensive in your approach. You will need to get to grips with both the details of a situation and its 'big picture' implications, processing legal and commercial information as well as scientific

### 5. An eye for detail

In this job, details matter; accuracy is essential. You really do have to care about getting exactly the right word, phrase or definition; one that's precise, apt, exhaustive, unambiguous and indisputable. Start with your CV.

If you find details tedious, or if inaccuracies slip into your work despite your good intentions, then this is not the job for you.

### 6. Lateral thinking

Patent attorneys have to be almost as creative as the inventors they work with. Are there alternative ways of protecting this technology? What will competitors do to avoid our patent? Is there another way of interpreting this document? How can we get round this legal problem? Should I look at this situation from another angle?

### 7. Time and stress management

You will have several pieces of work on the go at once, possibly for different clients and in different technical fields. Some will be urgent, some not; some large, some small; some complex and others relatively easy. New instructions or queries could arrive at any time. And all of this work will carry deadlines, whether legal deadlines or commercial ones driven by your clients' business needs.

As a patent attorney you will need to be organised. You will have to work quickly,

but without loss of accuracy. You must learn to prioritise your case load, to delegate where appropriate and to manage your time efficiently so that all of your tasks get due attention and within the right time-frame.

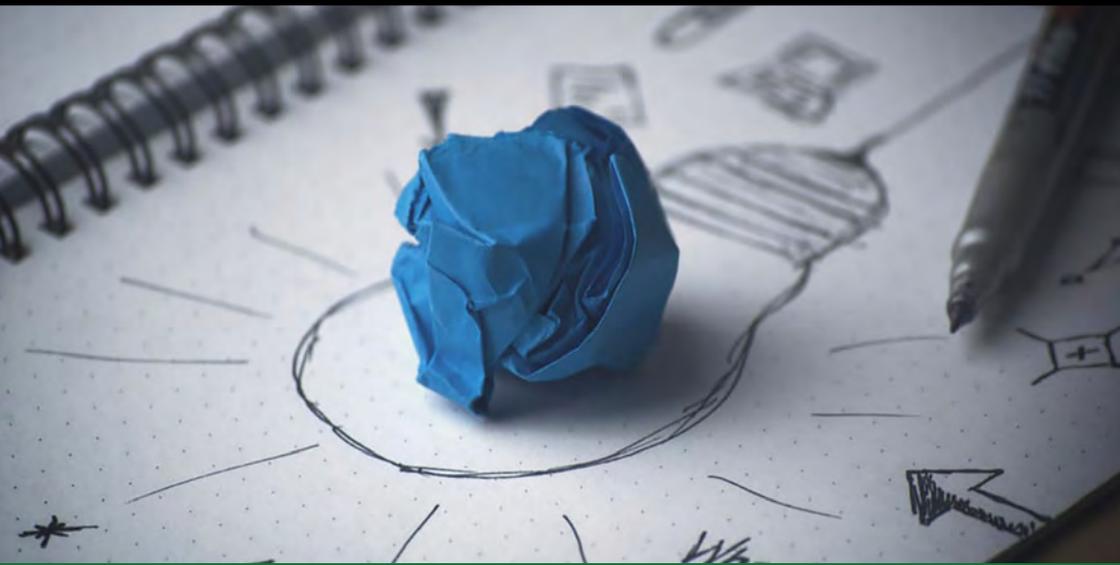
How do you cope under pressure? Can you maintain the quality of your output even as the work piles on? Can you recognise the signs of stress and take evasive action? Some people are inherently more susceptible to stress than others, and their work more likely to suffer as a result. If that applies to you, a career-long battle against stress could make you very unhappy.

For more careers advice visit:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

If you are thinking of becoming a patent attorney, ask yourself whether you feel comfortable in the areas described above. Ultimately, only you will know whether you have the necessary skill-set, or the inclination to acquire it. ●

**Andrea Brewster OBE** is a Chartered UK Patent Attorney and European Patent Attorney, a former President of CIPA and Lead Executive Officer of the IP Inclusive initiative.





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# CORPORATE VS. PRIVATE PRACTICE

Understanding how practices differ and what might suit you can help focus your job searching efforts and determine your career path. Adam Tindall from Appleyard Lees and Ben Charig from Ocado explain how the work and environment can differ within corporate and private practices for patent attorneys.

Some IP lawyers work directly for industrial firms (corporate or 'in-house') while others work in specialist law firms (private practice). In-house jobs are rarer, with most attorneys working in private practice. I trained and worked in-house for a huge engineering firm, then moved to private practice, giving me a relatively balanced view of both camps.

While the core skills are the same, they can be very different jobs. Drop an attorney trained and experienced in industry into private practice and they may be astonished at the demands placed upon them by a constant need for timeliness, speed, customer care and business development. Introduce an attorney who has had a lifetime in private practice into an industrial office and they may be dazzled by the demands of portfolio management, internal networking and decision making.

## Corporate

Industry is more IP savvy now than ever before. Depending on where you end up, corporate IP departments generally require their attorneys to consider the issues of their firm as a whole, and to make judgments based on their understanding of what might be best for the company. Hence you may find yourself to be an important part of the commercial stability and development of your employer. This responsibility can be exciting but also overwhelming, but usually there are plenty of people in senior positions in relevant technical areas happy to advise.

Also, attorneys in industrial departments tend to have a focus on harvesting and evaluating IP in its many forms as much as registering and securing it. This is tremendous fun as you will be working with incredibly clever, creative and passionate people who have interesting things to say and show you. You occasionally have to deal with difficult people and questionable

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**In either sector, this niche area of law has much to offer. If you are curious about the world and enjoy learning new things, I recommend it.**

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ideas, but probably less often than in most other jobs.

Being an in-house patent attorney can be a very social occupation, and an ability to communicate, establish and maintain relationships is key. However, if you prefer, it is possible to find roles where you seldom have to leave your desk and can churn through work while others do the "people" stuff.

Some departments do all of the work themselves, some farm it out to private practice and some do both. For those that outsource, this puts a burden on the shoulders of the attorney to consider the business relevance of what they are doing to justify fees to their private practice colleagues.

Starting at the bottom, career progression through an industrial department will be from trainee to qualified attorney and then to Head of Department, should such an elevated opportunity arise. Industrial attorneys may spend much of their career performing the same tasks of invention harvesting, drafting, and prosecuting month after month with variation coming from different inventions from (mostly) the same core people in the business. Infringement and enforcement issues will also be part of the mix, further developing the attorney's advocacy skills. Hence a trainee and a highly experienced attorney may have a very similar diet of work. As an attorney becomes more senior, they may take on more

managerial and training roles and ultimately significant strategic responsibility, or specialise in specific areas, subject to business need.

Ben Charig, a European Patent Attorney at Ocado explains the difference between working in-house vs in a private practice, having worked in both areas. "As an in-house attorney I interact more closely with my colleagues than I did in private practice. This is true of my dealings with my attorney colleagues, with whom I work collaboratively on lots of matters, and of my dealings with my inventor colleagues. I tend to get involved at an earlier stage in the inventing process than I did in private practice. This can be more rewarding and ultimately fruitful than being given an invention disclosure and left to draft a patent application in isolation – I get a deeper understanding of the motivations behind and advantages of the invention, which can help create a more robust and persuasive patent application. It can, however, extend the drafting process.

Not every in-house patent department or role is the same, of course, just as not every private practice firm or role is the same. In some in-house departments, the in-house attorneys manage rather than create IP portfolios: they decide which inventions to pursue patent protection for and in which territories. They then negotiate licences for the technologies protected by their families of patents, and make other commercial decisions, while the drafting and prosecution work is outsourced to private practice attorneys who make proposals for the managing in-house attorneys to accept or reject."

### **Private Practice**

An attorney in private practice is expected to advise and educate clients and then, regardless of whether it's the right thing to do in the view of the attorney (within limits), the attorney must then carry out the instructions of the client.

Private practice attorneys see a wider range of technology and brands than those in industry, and control of work flow is less easy to achieve

as any client may contact you at any time with a need for immediate action. They may also become embroiled in infringement and enforcement issues more often than their industry colleagues.

Career progression in private practice firms starts at trainee level, which lasts until you pass the requisite number of exams. The level of trust and autonomy given to you will depend on competence and the policy of the firm. Some companies do not let you talk to a client until you are qualified, whereas some expose you to the outside world provided you can present the right image and harvest the right information.

Post-qualification, responsibilities grow in terms of the extent of the challenges attorneys are expected to deal with, the volume of work they should complete and also their responsibilities regarding business development (e.g. bringing in new work for the firm and/or managing existing clients). Being good at these is standard for achieving partnership level, if this is your goal, but this can mean very different things depending on which firm you ultimately end up working in. In some firms, there are levels within partnership one must work through before reaching the very top of the tree.

In private practice, one's relevance to the success of the firm is far more obvious than in industry. The amount of money you bring in and the clients you introduce to the firm provide and show obvious benefits, and this can be very satisfying. Of course, it also carries the risk that any failures will likewise have an impact on the firm and your career development.

### **Job Security**

Private practice firms obviously need qualified people, and few industrial companies that have IP departments could get rid of them entirely. As there are not many IP professionals in the UK, it is relatively rare that you will find yourself without a job, but you may have to move around in order to find one that offers you complete job satisfaction.

### Questions to Consider

Whether you go for industry or private practice, remember that IP professionals are in short supply. Be sure to ask about internal and external training opportunities, as training is going to be a big part of your life for at least

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**In private practice, one's relevance to the success of the firm is far more obvious than in industry.**

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the next three years. Ask to go for coffee with current trainees and quiz them. Most likely they will not tell you any negatives about the firm you are interested in, but they almost certainly will be honest about what life is like with their employer.

Salary and benefits vary widely. It is worth knowing about reward packages, but your real focus should be finding a first job in a

supportive firm and getting qualified. After that, many opportunities will be open to you.

**For more careers advice:**  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

### Summary

One sector is not any more valid than the other, and whether you enjoy the job is probably more to do with the people you find there rather than the type of practice. In either sector, this niche area of law has much to offer. If you are curious about the world and enjoy learning new things, I recommend it. ●

**Dr Adam Tindall** worked as a mechanical engineer and then trained to become a UK and European patent attorney with Rolls Royce. He is now a Partner at Appleyard Lees, a leading firm of European patent and trade mark attorneys.



# THE INTELLECTUAL PROPERTY OFFICE Q&A

The Intellectual Property Office (IPO) maintains and builds the framework for intellectual property rights, comprising patents, designs, trade marks and copyright. Here, we take a closer look at the IPO to help you understand its function.

## **What would a typical day working at the Intellectual Property Office involve?**

There are a wide variety of jobs at the Intellectual Property Office (IPO) for supporting each of the areas of Intellectual Property (IP): patents, designs, trade marks and copyright.

Focusing on the role of a patent examiner; a typical day would involve scrutinising both the technical and legal aspects of a patent application, comparing the new invention against those found in patent databases, before considering whether or not to grant a patent. If an application meets all the requirements of the Patents Act 1977, the examiner will send the application to grant.

Each patent application goes through several stages before being granted, including search and examination. These stages take up most of an examiner's time.

A typical search will involve searching through patent databases to find out whether the patent application is new and inventive. If a patent does not meet the requirements of the Patents Act 1977, the examiner will issue an examination report explaining why the application cannot be granted (e.g. why it is not new or inventive).

## **How does working as a patent examiner differ to working as a patent attorney?**

A patent examiner is responsible for searching, examining and granting patents that are filed at the IPO. As such, they work to make sure that an application is patentable and can be granted. This differs from a patent attorney, who acts on behalf of the applicant. Among other duties, they are responsible for writing and filing an application and responding to search and examination reports written by a patent examiner at the IPO, with the aim of getting the best possible patent granted for their client.

## **Do the Intellectual Property Office offer internships or industrial placements at all?**

We have offered summer internships in the past to provide technical assistance to patent

examiners. This involved reading a patent application prior to the patent examiner and writing a technical summary of the application including any problem overcome by the invention. Any future internships will be advertised on the Civil Service Jobs website.

## **What are the Intellectual Property Office's key duties and responsibilities?**

The Intellectual Property Office (IPO) is the official UK government body responsible for intellectual property (IP) rights including patents, designs, trade marks and copyright.

We are responsible for: IP policy, educating businesses and consumers about IP rights and responsibilities, supporting IP enforcement, and granting UK patents, trade marks and design rights.

We help someone wishing to protect an invention by granting patent applications that have a high presumption of validity. This gives inventors, creatives and entrepreneurs the confidence to invest in innovation and to reap the benefits of their investments.

## **How closely does the UK's Intellectual Property Office work with the European Patent Office (EPO), if at all?**

The European Patent Office (EPO) is the executive arm of the European Patent Organisation, which is an intergovernmental organisation that was set up on 7 October 1977 on the basis of the European Patent Convention (EPC) signed in Munich in 1973. It is not a European Union organisation.

The EPO grants European Patents that provide patent protection in up to 44 countries, including the UK; whereas the UK IPO grants GB patents that provide patent protection in the UK only. Patent Examiner's at the EPO are governed by the EPC, whereas the UK IPO patent examiners are governed by the Patent's Act 1977.

The European Union Intellectual Property Office (EU IPO) is the EU institution responsible for

administering EU trade marks and EU designs. An EU trade mark or design is valid across all of the EU whereas the UK trade marks and designs, administered by the UK IPO, are valid only in the UK.

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## A patent examiner is responsible for searching, examining and granting patents that are filed at the IPO

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Patent examiners at the EPO and trade mark and designs examiners at the EU IPO will need to carry out similar searches and checks to those of their counterparts at the UK IPO.

### What key skills do you look for in a candidate hoping to train as a patent examiner?

We require degree-level knowledge (or equivalent industrial experience) in a relevant technical field and an ability to apply that knowledge in practical situations. Analytical skills are important in the role and candidates should be able to analyse, understand and evaluate technically complex scientific and/or engineering information and an ability to reach conclusions quickly, accurately and decisively. Communication is important in the role and a strong ability to express ideas effectively, both orally and in writing, and with sensitivity and respect for others is necessary.

### Do you need any prior knowledge of law before applying to become a patent examiner?

No – we are more concerned with candidates having knowledge in a relevant technical field.

### What training and support do you offer to trainee patent examiners at the Intellectual Property Office?

Upon joining the office you will undertake a two month full-time training program. This is comprised of a series of lectures, tutorials and coursework which are delivered by experienced patent examiners. The course will teach you the basics of UK patent law and provide you with enough legal knowledge to get started on the job.

After the training course is complete, you will move to an examining group and start working on real cases. You will be assigned a revising officer, who will go through your work with you and provide guidance. Your revising officer will identify any further training that may be useful for you to attend and help you to understand legal aspects that you have not previously encountered.

You will have the opportunity to attend many other further training courses throughout your career as an examiner. After 2-4 years in the office examiners are offered the opportunity to do a Diploma in Intellectual Property Law.

As well as legal training, examiners are also encouraged to attend technical training to keep up to date with advances in their technical field. This may be attending conferences, lectures or product exhibitions and may take place internally or externally.

For more Employer Q&As visit:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

### What is your recruitment process like?

The IPO recruits patent examiners every autumn, occasionally with a second round of applications in spring. All applications for patent examiner roles must be submitted via the Civil Service Jobs website by filling in an application form. Progression to the interview stage is based on if you have sufficiently demonstrated the necessary competencies that are outlined in the application form.

There is a single interview, which will consist of some questions alongside interactive short tasks. These are designed to assess your analytical skills and allow you to demonstrate your technical knowledge. There will also be a short written task. After the interview we provide a tour of our office and the facilities and benefits we offer. ●

# SALARIES AND BENEFITS

In the patent profession, you could earn up to £45,000 before you've even finished your exams. Qualification increases your worth further, and can be used as a passport to international opportunities. Fellows and Associates use the data from their annual salary survey to highlight what you could be earning from Trainee to Partner level.

Being a patent attorney can be a very rewarding career and the salary increases can be frequent and significant as you progress through the examinations. In UK private practices, salaries are by and large linked to qualification status up until the point you have qualified. Although in some instances, there can be differences in starting salaries for different technical specialisms depending on supply and demand.

## Corporate vs. private practice

This article focuses on working in private practice for a firm of patent attorneys in the UK. Less and less corporations hire attorneys at trainee level, and a career in-house most frequently begins post qualification or at the very least when you have had a few years' experience prior to qualification. Typically, attorneys can earn more in-house than they can in private practice for the years following qualification up until Partner level. However, once attorneys reach Partner status within a private practice their earning potential, in general, far outstrips what can be achieved in industry.

## Average earnings

Patent attorneys do not move positions very frequently and salaries tend to increase in bursts. The market rate for a newly qualified attorney is around £65,000-70,000 but as you can see from the table below, salaries for attorneys who stay within the same firm can lag behind what they may be able to achieve on the open market. However, 'newly qualified' is to some extent ambiguous as some firms give a significant increase to their attorneys when they qualify in both Europe and the UK, others when they qualify in just one of the two jurisdictions.

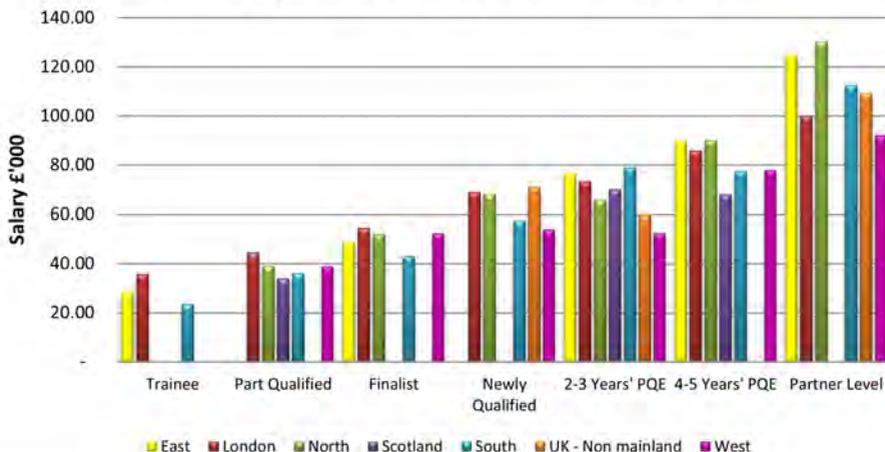
## Salary by region

Contrary to popular belief, salaries outside of London are broadly the same as those within London. Certainly, being a patent attorney in another part of the UK would put you at no career disadvantage whatsoever compared with those based in London and in some cases you may find the experience gained is more

## PATENT SALARIES BY SENIORITY

Level	In current firm*	When moving firms*
Trainee	£30,500	£30,000-35,000
Part qualified	£40,020	£38,000-45,000
Finalist	£50,120	£52,000-58,000
Newly qualified	£66,350	£65,000-70,000
2-3 years post qualification	£71,930	£70,000-80,000
4-5 years post qualification	£83,530	£85,000-115,000
Salaried partner level*	£111,170	£115,000-150,000

## Average base salary by UK region



well-rounded during training as there may be more direct contact with clients from an early stage. Applying for positions in London is highly competitive and it does not always occur to applicants to consider regional offices. As a result, those looking to enter the profession can have a better chance of succeeding when applying to regional firms, or firms with regional offices.

### Benefits

In addition to the base salary, patent attorneys often earn bonuses and receive other financial benefits to complete their remuneration package. The ratio of additional benefits, predominantly bonus, to base salary tends to be the same across technical specialisms except for Chemistry & Pharmaceutical positions which generally have a lower base salary with a higher proportion via other benefits compared to others.

### Patent Attorney average percentage additional benefits add to base salary:

- Trainee - 6.9%
- Part Qualified - 11.6%
- Finalist - 14.8%
- Newly Qualified - 8.9%
- 2-3 Years Post-Qualified - 14.6%
- 4-5 Years Post-Qualified - 16.2%
- Partner/Partner Designate - 18.2%

Everyone now receives a pension by law but there are many other benefits available. The following are the most commonly received:

- Professional memberships paid for - 78.2%
- Defined contribution Pension Scheme - 64.3%
- Private health/dental/eye care - 62.2%
- Death in Service Benefit/Life Insurance - 61.3%
- Exams/Training Courses paid For - 57.6%
- Flexible working hours - 54.2%
- Flexible work location - 53.4%

Being a patent attorney can be very financially rewarding and the chances of reaching the higher salaries are very good in comparison with other professional services sector positions. There is excellent job security and more often than not, there are more open positions than there are people to fill them (although getting into the profession in the first place as a new trainee remains very challenging).

The above data has come from Fellows and Associates' annual salary survey completed by those working in the profession. You can see the full survey at [www.fellowssurvey.com](http://www.fellowssurvey.com) ●

Fellows and Associates are a specialist recruitment consultancy focused on the intellectual property sector. They work on positions in private practice and industry both in the UK and overseas.

# TRADE MARK ATTORNEYS

Do you have a keen analytical mind, excellent communication skills and a way of looking at language from different angles to others? Then a role as a **trade mark attorney** could be suited to you. Read on to learn more about this niche career.

Working in intellectual property goes beyond patents and the work of a patent attorney. We asked a selection of experienced trade mark attorneys to offer an insight into what their role typically involves, the necessary skills and qualifications required to succeed, plus advice they have for aspiring trade mark attorneys.

## What is a trade mark?

An essential part of working as a trade mark attorney is an understanding of what you will be working with and why this work is valuable to brands, businesses and individuals. Therefore, your first question should be, "what is a trade mark?" The answer is a form of intellectual property used by businesses to help make their brand easily identifiable to consumers as well as distinguishing themselves from third parties. Harry Rowe, an Associate and Chartered Trade Mark Attorney with Mathys and Squire, explains: "a trade mark can take a number of forms, including words, logos or more unconventional indicators...such as smells, sounds or even multimedia marks". In short, anything a brand can use to identify and differentiate their goods or services can be used as a trade mark. Most businesses will use some sort of trade mark, so anyone entering the sector can expect a varied role and workload.

## What does a trade mark attorney do?

The primary focus of a trade mark attorney's role is to protect brands. Katie Goulding, Trade Mark Attorney with HGF Limited, told us: "patents protect the invention, we protect the label and aesthetics". This sees them providing strategic advice about what a business or individual should protect, as well as detailing why, where and how they should do this. Goulding also goes on to explain that trade mark attorneys are responsible for ensuring that a business' rights are protected against

others in the face of potential trade mark applications or disputes, as well as advising on how best to minimise and avoid any potential risk of being sued by a previous brand owner.

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**"If you are looking for an interesting, commercially-focused career, then the role of a trade mark attorney could be for you"**

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A 'typical' day working with trade marks may see you:

- Researching whether clients can use any proposed new brand names without legal issues arising.
- Drafting and managing applications to register trade marks in the UK, the EU, and further afield.
- Preparing and working on court cases against third parties to secure and protect clients' trade mark rights.
- Seeking advice from attorneys overseas on local laws and practices.
- Liaising with the UK Intellectual Property Office on relevant issues.
- Offering advice on how brands can, should or should not be used on social media and in advertising.

Working as a trade mark attorney will see you advising companies of all sizes, from start-ups to established brands, and across a wide range of sectors, so it is varied and lively. There are also plenty of opportunities to move the role beyond the 'typical', such as assisting in training in-house creative and legal teams on new practice and developments.

**Key skills:**

Unlike working as a patent attorney, it is not necessary to have an undergraduate or postgraduate degree in a STEM subject to become a trade mark attorney. Similarly, you do not need to have a law degree.

What is important is that you possess a keenly analytical approach to your work and the ability to look at and work with language in an innovative way that others may not. In fact, many trade mark attorneys have an academic background in modern languages or history for this very reason.

Alongside having strong language and analytical skills, a typical trade mark attorney is also:

- An **excellent written & verbal communicator** – you will need to draft complex legal and technical submissions, offer clients concise commercial advice based on complicated areas of the law and argue persuasively.
- **Highly organised** – you will be driven by deadlines and working under pressure when receiving clients' instructions.
- **Commercially & globally minded** – an understanding of varied business practices and wider commercial and global influences is essential.
- **A keen reader** – you will need to stay up to date on IP law and practice, as well as marketing trends, as both are constantly changing.

**Training and qualifications:**

With regards to formal training and qualifications, as well as possessing a minimum of a 2:1 degree, it is also necessary to complete two courses before qualifying, as well as at least two years' relevant work experience. The first requirement is a part-time law course (offered by Queen Mary University London or Bournemouth University), providing a general grounding in English law plus a more detailed training in the specific areas of UK and EU trade mark, copyright and design law. The second is a practice course with Nottingham Law School, concentrating on the skills necessary for day to day practice, including advocacy, basic litigation and client meetings.

The Chartered Institute of Trade Mark Attorneys (CITMA), offer full details of the routes into qualifications on their website, alongside the prospective time-frame potential trade mark attorneys might be able to expect for this.

**So...why work as a trade mark attorney?**

Rachel Conroy, a Partner and Trade Mark Attorney with Boulton Wade Tennant LLP, told us: "if you are looking for an interesting, commercially-focused career, then the role of a trade mark attorney could be for you". For anyone hoping to test and challenge their analytical, linguistic and persuasive skills whilst also working with a wide variety of clients from all areas of business and commerce, working as a trade mark attorney could be the ideal career option. ●

A collaborative article, with thanks to Rachel Conroy (Boulton Wade Tennant LLP), Katie Goulding (HGF Limited), and Harry Rowe (Mathys & Squire) for their contributions.



# DIVERSITY & INCLUSIVITY IN IP

Andrea Brewster, **IP Inclusive** Lead Executive Officer explains the relevance and importance of the IP Inclusive initiative to the patent and trade mark profession, as well as setting out the four key areas covered as part of this ongoing drive to promote a diverse, inclusive future.



At first glance, the IP professions do not look diverse. Although there are plenty of female trade mark attorneys, women are less well represented in the patent profession, especially in the more senior ranks. And both professions currently have less diversity than they should in terms of, for instance, ethnicity and disability.

But dig deeper and you find professions that are open to change on this front, that are keen to attract and support a wider range of people. Both CIPA and CITMA are founding members of the 'IP Inclusive' initiative, which aims to promote diversity and inclusivity throughout the IP professions.

Its members include not just patent and trade mark attorneys, but also IP solicitors and barristers, IP Office examiners, patent searchers, IP paralegals, and many other professionals who work in the field. The other founding members were the IP Federation and FICPI-UK, actively supported by the UK Intellectual Property Office. Many more organisations and individuals have given generously to support the movement since its inception.

In general terms, IP Inclusive raises awareness of diversity-related issues and provides a banner under which people can work together for change. More specifically, that work covers four key areas:

## **Awareness-raising upstream of the professions:**

In order to improve diversity in any profession, you need to widen the pool from which it recruits. The 'Careers in Ideas' outreach project's aim is to raise awareness of IP-related careers, and in turn to encourage recruits from a greater range of backgrounds, including from currently under-represented groups such as

female STEM students, ethnic minorities and people from less privileged sections of society.

## **A best practice Equality, Diversity and Inclusion (EDI) Charter:**

This is a voluntary code of practice for IP professionals to demonstrate their commitment to greater diversity and inclusivity. Its signatories include both in-house departments and private practice firms – so when you're looking at prospective employers, you might want to ask whether they've signed up to the IP Inclusive Charter.

## **Training:**

We also aim to provide cost-effective and accessible training in diversity-related issues. IP Inclusive organises seminars, webinars and discussion events and shares information and blog posts on issues of relevance. Our recent events have covered topics such as unconscious bias, "workplace allies", mental wellbeing, flexible working, disability confidence and the business case for diversity.

## **Communities:**

IP Inclusive has five networking and support communities: IP & ME for BAME professionals; IP Ability for disabled professionals and carers; IP Futures for early-career professionals; IP Out for LGBT+ professionals; and Women in IP. All five are open to allies as well. These communities help the professions to understand and nurture colleagues from under-represented groups. Each organises its own social, networking, training and awareness-raising events, and provides safe spaces for its members to share their experiences and seek support and guidance from their peers.

Above all, IP Inclusive is a catalyst for change. So when you look at the IP professions in five or ten years' time, you should see much

more diversity than you do now. And in the meantime, you should expect to find a welcoming and inclusive environment that is willing to accept you for who you are, so long as you are hard-working, committed and good at the job.

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## IP Inclusive raises awareness of diversity-related issues and provides a banner under which people can work together for change.

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Already we see patent and trade mark practices encouraging a wider range of recruits, reaching out to schools and universities with careers talks and work experience opportunities. We see them hiring professionals from different countries and cultures so as better to reflect their international client bases; offering flexible and part-time working to accommodate people who want a better work-life balance; training staff to overcome unconscious bias; and exploring workplace support measures such as mentoring, “back to work” schemes and mental health “first aid”. Many organisations have EDI policies, dedicated EDI officers or diversity “champions”.

It is not necessary to be white, or male, or middle class, to join our profession. It is not

necessary to have studied at Oxbridge or to have had private schooling. Your gender and sexuality should not be relevant to your career development. Your physical requirements should be accommodated and your mental wellbeing safeguarded. This is the kind of profession that new trainees should be joining. And I hope that they – **you** – will continue to fight for this important cause.

For more careers advice visit:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

**IP Inclusive** has been going since 2015, and has wide support across the professions. There are over 140 signatories to our EDI Charter, from around the country. Our five communities are thriving; we have four regional networks helping us to engage with people across the UK; and our events are well attended.

To find out more about IP Inclusive, visit the website – [www.ipinclusive.org.uk](http://www.ipinclusive.org.uk). ●

**Andrea Brewster OBE** is the founder and Lead Executive Officer of IP Inclusive. She is a Chartered UK Patent Attorney and a former President of CIPA.



# THE FUTURE OF THE PROFESSION

The patent profession has always had one eye on the future in order to meet the needs of creatives and entrepreneurs and to understand technical advances which make a better world for us all. This article discusses the ways in which IP legislation will shape the work of patent attorneys in the future, on both a domestic and a global scale.

There has never been a more exciting time to consider becoming a patent attorney. Innovation, creativity and new technologies are the engine room of the UK's economy, and legislative changes at home and abroad are changing the face of intellectual property protection.

The UK profession is estimated to be worth more than £1billion to the UK economy and operates on a global scale. Whilst the basic ingredients for those entering the profession remain the same – recruiting the very best scientists, engineers and technologists to train in this area of law – there are many new challenges and opportunities that will shape the profession in the future.

## International scope

The market in Asia is booming, with more and more technological innovation continuing to emerge from countries such as Japan, China and South Korea. China, in particular, has been filing prodigious levels of patents in recent years. The United States remains a leader in the creative industries although, as a global region, Asia Pacific countries now contribute more in terms of revenue and jobs. Businesses from countries such as these are asserting their IP on a global scale and many rely on the expertise and skills of UK Chartered Patent Attorneys to protect their IP assets in foreign markets.

Seismic political changes are altering the UK's relationship with Europe. However, unlike many other professions, UK Chartered Patent Attorneys will remain largely untouched by them. This is because the European Patent Convention is not a piece of EU legislation and the European Patent Office is not an EU institution. This means that UK attorneys qualified as European Patent Attorneys

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## The patent profession has always had one eye on the future in order to meet the needs of creatives and entrepreneurs

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(virtually all) are continuing to conduct European patent work entirely unaffected by Brexit. It is business as usual.

There is also a drive to simplify procedures for obtaining IP rights in Europe through initiatives being spearheaded by the World Intellectual Property Organization (WIPO) and the European Patent Office. The use of online central filing systems and data sharing by national IP offices is increasing, whilst search systems are becoming more refined. For businesses with an international footprint, IP is now at the forefront of their strategic thinking. Patent attorneys are members of in-house teams at the heart of major business decisions. And private practice attorneys increasingly offer wider services to industry than in the past, including commercial and strategic business advice.

## The future of the profession

IP is big business - a global business. The world recognises the strength and status of the UK profession, with UK Chartered Patent Attorneys being held in the highest regard. For example, of the 40,000 European patent applications filed every year by the UK's European Patent Attorneys (EPAs), nearly 90% are for overseas clients. While UK Chartered Patent Attorneys form a fifth of all European Patent Attorneys, they file one third of all European patent

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## Patent attorneys are members of in-house teams at the heart of major business decisions.

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applications. As explained above, Brexit has not affected this work. On joining the patent attorney profession in the UK you are entering a global profession which is rightly proud of its heritage and considered among the best in the world.

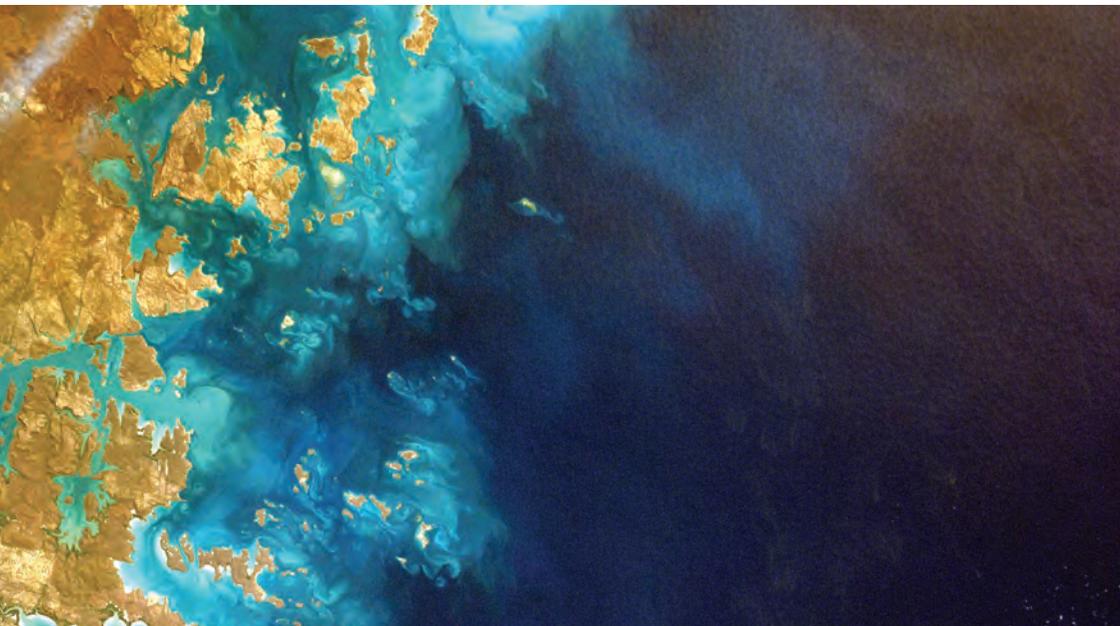
As the profession and the international IP landscape changes, CIPA changes with it. We will continue to provide effective domestic and international lobbying and new benefits and services to members to help them compete more effectively in the global marketplace. As a student you will receive advice and support throughout your training and will be part of a network of

like-minded people working towards their professional qualifications. Once qualified, as a Fellow of CIPA you will benefit from continuing professional development as

For more careers advice visit:  
[www.ipcareers.co.uk/careers-advice](http://www.ipcareers.co.uk/careers-advice)

your career progresses, and a professional body which campaigns tirelessly on your behalf, to ensure that you are represented at the highest level and can influence policy-makers in governments in the UK and around the world. ●

This article was contributed by the Chartered Institute of Patent Attorneys.



# FREQUENTLY ASKED QUESTIONS

IP Careers asked CIPA to address some of your more pressing questions. Read on to find out what the patent profession has to offer and what it takes to get started.

## **Is a patent attorney a type of lawyer?**

Yes. However, you do not need a law degree to become a patent attorney. Patent attorneys are a specialist type of lawyer monitored by their own regulator, IPReg. The role of a patent attorney involves advising clients on those areas of law applicable to intellectual property. Consequently, during training you will be required to develop a thorough understanding and knowledge of relevant acts and laws.

## **Is it necessary to study a STEM subject at university?**

A degree in a science, engineering, technology or a mathematics based subject, or equivalent, from a recognised institution is strongly preferred. Most firms also require at least a 2:1 in a first degree. A science/engineering background is required to enable you to understand a client's invention, even if it relates to subject matter you have not previously encountered. This mix between science/engineering and law is one of the aspects that make the role of a patent attorney such an interesting career.

For those looking to also qualify as a trade mark attorney, a thorough understanding of UK and EU trade mark law and practice is essential and knowledge of related law and practice overseas can be useful.

## **Do I need to have a PhD?**

The level of understanding obtained through a PhD could be beneficial in some technical areas. However, the case-load of a patent attorney often varies and it is unusual for a patent attorney to be able to concentrate solely on one specific subject matter area unless they work in-house. Consequently, the benefit of a PhD could be limited in the sense that it would only be of benefit to

those cases falling within the narrow definition of the technical area of your PhD. Nonetheless, some private practice firms do require trainees to have a PhD.

## **How do you become a patent attorney?**

The training occurs, for the most part, on-the-job and generally involves working for one or more fully qualified patent attorneys, and preparing for and sitting a series of examinations.

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## **A degree in a science, engineering, technology or a mathematics based subject, or equivalent, from a recognised institution is strongly preferred.**

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The examinations include those set by the Patent Examination Board (PEB), which must be taken in order to become a registered (UK) patent attorney. This is a two-tier system involving Foundation Examinations and Final Examinations. Candidates must pass one of the Foundation Examinations before they are eligible to sit the Final Examinations.

University courses are available to obtain an exemption from some or all of the Foundation Examinations. Examinations are also set by the European Patent Office. These must be taken in order to become a European patent attorney.

In addition, since many patent attorneys also handle trade mark work, they may also benefit from becoming a registered trade mark attorney (a UK qualification) and a European trade mark attorney.

**How long will it take me to qualify?**

The examinations set by the PEB are held annually. Consequently, the minimum length of time to become a Chartered Patent Attorney is two years. However, in reality it often takes longer, particularly if it becomes necessary to retake any of the examinations. Typically, it takes 4-6 years to become a registered patent attorney. The examinations set by the European Patent Office are also held annually and require candidates to have worked for two years under the supervision of a European patent attorney before sitting the main examinations. For this reason, it is common for people to become registered patent attorneys before becoming European patent attorneys.

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**Typically, it takes 4-6 years to become a registered patent attorney.**

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**What other skills are required?**

A patent attorney must be able to communicate effectively with personnel at all levels within an organisation, as well as with people having varying levels of understanding about patents. Therefore, it is important to have good oral and written communication skills. One of the main skills of a patent attorney is to be able to understand an invention on the basis of discussions with an inventor and to then draft a detailed specification of the invention. This process requires an ability to identify the core features of an invention. English, French and German are the official languages of the European Patent Office and a working knowledge of French and/or German can be beneficial.

**What kind of salary can I expect?**

The salaries of patent attorneys compare well with those of other professions such as accountancy and law. Salaries tend to be relatively low initially, increasing gradually through training and increasing significantly following qualification.

**How do I go about finding a job?**

One way is to decide whether you would prefer to work in an industrial patents department or in a private firm of patent attorneys. You could then apply on a speculative basis to potential employers.

Depending on the subject you have studied at university, there may be certain companies to which you would be particularly suited and you could start off targeting those. You can use the search filters by 'Area of Specialism' as well as 'Location' on IP Careers' website to help you find roles suited to your degree background.

**Can I get work experience?**

Work experience in the profession is rare, though some firms do offer internship programmes. It is a good idea to register your interest as soon as you have decided to join the profession. Due to the varied nature of the work, and the complications associated with client confidentiality, many companies believe that structured work experience programmes do not offer sufficient value to either candidates or the employers that organise them.

For most prospective employers, academic excellence is prized above work experience. If you would like to gain first-hand insight into the operations of patent firms, and be able to demonstrate this experience on your CV, many recruiters host open days.

**Do firms recruit at particular times of year?**

Vacancies for trainee patent attorneys tend to crop up as and when the need arises. However, many firms find that they have more potential candidates if they seek to recruit towards the end of the academic year, as final year university students are approaching the end of their courses. A number of firms hold interviews early in the academic year, for vacancies to be filled during the following autumn. In general, it is often a good idea to register your interest as soon as you have decided to join the profession. ●



# CIPA & QUALIFICATIONS

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# ABOUT CIPA

The Chartered Institute of Patent Attorneys (CIPA) is the professional body of patent attorneys and other IP professionals in the UK.



## Members

CIPA's members include patent attorneys who work in small, medium and large private practices and patent attorneys who work in industrial departments. The Institute has 4,300 members, some 2,495 of those being Fellows with the status of Chartered Patent Attorneys. Other members include trainee patent attorneys and other professionals with an interest in intellectual property law.

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## The Institute has 4,300 members

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### Purpose

CIPA's Royal Charter covers the entire field of intellectual property: patents, trade marks, designs, copyright and associated areas of law. Whilst patent attorneys focus primarily on supporting innovation through the grant and prosecution of patents, many advise clients on the full range of intellectual property protection needed to run successful and prosperous businesses.

CIPA is the representative body for the profession and works to promote the education, standing, training and continuing professional expertise of its members and to establish, maintain and enforce high standards of professional conduct and compliance with the law. These objectives and all of CIPA's membership benefits and services are delivered through four distinct themes:

- **Status** - Advancing and promoting the professional status of Chartered Patent Attorneys as a global brand. Chartered Patent Attorney is a protected title which can only be used by Fellows of CIPA.
- **Influence** - Working to influence intellectual property policy in the UK and

abroad in the interests of its members and for the wider public good.

- **Learning** - Supporting the learning of its members, during initial professional formation when trainees, as well as through high quality, relevant, continuing professional development.
- **Community** - Providing the infrastructure and resources required for a vibrant community of practice to flourish.

### Organisation

CIPA's elected Council is responsible for the direction of the Institute, this it achieves through the setting of a three year strategic plan which is subject to annual review. The strategic plan articulates CIPA's priority activities under the headings Status, Influence, Learning and Community. In arriving at these activities, CIPA's Council strives to consult fully with the membership and to canvass the opinion of key stakeholders such as the UK Intellectual Property Office and partner membership organisations including the Chartered Institute of Trade Mark Attorneys, the Intellectual Property Federation, the International Federation of Intellectual Property Attorneys and other representative bodies.

Much of CIPA's business is carried out through its network of expert committees and special interest groups. The committees range in activities from specialist technical groups looking at patent law, trade mark law, copyright and design law, litigation and the life sciences, through to more general work such as how CIPA promotes the profession through its media and public affairs work, issuing business practice guidance to members, liaison with CIPA's international partners and its relationship with the world of academia. CIPA benefits from a highly engaged membership, where many members volunteer to give their time freely

in committee work. A team of expert staff support the Council and CIPA's committees.

### Education

The Education & Professional Standards Committee provides CIPA's overarching strategy for the initial education and support of trainee patent attorneys, through to the career-long Continuing Professional Development (CPD) needed to excel as a Chartered Patent Attorney. CIPA provides support for the 'Informals', a special interest group of student members who organise lectures, tutorials and, of course, social events for trainees. In addition, CIPA collaborates with a number of universities and other educational bodies in the provision of training courses for the UK and European qualifications. Qualified patent attorneys benefit from a programme of seminars and webinars designed to ensure that the UK profession is at the forefront of national and international intellectual property law.

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CIPA's Royal Charter covers the entire field of intellectual property: patents, trade marks, designs, copyright and associated areas of law.

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CIPA produces a range of students' training manuals in patents, trade marks and designs. CIPA is a recognised centre of excellence for the publication and distribution of practitioners' textbooks for the UK, European and international legal systems and the CIPA Guide to the Patents Acts is highly regarded as it provides an essential resource for IP professionals working in this area. Members benefit from a monthly journal containing articles, law updates and news. ●



# QUALIFICATIONS & TRAINING

To become a patent attorney, you will be required to have a relevant undergraduate/postgraduate qualification and complete a number of exams as part of a wider work-based training programme. The rewards for becoming professionally qualified are manifold. Read on to find out more.

The patent attorney profession is a graduate profession. As a graduate trainee, you complete a minimum specified period of training in a firm, and during that time take professional qualifications. Once both the training and qualifications are successfully completed you may apply to become a registered patent attorney. The UK register is held by the UK Intellectual Property Regulation Board (IPReg); the European register by the European Patent Office (EPO).

Most firms require their trainees to qualify to be registered in both the UK and Europe since in order to represent clients before the EPO, you will need to qualify as a European Patent Attorney. It is usual for a person entering the profession to take four to five years to qualify.

## Prerequisite Qualifications

The UK regulations require that you need to be the holder of a degree in order to be considered as a registered patent attorney. In order to take the European Qualifying Examinations (EQE) to qualify as a European Patent Attorney you must hold a science, technology, engineering or mathematics (STEM) degree with at least 80% of the course hours in scientific or technical subjects. In reality, potential employers tend to need you to have a degree in a STEM subject.

## Professional Qualifications

There are two sets of qualifications to be undertaken. The diagram following this article shows the qualifications which must be obtained in order to qualify, and gives a broad indication of the time it will take.

## UK QUALIFICATIONS

This qualification route is divided into Foundation and Final levels. You are also required to complete a minimum two-year training period before qualification.

### Foundation Level

IPReg accredits several examination agencies to provide Foundation qualifications. There

is an examination only route provided by the Patent Examination Board (PEB) as well as in person or distance learning University courses. These courses are listed in the IPReg regulation Rules for the Examination and Admission of Individuals to the Registers of Patent and Trade Mark Attorneys 2011, which can be found at: [www.ipreg.org.uk](http://www.ipreg.org.uk). Your employer will most likely have a preferred route that they will support you in undertaking.

### Final Level

Only one examination agency, PEB, is accredited by IPReg at this level. The PEB Final Diploma comprises four examinations; FD1, FD2, FD3

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**The UK regulations require that you need to be the holder of a degree in order to be considered as a registered patent attorney.**

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and FD4. These test application of relevant intellectual property laws to various scenarios, competence in drafting patent applications, the ability to amend patent applications, and the skills to assess the validity of a patent and the infringement risks it presents.

The footnote over the page explains the relationship of the EQE examinations to the Final Examinations. IPReg recognises the EQE Papers A and B as equivalent to FD2 and FD3.

## EUROPEAN QUALIFICATIONS

Full details can be found on the EQE website at: [www.epo.org/learning-events](http://www.epo.org/learning-events)

### Pre-examination

This examination can be taken two years after the beginning of your period of training.

### Other Papers

Four papers, A, B, C and D can be taken after

successfully completing the pre-examination. These cover the drafting and amendment of European patent applications, the preparation of a formal opposition to a European patent, and the relevant laws and procedures.

### Support for Studying IN-HOUSE TRAINING

Most employing firms offer a formal or an informal training programme that both helps you develop the skills you need to work as a patent attorney, and supports you in developing knowledge and skills required to successfully complete both the UK and European professional qualifications.

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**It is usual for a person entering the profession to take four to five years to qualify.**

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### INFORMALS

The Informals provide a range of support for the trainee. You can read more about this in the Informals article in this guide.

### STUDY GUIDES AND PUBLICATIONS

CIPA publishes a number of books to help students with training and examinations. These include general training manuals as well as specific guides for most of the Final examinations. Full details can be found on the CIPA website.

### EQE

The EPO offers a range of online materials to help you prepare for the examinations. Further details can be found on the EQE website.

### PRIVATE TRAINING PROVIDERS

There are a number of private training providers that provide examination revision courses

for both the UK and European examinations. The largest UK based provider is JDD Consultants (see the Further Study sections).

### Continuing Professional Development

As the career of a patent attorney progresses, there are additional ways to develop further, such as the development of specific areas of expertise appropriate to the practice, the maintenance of a current knowledge base in the face of changing law and the adoption of other skills.

For more careers advice visit:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

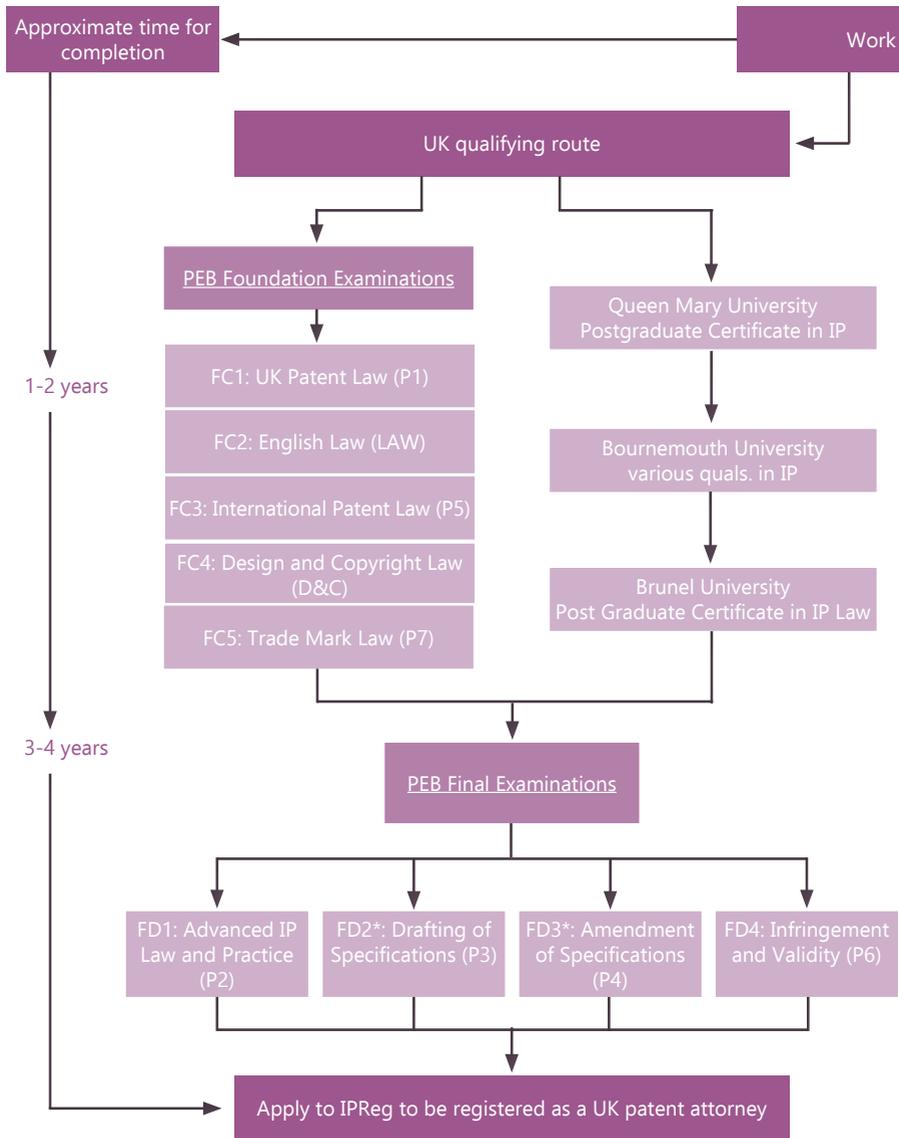
IPReg and CIPA have a vital part to play in this continuing education process. The Institute arranges a large number of seminars and webinars across the year and throughout the country. These seminars address many topics, from recent law and practice changes in the UK to a detailed examination of specialist subjects and an overview of law and practice in other territories.

Such seminars also cover subjects relevant to the business side of the practice of many UK patent attorneys, aiming to provide knowledge and guidance in dealing with some of the issues that are likely to arise in the running of a practice.

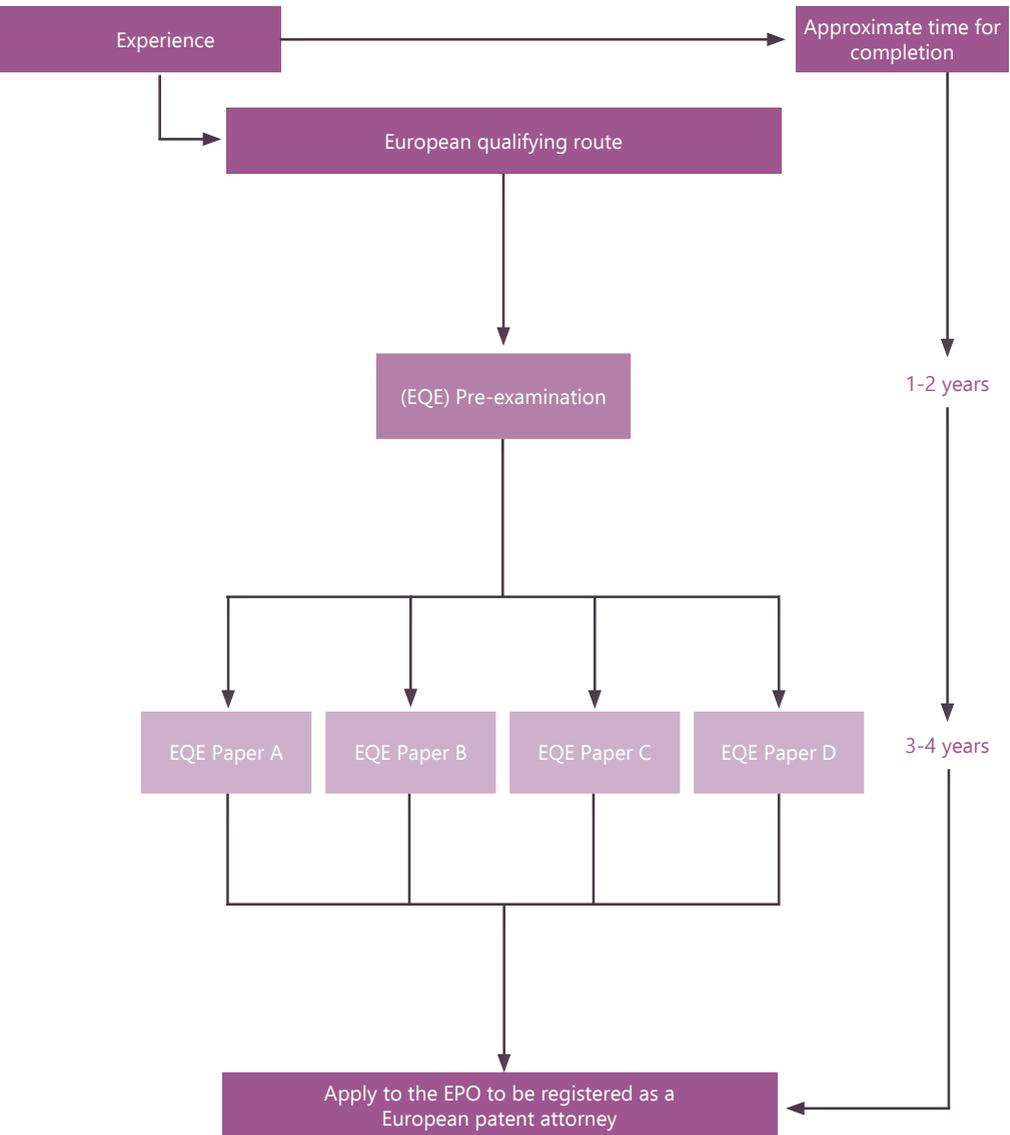
CIPA also provides information to its members by way of monthly newsletters as well as other updates, both on its website and in the CIPA Journal. This information enables members to keep up to date with developments in the UK and across the world. ●



# ROUTES TO QUALIFICATION



\* Candidates who have passed the European qualifying examination as a whole or papers A and/or B of that examination are deemed to have passed Final Examinations FD2 and/or FD3.



# THE INFORMALS

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The Informals is the student body of the Chartered Institute of Patent Attorneys (CIPA). All patent trainees automatically become members of the Informals on joining CIPA, and are encouraged to take advantage of the various activities and events organised by the Informals Committee.

The Informals Committee is made up of a number of patent trainee volunteers from across the UK, who give up a little of their free time to help ensure the smooth running of the Informals for current and future trainees.

The Informals provides a support network for trainee patent attorneys at all levels, from their first days in the patent profession up to the day they fully qualify. The Informals Committee provides this support by: organising lectures and tutorials to supplement the educational training provided by employers; organising social events; acting as the collective voice of trainees within the profession; and giving assistance and advice to new and prospective members.

## Education

Education starts from day one and continues throughout the working life of a patent attorney. Most trainees aim to become dual-qualified – in the UK (as a Chartered Patent Attorney) and in Europe (as a European Patent Attorney). Firstly, trainees must understand and learn about patent law in preparation for the UK Foundation Examinations (or one of the equivalent university-based courses) and the European Pre-Examination. Secondly, they must learn how to apply both the law and the practical skills that they have learnt during their employment, such as drafting and prosecuting patent applications and opposing European patents, in readiness for the UK Final Examinations and the European Qualifying Examination (EQE).

All employers provide some level of training, but patent trainees cannot expect to encounter every obscure situation in their day-to-day work. To help fill these gaps, the Informals Committee organises lectures to help guide trainees through the maze of e.g. the UK Patents Act, the Patent Cooperation Treaty, the European Patent Convention and the case law. All of the Informals' lectures are broadcast as webinars and are recorded. This means that

trainees who are not based in London, or who cannot attend lectures when they happen, are still able to benefit from the lectures.

With the assistance of other CIPA members, the Informals Committee also arranges tutorials which are usually focused on the UK Final Examinations and the EQE. Both recently qualified patent attorneys and patent attorneys of longer standing tutor small groups of trainees who are attempting past papers. In recent years, the Informals Committee has also organised mentoring for trainees who have struggled on previous attempts to pass the UK Final Examinations. This involves one-to-one coaching and review of past papers to hone examination technique.

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The Informals provides a support network for trainee patent attorneys at all levels, from their first days in the patent profession up to the day they fully qualify.

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The educational offerings provided by the Informals are the subject of ongoing review and update – the Committee often conducts surveys and requests feedback from trainees. As a result, the education system that you encounter as a future trainee patent attorney may differ slightly from that described above.

## Social events

These are an important part of the Informals' activities and allow trainees of all levels to meet, get to know each other and share experiences in a collaborative manner. The social events are organised by regional secretaries which operate across the UK.

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If you decide to become a patent attorney, the Informals Committee looks forward to welcoming you, and hopes to see you at our educational and social events.

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Typical events include a welcome party in the autumn for new trainees, drinks in the local pub, curry nights, bowling, pub quizzes, Christmas parties, post-exam parties, punting and BBQs in the summer. Additionally, there is usually a sports representative on the Informals Committee who organises an annual 5-a-side football tournament in London in the summer.

#### The voice of the trainees

The Informals Committee aims to act as the collective voice of the trainees within the profession. The Informals Honorary Secretary attends CIPA Council meetings in order to present the views and concerns of the younger members of the profession to CIPA.

#### Keeping informed about the Informals

All trainees are encouraged to subscribe to The Yellow Sheet blog ([yellowsheet.wordpress.com](http://yellowsheet.wordpress.com)). The blog is frequently updated with

information considered to be relevant to trainees e.g. upcoming lectures and social events, exam enrolment deadlines, and updates to the education and qualification process. In addition, each month the Informals and CIPA publish The Yellow Sheet newsletter, which is distributed to all trainees with the monthly CIPA Journal. The paper newsletter contains updates about Informals events as well as the light-hearted 'wacky patent' feature.

For more careers advice visit:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

#### In conclusion

If you decide to become a patent attorney, the Informals Committee looks forward to welcoming you, and hopes to see you at our educational and social events. You might also consider joining the Informals Committee when you join the profession – who knows, you may be writing this article in the future! ●

Dr Carolyn Palmer was Honorary Secretary of the Informals' Committee for 2019-2020. Carolyn is a trainee patent attorney at Schlich Ltd. She joined the profession in 2016 and has held various Informals' Committee positions over the past few years including regional secretary for the South Coast and Treasurer.



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# CARPMAELS & RANSFORD INTERNSHIP PROGRAMME

## CLARISSA LUXTON



UNIVERSITY OF OXFORD  
MCHEM CHEMISTRY

“The internship gave me the opportunity to gain a greater understanding of how a patent portfolio is managed”

### Why did you choose to do an internship?

I applied for the intern programme at Carpmaels & Ransford because I was keen to gain further experience of the day to day work of a patent attorney. When considering the profession, it can be difficult to find out what the job really entails unless you can gain some hands-on experience. I found the internship invaluable as it gave an insight into the training and development as well as exposure to the daily activities of a trainee. It offered me the opportunity to confirm my choice to join the profession and find out what life at Carpmaels was really like.

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I found the internship invaluable as it gave an insight into the training and development as well as exposure to the daily activities of a trainee.

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### How did it tie in with your overall career plans?

Whilst I enjoyed practical work at university, I knew a career in research wasn't the path for me. I wanted a career in which I could seek intellectual stimulation without being confined to a lab environment and the role of a patent

attorney does just that. The work is challenging and varied; it combines cutting-edge science with law to work towards an outcome that is commercially important to the client.

The internship experience enabled me to get a real idea of the work-flow on a typical day. It allowed me to build on my technical ability and background knowledge of science by developing my understanding of intellectual property law in support of my application for a graduate position.

### What was the application process for the internship like – any advice?

Shortly after I submitted my CV and a covering letter explaining how I felt I would benefit from the internship, I was invited for a Skype interview. During the interview, I discussed topics I had found particularly interesting during my chemistry degree and my plans for my Master's research project.

The interview was more informal than I had anticipated, so my main advice would be to relax. The partners aren't trying to catch you out, they just want to see a genuine interest in the profession, so use it as an opportunity to ask any questions you might have about the internship and the activities you would be involved in. I would also suggest familiarising yourself with recent patent law news and keeping up to date with any scientific breakthroughs.

**What were your main duties?**

The two week internship at Carpmaels involved introductory training, tutorials, work shadowing and group case study work.

Working on the case study allowed me to meet with many different departments and members of the company and to get a real insight into the process of amending claims and interacting with clients. I also found it interesting to find out more about the litigation side of the role, which remains a particular area of interest for me.

There was also the opportunity to get involved with other tasks, such as listening to a webinar presentation. I especially enjoyed sitting in on a conference call because it allowed me to experience how the firm

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## The internship offered me the opportunity to confirm my choice to join the profession

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handles client cases first-hand. I thoroughly enjoyed working in both the Chemistry and Life Sciences Pharmaceutical practice groups, looking after families of existing patents, informing clients of new developments and addressing any client queries. I also undertook research for a partner to support opposition cases and monitor for infringements of client patents.

Finally, I was given the chance to present my ideas to a room full of experienced patent attorneys. Whilst this was undeniably daunting, it was highly worthwhile and rewarding.

**What were the most important things you learnt from the internship?**

I had an absolutely brilliant two weeks on the intern programme. Being able to meet with people at various stages of their career, from technical assistants to partners, enabled me to get a real feel for the culture of the firm and served to further my ambition to pursue a successful career in this field.

For more internship profiles visit:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

The internship gave me the opportunity to gain a greater understanding of how a patent portfolio is managed, particularly in learning about the assessment process to determine patent eligibility, the drafting of patent applications and the process of monitoring for potential infringements of patent rights.

**Do you have any advice for someone seeking an internship?**

Do your research to find out as much as you can about the firm you are applying to. Different firms have different areas of technical expertise so it is important to find the firm that best matches your interests and skill set. Also, ask lots of questions – it's the best way to find out about what the job is really like! Through interviews, open days and internships you get the chance to talk to people at all different stages of qualification – make the most of this! I found it particularly helpful talking to recent trainees who knew the application process well and were able to give first hand experiences. ●

# D YOUNG & CO

## TECHNICAL ASSISTANT

### WILLIAM SMITH



UNIVERSITY OF SOUTHAMPTON  
MPHYS WITH PARTICLE PHYSICS,  
MASTER'S YEAR AT CERN

“ People were extremely generous with their time on the internship, so I would recommend making the most of this ”

#### Why did you choose to do an internship?

I came across the D Young & Co internship during my second year of university. Having heard about the profession from a university careers fair, I was keen to get a better understanding of the role of a patent attorney and what the job entails.

After some research, I saw that D Young & Co offered an Easter internship, and, as it turns out, you may get invited back for a four week summer internship, with the possibility of a job offered at the end.

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### An internship is a great way to learn as much as possible about the profession and the firm.

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An internship gives you the opportunity to immerse yourself in a firm, experience its culture, get to know its people and ask all of the questions you need to. Choosing a career is a significant commitment, and I wanted as much information as possible to make my decision.

#### How did it tie in with your overall career plans?

Although I loved the year I spent at CERN as part of a research group for my Master's year, I knew that a career in academia wasn't for me. I was seeking a job where I could continue to be involved with science, but combine that with my long-held interest in business and law.

Happily, the job of a patent attorney does just that. Working with the client, a patent attorney seeks legal protection for cutting-edge technologies to achieve a commercially useful outcome. The work is varied and rewarding, providing endless interest for those seeking a challenge.

#### What was the application process like - any advice?

After having submitted a CV and cover letter explaining my interest in the role, I was invited for a phone interview. During the interview, I was asked about my degree, what I thought the job would entail and why I thought I would be a good fit for the role.

I would recommend researching the role as much as possible. Firms are looking for candidates with a genuine interest in the profession, so I'd suggest you make the most of the opportunity to ask questions during the interview.

### What were your main duties?

D Young & Co's Easter internship brings together a group of likely candidates for three days in the firm's Southampton office. This involves various individual and group tasks and activities, designed to test a candidate's fit for the role. For example, individual patent drafting exercises and a mock opposition were particular highlights for me.

However, it's not all hard work. There are plenty of opportunities to socialise with fellow candidates and attorneys alike, in a less formal setting. These sessions provide a great chance to ask technical assistants, attorneys and partners any questions you may have about the profession and to understand the culture of the firm better. People were extremely generous with their time on the internship, so I would recommend making the most of this.

In particular, I found talking to trainees a good way to determine the firm's approach to and aptitude for training; the exams are hard and you want to work somewhere that will support you throughout the process.

For a shorter internship, I would recommend relaxing into it as soon as possible. Be confident and communicate clearly, both orally and in written work, as this will allow you to demonstrate your skills and knowledge quickly.

After the Easter internship, I was invited back for a four-week internship over the summer. This provided a more in-depth experience

of what day to day work would be like as a patent attorney. For example, time was spent on drafting exercises and European patent prosecution of real cases. Working with partners and attorneys on a daily basis provides a good opportunity for continuous assessment, both for them and for you; they've got to like you, but it's important for you to like them and the firm too.

For more internship profiles visit:  
[www.ipcareers.co.uk/careers-advice](http://www.ipcareers.co.uk/careers-advice)

### Do you have any advice for someone seeking an internship?

Do your research about the role and about the specific firm that you are interested in joining. Firms vary, and different firms have different areas of expertise and reputations. You can demonstrate this knowledge and interest by asking considered questions during early interviews. It's also worth applying to multiple places, as the profession is small and competition is fierce.

In summary, an internship is a great way to learn as much as possible about the profession and the firm. An internship like the one D Young & Co offers will provide you with a great window into the job, ensuring you can make the right decision for you and your career. ●

# BOULT WADE TENNANT TRAINEE PATENT ATTORNEY

## LUCY CUNNINGHAM



UNIVERSITY OF CAMBRIDGE  
PHD IN PHYSICS

“You’ll need to understand new ideas quickly and then be able to communicate them clearly and concisely”

### Why did you want to become a patent attorney?

I wanted a career that would incorporate the aspects of my years in academia which I most enjoyed – to creatively solve problems, to use my technical knowledge and to continue to learn about science. I had been interested in the practical applications of physics during my PhD, so the idea of helping to translate the latest technological developments into protected intellectual property seemed appealing. I also wanted my day to day work to be varied and to be a challenge – I wanted to make sure I wouldn’t get bored! There is also the bonus of a good work-life balance (at least unless you’re studying for exams) and job security.

### You’ll need to manage your own caseload and deadlines, and be able to work on a task independently.

#### What do you do?

I’m in my first year as a Patent Trainee, so the emphasis is very much on learning on the job. I was given real cases to work on right from day one, which was fascinating if a little daunting! The firm is split up into practice groups depending on your background, and

I work closely with two supervising Partners within my group. I discuss every case with them and they help me whenever I need it. The firm is very sociable though, so there is plenty of opportunity to get to know people from other offices and practice groups.

Day to day I deal with any stage of getting a patent granted, right through from the initial conversation with an inventor to overcoming objections raised by patent offices. It’s a great job, with plenty of variety and challenges!

I have had the chance to work on draft patent applications from scratch for a variety of technologies, learning how to spot the essence of the invention. I also spend a lot of my time looking at the prosecution stage of a patent application, when the patent office provides a search report of relevant patents or publications and might raise objections to the application. In that case it is my job to overcome the objections, either by finding ways to amend the application or by arguing against the objection – that’s where the problem solving aspect of the job comes in. It’s great experience, as you get to see a lot of different technologies and many different aspects of the process. I might also need to prepare instructions for overseas attorneys or draft letters to clients, so no two days are the same. Everything I do gets discussed with a Partner, so you get really valuable on the job

training – whether they need to explain an aspect of patent law you haven't come across yet, or act as a sounding board when you're trying to construct an argument. All the senior fee earners remember the steep learning curve, so they give great support!

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## The idea of helping to translate the latest technological development into protected intellectual property seemed appealing

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### **What skills are useful?**

Besides a good grasp of your scientific field, written and oral communication skills are important. Every aspect of the job requires clear communication, whether you are

interacting with a client, drafting a new patent or constructing a clear and convincing argument against an objection from a patent office. You'll need to understand new ideas quickly and then be able to communicate them clearly and concisely.

For more trainee profiles visit:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

Although everything you do as a trainee is supported by Partners and senior fee-earners, the work itself is largely independent. You'll need to manage your own caseload and deadlines, and be able to work on a task independently. Every task has a deadline and you will have several cases on the go at any one time, so organisation is also key. ●

# BRAND MURRAY FULLER

## TECHNICAL ASSISTANT

### DANIEL COWARD



UNIVERSITY OF EDINBURGH  
PHD CHEMISTRY

“There is plenty of variety in the patent profession, which is definitely one aspect of being a trainee that I especially value”

Being a trainee patent attorney (“Technical Assistant”) gives me the variety I wanted when looking for a job in science. I find it especially rewarding to be drafting, prosecuting and analysing different patent applications from diverse areas of science each day of the week.

#### **Why did you choose a job in this sector/profession?**

As I approached the end of my PhD, it became apparent to me that I did not want a future in lab work. I could foresee a time when I would no longer have the motivation to get into the lab and get my hands dirty. That said, I was still enjoying chemistry and certainly did not want to leave science entirely.

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**Inventors tend to be interesting and informed people, and holding these kinds of discussion provides a constant reminder as to what attracted me to science in the first place.**

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More importantly, I realised during my PhD that variety was key for me. Being able to switch between lab work, computational calculations and writing kept things fresh and exciting. Fortunately, there is plenty of variety in the

patent profession, which is definitely one aspect of being a trainee that I especially value. Working on several patent cases across a range of technologies means you never get bogged down in something in the same way you do during a PhD or a lab project. For example, I may be working on an anti-cancer drug one day, an industrial antioxidant on the next, and the next on a process for converting household waste into aviation fuel.

#### **What are your main duties/roles?**

As a trainee, I have been involved with all kinds of patent activities right from day one. Primarily, this involves responding to communications from the patent office as part of the process of taking a patent case from application to grant. This gives me a great opportunity to learn about the science behind the patent case I am working on at the time, while familiarising myself with patent law.

I also assist the qualified attorneys with patent drafting, freedom to operate opinions, and all manner of legal and commercial matters – such as assignments, licences and formalities – that arise in the course of managing clients’ patent portfolios.

I have been fortunate enough to be involved in client meetings from the start of my time at Brand Murray Fuller. This is a particularly valuable experience for a trainee, and also one of the most exciting parts of the job.

Discussing an invention with the inventors means learning about cutting-edge innovation, whilst at the same time trying to organise your thoughts as to how best to draft a patent to protect that invention against would-be copiers. Inventors tend to be interesting and informed people, and holding these kinds of discussion provides a constant reminder as to what attracted me to a career in science in the first place.

**What skills are useful in this sector/profession?**

It is vital to have good writing and communication skills. Every patent attorney that you speak to will say this (so much so that it's rather a cliché) but it goes to show just how important it really is. It is crucial to be able to express your ideas in a clear and persuasive way.

Alongside this, having a spark of creativity is also beneficial. Part of your job will be trying to convince the patent examiner why your patent application is different from those already in existence. You will need to come up with interesting and unique arguments which hopefully the examiner will find persuasive; the more creative you are, the more likely you will be to succeed at this.

Another patent cliché is having good attention to detail, but I have also found this to be true. You may need to spot small pieces of information which may be the difference between a patent getting granted and not. You are also crafting legal documents and, as such, they need to be watertight – no mistakes allowed!

Finally, it's extremely useful to have the ability to understand new information quickly. Working as a patent attorney is entirely different from, for example, a PhD which requires the understanding of a single topic in incredible detail. Instead, you will learn about technologies across a broad spectrum of science, and you will need to have an understanding about each one to be able to

talk knowledgeably with your client. Don't let that scare you though, as it is an enjoyable challenge and there is certainly no pressure to revise before meetings!

For more trainee profiles visit:  
[www.ipcareers.co.uk/careers-advice](http://www.ipcareers.co.uk/careers-advice)

**Do you have any advice for anyone wanting to get into the industry?**

Make sure your CV and covering letter are perfect. You are applying for a job with people who write detailed legal documents for a living, and they will spot any mistakes. It is also important to make sure that your covering letter is tailored to the firm you are applying for. Do your research and apply your personal experiences to the job you are going for (for example, are you used to working in a big office, or prefer working in a small close-knit team), and you will not go far wrong.

Whilst applying and interviewing, do not worry about understanding patent law, or how to write a patent – you will learn all that on the job. However, having some familiarity with how a patent looks is certainly beneficial, especially when it comes to answering any interview questions or tests you may get. Perhaps also practise picking up any household object and thinking about how you would describe it if you were writing a patent for it. How does it look? How does it work? Being able come up with answers on the spot will give you a great confidence boost heading into an interview.

Finally, be prepared for exams. There are lots of them on the way to qualifying as a patent attorney, but a good employer will give you plenty of help in preparing for them. It will involve a lot of studying and more stress, but it will be worth it in the end! ●

# MEWBURN ELLIS

## TRAINEE PATENT ATTORNEY

### MICHALI DEMETROUDI



UNIVERSITY OF CAMBRIDGE  
APPLIED MATHEMATICS &  
THEORETICAL PHYSICS

“ Since starting at Mewburn Ellis, I have had the privilege of engaging with numerous technical fields ”

Given my background in physics, people are often surprised to hear that I work in the legal profession. Scientific understanding is in fact essential to my job; since starting at Mewburn Ellis, I have had the privilege of engaging with numerous technical fields ranging from photonics and medical devices, to artificial intelligence and quantum technology.

#### Why did you choose a job in this profession?

Patent attorneys require an unusual combination of expertise in both science and law, it was the unique intellectual challenge that this poses which first attracted me to the profession.

After attending a STEM careers fair, I learnt that I'd be able to apply the familiar scientific and analytical skills used throughout my academic study but within a commercial setting and with exposure to a variety of technology. Utilising my understanding of physics was important to me, but I didn't want to be restricted to just one focus area – patents seemed to offer the perfect balance.

The interview process at Mewburn Ellis provided a great insight into what training as a patent attorney might involve; the process was challenging, involving a wide-range of unusual problems to solve and proved to be an incredibly rewarding experience. It was clear that the interviewers genuinely wanted me to learn from the process and I left with a

strong gut feeling that this was the right career for me. The rotational nature of training at Mewburn Ellis also appealed to me; by moving between partners, not only would I get plenty of exposure to a variety of clients, but also to differing styles of work.

#### What are your main duties and roles?

Most of my work as a trainee revolves around the patent prosecution process, unlike elsewhere in the legal world, 'prosecution' refers to the lengthy process of pursuing a patent application. My workload consists of multiple active cases each at different stages of prosecution, and often also following different 'routes' to protection (e.g. via national, regional or international applications).

For almost every case, I first draw on my background in physics to develop an understanding of the technology. I realise now that this requires more than just an appreciation of how it works, but also the far more nuanced task of identifying the core 'inventive concept'; it is this inventive concept that we ultimately seek to protect, rather than a mere embodiment of it. Armed with this understanding, I move on to identify what steps need to be taken next; for example, formulating arguments or drafting amendments to overcome tricky objections raised by a patent examiner, as well as presenting our response strategy to the client.

When dealing with global patent portfolios, we often liaise with foreign attorneys owing to the slightly different approach required in each jurisdiction.

Mewburn Ellis also engages in plenty of contentious work, for example, representing clients in opposition proceedings before the European Patent Office; these disputes are often complex, so early exposure to the process is particularly helpful. Other tasks I have been involved with include conducting technology reviews for clients seeking to identify IP trends in emerging fields, such as quantum communications.

As part of my training programme, I am involved in monthly technical lunches – where attorneys, at all levels of seniority, participate in a rolling discussion across offices updating on IP law and best practice – sharing and learning along the way. Mewburn Ellis also runs in-house tutorials aimed at enhancing key skills, such as original patent drafting. This is combined with a tailored schedule of exam-specific workshops we have throughout the year.

### What skills are useful in this profession?

Analytical and problem solving skills, as well as the ability to deconstruct complex ideas, are crucial to the work of a patent attorney; whether reviewing technical documents or navigating through a series of objections, these skills will always be important. However, given the entry requirement of a STEM degree, it's likely you've developed these skills to some extent already.

Effective communication is also a fundamental skill within the profession; you'll be communicating with patent offices in formal language, but will also need to explain the legal technicalities to clients in a manner they understand. It can take a while to get a feel for the suitable level of detail and language needed for different clients. You will also need to efficiently manage your workload to keep up with the constant stream of deadlines

and, although discussion with colleagues is frequent, the majority of time will be spent working independently.

Mewburn Ellis emphasise that training and development doesn't end with qualification, but extends all the way through to partnership level. For example, later on in your career, business development and managerial skills will become increasingly relevant.

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## Patent attorneys require an unusual combination of expertise in both science and law

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### Do you have any advice for anyone wanting to get into the industry?

I would definitely recommend attending open days and careers fairs so that you can speak with attorneys from different firms. Trainee applications are extremely competitive, so be prepared to send out quite a few applications. Having said this, it may be more effective to tailor them to firms that particularly draw your interest, rather than sending out a larger number of generic applications.

If attending interviews, ensure you can speak confidently on your scientific background, as well as any of your university research projects; this is a good initial test of your ability to breakdown and explain complex ideas.

Another good preparatory exercise is to pick an everyday mechanical device (e.g. a can opener) and practise explaining the mechanisms that enable it to work; try writing both a very detailed description, as well as a single defining sentence that 'captures' it all.

It is also important to keep in mind that it takes, on average, 4-6 years to qualify as both a UK and European patent attorney; this is certainly a commitment, but without doubt a rewarding one. ●

# PATENT BOUTIQUE LLP

## TECHNICAL ASSISTANT

### RACHEL LANIGAN-MILLS



UNIVERSITY COLLEGE  
LONDON  
PHD CHEMISTRY

“ I am exposed to a number of different working styles and a vast range of different technologies ”

#### Why did you choose a job in this sector/profession?

I first became aware of the profession during my undergraduate industrial placement. However, at the end of my undergraduate degree I was still interested in research so I decided to pursue a PhD, which then led on to a couple of postdocs.

#### I would encourage you to learn as much about the profession as you can to put yourself in the best position for the application and interview process

During my last postdoc I began to think more seriously about a career as a patent attorney. True to the patent attorney trope (wanting to work in science but not active research), I had reached a point where a lab-based career did not appeal to me. I began to seriously look into a patent law career, and reached out to everyone I knew who was linked to patent law (friends, friends of friends, old colleagues, etc.) to learn as much about the profession as I could. I was also fortunate to be able to organise some work experience at the firm that handled my postdoc institute's intellectual property.

#### How did you get your job at Patent Boutique LLP?

The first stage of the application process involved submitting a CV and a cover letter. This application format is generally the norm when applying for trainee patent attorney positions.

I was then invited to a first-round interview with the three partners. Prior to this interview, I was asked to prepare a 5 minute presentation explaining how a simple device operated. The interview included giving the presentation and then discussing the device in more detail afterwards, as well as further technical questions and more typical 'HR type' questions.

Following this, I was invited back for the second-round of the process, which included an interview with two senior associates and a further interview with the three partners. These interviews included discussing how a corkscrew worked and further technical and HR questions.

By the time you reach interview, I think most firms will be confident that you can do the job based on your CV, so most of the interview seemed to be focussed on making sure I would be a good fit for the firm.

After this I was offered a position and joined the firm in November 2017.

### What are your main duties/roles?

Most of my work involves the prosecution of patent applications, i.e. the process leading up to the grant of a patent. A patent office examiner will assess the patentability of an invention and raise a number of objections in a search or examination report, which we have to overcome in order to get the application granted. We prepare a response to these reports, which involves reviewing the objections and any documents cited by the examiner, liaising with the client to ensure the broadest possible scope of protection, and finally drafting the response with arguments addressing the examiner's objections.

As I work in a small firm, I have the opportunity to work for qualified attorneys with different specialisms rather than exclusively for one person. This is really beneficial from a training perspective, as I am exposed to a number of different working styles and a vast range of different technologies. For example, one day I can be working on a detergent product, the next day on an antibody, and the following day on a medical device.

After passing the Certificate in Intellectual Property Law at Queen Mary in 2019, I was given responsibility for dealing with new client enquiries. This generally involves calling the inventor to discuss their idea and then following up with a face-to-face meeting. Although this was daunting at first, it has been great to have the opportunity to use my technical, legal and commercial knowledge to provide this initial advice to inventors.

### Is it a 9 to 5 job?

In general, yes. On the whole my working day finishes at around 1730 (which is particularly nice after spending such a long time in academia). However, there are occasions when longer hours are required, though at the moment they are few and far between.

This profession is driven by deadlines set by patent offices, which are usually in the order of months, so there are not usually any surprise

last minute deadlines. However occasional late instructions do happen, so you need to be prepared to rearrange your work plan and perhaps work a little later than usual to meet the deadlines.

Qualifying as a patent attorney requires you to pass several European and UK qualifying exams. These exams are very demanding so, although my working day finishes around 1730, I am often studying in the evenings and at weekends. Be prepared to put in a lot of revision hours in the first few years of your career; in the long run that time spent will be worth it to work in an interesting and challenging field with a good work/life balance.

### Do you have any advice for anyone wanting to get into the industry?

Reading this guide is an excellent place to start, you'd be hard-pressed to find a trainee who hasn't at least skim read this guide. In addition, try to take advantage of the open days and internships that some firms offer, or if this isn't possible, talk to your university's tech transfer/enterprise unit. Basically, I would encourage you to learn as much about the profession as you can to put yourself in the best position for the application and interview process.

When it comes to applying, my advice would be to make sure to tailor your CV and cover letter to the individual firm or firms you are applying to by taking the time to do your research on each firm. If you prepare a generic CV and cover letter and use this to apply for positions, it will be very apparent to the person reading your application and will not put your application at the top of the pile. In a similar vein, make sure to proofread your application several times and then have someone else proofread it to pick up on any spelling/grammar mistakes that you might not be able to see. The pedantic patent attorney eye will almost certainly spot them! In short, applying for a training position is very competitive, so you really don't want to do anything in your application that gives the assessor an excuse to throw it out. ●

# SECERNA LLP

## TRAINEE PATENT ATTORNEY

### THOMAS KENNELLY



UNIVERSITY OF SHEFFIELD  
MPHYS & PHD IN  
PHYSICS & BIOPHYSICS

“When you get to the interview stage, you need to be honest when answering questions”

#### Why did you choose a job in this sector?

During the final year of my PhD I began to seriously look at what I wanted to do as a career. Whilst I knew that I didn't want to continue in academia, I did want a career where the skills that I had developed throughout my Masters and PhD weren't wasted.

As I carried out more research, attended careers fairs and talked to people already working in IP, I knew it was the industry in which I wanted to work. One thing that really stood out to me was the more business-oriented environment. It's different from academia, but it really suits me.

#### How did you get your job at Secerna?

Funnily enough, through IP Careers. Once I knew that I wanted to work in IP, the hunt for a trainee position began. I looked for firms that had a good reputation in the industry, spotted the position at Secerna on the IP Careers website and submitted my application. That was followed by two interviews with the partners before being offered the position.

#### What was the application process like – any advice?

It was a case of submitting my CV and cover letter to the partners and then attending interviews where I met the partners, answered their questions and got to know the company a little better.

As far as advice, I would say that it is essential to gain as much knowledge in your chosen field as possible. Pursuing a Masters and a PhD will certainly help you gain experience, as will taking another job in a similar field following the completion of your studies. Personally, I worked at the National Institute for Health Research (NIHR), where I learnt a lot about working away from a strictly academic environment.

Also, have your CV scrutinised by someone else. It's amazing what another pair of eyes will pick up and it can be invaluable to spot areas that can be improved upon. When you get to the interview stage, you need to be honest when answering questions. Don't give the answer that you think a potential employer wants to hear, give an answer that you believe in.

#### What are your main duties/roles?

I work with an array of different companies and inventors. A lot of my time is spent getting to know how their inventions work and drafting specifications alongside claims relating to these new ideas and inventions. I also review documents for the fully qualified attorneys including so-called prior art documents cited against our clients' patent applications by a respective patent office, and prepare arguments for the grant of a patent to be submitted to the patent office in question.

I have been lucky enough to work on three oppositions whilst at Secerna. If I'm working on an opposition then I will often be carrying out research in the technical field of the invention to try to find published documents that may help us kill the patent in question. I have also had the opportunity to prepare argumentation as to why a patent may be invalid.

Like all trainees, I spend a substantial amount of time revising and attending training courses. Whilst a lot of this studying is outside of work, the practical knowledge picked up from working on cases day to day is invaluable. Secerna is very understanding in respect of my personal development and will allow me to attend training courses in the working week if necessary.

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## It is essential to gain as much knowledge in your chosen field as possible. Pursuing a Masters and a PhD will certainly help you gain experience

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### Is it a 9-5 job?

Overall, yes, it is. However, there are times, for example when a deadline needs to be met for a filing, that it can involve working outside those hours. Add in revision and exams and it can be more than 9-5.

### What skills are useful in this sector/profession?

Problem solving skills are essential, as are both written and verbal language skills as you work with such a large variety of clients who all need different things. The ability to stretch language allows you to form arguments in prosecution, draft broad claims or put together oppositions.

Being precise and meticulous over details is another skill that this profession requires. Small details matter and you need to make your drafts as comprehensive as possible.

Being able to spot errors and areas that could potentially be exploited is another needed skill.

### What would you like to achieve in the future?

Currently, aside from my work commitments, I'm focused on passing my exams and becoming fully qualified. After that, progressing through the ranks and hopefully becoming a well-respected attorney are my aims.

For more trainee profiles visit:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

### Do you have any advice for anyone wanting to get into the industry?

Your CV needs to be well written to really demonstrate your knowledge and experience whilst having no glaring errors, which goes back to having exceptional language skills. Integrity is highly important in the IP world. Don't include anything that you cannot back up.

Also, don't be scared to approach people, ask questions and take on board their advice. You never know who may provide you with an invaluable insight. Research potential employers to ensure a good fit with your professional and life goals. That's what attracted me to Secerna.

Get as much interview practice as possible and work on your technique. This counts for so much. Your CV will get you the interview, but it is then that you can demonstrate your knowledge, experience and ambition to secure a job in the industry.

Finally, don't be put off by being outside your comfort zone. If you have been in academia for a long period of time, it can be easy to stay within that area as moving away can feel scary. Take the leap and I'm sure you will enjoy it. ●

# HGF PARTNER

“Our profession is somewhat special in that each day provides a new and unique challenge to the one before.” Lucy Johnson is a Partner and Head of the Engineering Group at HGF. She also leads the Newcastle team. Here, she tells us about how her career has developed since qualifying in 2006.

<b>LUCY JOHNSON</b>	
	
<b>2017</b>	Joined HGF as Partner and Head of the Engineering Group
<b>2017</b>	Spent 10 years as a Director of Patents at Murgitroyd & Company
<b>2006</b>	Qualified as a Chartered Patent Attorney & European Patent Attorney
<b>2000</b>	Obtained MSc in Management of Intellectual Property from Queen Mary University of London
<b>1996</b>	Graduated from the University of Dundee with a BSc in Pharmacology

### **Why I started a career in Intellectual Property:**

Having studied Pharmacology at Dundee University I went on to post graduate study in the Life Sciences in Aberdeen. During my postgraduate studies, I began to appreciate that learning about the advancements in science and writing about those changes was a more fulfilling aspect of my career than was the laboratory work itself. Having been gently encouraged to review a prospectus for Queen Mary and Westfield College in London by a university friend, I took the plunge and spent a year in London doing a MSc degree in the Management of Intellectual Property. As part of that degree I obtained an exemption from my Foundation Chartered Institute exams. So, my journey into Intellectual Property began rather more through serendipity than by design.

As my career has developed through times in-house with a large multi-national corporate business and also in private practice, I have developed expertise in how patents and other intellectual property rights can be used to underpin the plans of businesses to grow and develop. There is a great satisfaction to be gained from developing and implementing an intellectual property strategy and preparing patent, design and trade mark applications that underpin the growth and value of companies of all shapes and sizes.

### **Key skills as a patent attorney:**

Our profession is somewhat special in that each day provides a new and unique challenge to the one before. Our role is to talk to a wide range of people, from inventors to business personnel, and to understand not only the innovation at the cutting edge of technology but also how that fits into a business and its commercial aspirations. I have found that as my career has developed as a patent attorney, my toolkit has expanded to include technical and legal expertise together with written and oral advocacy skills. I have also gained skills in listening to and understanding a wide range of people with an incredibly broad technical expertise.

I've also benefitted from mentors and coaches with both legal and commercial expertise. It is through the nurturing of these coaches and mentors that I have developed a much greater understanding

of how my skills as a Patent Attorney can be utilised to the commercial advantage of the businesses and inventors I work with.

There is no getting away from the fact that the profession requires us to take a great number of exams. Once I had earned my bachelor's degree in Pharmacology, I went on to study for an MSc in Intellectual Property Law followed by my advanced papers for both the UK exams and also the European qualifying exams. Since I entered the profession, the European exams now involve an additional pre-qualifying exam so the finals exams are no less onerous than they were when I sat them some time ago. There is no shortcut for the effort required to pass those exams. A large amount of individual motivation and study to learn the details of substantive and procedural law in the key jurisdictions is an essential step along this career path.

The benefit is that in studying for these exams the information that you learn and the practices that you develop in discipline and self-study are those required for a long and successful career in the patent profession. Each day we are tested in our knowledge of procedural and substantive law, therefore, spending time developing those skills in passing the exams is time well invested in your career.

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## There is a great satisfaction to be gained from developing and implementing an intellectual property strategy

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In addition to being a patent attorney, I have many other responsibilities within my practice. I lead teams both in Newcastle and across a number of jurisdictions as Head of Engineering. As well as my Intellectual Property skills I have been fortunate to develop my management and people skills along the way.

As with many careers the first step into the patent profession is often the hardest step. Obtaining a degree in a science or equivalent subject is crucial for the UK and European profession and that degree is the first step along a road that involves many examinations that will require you to stay motivated and put in hours of self-study to achieve your goal.

If you are fortunate enough to be able to do some work experience with someone within the patent profession you will take a good step forward in understanding the job, the skills and the personal skills you are going to need as well as the challenges that you will face along the way. Many firms now will offer work experience or internship posts to allow you to experience the day to day life of a patent attorney whilst you are still at university and I would encourage those keen on the profession to take up one of these posts.

The interview and application process can be somewhat gruelling and you will need to be persistent if you want to find the right role for you. Employers will be looking for analytical and linguistic ability as well as a natural enthusiasm towards innovation and an attention to detail that you will need for many years to come. Being able to understand technical innovation that is far from your own technical background is particularly useful when you think you are going to encounter any number of technological advances as you enter the profession and they won't always be in the subject matter that you have already spent years studying. You need to be able to demonstrate that you can communicate well in both written and verbal forms and that you can communicate complex ideas clearly and concisely when called upon.

Having said all of that, for those who want to set foot into the Intellectual Property profession, this is the most rewarding of careers offering daily challenges in a wide range of technological areas. I would thoroughly commend this profession to you all! ●

# MARKS & CLERK LLP

## PARTNER

“I decided that a career as a patent attorney would satisfy my desire for varied technological insight, and provide a great opportunity to develop other skills” - Pamela Bryer tells us about her career so far, what attracted her to the patent profession and what she looks for in potential trainees.

<b>PAMELA BRYER</b>

<b>2018</b>
Transferred to the Edinburgh office as a Partner at Marks & Clerk LLP
<b>2015</b>
Transferred to the Singapore office as a Partner of Marks & Clerk Singapore LLP
<b>2012</b>
Promoted to Partner at Marks & Clerk LLP
<b>2006/7</b>
Qualified as a UK and European Patent Attorney
<b>2005</b>
Joined Marks & Clerk LLP as a part-qualified trainee in the Birmingham Office

I have always been interested in science and inventions and also enjoy a good, well-reasoned argument! Luckily, a career as a patent attorney has allowed me to develop these interests.

After completing my foundation training in a small firm, I made the switch to Marks & Clerk, one of the UK’s largest Intellectual Property firms. This has enabled me to develop specialist skills, for example, as an expert in design protection, as well providing me with the opportunity to live and work in Singapore for several years.

Now that I am back in the UK, I manage a practice and multi-location team, which spans many areas of technology including medical devices, security systems, sensors and software.

### **Why did you choose a career in the industry?**

When I graduated I wanted to be an industrial scientist working at the forefront of technology, making my own inventions. I was aware of the value of patents to businesses through my research work. I joined a research group at a multinational telecommunications company, tasked with designing around a competitor’s patent. Although I enjoyed my time in industry, I discovered I would rather understand just enough about how a lot of different things work, rather than the intricate details of a single specialised device. I decided that a career as a patent attorney would satisfy my desire for varied technical insight, and provide a great opportunity to develop other skills.

### **What do you enjoy most about your job?**

I have always enjoyed meeting inventors and learning about new technologies. However, what I enjoy most is the teamwork. I am a team leader for several clients and enjoy nurturing more junior members in client and practice management.

I particularly enjoy training others in intellectual property, whether that be colleagues, clients or prospects. I also enjoy having the opportunity to develop the business in line with our strategic objectives.

I am a passionate advocate of design rights, which are often neglected in favour of patents and trade marks.

Consequently, I take an active role in promoting design rights and enjoy exploring the interplay between different types of intellectual property rights.

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**I have always been interested in science and inventions and also enjoy a good, well-reasoned argument!**

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**What would you like to achieve in the future?**

As a partner, I aim to develop the business on multiple levels, to strengthen our position in the marketplace, whilst continuing to develop my client practice and team.

My next career goal will be to aim for partnership in the international business of Marks & Clerk, and to make a contribution on a global scale. I feel that my experience of working for Marks & Clerk in Singapore and the UK gives me a useful insight into how businesses operate in different countries and I would like to develop our service offerings with this in mind.

**Do you have any advice for anyone wanting to get into the industry?**

It's important that you research the profession

and are confident that you have the skills and aptitude to be successful. Unlike some professions, being a patent attorney is a long term commitment: if you are suited to the job it's likely you will enjoy a long, challenging and rewarding career.

However, entry into the patent profession is extremely competitive. In order to secure an interview you will need to demonstrate more than just a solid academic record.

**For more senior profiles:**  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

Although not essential, in many instances, candidates will have completed post-graduate studies such as PhDs or, like myself, will have spent time working in industry. What's critical is that you have a well-rounded CV and can demonstrate you have the right characteristics to be a competent patent attorney. Clear, concise communication skills are essential; meticulous attention to detail and excellent time management skills are also required.

We look for candidates who will work well within our teams so it is important to be personable during the interview process. ●

# POTTER CLARKSON

## PARTNER

“Although the role is a very challenging one, for me I find it enjoyably varied and very rewarding, and crucially increasingly so as the years go by” - Tom Harding talks us through his career, from scientist to Partner at Potter Clarkson.

<b>TOM HARDING</b>

<b>2018-Present</b>
Partner and Patent Attorney at Potter Clarkson
<b>2015-2017</b>
Senior Associate and Patent Attorney at Potter Clarkson
<b>2012-2014</b>
Associate and Patent Attorney at Potter Clarkson
<b>2009-2011</b>
Technical Assistant at Potter Clarkson
<b>2004-2008</b>
Research Scientist at AstraZeneca (Oncology Bioscience)

After first toying with the idea of entering the patent profession during university, I instead spent my first few years in the world of work as a lab-based research scientist before finally embarking on my career as a patent attorney. In 2009 I joined Potter Clarkson, where I am still based today, working from our Nottingham office as part of our Life Sciences team. Along the way I qualified as a European and UK Patent Attorney in 2012 and 2013, respectively, and became a Partner in 2018.

### My background

My undergraduate degree was in Genetics (first class) which I followed up with a MSc in Applied Biomolecular Technology (distinction), both at the University of Nottingham. I had always loved studying science, but I was unsure about then entering academia and having to choose just one particular aspect on which to focus going forward. I think it was a combination of a careers talk from a patent attorney during my undergraduate and a research placement at a small biotech during my MSc, where the group were in the process of filing their own patent application, which got me seriously interested in the role. It also helped that a couple of my friends had parents working in the profession so I could gain a bit of extra insight that way – quite a coincidence given the relatively small size of our profession.

Ultimately, I really don't regret first working as a scientist in the lab. Firstly, it gave me a good practical grounding in much of the subject matter I still come across today which helps a lot in discussions with inventors who are generally lab scientists themselves. However, it also made me realise that research was not the career I wanted to pursue long term and that becoming a patent attorney would be a better fit. For me, it was the ability to utilise my scientific background in a more commercially focussed role, and to work across much more diverse areas of novel science than my research job allowed. I was also attracted by the relatively structured career progression and certainty. Variety of subject matter was also the reason I chose to enter private practice as it allows me to work for multiple different clients, rather than joining the patent department of one big company and focussing only on the technology they generate in house.

### My life as a patent attorney

Since joining the profession, I followed the usual path of shadowing a qualified attorney whilst working as an assistant which built up my experience across all aspects of the job. Alongside this I studied for my UK and European Patent Attorney qualifications, sitting my first professional exams in 2009 and my last one (thankfully my only re-sit!) in 2012, progressing to an Associate where I began to have responsibility for my own cases.

Since then I have progressed through Senior Associate to Partner, taking sole responsibility for my own clients, and recruiting my own trainee in 2017 – through whom I can relive the whole process over again!

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### Variety of subject matter was also the reason I chose to enter private practice as it allows me to work for multiple different clients

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Now a partner, my role is increasingly varied. I have always enjoyed the challenge of the traditional daily aspects of the patent attorney role, from drafting patent applications and designing global strategies to provide the most appropriate protection for my client's inventions, through convincing patent office examiners around the world that those applications are indeed patentable, to oral advocacy at patent office hearings when opposing the validity of a patent held by a client's competitor or defending my client's own patent. However, I now get to additionally focus on the more commercial aspects of my own firm's business. For me this has included a particular focus on developing our business in

the US and the Nordics, as well as coordinating management of trainees in our department. Each of these has been very rewarding and it means I travel multiple times a year to the US and Scandinavia to meet current and potential clients, adding some variety beyond the usual foreign destinations for UK-based patent attorneys, namely the European Patent Office in Munich or The Hague for oral hearings!

For more senior profiles:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

Becoming more senior has therefore added even more diversity to the role. Another benefit which is often overlooked is the large number of different types of people with whom I have a regular working relationship, despite my role being predominantly desk-based. The people I communicate with daily are spread across the globe, often with different backgrounds, different roles, and of course different personalities. This includes day to day working with my colleagues at Potter Clarkson, which now includes those based in our new Copenhagen and Stockholm offices, as well as our UK offices in Nottingham and London. Then of course there are my clients who are based throughout the UK, but also further afield such as in Scandinavia and the US, as well as the associates I work with across the world assisting my clients in obtaining patents in different territories, and also the examiners at the European Patent Office and UK Intellectual Property Office.

In summary, although the role is of course a very challenging one, for me I find it enjoyably varied and very rewarding, and crucially increasingly so as the years go by. ●

# RUSSELL IP DIRECTOR

Entrepreneurial patent attorney with 15+ years' experience in the IP profession. Particular expertise in high-tech (especially telecoms) and music tech patent work. Founder of Russell IP. Inventor on over a dozen granted patents from drones to dishwashers. Author and lecturer on passing the UK and European patent attorney qualifying exams. Here, Iain tells us about how his career has progressed throughout the years.

<b>IAIN RUSSELL</b>

<b>2020</b>
Director at Russell IP
<b>2010 - 2019</b>
Senior Associate/Partner at EIP
<b>2006 - 2010</b>
Patent Attorney at Brookes Batchellor
<b>2006</b>
IP Consultant at Innovia Technology
<b>2004 - 2006</b>
Trainee Patent Attorney at Venner Shipley

Not your typical patent attorney! Founded Russell IP in 2020 after 15+ years in the patent profession, mainly in private practices. Wannabe rockstar in spare time!

### Why did you choose a career in the industry?

As a maths and physics undergraduate, I was initially considering a career in accountancy. My Dad had been looking into patenting at the time and suggested patents as a possible career for me. After reading the IP Careers guide in the university careers library, I felt a real draw to the profession. I really liked the idea of continuing to use my science background, which is definitely still the case. I also liked the prospect of reasonably predictable working hours, which has usually, but not always, happened. The potential remuneration was also a factor, though I'm not particularly motivated by money.

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After reading the IP Careers guide in the university career library, I felt a real draw to the profession.

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### What is a 'typical' day like for you? - be honest, too!

My typical day has changed a lot since I set up Russell IP. Some days I'll be heavily engrossed in technical work such as patent drafting, reviewing and responding to official communications from patent offices, etc, and others I'll be working on things like the Russell IP website, LinkedIn updates, and other initiatives. I also file patent applications for my own inventions. While I don't work on those every day, I can often be found scribbling down notes on new ideas or looking for possible partners to commercialise those ideas. All of that said, I started Russell IP just before the first COVID-19 restrictions came into place in the UK. I suspect a typical working day will change for me once in-person events resume and once I can meet clients and other professional contacts again in person.

### What do you enjoy most about your job?

Honestly, I've always loved business development (BD). Some people equate BD with awkward networking events. I personally think of BD more as a way to meet new people with mutual interests; not about trying to sell something to a stranger. I find

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## I found the employee profile section of the IP Careers a great way to get a feel for the various different employers

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that if you can keep in contact with people you meet professionally and do things to help others, such as introducing them to other contacts who they could benefit from knowing, BD sort of takes care of itself. I also really enjoy having creative control over my business; from what I invest time and money in to branding, new initiatives, etc.

### What would you like to achieve in the future?

I'd like to cement my reputation as the go-to patent attorney for music technology inventions. I've launched a dedicated Patents Rock offering and am already lucky to be working with a number of incredible music technology companies. I'd love this to become an even bigger part of my practice.

### What are the current challenges the industry faces?

As mentioned above, BD has been more of a challenge with COVID-19 restrictions in place, but videoconferencing platforms and networking platforms such as LinkedIn have helped and will continue to help. Another challenge will be around remote working vs office-based working. I've seen firms needing to become more flexible with how their staff work in this way. Some people would like to work remotely all the time, some prefer to work remotely a few days a week with other days in the office, and others prefer to be office-based. With this comes considerations around confidentiality, training, culture, and the like. It's also been suggested that AI

or automation tools could be a threat to the industry. Personally, I don't see them as a threat but more as something that, if developed and used correctly, can help improve efficiency. I'm actually currently helping develop a platform that automates an aspect of patents that's very laborious, and unexciting, to do manually.

For more senior profiles:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

### Do you have any advice for anyone wanting to get into the industry?

It can be hard to get into the profession initially as competition and quality of candidates is very high. Once you're in the profession, there are lots of different career paths you can follow. It seems to be easier to find new roles and opportunities when you're in the profession compared to when you're trying to enter in the first place. I should say that I've been surprised how little some people wanting to enter the profession know about IP and, in particular, patents. While they would, of course, not be expected to be an expert, it can be helpful to be able to demonstrate more than a very basic understanding if you're looking to join the profession. I think it's also well worth looking at a range of potential employers to find those that feel like a good fit for you; that's not just a case of industry / private practice, but the ethos, focus, and vibe of different employers as this varies very widely across the profession. I found the Employee Profiles section of IP Careers a great way to get a feel for the various different employers. You can also check employer websites, social media accounts, published articles, ranking guides, etc. ●



# FINDING THE RIGHT JOB

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# APPLICATION & INTERVIEW ADVICE

Securing a training place as a patent attorney is not easy. The profession remains one of the smallest in the UK, yet awareness of this niche career sector is growing, inevitably leading to competition. Your chances will be increased if you have the unusual blend of skills necessary and invest time and effort in the application process. Here, Polly Shaw, Head of HR at Dehns, offers her advice on how to complete successful IP applications.

## Where and how to apply

Many private practice patent firms (such as where I work) operate annual recruitment cycles with a scheduled bulk intake of trainees. Usually these firms will still accept speculative applications throughout the year as well, but it is best to check IP Careers' website, as well as individual firm's websites, for the latest trainee patent attorney vacancies.

Most firms will now ask you to apply via a bespoke online application process, and some may also ask for submissions of written descriptive work. You may be tempted to fire off as many of these applications to as many varied firms as possible. However, you will generally need to research each firm to make sure that your approach is correctly tailored to their practice, the type of work they take on and their clients – exhausting! Better to therefore think about what you want from a firm before committing metaphorical pen to paper, as it is always quality, not quantity, that matters most when submitting applications. In this respect, firms will usually try and help you out a bit on their websites by describing some typical aspects of working life there.

Think about key questions that matter to you and whether each firm applied to will cater to your needs and interests. For example, what kind of firm size and culture appeals? Do you want to experience different offices throughout your training on a rotation system, or stay in one place? What kind of clients do you want to work with? Is it important to you that you work with a range of partners and clients?

Details matter! You are applying to join those who excel at language and attention to detail – never underestimate how much your use of spelling and grammar will affect your first impression.

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**You will generally need to research each firm to make sure that your approach is correctly tailored to their practice, the type of work they take on and their clients – exhausting!**

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## CV and cover letters

Writing a cover letter or explaining why you are applying to a particular firm? Think very carefully about this. We don't ask for the sake of it. We want to know we are investing valuable recruitment time in people who have researched what we do, how we do it, and why this might suit both parties. Equally, make sure you are not just repeating a firm's own recruitment brochure back to them as part of this. We paid someone to write that - we know what it says.

It can be hard to portray oneself as unique on paper without sounding a little 'out there'. This is a recruitment jungle where it can seem all about the academics, but don't be fooled. It's true that you need to be super capable – we are looking for people that excel at science, can put together logical and articulate prose, grapple with the pace of change and invention, formulate coherent and future-proof arguments, as well as get along with clients to build and retain business.

It can be an impossible task to find someone who ticks all these boxes. Firms know this and are not expecting the finished article to land on their doorstep. It is about promise and potential. Have a think about the areas of your experience that you can point to which back up your application. Have you won prizes?

Published research? Previously involved yourself in presenting? A common pitfall in this career is relying on the science side to get you through – many can struggle applying this in a practical sense to logical and persuasive writing and client relationship building, so consider what makes you ideally suited in principle all-round.

### Recruitment tests

You may find that firms have some automated assessment tests as part of their selection process, usually to try and understand your use of language and attention to detail. Such assessments will usually be under timed submission conditions, and it is important to remain calm and finish the tests. The software will often give you the chance to have a practice go; so take up this opportunity.

You may be asked to submit a description of a particular object in order for your powers of analysis and explanation to be assessed. You are not expected to know everything, but what matters is how you approach describing your object, and the language you use to do so. It is important to be as precise, logical, and clear as possible. Keep in mind the difference between defining and describing an object and you will be on the right track.

### The Interview

Interviewing style differs from firm to firm. Some will focus on technical questions. Others will ask more about what you know about the

profession and why you want to be a part of it and their firm in particular, so remember to mention why you are interested in that firm above others.

Don't be afraid if you don't know an answer, but try to offer a logical alternative to show how you have still engaged with the question and given it consideration. Make sure YOU have some questions for the interviewer, too. For example, ask them what has kept them at their current company or what it is like to work there and what the current training culture is like.

For more application advice:  
[www.ipcareers.co.uk/career-advice](http://www.ipcareers.co.uk/career-advice)

### If at first you don't succeed...

Patent firms often don't have the same trainee intake as some other professions so don't be disheartened if it is not an immediate success and if it is what you really want. Ask for feedback and keep trying. ●

**Polly Shaw** is Head of HR at Dehns. Responsible for promoting graduate recruitment, she previously worked in HR roles with commercial law firms after studying history and law.



# INTERNSHIPS & WORK EXPERIENCE

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Deciding upon a career is an important and difficult choice to make. Within the intellectual property profession, work experience can offer an opportunity to gain a real insight into the work of a patent attorney, helping you answer the question – is the IP profession for me? Laura Collins, HR Advisor with D Young & Co, offers her expert advice for both finding and making the most of IP work experience.

## Requirements

IP firms offering work experience opportunities are looking for candidates with a genuine desire to find out about the IP profession and to gain a real perspective of what life as a patent attorney is like.

Candidates will need an exceptional academic record in a scientific or technical discipline. Some firms may have different work experience opportunities available for different departments so make sure to consider the criteria when applying.

As well as the above, other key skills that firms look for include:

- Excellent written and verbal communication skills.
- The ability to work well in a team as well as autonomously.
- Good time management skills and an understanding of the importance of deadlines.
- Strong analytical skills.
- Meticulous attention to detail.

## The application process

To find available work experience placements, visit the careers pages of different IP firms and also [www.ipcareers.co.uk](http://www.ipcareers.co.uk) to see what opportunities are on offer, or refer to the **Job Finder** table at the back of this guide. Some may advertise at different times of the year so, if an opportunity isn't available when you first look, don't give up!

Application processes can differ. For the first stage, you may be asked to complete an online application form or send a CV and covering letter. Vacancies are highly sought after and therefore you should try to include something in your application that will make you stand out.

For a second stage, some firms may invite you to an interview, either in person or via telephone. During the whole process, it is important to show why you are interested in the work experience or internship opportunity and why you want to be a patent attorney.

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**Work experience will allow you to obtain invaluable knowledge about the IP profession and take part in a range of activities to give you a taste of the work of a patent attorney**

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Make sure that you complete some research into the firm that you have applied to, the work of a patent attorney and the process of training to become qualified. Some firms may also ask behavioural interview questions that require you to provide examples from your previous experience. You could be asked to describe a time when you have worked well in a team or a time when you have met an important deadline for example. In advance of your interview, consider the key skills that you need to be a patent attorney and think of examples of situations where you have demonstrated these skills.

## Benefits

Work experience will allow you to obtain invaluable knowledge about the IP profession and take part in a range of activities to give you a taste of the work of a patent attorney. You may be asked to draft a claim or prepare an argument for a mock hearing. You will have the opportunity to spend time with and put

questions to current attorneys and trainees and you will gain an honest impression of the firm that you visit and a feel for the atmosphere and ethos. All of these elements will ultimately assist you in making a decision about your future career.

Following work experience, some firms may offer subsequent longer internships or even the opportunity of a trainee position with the firm so make every second count!

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**Some firms may offer subsequent longer internships or even the opportunity of a trainee position with the firm so make every second count!**

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**What do I do if I don't secure work experience or an internship?**

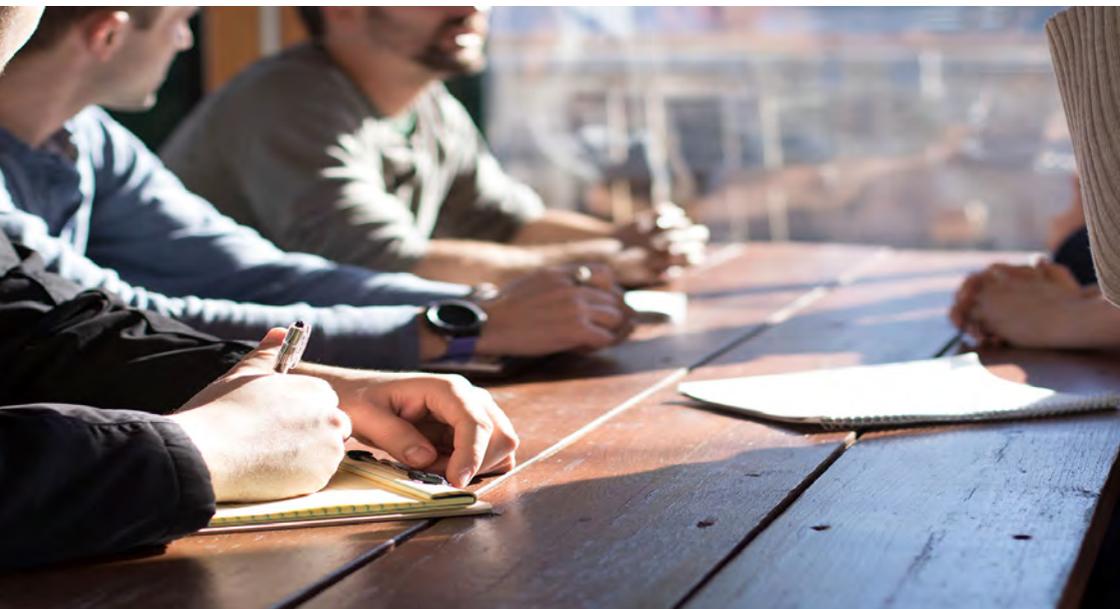
As previously mentioned, vacancies are highly sought after and there will be a lot of competition for places. It is important not to

stop looking for opportunities if you are not successful in obtaining a place first time and remember that, if you have not managed to obtain a work experience placement, you are not precluded from applying for a trainee position with a firm.

**For more careers advice visit:**  
[www.ipcareers.co.uk/careers-advice](http://www.ipcareers.co.uk/careers-advice)

You can also try to find out about the profession from other sources. Some universities invite patent attorneys to visit and give talks on the profession. You may also have the opportunity to visit a careers fair where you can meet representatives from different IP firms. Take every opportunity to speak to patent attorneys about the profession to assist you in answering the question – is the IP profession for me? ●

**Laura Collins** is an HR Advisor with leading IP firm D Young & Co.





# COURSE PROVIDER DIRECTORY

*A comprehensive directory of the UK's leading undergraduate and postgraduate Intellectual Property course providers.*

Bournemouth University

Brunel University London

JDD Consultants

Nottingham Trent University

Queen Mary University of London

Swansea University

Trinity College Dublin

University College Cork

University College Dublin

University of Aberdeen

University of Hertfordshire

University of Kent

University of Oxford

University of Sussex



If you would like to be included within the Course Providers Directory, please contact us at [mkting@insidecareers.co.uk](mailto:mkting@insidecareers.co.uk).



Bournemouth University (BU) has a strong international reputation in the intellectual property arena, specifically its Centre for Intellectual Property Policy & Management (CIPPM), which has a respected standing, both nationally and internationally, in research and legal education in different areas of IP law. We offer intellectual property study at undergraduate and postgraduate level.

**W:** [www.bournemouth.ac.uk/law](http://www.bournemouth.ac.uk/law) **E:** [futurestudents@bournemouth.ac.uk](mailto:futurestudents@bournemouth.ac.uk) **T:** 01202 961916



Brunel Law School is a diverse and vibrant community where you will be supported in your studies and encouraged to develop your skills for your future career in intellectual property. Our IP courses are taught by a team of prolific academics and industry experts with a strong reputation for specialising in the area of intellectual property.

**W:** [www.brunel.ac.uk/law](http://www.brunel.ac.uk/law) **E:** [enquiries@brunel.ac.uk](mailto:enquiries@brunel.ac.uk) **T:** 01895 265599



JDD Consultants is an established name in IP training: we have organised intellectual property training courses since 1983. Each year we hold residential and online revision courses to prepare candidates for:

- The **Foundation Certificate and Final Diploma PEB examinations** for trainee patent attorneys; and
- The **European Qualifying Examinations (EQE)** for Professional Representatives before the European Patent Office

**W:** [www.jddcourses.co.uk](http://www.jddcourses.co.uk) **E:** [jdd.consultants@ntlworld.com/admin@jddcourses.co.uk](mailto:jdd.consultants@ntlworld.com/admin@jddcourses.co.uk) **T:** 01234 294049



**A trusted provider in IP training**

Our established intellectual property practitioner courses are industry-approved and taught by academics with significant industry expertise. We have a number of internationally recognised experts in a wide range of legal areas, as well as an Intellectual Property Research Group, which has collaborated with ITMA, CIPA, IPREG and the European Patent Office.

**W:** [www.ntu.ac.uk/ipcareers](http://www.ntu.ac.uk/ipcareers) **E:** [applications@ntu.ac.uk](mailto:applications@ntu.ac.uk) **T:** 01158 484460



Queen Mary has a long history of excellence in research and scholarship in intellectual property, spanning 35 years through the creation of the dedicated research institute – Queen Mary Intellectual Property Research Institute (QMIPRI). The MSc programme is aimed at those wishing to gain an understanding of the growing importance of intellectual property in the modern economy.

**W:** [qmul.ac.uk/msc-IP/qmul.ac.uk/pgcert-ip](http://qmul.ac.uk/msc-IP/qmul.ac.uk/pgcert-ip) **E:** [pglaw-reception@qmul.ac.uk](mailto:pglaw-reception@qmul.ac.uk) **T:** 0207 882 8098



### LLM in Intellectual Property and Innovation

As a postgraduate student at the Hillary Rodham Clinton School of Law, you will be part of a globally recognised law school, with a thriving environment committed to excellence in teaching and research, offering exceptional employability support and student experience.

**W:** [www.swansea.ac.uk/law/istl](http://www.swansea.ac.uk/law/istl) **E:** [llm@swansea.ac.uk](mailto:llm@swansea.ac.uk) **T:** 01792 295831



The **LL.M. (Intellectual Property and Information Technology Law)** at the School of Law, Trinity College Dublin delivers modules that study the interrelationships between law, science, intellectual property and technology. Modules focus on all facets of IP Law (patent law, copyright law, trade mark law) alongside emerging areas such as data protection, regulation of cyber speech and cyber security.

**W:** [www.tcd.ie/law/programmes/postgraduate](http://www.tcd.ie/law/programmes/postgraduate) **E:** [Law.postgraduate@tcd.ie](mailto:Law.postgraduate@tcd.ie) **T:** +353 1 896 8449



### Study Intellectual Property and E-Law at University College Cork

The School of Law at University College Cork, Ireland is a vibrant and friendly place to study, with leading international experts across a range of exciting legal areas. Ranked in the top 100 law schools in the world (2021 QS rankings), we are an elite law school with programmes that showcase our internationally renowned expertise.

**W:** [www.ucc.ie/en/law](http://www.ucc.ie/en/law) **E:** [lawpostgrad@ucc.ie](mailto:lawpostgrad@ucc.ie) **T:** +353 0 21 490 2220



### Intellectual Property at UCD Sutherland School of Law

UCD Sutherland School of Law (Dublin) is the leading centre for legal education and research in Ireland, combining engaging undergraduate and graduate level courses, internationally-recognised research, and world-class educational facilities. The School is consistently ranked in one of the Top 100 Universities in the World for Law.

**W:** [www.ucd.ie/law/study/](http://www.ucd.ie/law/study/) **E:** [lawpostgraduate@ucd.ie](mailto:lawpostgraduate@ucd.ie)/[lawdiplomas@ucd.ie](mailto:lawdiplomas@ucd.ie) **T:** +353 1 716 4109/4114



Law was taught at the University of Aberdeen when it was founded in 1495. Our LLM Intellectual Property Law explores fascinating, multi-faceted legal and societal questions, examining them within corporate and economic frameworks. Choose from a dissertation or our innovative Professional Skills course. Ranked 81st in the World for Law by the Times Higher Education World University Rankings 2021.

**W:** [www.abdn.ac.uk/law](http://www.abdn.ac.uk/law) **E:** [study@abdn.ac.uk](mailto:study@abdn.ac.uk) **T:** 01224 274260



The LLM Intellectual Property and Data Protection Law is taught by practising professionals at our £10m Law Building inclusive of a full-scale replica Crown Court Room. We have strong industry connections with top law firms such as Freshfields Bruckhaus Deringer and Womble Bond Dickinson, providing excellent careers support and networking opportunities for our students.

**W:** [www.herts.ac.uk/law](http://www.herts.ac.uk/law) **E:** [f.fromero-moreno@herts.ac.uk](mailto:f.fromero-moreno@herts.ac.uk) **T:** 01707 284000



**LLM pathway in Intellectual Property Law at Kent Law School**

Students come from all over the world to study our innovative Kent LLM, a taught Master's in Law degree with an international and contemporary focus. Our LLM pathway in Intellectual Property Law equips you with the necessary in-depth knowledge to practise intellectual property law or work in creative industries.

**W:** [www.kent.ac.uk/law](http://www.kent.ac.uk/law) **E:** [study1ssj@kent.ac.uk](mailto:study1ssj@kent.ac.uk) **T:** 01227 824595



The University of Oxford, in collaboration with the IPLA, offers the Oxford Diploma in IP Law and Practice. This postgraduate vocational course is a one-year, part-time programme taught by senior practitioners and leading academics. Admission is selective. Applicants should have a strong first degree and experience working as a barrister, solicitor or patent or trade mark attorney.

**W:** [www.law.ox.ac.uk/admissions/postgraduate-taught](http://www.law.ox.ac.uk/admissions/postgraduate-taught) **E:** [info@oiprc.ox.ac.uk](mailto:info@oiprc.ox.ac.uk) **T:** 01865 270059



The University of Sussex is a leading research-intensive university near Brighton. Sussex Law School provides cross-cutting teaching and research in LLM course in Information Technology and Intellectual Property Law (IT&IP). The future of the law is digital. This innovative LLM offers you critical and intellectual specialisation in this rapidly developing area.

**W:** [www.sussex.ac.uk/law/people](http://www.sussex.ac.uk/law/people) **E:** [pg.applicants@sussex.ac.uk](mailto:pg.applicants@sussex.ac.uk) **T:** 01273 877773

For more details on individual courses visit:  
[www.ipcareers.co.uk/search/courses](http://www.ipcareers.co.uk/search/courses)

# JDD CONSULTANTS

SERVING THE IP COMMUNITY  
SINCE 1983

JDD Consultants is an established name in IP training, having organised short courses on intellectual property since 1983.

Each year we hold revision courses to prepare candidates for:

- The **Foundation Certificate and Final Diploma PEB examinations** for trainee patent attorneys; and
- The **European Qualifying Examinations (EQE)** for Professional Representatives before the European Patent Office.

Our courses for the PEB exams are held mainly in **June, July and August** and our EQE courses in **November and December**.

Many are held at a residential training centre in Milton Keynes and are delivered by patent attorneys. These face to face and/or online courses are supported by a Moodle forum.

## The benefits of JDD courses

Attendees have found the courses most helpful in preparing for the exams, providing focus to their revision work and developing techniques to successfully tackle the challenging Final Diploma and EQE exams.

The pass rates for those attending our courses have been substantially higher than for non attendees. And typically, each year a number of CIPA prize-winners have been attendees from our courses.

Our attendees come from a range of small, medium-sized and large patent firms, from industry, and from the UK, Ireland, Germany, Sweden and Asia.

Once you have joined an IP firm, ask your colleagues about JDD and visit our website to find out more about the benefits of attending a JDD course to help you through qualification. We look forward to seeing you on our future courses!

Web: [www.jddcourses.co.uk](http://www.jddcourses.co.uk) Tel: 01234 294049

Email: [jdd.consultants@ntlworld.com](mailto:jdd.consultants@ntlworld.com) / [admin@jddcourses.co.uk](mailto:admin@jddcourses.co.uk)



# Training for the EQE

**8-9 November 2021 | 10-12 January 2022**

Are you training to be a European Patent Attorney? Are you preparing to take the EQE in Spring 2022?

Support your studies by attending our online preparatory course, learn from experienced practitioners and previous candidates.

This course is for candidates preparing for the main papers (A, B, C and D) of the European Qualifying Examination (EQE) of the European Patent Office. It is structured in two parts and reflects the practical nature of the examinations. Bookings are now being accepted for the EQE training programme. Registration for both Part 1 and Part 2 is required.

## **Why book Queen Mary University of London's course?**

- In-depth study of previous EQE papers in small
- groups and with highly experienced tutors.
- The course is continuously adjusted to the changing
- requirements of the examination and the profession.
- Queen Mary University of London has nearly 30 years' experience running this programme and provides close academic supervision.
- The pass rates of Queen Mary University of London trained candidates are generally in excess of 95%.

For more information and to register, please go to [qmul.ac.uk/ccls/events](https://qmul.ac.uk/ccls/events)

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# EMPLOYER DIRECTORY

*A comprehensive directory of employers recruiting Trainee Patent Attorneys.*

AA Thornton  
Abel & Imray  
Adamson Jones  
Appleyard Lees  
Beck Greener  
Boulton Wade Tennant  
Brand Murray Fuller  
Carpmaels & Ransford  
CMS  
D Young & Co  
Dummett Copp  
Dehns  
EIP  
Elkington & Fife  
European Patent Office  
Forresters  
Gill Jennings & Every  
GlaxoSmithKline  
Graham Watt & Co  
HGF  
Hindles  
Hoffmann Eitle  
Intellectual Property Office  
ip21  
ipconsult  
J A Kemp  
Keltie  
Kilburn & Strode  
Lawrie IP  
Marks & Clerk  
Mathys & Squire  
Maucher Jenkins  
Mewburn Ellis  
Mohun Aldridge Sykes  
Murgitroyd  
Page White & Farrer  
Phillips & Leigh  
Potter Clarkson  
Reddie & Grose  
Sagittarius IP  
Schlich  
Secerna  
Slingsby Partners  
Swindell & Pearson  
UDL  
Venner Shipley  
Williams Powell  
Wilson Gunn  
Withers & Rogers  
Wynne Jones IP

## JOB FINDER

*Provides summary information on opportunities offered, office locations, benefits, and how to apply. Page 172 to 185.*

# AA THORNTON

INTELLECTUAL PROPERTY LAW

## The firm

We are a leading Intellectual Property firm based in London. Our diverse team of committed and passionate individuals includes patent, trade mark and design attorneys, as well as litigation solicitors, working with clients across a huge range of technologies and commercial fields. We provide the full range of IP services to clients around the world, from prosecution to litigation, in patent, trade mark, design and copyright law.

Having an excellent understanding of our clients' industries and the challenges they face is key to us delivering commercial, insightful legal advice. Our highly qualified industry teams are made of attorneys and solicitors who work together to share knowledge and experience. We firmly believe it's our people that make the difference and that this sets us apart from others.

## Our requirements

For patent work, we require a science or engineering degree with a proven academic track record. Typically we require a law or language-based degree for our trade mark trainees. All candidates are required to demonstrate good analytical and communication skills with a high level of accuracy and attention to detail. It is important that candidates enjoy working as part of a team and have a commercial approach to their work.

## Professional development

Trainees are assigned to a partner or senior associate, who supervises all aspects of training and takes a person-centered approach to support and mentoring. Trainees receive a broad range of work, which encompasses a variety of technical areas.

The firm actively encourages trainees through both in-house training and external courses and lectures. Trade mark trainees are supported to pass their qualifying examinations to become a registered Trade Mark Attorney, and patent trainees to qualify as both a Chartered Patent Attorney and European Patent Attorney.

Qualified attorneys attend regular in-house CPD seminars and are encouraged to continually review their own development in the context of the firm's career development framework. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
56

**No. of Partners**  
12

**No. of Qualified Patent Attorneys**  
15

**No. of Trainee Patent Attorneys**  
1

**No. of Qualified Trade Mark Attorneys**  
7

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

Typically up to 3 per year, subject to business need

### No. of Undergraduate Opportunities

See Website

### Disciplines Recruited From

Patents: Science and Engineering  
Trademarks: Law or Language based  
Litigation: Law

### Benefits

26 Days Holiday increasing to 28 Days + b/h, Healthcare, Pension Scheme, Study Support, Exam Bonus, Performance Bonus, Flexitime, Agile Working (trial in progress), Season Ticket Loan

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

**E:** recruitment@aathornton.com

**W:** www.aathornton.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Victoria Jones
LOCATION	London
UNIVERSITY	Cardiff
DEGREE	Physics
ROLE	Trainee Patent Attorney



## Why patent law?

Curiosity rather than a predetermined career path led me to study physics at university, and after four enlightening years learning scientific theories and their technical applications, I remained undecided on where my skillset would provide most value. In view of the academic exposure I had already acquired, I felt some industry experience might help me reach a decision. Two years of post-graduate work and travel enabled me to better understand my strengths and interests, and more narrowly define what I was looking for from a profession: intellectual stimulation, variety, the opportunity to expand my scientific knowledge and the opportunity to explore and develop a breadth of skills. Patent law, at the confluence of science, business and law, appeared to offer these aspects in abundance.

## Why AA Thornton?

AA Thornton prides itself on the people it constitutes, and I can say with sincerity that this pride is justified. The entire team is supportive of one another's professional development, generating an environment within which learning is readily nurtured. Trainees begin receiving a broad range of challenging work as soon as they join, and have the opportunity

to work with a variety of senior attorneys and partners, all of which are approachable and wilfully provide advice when solicited. The work involves everything from drafting and prosecuting patent applications, opposing and defending the validity of granted patents, and conducting FTO searches, to providing training within the firm, writing articles on new technology and law updates, and attending and presenting at public events.

## Any advice for someone wanting to train as a patent attorney?

If you are inquisitive, analytical and detail-orientated by nature, then training to qualify as a patent attorney may lead to a fulfilling career. When applying for trainee roles, I suggest to bear in mind that the path to qualifying entails an intensive training process, and therefore it is worth evaluating your choice of prospective firms on their ability to cultivate a supportive environment conducive to learning. The first few years of training are formative, and the firm you choose may help determine the rate at which you pass your exams and ultimately your value as a patent attorney, not to mention how pleasant the journey will be along the way; so choose a firm that fits you. ●

# Abel+Imray

## The firm and client services

We are a long-established, medium-sized firm, having thriving offices in London, Cardiff and Bath, widely respected for the quality of our training. We are large enough to provide a full suite of IP services across all subject matter areas, and work for a wide range of blue-chip clients. Yet we are small enough to retain our ability to customise our services to each individual client's needs whether they are a start-up, which is new to IP, or a sophisticated in-house IP department. The firm punches above its weight as evidenced by our impressive portfolio of clients. We are planning for continued, steady and sustainable growth in the coming years and are regularly on the look-out for fresh new talent.

## Academic and other requirements

We recruit outstanding graduates from a range of technical disciplines as required. Candidates will have top grades in English at GCSE or equivalent. Academic talent aside, we look for candidates who will be able to advise on the commercial relevance of IP to our clients and be the sort of people who will win business for our firm. Candidates should have an aptitude for logical analysis of problems, the ability to communicate with clear and concise English, and have the social skills to get on with client personnel of widely different status, ranging from company chairman to laboratory assistant. We value equal opportunities for all and are a founding member of the 'IP Inclusive' scheme.

## Professional development policies

Considerable importance is attached to the training, supervision and mentoring of our recruits. Our in-house training is supplemented with external lectures and courses, including the Queen Mary Intellectual Property Law Certificate course. Our trainees have an excellent record in the various professional examinations and our firm is recognised within the profession as being one of the best training firms in the country.

We offer an open and friendly working environment, clear routes for career progression, and an emphasis on getting the work/life balance right, which we believe is why so many attorneys choose to continue their careers with us after qualification. ●

## EMPLOYEE NUMBERS

### No. of Employees

100

### No. of Partners

18

### No. of Qualified Patent Attorneys

30

### No. of Trainee Patent Attorneys

9

### No. of Qualified Trade Mark Attorneys

6

### No. of Trainee Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Typically 1-3 p.a

### Disciplines Recruited From

Patents: Science degrees; Trade Marks: preferably Law and Languages degrees

### Benefits

22 days' Holiday increasing to 30, Pension Scheme, Study Support, Season Ticket Loan, Bike Scheme, Gym Membership, Social Events, Life Assurance, Healthcare, Employee Assistance Programme and Income Protection Scheme

### Office Locations

London, Cardiff and Bath

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

E: [hr@abelimray.com](mailto:hr@abelimray.com)

W: [www.abelimray.com](http://www.abelimray.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Michael Taylor
LOCATION	Bath
UNIVERSITY	Aberdeen
DEGREE	MEng Chemical Engineering
ROLE	Part-Qualified Patent Attorney



I started my role at Abel + Imray in Summer 2018, after briefly spending time in-house at a large technology company and realising that I enjoyed working in IP. I work closely with a variety of attorneys and partners in the firm's Bath office, and the cases I'm involved in cover a wide range of subject matter, from aviation and separation systems to robotics and oil and gas technology.

My day-to-day work involves prosecution, freedom-to-operate, drafting and opposition work, and I have enjoyed having this variety. Typically, I choose to start my days at 8am and finish for the day at around 4pm, which allows enough time in the afternoon to study for whichever exam is coming up next, and still have some time off in the evening!

On the subject of studying, training to become a patent attorney requires a mixture of on the job training and formal examination. At Abel + Imray, we are supported by a mixture of in-house tutorials and formal training courses to prepare us for the exams. Although it felt like there were lots of exams ahead of me at

the beginning of my career, time has flown by and I'm now in preparation for final UK and European exams, so hopefully I'll qualify as both a UK and European Patent Attorney in the not-too-distant future!

My first two years (pre-Covid) in the role were spent in Abel + Imray's Bath office, with frequent travel to the firm's other offices in London and Cardiff. Since March 2020, I have mostly been working from home, which was a huge shift after being office based. The IT support I received at that time was fantastic in making the switch feel seamless. With the change to home working, I've appreciated the firm's emphasis on finding ways of discussing cases with me that allows for development.

We have quite a few trainees at Abel + Imray, which allows for plenty of support between trainees as we all work towards qualification. We still make some time for fun though, with regular (often spontaneous) socials and lunches! ●



**Discover the latest IP roles  
online today**





Adamson Jones is a successful firm of patent and trade mark attorneys, which has grown steadily from a single-practitioner firm to a team of attorneys led by four partners. We recruit high calibre personnel and provide a level of service that consistently exceeds clients' expectations.

### Our location

Our principal office is located within BioCity, Nottingham's healthcare and bioscience innovation centre, close to the city centre. The working environment is modern, in the heart of a thriving scientific and business community. We also have an office in Leicester city centre, which has an engineering focus.

### Our practice

Our clients range from small start-ups and established private companies to multinational corporations. The work is predominantly in patents, though we also have a growing trade mark practice, as well as a good deal of design registration work. Our work is mainly for direct clients, but with a healthy mix of diverse incoming agency work. The practice encompasses most technical areas.

### Our recruitment aims

We work as a team and are committed to excellence in the work that we do. We look for people who share those values: high calibre individuals with a record of academic achievement, who can contribute to the continuing growth and development of the business. Our objective is continued steady growth over the coming years. We believe in treating people well, providing flexible working arrangements where appropriate, and when we find the right people we aim to retain them. Long-term prospects for those who join the firm are therefore excellent. ●

## EMPLOYEE NUMBERS

### No. of Employees

24

### No. of Partners

4

### No. of Qualified Patent Attorneys

7

### No. of Trainee Patent Attorneys

2

### No. of Qualified Trade Mark Attorneys

3

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

2

### Disciplines Recruited From

All degrees considered according to the needs of the business

### Benefits

25 days' Holiday, Bike Scheme, Healthcare, Pension Scheme, Performance Bonus, Social Events and Study Support

### Office Locations

Nottingham and Leicester

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

**E:** [careers@adamson-jones.co.uk](mailto:careers@adamson-jones.co.uk)

**W:** [www.adamson-jones.co.uk](http://www.adamson-jones.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# Appleyard Lees<sup>®</sup>

## About us

Appleyard Lees is a leading Intellectual Property Law firm, with over 50 Patent and Trademark Attorneys and Litigators.

Our commercially intelligent approach to client service incorporates flexibility and adaptability. We strive to be agile, responding to specific client requirements in a way that suits them.

We help a broad range of IP owners and creators, including in-house teams, R&D specialists, owner-managers and branding professionals, to protect and monetise their intellectual property. We also support clients to manage post-grant challenges.

In addition to our catalogue of multinational and multimillion-pound clients, Appleyard Lees is equally proud of the role we have played in the growth of start-up businesses.

With offices in UK innovation hotspots, we are positioned to give clients expert strategic IP advice in the UK and worldwide.

## Opportunities available

We are keen to hear from talented individuals who have a passion for work, a love for learning and a desire to be part of a friendly, supportive team. We want people who enjoy challenging work and who share our commitment to providing exemplary client service.

We have a regular intake of trainees throughout the year and run a 'Work Placement Programme', specifically designed to enable candidates to experience the diverse work of our attorneys.

We are an equal opportunities employer and are a member of IP Inclusive, a network of intellectual property professionals working to make the IP community more equal, diverse and inclusive.

Applicants for our roles should have a High-level degree (STEM subject) and the ability to express complex technical ideas clearly and concisely.

## Training

We offer excellent training and genuine career opportunities, including partnership prospects. A key aspect of this role is the willingness and ability to take on responsibility at an early stage. You will have the opportunity to train with some of the UK's leading attorneys and you will be given opportunities to represent the firm at industry events.

We also run a mentor programme for all technical employees. Providing people with a mentor is a critical part of enabling development, it also helps with improving knowledge and skills. ●

## EMPLOYEE NUMBERS

### No. of Employees

135

### No. of Partners

19

### No. of Qualified Patent Attorneys

31

### No. of Trainee Patent Attorneys

14

### No. of Qualified Trade Mark Attorneys

11

### No. of Trainee Trade Mark Attorneys

3

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

Open

### No. of Undergraduate Opportunities

Open

### Disciplines Recruited From

Electronics, Software, Chemistry & Pharmaceuticals, Engineering, Physics, Life Sciences, Biotechnology, Trade Marks and Disputes

### Benefits

25 days' Holiday, Pension Scheme, Study Support, Cycle2work Scheme, Performance Bonus, Social Events, Life Assurance, Overseas Travel, Season Ticket Loan and Health Plan

### Office Locations

Manchester, Leeds, Halifax, Cambridge and BioHub (Alderley Park)

## HOW TO APPLY

### How to Apply

- ✓ ONLINE

### Contact Information

E: HR.Department@appleyardlees.com

W: www.appleyardlees.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Sarah Abou-Shehada
LOCATION	Cambridge
UNIVERSITY	Bath
DEGREE	Chemistry; Sustainable Chemical Technologies
ROLE	Trainee Patent Attorney



## Why did you choose Appleyard Lees?

As a lateral hire, I had enough experience to set out a specific set of criteria that I was looking for in a potential employer. Not all patent and trademark law firms are the same. It depends on what you are looking for. I was looking for a firm that was forward-thinking, which has a collegiate culture; a place where I felt that diversity in competencies were encouraged and nurtured. I would certainly say that that is the case with Appleyard Lees. From my review of the firm, and now my own experience, I recognise a firm that provides high calibre training that also nurtures the strengths of the individual.

## What are your main duties/roles in your current position?

My day to day work involves tasks given to me by several partners across the Leeds and Manchester offices. These tasks vary depending on the work that they have at the time, but most of the work involves the prosecution of patents at various intellectual property offices around the world. These tasks not only include responding to examination and search reports issued by the various intellectual property offices, but also communicating those reports to our clients. Communicating with clients is a crucial part of the job. You need to be adept at communicating with clients in a manner

that is clear enough to allow them to come to a decision on how they would want to proceed with their applications, based on the advice we provide. Another area in Patent Law that I have been fortunate to work in is opposing patents at the European Patent office (in fact, this is an area of Patent Law I thoroughly enjoy!). Opposing a patent is the exact opposite of prosecuting an application. Whereas with the latter you are arguing to convince a patent office that the technology of the application is patentable, the former case requires convincing the patent office of the exact opposite! Beyond the day to day job, I am also involved with business development and marketing projects, which I also find very interesting.

## What skills have you found to be particularly useful in this sector/profession?

Having undertaken a Masters and PhD in a multidisciplinary subject, I had to be able to absorb and understand new areas of technology quite quickly. I have found that this skill has been extremely useful in my day-to-day job as a trainee patent attorney. This is because I work on a diverse range of technology areas, which I need to have a solid grasp of in order to effectively prosecute patent applications in those diverse technical fields. ●

# BeckGreener

## The firm

Beck Greener is a leading firm of European and UK patent and trade mark attorneys and an excellent place to work. You will enjoy being located in modern offices in Central London at the heart of London's legal and IP district. We also have an office in Alicante, Spain. Providing our clients with the best professional service is fundamental to our approach and we seek to recruit only the very best graduates who will work to our very high standards.

## Range of client services

From the individual inventor and start-ups to major multinationals, from everyday household objects to a complex drug formulation requiring global protection, Beck Greener always aims to provide a high quality, distinctive service offering robust and commercial advice. We handle all kinds of technical subject matter and the whole range of intellectual property. We also have a particularly strong practice in trade marks. We have great success dealing with disputes in the English courts.

## Recruitment requirements

We seek a range of enthusiastic graduates with either a first or a 2:1 degree (or postgraduate qualification) in an appropriate technical discipline to train as a patent attorney. Typically, we recruit those with backgrounds in chemistry, biochemistry or biotechnology; electrical or mechanical engineering, electronics, physics; or in related disciplines. Trade mark trainees are usually selected from candidates with at least a good first degree who are solicitors or otherwise legally qualified.

## Professional development

As a trainee patent attorney you will be given full training and support in order to become qualified as a Chartered Patent Attorney and European Patent Attorney. This comprises mentoring and supervision from the partners, in-house tutorials, external lectures and attending one of the courses to obtain the postgraduate certificate in intellectual property.

Trainees are highly valued in our firm. Training is taken very seriously and all trainees are directly supervised by partners in a supportive and friendly environment. Several of our most recent partners in the firm started their patent careers at Beck Greener as trainee patent attorneys. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
42

**No. of Partners**  
11

**No. of Qualified Patent Attorneys**  
13

**No. of Trainee Patent Attorneys**  
4

**No. of Qualified Trade Mark Attorneys**  
9

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

**No. of Graduate Jobs**  
1-2

### Disciplines Recruited From

Biotechnology, Chemistry, Electronics, Engineering and Physics

### Benefits

25 days' Holiday (rising to a maximum of 30 days), Pension Scheme, Study Support, Season Ticket Loan, Bike Scheme, Performance Bonus and Social Events

### Office Locations

London

## HOW TO APPLY

### How to Apply

✓ EMAIL  
✓ POST

### Contact Information

Ian Bartlett, Staff Partner  
Fulwood House  
12 Fulwood Place  
London WC1V 6HR

E: [recruitment@beckgreener.com](mailto:recruitment@beckgreener.com)

W: [www.beckgreener.com](http://www.beckgreener.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Richard Sulston
LOCATION	London
UNIVERSITY	Nottingham & Edinburgh
DEGREE	BSc Biochemistry & PhD Cardiovascular Biology
ROLE	Trainee Patent Attorney



## Why I applied to train as a patent attorney

In the final year of my PhD I knew that I didn't want to pursue a career in academic research, but I wasn't sure what the alternatives were. I attended a careers event and one of the speakers gave a glowing review of their work as a patent attorney and I thought that it would be something that I would enjoy.

I have not been disappointed during my time working at Beck Greener. I have found the job to be stimulating, rewarding, and very enjoyable although very challenging at times. I really enjoy getting to work on inventions from a wide variety of scientific disciplines ensuring that topics never get stale. Deadlines are often tight leading to a fast-paced environment.

## Typical day as a trainee

From my first day I was working on real patent applications. The most frequent tasks I do are:

- Reporting key events during patent prosecution to clients. We work with a wide variety of clients ranging from multinational corporations applying for many patents a year to single inventors who might need extra guidance throughout the process.
- Replying to examination reports which necessitates constructing arguments with clear and detailed lines of argument.
- Preparing and filing patent applications for new inventions, requiring high attention to detail to ensure nothing important is omitted from an application.

- Keeping in touch with my great team of colleagues on work-related matters. Beck Greener have also organised a number of virtual social events to help us stay in touch whilst we are working from home.

Given this, I believe that some of the essential skills for a patent attorney are a high attention to detail and the ability to pinpoint key pieces of information that may make the difference between a patent being granted or refused. Additionally, an appreciation of the bigger commercial picture, i.e. understanding where a patent fits into a client's business, is essential if we want to be sure we can adapt our approach to suit the client's needs.

## Looking ahead

I received a PG Cert in IP from Bournemouth University in early 2020 giving exemption from the UK foundation exams. I am now preparing to take the upcoming UK final exams and European exams. A large amount of support is available from both Beck Greener and CIPA for exam preparation and I look forward to qualifying as both a chartered and European patent attorney.

## Advice for applying

Have a persuasive and specific idea of why you want to start a career as a trainee patent attorney. It can also be useful to practice describing everyday objects in clear, concise ways or comparing objects and identifying key differences or improvements between them. ●



### Why join us

Are you an inquisitive and driven individual looking for a varied and intellectually stimulating role? We are an award-winning, collegiate and inclusive European IP firm offering excellent training, a supportive environment and a clear path of career progression.

### Who we are

Our diverse team of talented and passionate individuals includes patent, design and trademark attorneys supporting clients in a wide range of technologies and commercial fields.

As a firm with a global outlook we have 6 offices across the UK and Europe: London, Berlin, Madrid, Frankfurt, Cambridge and Reading. Our clients and global peers alike consistently give us excellent feedback making us a leading European IP firm rated in the top tier of Legal Directories (Legal 500, Chambers and Partners and Managing Intellectual Property.)

### Our promise to you

We know it is the talent and passion of our people that make us the successful business we are today, so we are committed to attracting and retaining the very best. As well as a friendly and supportive environment, we offer excellent training and attractive career opportunities including genuine partnership prospects.

Our in-house training is supplemented with external lectures and courses, including the Queen Mary Intellectual Property Law Certificate course.

### Opportunities available

We strongly encourage applications from all walks of life as being an equal opportunities employer is more than just a label for us. We are an active member of IP Inclusive and have partnered with the Sutton Trust to make the IP profession accessible to everyone regardless of their background or characteristics.

Opportunities exist within our Life Sciences, Chemical and Materials, Engineering and Designs, High Tech and Electrical and Trademark and Domain names practice groups. Whilst we particularly encourage applications in the autumn for candidates wishing to join us the following year, we welcome speculative applications at any time throughout the year. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
200

**No. of Partners**  
46

**No. of Qualified Patent Attorneys**  
56

**No. of Trainee Patent Attorneys**  
14

**No. of Qualified Trade Mark Attorneys**  
17

**No. of Trainee Trade Mark Attorneys**  
4

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ VACATION SCHEME

**No. of Graduate Jobs**  
Approx. 4

**No. of Undergraduate Opportunities**  
Varies across practice groups

### Disciplines Recruited From

Practical Sciences and Technologies, Maths, Engineering, Law and Modern Languages

### Benefits

23 Day Holiday Allowance, Life Assurance, Private Health Scheme and Pension Scheme

### Office Locations

London, Berlin, Madrid, Frankfurt, Cambridge, Reading and meeting facilities in Munich

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

E: [recruitment@boul.com](mailto:recruitment@boul.com)

W: [www.boul.com](http://www.boul.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Timothy Greenwood
LOCATION	London
UNIVERSITY	Birmingham
DEGREE	MA Translation Studies
ROLE	Trade Mark Assistant



I joined Boulton Wade Tennant after nearly four years in the translation industry. I had worked on translations of tens of thousands of intellectual property documents in that time and realised that I was interested in a more active role in the industry. I was also aware that modern languages was a sought-after degree in the trade marks sector and that a background in law was by no means a prerequisite. Having the opportunity to combine work and study without having to return to full-time education was certainly a big factor in my decision to look into a career as a trade mark attorney.

I interviewed at a few firms, but Boulton Wade Tennant was the only one offering a full week of hands-on experience for aspiring trainees. After spending a week with the firm last summer, which I found to be an invaluable insight into the work done by professionals in this area, I returned for a largely informal interview in the autumn and was offered the position shortly afterwards.

My day to day work varies greatly but I have been involved in a broad spectrum of the tasks that a trade mark attorney undertakes, including the drafting and filing of new trade

mark applications, the maintenance of existing trade mark registrations and the transfer of ownership of intellectual property.

I have had the opportunity to use my language skills and have enjoyed working with a very wide range of clients from several industry sectors. It is definitely useful to have some idea of clients' commercial concerns as well as being able to apply points of trade mark law to potential new applications. Research skills are also useful when learning more about a client's particular commercial niche or checking for conflicting existing registrations.

Over the coming years I hope to gain further insight into contentious matters and opposition proceedings while working towards the qualifications that are required to become an attorney. I know the firm will continue to support me through this process.

Organisation is essential in this profession: from the very start, I was assigned a large number of cases, all of which have their own deadlines and requirements. I am also in daily communication with colleagues and clients, so the ability to write in a clear and precise manner is key, as is attention to detail. ●

## BRAND MURRAY FULLER

Brand Murray Fuller is a small full-service IP law firm assisting counsel and in-house R&D directly with strong commercial understanding and a common-sense, practical approach. We are a progressive and developing firm, based in central London.

The structure of Brand Murray Fuller was devised differently from the traditional IP firm from the outset. Our staff operate in a highly interconnected fashion, supporting each other beyond their core functions. Attorneys will also be trained to understand fully the support functions necessary to allow the firm to run effectively, consequently gaining business management understanding alongside professional training and development.

We are an environmentally conscious paperless office, which aims to cut out needless printing and filing. Using a vpn-based records system, we reduce our waste and are able to work remotely. Our employees tend to work from home up to twice a week (and as often as necessary when the circumstances dictate), something that is encouraged to maintain a good work/life balance.

Training will involve working with our senior attorneys and attending qualification courses, plus internal and external seminars and tutorials. We believe the best way to learn is through understanding the client and their business, and to that end trainees will attend client meetings and hearings from the start. There are excellent long-term prospects for assisting in the future development and expansion of this new firm.

Our clients range from multinationals with head offices in the UK and US to smaller UK based companies and overseas law firms. We are frequently asked by our clients to advise in connection with wider commercial issues such as agreements, acquisitions, toll manufacturing and trade secrets. Although a young firm, the majority of our attorney-client relationships are long established at a personal level.

While we work on a wide variety of technology, the firm is primarily oriented around the chemical, biotechnology, medtech, green technology, materials, mechanical and pharmaceutical sectors. ●

### EMPLOYEE NUMBERS

**No. of Employees**

11

**No. of Partners**

3

**No. of Qualified Patent Attorneys**

4

**No. of Trainee Patent Attorneys**

3

**No. of Qualified Trade Mark Attorneys**

2

**No. of Trainee Trade Mark Attorneys**

1

### JOB OPPORTUNITIES

**Opportunities Offered**

✓ GRADUATE JOBS

**No. of Graduate Jobs**

2

**Benefits**

25 Days' Holiday, Bike Scheme, Flexitime, Healthcare, Pension Scheme, Performance Bonus, Social Events, Study Support, Life Assurance, Home Working

**Office Locations**

Central London

### APPLICATION DETAILS

**How to Apply**

✓ EMAIL

**Contact Information**

**E:** info@bmf-ip.com

**W:** www.bmf-ip.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Lois Scarth
LOCATION	London
UNIVERSITY	York
DEGREE	MChem with a Year in Industry
ROLE	Technical Assistant



## Why did you choose a job in this sector/ profession?

During my undergraduate degree, I realised that a career in academia was not for me as I did not want to focus on a narrow area within a specialised field. While a career in the laboratory also did not appeal to me, through my work I came to understand the importance of patents.

After researching the profession and gaining experience as an IP assistant in an industrial company, I decided to pursue a career as a patent attorney, and it has not disappointed.

The profession provides variety, both in daily activities and technological areas, and you are constantly exposed to innovative, cutting-edge technology. For example, I may be working on an anti-cancer drug one day, an industrial antioxidant on the next, and the next on a process for converting household waste into aviation fuel.

## What are your main duties/roles?

As a trainee, you are not expected to know how to do everything, and training is largely on the job. I work directly with different partners and senior associates, which has exposed me to a wide variety of patent related work and technical areas, but also to differing styles of work, which is an enjoyable challenge, and I am constantly learning.

Primarily, my work revolves around patent prosecution. This involves a wide array of tasks ranging from drafting a patent application, writing a letter to a client to advise them on a strategic course of action, writing letters to patent examiners responding to their objections, or instructing foreign attorneys on how to proceed.

Additionally, the exposure to clients early on as a trainee helps to build client relationships and develop an understanding of their business, with commercial context continuously being considered during patent prosecution.

## What skills are useful in this sector/profession?

Both time and project management skills are vital for being a patent attorney. The job is extremely deadline driven and it is likely that you will be responsible for multiple different cases, for multiple different clients, at the same time. Therefore, being able to manage your workload and prioritise work accordingly is very important – missing a deadline can have serious consequences!

Time management is not only important in the day-to-day job of being a patent attorney, but also when preparing for the qualifying examinations, which are challenging. Preparing for the examinations whilst working may seem daunting, but Brand Murray Fuller provides lots of support and guidance. ●

# CARPMAELS & RANSFORD

Carpmaels & Ransford has driven innovation in the IP industry for over 200 years. Known for our outstanding technical knowledge, commercial acumen and creative thinking, we advise some of the world's best-known companies on how to protect cutting-edge technologies and the latest scientific discoveries.

We are unique in that our patent attorneys, trade mark attorneys, solicitors and barristers are all members of the same firm, working seamlessly together. This ethos of collaboration informs everything we do, both in work and outside of it. The wide range of sports, clubs and charity initiatives sponsored by the firm are just one of the ways in which we encourage team-work and a healthy work-life balance.

Each year, we recruit a number of exceptional STEM graduates, supporting them through to qualification as a UK and European patent attorney. As a new trainee, you'll join a practice group relevant to your subject of study. Opportunities exist within our Life Sciences (Pharma and Biotechnology), Engineering and Technology, and Chemistry and Materials practice groups.

Alongside an industry-leading training programme, we encourage curiosity and inquisitiveness, with the opportunity to put your degree to good use from day one.

To train as a patent attorney, you must have a STEM degree in a relevant technical discipline. Further information on degree requirements can be found on our careers website. We are especially keen to hear from applicants who have studied electrical and/or electronic engineering, general engineering, materials science, bioinformatics and computational biology. We encourage applications from individuals who have undertaken further study, including PhDs.

You will be working towards, or have obtained, an excellent first degree (minimum 2:1 or equivalent) complemented by strong A Levels (typically 3 at grade A or equivalent) and a passion for science and technology. With an excellent command of both written and spoken English and a meticulous eye for detail, you enjoy analysing and conceptualising complex matters, with a passion and aptitude for problem solving.

If you are seeking a challenging and intellectually stimulating career using your technical background and experience, we would love to hear from you. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
289

**No. of Partners**  
24

**No. of Qualified Patent Attorneys**  
50

**No. of Trainee Patent Attorneys**  
50

**No. of Qualified Trade Mark Attorneys**  
5

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS
- ✓ OPEN DAYS

**No. of Graduate Jobs**  
10-14

**No. of Undergraduate Opportunities**  
30

**Disciplines Recruited From**  
Variety of STEM disciplines

### Benefits

23 days' Holiday, Bike Scheme, Gym Membership, Healthcare Scheme, Life Assurance, Pension Scheme, Season Ticket Loan, Social Events, Study Support, Holiday Buy Scheme, Holiday Bonus, Private Medical Insurance and Childcare Vouchers

**Office Locations**  
Central London

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE

### Contact Information

**W:** [www.carpmaels.com/careers](http://www.carpmaels.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Lileth Rees
LOCATION	London
UNIVERSITY	Imperial College London
DEGREE	Biochemistry
ROLE	Technical Assistant



When I was approaching my final year, I knew that I wanted a job outside of academia but I wasn't ready to leave science and pursue a completely unrelated career path to my degree. I came across the concept of a patent attorney when attending a talk at university and immediately realised that the nature of the work and the challenges that it would provide, were exactly what I was looking for.

The demands of understanding new technologies quickly, communicating both legal and scientific arguments in a concise manner and switching between multiple pieces of work every day can be difficult to balance at first, but it is incredibly rewarding once you become settled into the job. However, one aspect that I did not consider when I joined Carpmaels & Ransford was the business side of professional services – maintaining strong client relationships is an important consideration, even as a trainee.

I have been working towards becoming a qualified patent attorney for over eighteen months, but at Carpmaels & Ransford you are trusted to take on real cases from (literally) day one. Although this may seem daunting, it allows you to get to grips with tackling

complex issues, in both science and intellectual property, from the start. You receive a lot of support from your supervisors (which are mainly senior associates and partners) and other trainees, making the transition to a professional job as smooth as possible. This includes a buddy system where you can freely ask more experienced trainees silly questions, creating a support network for new starters. The firm also arranges tutorials throughout your training to ensure you have the relevant background knowledge before taking exams, at both part-qualified and fully-qualified levels.

One of the main benefits of working here is that all staff are based in one London office which creates an invaluable collaborative atmosphere. Although the firm is fairly large, being on one site means we all know each other and it promotes a friendly working environment. My main surprise about Carpmaels & Ransford was the social life – some of my colleagues are now good friends and this is all down to the variety of social clubs and events offered by the firm. There are annual New Year and summer parties, a variety of sports teams, a book club, and even a bee club for our bee hives on the balcony! ●



**Make sure your career  
is heading in the  
right direction**





### About CMS

CMS is a future-facing, global law firm with a long established patent attorney practice embedded within a large IP team based in London. We put the interests of our clients at the heart of everything we do across 70+ offices in 40+ countries in the UK, Europe, the Middle East, Asia and South America. With more than 1,000 partners and 4,500 lawyers, we work in cross-border teams to deliver top quality, practical advice no matter how complex the situation. The CMS patent attorney practice is band 1 ranked in Legal 500 2020.

The CMS Intellectual Property group is one of the largest teams in Europe for patent and trade mark work. We have qualified patent attorneys working alongside IP, litigation, corporate and commercial lawyers. Our IP clients include blue-chip businesses, universities, research institutes, start-ups and spin outs, growth technology companies across all disciplines, law firms, governments and defence institutions.

The firm is recognised for its sector excellence and focus in technology and life sciences. Our legal expertise is matched by real world, commercial understanding of the markets in which our clients operate. As a future-facing firm, CMS embraces technology and is committed to new ideas that challenge conventional ways of doing things, if a better solution for clients can be found. We aim to anticipate and create sustainable and rewarding futures for our clients, people, and communities.

### Opportunities available

We're looking for individuals who are excited at the prospect of using their scientific background, but in a legal context. These are rare opportunities, offering broad ranging client exposure and excellent training within the infrastructure of a top tier law firm. We are looking for candidates with an excellent track record and a minimum 2.1 (or equivalent) degree in Chemistry, Biochemistry, Biotechnology, Computer Science, Electrical Engineering or Physics.

### Training

You will be provided with ongoing training and development whilst studying for your Certificate in Intellectual Property (IP), and subsequently your UK and/or European Patent exams. You'll work alongside experienced colleagues and leaders in their field, who will guide you through the fundamental elements of international patent law and how to apply these to your client's needs. ●

## EMPLOYEE NUMBERS

### No. of Employees

> 4,500

### No. of Partners

6

### No. of Qualified Patent Attorneys

11

### No. of Trainee Patent Attorneys

6

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Varies

### Disciplines Recruited From

Science and Engineering degrees dependent on the needs of the business

### Benefits

25 days' Holiday, Bike Scheme, Gym Membership, Life Assurance, Healthcare, Season Ticket Loan, Pension Scheme, Study Support, Maternity/adoption/shared Parental Leave, Payroll Giving Scheme, Loyalty Awards, Emergency Backup Care and Employee Assistance Programme

### Office Locations

70+ Offices in the UK, Europe, the Middle East, Asia and South America

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

**E:** TalentAcquisition@cms-cmno.com

**W:** www.cms.law/en/gbr

cms-job-opportunities

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## D YOUNG & CO INTELLECTUAL PROPERTY

### About D Young & Co LLP

Our reputation for excellence is recognised worldwide and we continue to be ranked as a top tier European Intellectual Property firm by all major UK legal directories. Over 200 staff (including partners, fee earners, paralegals, and business support teams) work across our offices in London, Munich and Southampton. From SMEs to global businesses, our international client base is diverse and spans all industry sectors and technologies.

### Your lifestyle

We hold dear our culture of work-life fit. Members of our firm enjoy a balance of working in the office and working remotely which is available to many employees through the firm's suite of agile working practices. Whether you want to work or live in the city, in a coastal location or by the country, you can fully harness your career potential and enjoy life inside and outside of work by joining D Young & Co.

### Your career and development

The success of our clients, our firm and everyone who works at D Young & Co, is achieved through shared goals. We are committed to supporting and promoting equality within our firm and believe that a diverse working environment is key to creativity and productivity. One to one mentoring is rare in the IP legal sector, however it is something that you will benefit from, as well as working with an exceptional team of talented colleagues.

We provide a clear path towards qualification understanding that it is important not to have a rigid approach to progression. We adopt a flexible approach to professional development and will work with you to ensure that the route you take is appropriate for you. Our training has been recognised by The Legal 500: "D Young & Co's reputation for training is second to none". We are devoted to helping everyone be the best they can be.

### Your benefits & recognition

You'll find a friendly and supportive culture at D Young & Co, where hard work and dedication are recognised and rewarded. In our flexible and professional environment you will be empowered to see your contribution making a difference. ●

## EMPLOYEE NUMBERS

### No. of Employees

232

### No. of Partners

36

### No. of Qualified Patent Attorneys

53

### No. of Trainee Patent Attorneys

34

### No. of Qualified Trade Mark Attorneys

12

### No. of Trainee Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS

### No. of Graduate Jobs

6

### No. of Undergraduate Opportunities

8-12 internship opportunities

### Disciplines Recruited From

Chemistry, Biotechnology, Biochemistry, Electronics, Physics, Computer Technology, Telecoms

### Benefits

25 days' Holiday increasing to 35 days, Bonus Scheme, Study Support, Flexible working including opportunities to work remotely, Pension Scheme, Healthcare, Life Assurance, Season Ticket Loan, Bike Scheme, Gym Membership, Social Events, Sabbatical after 10 years

### Office Locations

London (Holborn), Munich and Southampton

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE

### Contact Information

120 Holborn, London, EC1N 2DY

T: 020 7269 8550

E: recruitment@dyoung.com

W: www.dyoung.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Megan Moruzzi
LOCATION	Southampton
UNIVERSITY	University of Manchester
DEGREE	PhD in Molecular and Cell Biology
ROLE	Technical Assistant



My PhD was a great experience. I enjoyed thinking about biology every day and found the potential for discovering new things exciting. However, progression in research projects can be slow and uncertain and I was unsure whether spending years on one project was for me long-term. For these reasons, I decided to leave research after my PhD and instead applied for Trainee Patent Attorney positions. In April 2019, I started working at D Young & Co and two years on, I am very happy with the choice I made.

### Why I chose this profession

During my PhD, I attended a talk given by a patent attorney explaining the importance of patents in protecting new inventions. I was drawn to the idea of helping companies and scientists move forwards with the new products and processes they have created, which often will have spent many years in development. I felt excited to have found a job that allowed me to use my technical expertise in biology and provided an opportunity to learn about a range of different biotechnologies, at the forefront of innovation.

### What attracted me to D Young & Co

D Young & Co is a top-tier firm and therefore I knew I would be gaining experience with excellent attorneys that provide a high quality

service. To complement the on-the-job training, the firm also helps trainees through exams by offering tutorials and revision courses.

When I then attended my interview, I was confident that I would be joining a supportive team, since everyone I met seemed friendly and approachable. I was especially appreciative of this over the pandemic, when we all moved to working from home. The on-the-job training continued much as before, with qualified attorneys regularly sacrificing their time to give me detailed feedback on my work. I have regular meetings with my team and feel my wellbeing, as well as my training, is considered important.

### Advice for those entering the profession

I expected there to be a learning curve when I joined the profession, but I did not anticipate for how long I would still be encountering new tasks, coming across new areas of law and generally feeling inexperienced. Therefore, I would advise anyone thinking of entering the profession to be ready for a steep learning curve that will last for years and to make sure you choose a firm where you feel comfortable and where your development will be supported. ●

# Dehns

Patent and Trade Mark Attorneys

Dehns is one of the largest private practice patent and trade mark firms in Europe, with an international reputation for quality of work and service, and a rich history spanning 100 years. Our straightforward, commercially focussed approach to IP, combined with the technical excellence of our professionals, helps us to turn inspired thinking into patents, trade marks and registered designs that are valuable commercial assets for our clients.

## Client focused service

We work hard to ensure that every client receives the best possible service, tailored to their individual requirements. Our range of graduate and postgraduate scientists means that we are confident of rapidly understanding a broad spectrum of technology. We are consistently ranked in the top tier by leading IP and legal directories.

## Highly talented professionals

We recruit the brightest people with the perfect combination of ability, ambition and personality. This means that we have teams of highly talented individuals, who are driven by a desire to work in the field of innovation and committed to providing an excellent client service.

We also offer a formal, structured work experience scheme. Our two-week summer placement provides prospective patent and trade mark attorneys with an opportunity to gain practical experience of a career within IP.

## Professional development

We offer a stimulating working environment and, as a progressive firm, we want to invest in the brightest and most talented individuals from all walks of life. We place an emphasis on knowledge and training and are committed to development at all levels. Many of our attorneys have been awarded prizes for exceptional performance in qualifying examinations. Trainees are supported throughout their period of qualification via regular in-house tutorials and by working closely with partners. They become involved in many different aspects of patent, trade mark, registered design and copyright work so that they gain a broad range of experience.

We pride ourselves on fostering a friendly atmosphere within the firm, as we strongly believe that this, combined with a shared ambition for professional excellence, is vital to the success of the firm. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
262

**No. of Partners**  
37

**No. of Qualified Patent Attorneys**  
82

**No. of Trainee Patent Attorneys**  
50

**No. of Qualified Trade Mark Attorneys**  
13

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS

**No. of Graduate Jobs**  
Approx. 10 each year

**No. of Undergraduate Opportunities**  
10 (Summer Placement Scheme)

### Disciplines Recruited From

Patents: usually STEM subjects  
Trademarks: any degree discipline

### Benefits

25 days Holiday, Bike Scheme, Flexitime, Gym Membership, Healthcare, Life Assurance, Pension Scheme, Season Ticket Loan, Social Events, Study Support, Staff Referral Scheme, Critical Illness Cover and Bonuses

### Office Locations

London, Brighton, Bristol, Oxford, Oslo  
Manchester and Munich

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE

### Contact Information

**E:** careers@dehns.com

**W:** www.dehns.com/site/careers

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Daniel Sanz Sharley
LOCATION	Oxford
UNIVERSITY	Bath
DEGREE	PhD Organic Chemistry
ROLE	Technical Assistant



During my PhD, like many others who ultimately venture into the world of patent law, I started to realise that a career working in academia and/or the lab wasn't for me. It was around the same time that I attended a careers talk given by a qualified patent attorney at my university and I was immediately intrigued by what I heard. As a patent attorney I would continue to have exposure to the latest cutting-edge technologies and the opportunity to use my scientific knowledge, but outside of a research environment – it sounded perfect!

After attending open days at various firms I was offered a place on the Dehns Summer Placement Scheme which runs for two weeks every summer. The Scheme provided me with wide-ranging exposure to the kind of work I would ultimately undertake as a trainee; from day one I worked on live cases and covered inventions relating to a variety of different subject matter, something I found especially interesting having been restricted to one narrow area of chemistry during my PhD. By the end of the two weeks I knew without question that I wanted to pursue a career as a patent attorney.

Following the summer scheme, I was delighted to be offered a position as a Technical Assistant in Dehns' Oxford office. Since joining the firm I have received excellent on-the-job training and support from supervisors (partners and senior associates) who have ensured that I receive a varied diet of work to aid my development. Support is also provided through your buddy, who is a more experienced trainee, and who you share an office with. In addition, the firm is very supportive when it comes to the exams, offering in-house tutorials and seminars to give its trainees the best chance of success.

The firm has a friendly and relaxed working environment, and maintaining a good work-life balance is something that is actively encouraged. Various social events, including the annual summer and Christmas parties where the whole firm gets together, are also organised throughout the year. I would highly recommend Dehns to anyone who is looking to start a career as a patent attorney. ●



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## Dummett Copp LLP

### About us

Dummett Copp is an expanding firm of patent and trade mark attorneys at Martlesham Heath, Ipswich. Established for over 35 years, our direct clients range from start-ups to multinationals, in the UK and abroad. We have an excellent network of foreign associates and a wide range of incoming agency work.

### Our culture

To provide a high level of service and value for money, we spend time with clients, listening to them and understanding their needs. We invest in regular IP audits, visits to their business or workplace, and customised client relationship management software.

Our attorneys are approachable, supportive and responsive. We have an excellent team of friendly support staff assisting the professional staff in all day-to-day activities.

### Opportunities

Recruiting highly capable people is important for any business. More important is how people are empowered to accomplish productive work that contributes to business goals. Trainees learn from external courses and private study, but mainly from working on client matters with an attorney. The firm has a good record of training and mentoring junior colleagues. Most of our partners trained and qualified with the firm.

Everyone needs a sensible work/life balance. The nature of a trainee's work can be demanding at times when professional examinations loom. We want trainees to progress through the exams at a pace that suits them. We offer a range of benefits and flexible working and a mix of remote and in-office working.

### What we are looking for

We welcome speculative applications for trainee or qualified positions for those with a good first or postgraduate degree in science or engineering. The ability to understand and deal with a broad range of technical subject matter is a key skill for a patent attorney, as is an excellent command of English. Proficiency in German and/or French is an advantage. Patent work requires good organisational skills and the ability to work under pressure and to meet deadlines. ●

## EMPLOYEE NUMBERS

### No. of Employees

19

### No. of Partners

5

### No. of Qualified Patent Attorneys

4

### No. of Trainee Patent Attorneys

1

### No. of Qualified Trade Mark Attorneys

3

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1

### Disciplines Recruited From

Any engineering or science discipline, and particularly: Electronics, Electrical Engineering, IT, Physics, Chemistry

### Benefits

25 days' Holiday, Healthcare, Life Assurance, Pension Scheme and Study Support

### Office Locations

Martlesham Heath and Ipswich

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [mail@dummett.com](mailto:mail@dummett.com)

W: [www.dummett.com](http://www.dummett.com)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



EIP is an innovative, award-winning patent firm with offices in the UK, US & Europe and was the first firm in the UK to combine patent attorneys and patent litigation solicitors in a single partnership. It enjoys an excellent reputation for handling complex patent matters and has an impressive list of direct clients, which includes household name tech companies, electronic and software companies as well as global manufacturing, life sciences, medical devices, food tech and engineering companies, typically operating on a global scale.

The firm operates from 5 European offices as well as an office in the US. The firm has specialist patent divisions focused on technology groups, such as the class leading EIP Digital, EIP Life, EIP Elements, EIP Dynamics and the recently established EIP HealthTech.

EIP has also established itself as the leading authority in the UK for patent litigation, which has seen EIP named "Managing IP Litigation Firm of the Year" every year from 2018-2021.

EIP offers trainees the opportunity to interact and liaise directly with clients. The training programme is focused on direct supervision by partners who are leaders in their field, and all trainees benefit from high levels of tuition during qualification. EIP has developed an ethos of building from within and several of the partners joined the firm as a trainee and have taken advantage of the meritocratic progression philosophy that exists at the firm.

EIP typically recruits candidates with an excellent undergraduate degree and (optionally) a Masters or PhD. The best candidates enjoy the challenge of complex technical and legal work whilst those who have good written and verbal communication skills also tend to excel. The firm operates a focused yet friendly and flexible working environment with smart, open plan offices and a smart-casual dress code. ●

## EMPLOYEE NUMBERS

### No. of Employees

160

### No. of Partners

24

### No. of Qualified Patent Attorneys

32

### No. of Trainee Patent Attorneys

15

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

3-4

### Disciplines Recruited From

AI/ML disciplines, Chemistry, Computing, Electronics, Eng., Maths and Physics

### Benefits

20 rising to 25 days' Holiday, Bike Scheme, Flexitime, Healthcare, Pension Scheme, Performance Bonus, Season Ticket Loan, Social Events and Study Support

### Office Locations

Bath, Cardiff, Leeds and London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

**E:** [careers@eip.com](mailto:careers@eip.com)

**W:** [www.eip.com](http://www.eip.com)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Roy Kimachia
LOCATION	London
UNIVERSITY	Oxford
DEGREE	Physics
ROLE	Patent Scientist – Associate



I usually start off the week by having a catch-up with my line manager. This is a good opportunity to discuss my current workload but is also great chance for me to ask for advice or practice points regarding any cases I have recently been working on. It is always valuable to engage in conversations with the attorneys at EIP about the various legal issues that they have encountered in their work. Having recently completed the Certificate in Intellectual Property Law at Queen Mary University of London, my appreciation of the complex IP issues underpinning the work we do has really grown.

I also begin the week meeting with one of EIP's paralegals to plan out the tasks for the week and the various reporting emails that need to be prepared. In such deadline-driven job, keeping on top of your workload is crucial for a patent attorney because, at any one time, you will be responsible for numerous active cases for different clients, each with various deadlines that cannot be missed. But EIP's paralegals provide the support to help meet these various deadlines.

The remainder of the week largely consists of work on a variety of cases. This can include drafting new patent applications, having met with the inventors to discuss their invention. Drafting patent applications requires attention to detail to firstly understand the technology described by the inventors, and then to set out the invention precisely, accurately, and broadly in the patent application.

The case work can also include prosecuting patent applications, where an examiner at a patent office objects to the client's patent application and may cite some documents against the application after conducting a search. Here, I review the cited documents and look to either argue that examiner's objections are misplaced, or amend the application to overcome the examiner's objections, or sometimes a mixture of both. This involves the challenging, yet rewarding task of considering ways of addressing an examiner's objections whilst still making sure that a resulting granted patent is still commercially valuable to the client. ●



### About us

Elkington and Fife LLP are proud to provide a high quality service to our clients in all aspects of intellectual property protection. We have a particular expertise in high-level opposition and contentious work, especially at the EPO. We have also been very successful at delivering drafting services directly for a variety of large corporate clients. These strengths are balanced with work for an interesting variety of national and international clients operating in a wide range of technical disciplines.

The firm was established in 1927 and operates as a limited liability partnership, with offices in London and Sevenoaks. Each trainee can expect to work closely with more than one partner and to be exposed to all aspects of work. Our relatively limited recruitment means that successful trainees can expect a long-term future within the firm.

### Opportunities available

We seek trainees with an excellent technical background to deal with a broad range of subject matter, the drive to succeed and push our practice forward, together with an excellent command of English. Proficiency in German and/or French would be an advantage. We welcome applications from new graduates and especially from applicants having research or development experience.

### Training

Training is given high priority, both through a close working relationship between a trainee and others in the team, as well as through external preparatory courses and internal seminars. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
74

**No. of Partners**  
15

**No. of Qualified Patent Attorneys**  
23

**No. of Trainee Patent Attorneys**  
23

**No. of Qualified Trade Mark Attorneys**  
3

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
2

**Disciplines Recruited From**  
Science and Engineering

**Benefits**  
25 days' Holiday, Flexitime, Healthcare, Pension Scheme, Performance Bonus, Season Ticket Loan, Social Events and Study Support

**Office Locations**  
London and Sevenoaks

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
E: [hr@elkfife.com](mailto:hr@elkfife.com)  
W: [www.elkfife.com/careers](http://www.elkfife.com/careers)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Daniel Wright
LOCATION	Sevenoaks
UNIVERSITY	King's College London
DEGREE	MSci Physics
ROLE	Trainee Patent Attorney



## My story

I wasn't sure what I wanted to do after my degree. After learning about the role of a patent attorney, I thought that the job could offer me a mix of problem solving and exposure to new technology in a wide variety of technical fields. Now, two years in, I've worked on everything from LIDAR and neural networks to toothbrushes and textiles.

## The work

As a trainee you mainly either prosecute existing applications or draft new ones. I mainly do prosecution, with a little drafting mixed in. As I've gained experience, I've also contributed to oppositions and appeals.

For prosecution, I review an application and the examiner's objections to it. I form a strategy for addressing the objections then write a response to the examiner. Every application is different, so each objection provides new challenges. Common objections are that the invention is not new (it is identical to some earlier device), or that it isn't inventive (normally meaning that it would be obvious to modify the earlier device to create the invention). Overcoming these objections is where I get to be creative, finding a difference that the examiner has overlooked or arguing

that the differences have an effect/solve a problem that the examiner hasn't considered.

For drafting, an inventor describes their invention to me – what it does, how it works and how it is built. I compare the invention to existing devices, looking for important differences. Next, I write a description of the invention, a set of claims listing the elements of the invention that the patent will protect (written in patent-English, which takes a while to get used to), and draw diagrams depicting the invention. These make up the majority of a patent application.

## Qualification

It takes around four years and many exams to qualify as a patent attorney. You learn on the job, becoming more familiar with the law over time, as well as attending educational courses and a term at Queen Mary University. However, you need to commit time outside of work to studying if you want to succeed. This is a legal job, and to pass the exams you need to remember and apply the relevant laws and rules. It is very different from studying a STEM subject, requiring a lot more time and effort. If you never want to sit an exam again, this may not be the job for you. ●



**DREAM JOB**

**Your dream IP job is just  
one click away**





With 6,600 staff, the European Patent Office (EPO) is one of the largest public service institutions in Europe. Headquartered in Munich with offices in Berlin, Brussels, The Hague and Vienna, the EPO was founded with the aim of strengthening co-operation on patents in Europe. Through the EPO's centralised patent granting procedure, inventors are able to obtain high-quality patent protection in up to 44 countries, covering a market of some 700 million people. The EPO is also the world's leading authority in patent information and patent searching.

As the patent office for Europe, we are proud to deliver high-quality patents and efficient services that foster innovation, competitiveness and economic growth.

We believe that diversity is fundamental to our success. Our inclusive work environment respects, values and celebrates our individual differences. We want you to be yourself at work. Our patent examiners are drawn from over 30 different European countries. They work at the cutting edge of technology, analysing the latest inventions in all kinds of technical fields in order to protect and promote innovation in Europe. Their daily work combines scientific expertise with analytical research and an eye for the legal aspects of intellectual property.

Do you have a Master's degree in engineering or science, a good working knowledge of at least two of our official languages (English, French and German) and some experience in industry? Are you eager to play a role in future developments in innovation? Then you too could be part of our team of patent examiners in Munich or The Hague. We offer a competitive net basic salary (EUR 5 900 - 8 300 per month, depending on experience) as well as various benefits and allowances. ●

## EMPLOYEE NUMBERS

### No. of Employees

6,600

### No. of Qualified Patent Examiners

4,200

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Varies

### Disciplines Recruited From

Engineering, Science, Information Technology and Law

### Benefits

30 days' Holiday, a Competitive Salary, Family-friendly Benefits, a Good Work-life Balance, Relocation Benefits, Healthcare and Pension Scheme

### Office Locations

Munich, The Hague, Berlin, Vienna and Brussels

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

W: [www.epo.org/jobs](http://www.epo.org/jobs)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



You've read the careers guide section, hopefully you now know what patent and trade mark attorneys do and that lots of firms have a long history and are a great place to work. All firms seem to offer similar benefits and training.

However, think again. In the right environment, being a patent or trade mark attorney is an exciting and rewarding career. We provide that environment and experience to our trainees and attorneys. We stand out from the crowd in everything we do and that's why our clients value our work.

We see every new case as a challenge. We always think about how we approach problems and work with our clients to find the best solution for them that adds value to their business. That's what keeps clients coming back to us. We have the same philosophy in our approach to training our attorneys within Forresters, which is reflected in our excellent exam success rates.

As part of the firm's "clear direction" ethos, you will receive dedicated plain English training, which will help you to write in direct, jargon-free language. This is a great help when liaising with clients and colleagues, and a transferable skill which will improve communication of all kinds.

### So who are we looking for?

You must be as passionate as we are about technology and providing a great service to our clients. You'll need to be a well-rounded person who works well in teams and enjoys problem solving.

In return you will have excellent career prospects and an environment that will help you fulfil your potential. Over 75% of our partners began their patent careers as trainees at Forresters. We place a high value on quality training and we fully fund attendance on training courses. We like to play to our strengths and we will provide you with the support to develop. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
117

**No. of Partners**  
21

**No. of Qualified Patent Attorneys**  
28

**No. of Trainee Patent Attorneys**  
18

**No. of Qualified Trade Mark Attorneys**  
8

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
See website for opportunities

**Disciplines Recruited From**  
All Science and Engineering Disciplines

**Benefits**  
28 days' Holiday (increasing to 31), Health Cash Plan, Private Medical Insurance, Pension Scheme, Study Support, Flexibility and Core Hours, Season Ticket Loan, Cycle Scheme, Performance Bonus, Social Events, Employee Assistance Programme, Life Assurance

**Office Locations**  
Birmingham, Liverpool, London, Munich and Southampton

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL  
✓ POST

**Contact Information**  
HR Manager, Forresters, 4th Floor,  
Rutland House, 148 Edmund Street  
Birmingham B3 2JA  
E: careers@forresters-ip.com  
T: 0121 236 0484

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Matthew Holt
LOCATION	London
UNIVERSITY	Bristol
DEGREE	MSci Chemistry with Industrial Experience
ROLE	Trainee Patent Attorney



## How did you get your job at Forresters?

After sending off my CV and cover letter, I was invited to attend an in-person interview. The interview was conducted by two partners at the firm, one of whom would later become the partner I worked most often with. It began by assessing my motivations for applying for the role and the firm, and moved onto more technical questions assessing my ability to communicate technical subject matter. After this, I completed a written task, and got the opportunity to speak with one of the trainees already at the firm.

The interview process felt thorough, but coming away from it I got the impression that working at Forresters could suit me well. The working environment felt supportive, which I was sure, would be important in the process of becoming a fully qualified patent attorney. Having spent 9 months at Forresters I can safely say that my initial impressions were correct.

## What are your main duties/role?

Much of my day is spent preparing responses to official communications concerning patent applications. This involves a lot of research,

both scientific (reviewing prior art documents, assessing technical arguments made by an examiner) and legal (reviewing the relevant statutes and guidelines); then formulating arguments based on both aspects.

Another role related to this would be the reporting of communications to clients. This may not seem as involved as preparing a response, but using an appropriate level of detail to match how much knowledge of the patent system a client has, whilst maintaining brevity, can be quite tricky.

This being said, as a trainee my work is closely supervised by a partner at the firm, and you're not expected to know everything from the start.

In addition to "live" work, as a trainee at Forresters I am given time each day to study. This may involve attending lectures or webinars; or as exams approach, time spent revising. ●



In 2021, and for the second year running, Gill Jennings & Every LLP (GJE) was jointly ranked as the top patent law firm in Europe by the Financial Times.

Best Companies also ranked us as one of the top 20 law firms to work for in the UK. Our success is down to the people we employ, who, above all, are engaged in our business and committed to our success.

With roughly 120 of us, we're small and friendly enough for you to get to know everyone – and big enough to offer you a broad range of interesting work and great career prospects.

### Why work for us?

Because you will have an interesting and exciting career, right from the start. Our culture is friendly, inclusive, supportive and collaborative, and within this environment you will receive excellent training and support and take on real responsibility. Our structured training programme will provide you with a year of on-the-job training before enrolling you for the Postgraduate Certificate in Intellectual Property Law. Ultimately you will aim to qualify as both a European Patent Attorney and a Chartered (UK) Patent Attorney. We assist you in these studies through in-house training, mentoring and coaching from senior attorneys while exposing you to a diverse range of cases and clients to help you become a well-rounded patent attorney. We challenge our attorneys from an early stage and encourage them to carve out a career that will play to their individual strengths.

Alongside a range of great benefits and perks, we have an active diversity and inclusion group, an established wellbeing programme and mental health first aiders. We also offer a competitive salary which is reviewed annually, as well as upon exam success.

### What we are looking for

Top academic results, including a first-class or 2:1 degree in a relevant subject, are a must, but we are not just looking for academic success. The ability to think creatively, ask questions, and develop and articulate solutions are just as important. We want graduates who demonstrate a passion for science or engineering and can contribute to the continued development of our business. ●

## EMPLOYEE NUMBERS

### No. of Employees

119

### No. of Partners

14

### No. of Qualified Patent Attorneys

37

### No. of Trainee Patent Attorneys

12

### No. of Qualified Trade Mark Attorneys

6

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

3-5

### Disciplines Recruited From

Chemistry, Life Sciences, Electronics/IT, Engineering and Physics

### Benefits

25 days' Holiday, Healthcare, Pension Scheme, Study Support, Season Ticket Loan, Cycle Scheme, Performance Bonus, Social Events, Life Assurance, Optional hybrid (flexible) working and family friendly benefits.

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

W: [www.gje.com/careers](http://www.gje.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Faheem Mirza
LOCATION	London
UNIVERSITY	Warwick
DEGREE	Physics
ROLE	Trainee Patent Attorney



Towards the end of my degree, I knew that I wanted to continue using the knowledge and skills I had acquired throughout my degree, and also knew that academia did not appeal to me. Many STEM undergrads find themselves in a similar position, yet very few consider a career in patent law. I recommend doing as I did by attending careers fairs, firm open days and getting in touch with patent attorneys to find out if patent law is the right choice for you.

After applying to patent law firms at the start of my final year, I started working at GJE in September 2019. The application process for GJE was simple: I submitted my CV with a covering letter, and was invited for a technical interview a few weeks later. A second round interview followed a few weeks after that, with a job offer following shortly thereafter.

Day to day, I work on a range of applications in various technical fields, from heavy machinery and medical devices, to telecommunications. I also work with clients of varying sizes, from start-ups to multinational corporations. Different clients have different expectations, so working with a variety of clients gives me

the opportunity to learn how to best tailor our services and advice.

At GJE I was involved with 'live' cases from day one, but this isn't to say that I was thrown in at the deep end. Asking questions, no matter how small, is encouraged, and my supervisor and colleagues were always available to give me the suggestions and guidance I needed. At times it can feel like quite a leap, going from a STEM degree to a legal profession, but colleagues across the firm provide plenty of support wherever it's needed, whether that be in the form of structured lectures, or a chat to discuss a case.

Most people have a good sense that attention to detail, organisational and communication skills are crucial for anyone interesting in pursuing a career in patent law. However, an equally important skill is the ability to ask questions. As patent attorneys, we work at the edge of known technology, so it's no wonder that sometimes a technology might be just outside of our understanding. Being comfortable with the need to ask questions, be it about a new technology, or a legal aspect of our work, is something that every good patent attorney must learn to do. ●



### GLAXOSMITHKLINE (GSK) INTELLECTUAL PROPERTY DEPARTMENT

GSK is a science-led, global healthcare company. With patient focus, integrity, respect for people and transparency underpinning our activities, we bring to market novel medicines to fulfil our mission to help millions of people across the world to do more, feel better and live longer.

The Intellectual Property department at GSK is a support function within GSK Legal responsible for advising on the intellectual property (IP) needs of the company and includes the Legal Brand Protection team and the Global Patents team. Global Patents plays an integral role in protecting research and development (R&D) investment and IP assets. We provide worldwide IP support across the three GSK businesses of Pharmaceuticals, Vaccines and Consumer Healthcare.

Patent trainees at GSK work alongside senior attorneys and can expect to spend their time drafting and prosecuting patent applications, as well as working on contentious issues, such as oppositions and appeals before the European Patent Office. Trainees are also involved in reviewing and advising R&D on IP clauses in contracts and agreements and educating the business on IP law, practises and strategies. A comprehensive training programme is provided, including in-house and external tutorials, seminars (e.g. foundation lectures organised by CIPA) and courses (e.g. Queen Mary Postgraduate Certificate in IP Law). Trainees are supported throughout their journey to passing both the European Qualifying Examination to become a European Patent Attorney and the appropriate national qualifying examination (e.g. to become a UK, Belgian, Italian or Swiss patent attorney).

We look for trainees with at least a 2:1 or 1st class degree and prefer new recruits to have had some research or industrial experience. Applicants must be able to demonstrate a desire and commitment to training and qualifying as a patent attorney and be passionate about science and medical innovation. We recruit team players with strong interpersonal, negotiating, analytical and problem-solving skills, who have exceptional written and spoken English and attention to detail.

GSK understands that keeping employees happy and motivated is key to success and has been consistently voted as one of the top 100 employers in the UK offering a wide range of fantastic employee benefits. GSK maintains an inclusive environment, which reflects the diversity of the patients and customers we serve. ●

#### EMPLOYEE NUMBERS

##### No. of Employees

100,000 in total

##### No. of Qualified Patent Attorneys

72

##### No. of Trainee Patent Attorneys

6

#### JOB OPPORTUNITIES

##### Opportunities Offered

✓ GRADUATE JOBS

##### No. of Graduate Jobs

At least 1-2 per year

##### Disciplines Recruited From

Life Sciences

##### Benefits

26 days' Holiday, Healthcare, Pension Scheme, Bike Scheme, Flexible Working, Performance Bonus, Employee Recognition Awards, GSK Share Plans, Ability to buy up to 10 days extra annual leave, On-site Gym and more

##### Office Locations

Brentford UK, Stevenage UK, Ware UK, Wavre Belgium, Siena Italy, Nyon Switzerland and multiple offices in the USA.

#### APPLICATION DETAILS

##### How to Apply

✓ ONLINE

##### Contact Information

W: [www.gsk.com](http://www.gsk.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



Graham Watt is a busy but friendly practice with a respected and long-established client base. The firm provides a full and comprehensive range of IP services to a wide range of clients from individual inventors, and small/medium start up enterprises to multi-national companies. Our range of professional services relate to all aspects of patents, trade marks, copyright and designs, which assist our clients in identifying, protecting and exploiting their IP assets in the U.K and worldwide.

#### Our team

We have a friendly and supportive culture, with a buddy system in place to guide new recruits and give them the best start possible. Our open door policy reflects our helpful and open environment, where you are able to discuss IP and business matters with any member of the team.

Our attorneys have a wealth of knowledge in disciplines such as immunology, biochemistry, biomedical science, engineering and chemistry, as well as all aspects of trade marks in a variety of sectors. Trainees get an all-round experience, glean information and an understanding from experienced and knowledgeable attorneys. Tasks will be allocated with a view to developing the trainees' knowledge, with early exposure to opposition and other oral proceedings. Meaning our trainees are able to develop quickly into strong and knowledgeable patent attorneys.

The support team, which consists of IP secretaries, formalities manager, office manager and admin team, all strive to find new ways and systems to support the attorneys. Thereby ensuring the attorneys are doing what they do best and their work is done efficiently.

#### What we can offer

You can expect a diverse and challenging role with your responsibilities and duties increasing as we help you expand your knowledge and experience. Your working exposure will be wide-ranging, and you can expect to gain knowledge and interact with all aspects of the business.

At Graham Watt we ensure that you have the best possible chance in passing your exams by giving you supervised relevant work, guidance, external exam preparation courses, study leave and financial support for your professional exams. Once qualified, the support doesn't stop and guidance and mentoring from the firm continues. ●

### EMPLOYEE NUMBERS

#### No. of Employees

14

#### No. of Partners

1

#### No. of Qualified Patent Attorneys

3

#### No. of Trainee Patent Attorneys

1

#### No. of Qualified Trade Mark Attorneys

2

### JOB OPPORTUNITIES

#### Opportunities Offered

✓ GRADUATE JOBS

#### No. of Graduate Jobs

1

#### Disciplines Recruited From

Engineering and Biochemistry

#### Benefits

25 days' Holiday, Season Ticket Loan, Bike Scheme, Study Support and Leave, Assigned Mentor, Training costs included as part of the training package, Eye Care Vouchers, Free Onsite Parking, and Competitive Salary

#### Office Locations

Sevenoaks

### APPLICATION DETAILS

#### How to Apply

✓ EMAIL

#### Contact Information

E: [careers@grahamwatt.co.uk](mailto:careers@grahamwatt.co.uk)

W: [www.grahamwatt.co.uk](http://www.grahamwatt.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



HGF Limited is one of Europe's largest intellectual property specialist firms and one of only a few to offer a fully integrated IP solution, bringing over 200 patent attorneys, trade mark attorneys and IP solicitors together to provide a full-service IP solution. The firm has 22 offices across the UK, Ireland, The Netherlands, Germany, France, Switzerland and Austria. HGF's Patent and Trade Mark Attorneys provide specialist technical and legal advice to blue chip organisations and small to medium businesses across the world. Many of our clients are household names and the work HGF does allows them to protect and exploit their inventions, new products and branding.

### Professional development

The training process is a challenge (one we hope you'll relish). We offer exceptional support in helping you get there, for example, through our dedicated learning and development platform which gives you control over your learning and our exam tutorial support network.

### Current success

HGF is ranked in The Financial Times special report 'Europe's Leading Patent Law Firms 2021'. The firm is also ranked by Chambers & Partners, Legal 500, Intellectual Asset Management, Managing Intellectual Property and World Trade Mark Review. In addition, 14 HGF attorneys are listed as MIP stars, and 14 listed on the IAM Patent 1000 'World's leading patent professionals'.

### Commitment to equality, diversity & inclusion

At the heart of our values is our dynamic, diverse team – not only do our people enrich our business but they make it stronger.

Through our ongoing people strategy and EDI plan, our leadership and management teams are committed to supporting our people, helping them flourish and reach their full potential. We do this by challenging the status quo to ensure HGF is a place where everyone can be their true self. The EDI strategy comprises continual, objective assessment of where improvements are required, the setting of targets, partnerships with external expert networks and internal education and development programmes. ●

## EMPLOYEE NUMBERS

### No. of Employees

354

### No. of Partners

57

### No. of Qualified Patent Attorneys

66 excl. Partners

### No. of Trainee Patent Attorneys

38

### No. of Qualified Trade Mark Attorneys

19 excl. Partners

### No. of Trainee Trade Mark Attorneys

5

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

10-15 p.a.

### Disciplines Recruited From

Electronic Engineering, Physics, Chemistry, Life Sciences, Engineering, Law and Materials Science

### Benefits

27 days' Holiday, Annual Performance Bonus, Healthcare, Pension Scheme, Season Ticket Loan, Individual Trainee Training Budget, Holiday Purchase Scheme, Home Working and PHI

### Office Locations

Aberdeen, Amsterdam, Basel, Bern, Birmingham, Dublin, Edinburgh, Glasgow, Heidelberg, Leeds, London, Manchester, Munich, Newcastle, Nottingham, Oxford, Rennes, Salzburg, Sheffield, The Hague, Westport and York

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [recruitment@hgf.com](mailto:recruitment@hgf.com)

W: [www.hgf.com/careers](http://www.hgf.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Heather Abulafia
LOCATION	Leeds
UNIVERSITY	Sydney
DEGREE	Biomedical Engineering
ROLE	Trainee Patent Attorney



My career path is a little unusual since I started out my career in another country as a Patent Examiner before making the decision to move to the UK and to a career as a Patent Attorney. As I had experience with patents, I reached out to a recruiter who put me in touch with HGF who were recruiting at the time.

Having studied biomedical engineering at university and learning about developments in a variety of medical device and engineering areas, I wanted to continue to work at the forefront of innovation and technology, so I applied for a role as a Patent Examiner when I graduated from university. While working as a Patent Examiner I became interested in how patent strategies were leveraged by businesses throughout their product lifecycles, so I began to study a Masters in Intellectual Property and ultimately decided to work as a Patent Attorney when I moved overseas.

I have had an opportunity to work on a large variety of work in the last year and half with HGF, including prosecuting patents and drafting new patent applications, as well as speaking with clients about their ideas and

about freedom to operate. I've worked with clients in a variety of technology fields and have worked with both start-up and large multinational clients.

I have regular catch-ups with my supervisor in Leeds and I can just as easily video call my colleagues in Newcastle, York, London or Glasgow, just to name a few, to discuss work or training. My colleagues in other offices have been so willing to help with my training and share their expertise and this has given me an opportunity to be exposed to a variety of work. HGF also has a large network of trainees who are happy to chat and discuss their training advice which has given me confidence in my training so far.

This month, I completed the Postgraduate Certificate in Intellectual Property which is the first step towards becoming a qualified Patent Attorney. I plan to sit one UK Finals exam later this year and to sit the pre-examination for the European Qualifying Exams early next year. I still have a lot of exams ahead of me so my plan is to take it one step at a time and continue build upon my skills on-the-job. ●



### The firm

Hindles is a growing firm based in the centre of Edinburgh. We also have an office in Liverpool. We provide a full range of patent and trade mark attorney services to clients ranging from start-ups and SMEs to international corporations in Europe, the USA and Japan.

We pride ourselves on providing high quality, commercially focused advice. Most of our new work comes to us by way of recommendations and so we are strongly committed to providing our trainees with the training required to ensure that they become excellent practitioners. Training is predominantly in-house but our trainees are also encouraged to attend appropriate external courses.

We offer a pleasant, friendly working environment and an interesting case load dealing predominantly with direct clients. As a result of our ongoing growth, long-term career prospects are exceptional.

### Recruitment

We are looking for personable candidates with strong analytical and communication skills, attention to detail, and the ability to pick up complex technical ideas quickly. Applicants should have a good honours degree in a major scientific or engineering discipline. Vacancies are advertised from time to time but speculative applications are also welcomed. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
16

**No. of Partners**  
2

**No. of Qualified Patent Attorneys**  
4

**No. of Trainee Patent Attorneys**  
4

**No. of Qualified Trade Mark Attorneys**  
2

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
1-2

**Disciplines Recruited From**  
All mainstream Science and Engineering disciplines considered

**Benefits**  
25 days Holiday and Pension Scheme

**Office Locations**  
Edinburgh and Liverpool

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: [careers@hindles.co.uk](mailto:careers@hindles.co.uk)  
W: [www.hindles.co.uk](http://www.hindles.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Rebecca Douglas
LOCATION	Edinburgh
UNIVERSITY	Glasgow
DEGREE	PhD Physics
ROLE	Trainee Patent Attorney



I started studying for my M.Sci. in Physics at the University of Glasgow in 2007, choosing physics because I liked learning how things worked. I also liked research, making a Ph.D. an obvious choice. After my Ph.D. and a year in postdoctoral research I was ready for a new challenge. Training as a patent attorney sounded like a good route for broadening my exposure to new technology and would give me the chance to try my hand at studying law. I researched the career and applied to and interviewed with several companies, including Hindles in Edinburgh.

The interview was challenging, but fair, and I got the impression that my interviewers wanted to be sure that I was making the right decision in my career change, as well as that I had the appropriate technical background. In turn, I was pleased to learn that the work would be varied, and that I'd be given the opportunity to be involved with a wide range of tasks from day one. I was delighted to be offered the position and I started a few months later.

My favourite aspect of the work is the variety. I've worked on everything from drafts and oppositions through to IP audits, designs

and trade marks, and I've been given plenty of opportunities to meet with our clients as well. The technology is just as varied; there are engine improvements, veterinary tools, positioning systems, biotech, photonics, renewables and more. This means that I'm constantly learning, but also making good use of my degree.

I'm now part-qualified, having passed my UK foundation exams and some qualifying-level exams, and having sat my European exams (I'm waiting for the results with fingers very much crossed!). I've been offered the opportunity to attend external courses to help prepare me for my last few exams and I'm also getting great support from the attorneys at Hindles, who are happy to answer questions, or to set challenges! I feel like my training is one of the top priorities for the company.

It's a challenging career to move into, and there's always more to learn, but that's part of the fun of it. If you want to use your skills in science and writing, and varied days appeal to you, then I strongly recommend training as a patent attorney. So far, Hindles has given me the best possible introduction to my new career and I haven't looked back. ●



## HOFFMANN EITLE

### The firm

Founded in 1892, Hoffmann Eitle is one of the oldest and largest intellectual property law firms in Europe. The firm has full-service offices in London, Munich, Düsseldorf, Milan, Madrid, Hamburg and Amsterdam. Our high standing amongst the leading IP firms in Europe is built upon providing clients with top quality IP legal services.

Hoffmann Eitle's clients are mainly large multinational companies, the majority of which are based in America, Japan, Europe and South Korea. Both our London and Munich offices have English as their principal working language.

The size of Hoffmann Eitle as a firm ensures that we can provide counsel to clients in all areas of technology. We have an unrivalled reputation for advocacy in inter partes hearings at the European Patent Office.

### Job prospects

In the last decade, the firm has expanded rapidly. We now have 120 qualified attorneys with a further 36 technical assistants at various stages of training. We have much to offer the right candidate: we provide first class training, carried out under the close supervision of highly skilled attorneys; our trainees have a choice of studying for the Certificate in IP Law at Queen Mary University of London, or taking the foundation examinations and our London trainees spend six months in our Munich office, allowing them to attend hearings at the EPO.

Hoffmann Eitle provides highly competitive remuneration packages to trainees. The steady growth of the partnership reflects our desire to retain the many excellent graduates that we have recruited and trained. ●

### EMPLOYEE NUMBERS

**No. of Employees**  
462

**No. of Partners**  
49 (3 in London)

**No. of Qualified Patent Attorneys**  
120 (12 in London)

**No. of Trainee Patent Attorneys**  
36 (4 in London)

**No. of Qualified Trade Mark Attorneys**  
8

### JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
2 (in London)

**Disciplines Recruited From**  
All Science and Engineering degrees

**Benefits**  
25 days' Holiday, Healthcare, Life Assurance, Pension Scheme, Season Ticket Loan and Social Events, Study Support

**Office Locations**  
London, Munich, Düsseldorf, Hamburg, Madrid, Milan and Amsterdam

### APPLICATION DETAILS

**How to Apply**  
✓ EMAIL  
✓ POST

**Contact Information**  
Harmsworth House, 13-15 Bouverie Street,  
London EC4Y 8DP  
E: london\_recruitment@hoffmanneitle.com  
W: www.hoffmanneitle.com

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	William Liu
LOCATION	London
UNIVERSITY	Imperial College London
DEGREE	Electrical and Electronics Engineering, MEng and PhD
ROLE	Trainee Patent Attorney



I joined Hoffmann Eitle in 2017 as a trainee patent attorney after completing a PhD in wireless communication. My interest in cutting-edge technologies led me to this profession, and I chose Hoffmann Eitle largely because of the firm's diverse international client base which includes industry leaders across various engineering disciplines. Since joining the firm, I've had the opportunity to handle applications on some of the most innovative and relevant technologies in my areas of interest, liaising directly with the clients under the supervision of my supervising partners.

Hoffmann Eitle is one of the largest pan-European intellectual property law firms, having offices in 7 different cities over 5 different countries, the largest office being in Munich. I work in the London Office which has a close-knit work environment with around 25 employees. The firm also provides the unique opportunity of allowing new trainees to spend up to 6 months training in the Munich office.

As a trainee patent attorney, my work involves handling cases under the close supervision of my supervising partners. Working with more than one partner increases the variety of work I get and allows me to see different working styles.

Most of my day-to-day work involves liaising with clients and writing to the patent office explaining why a particular invention is novel and inventive over the prior art and therefore deserves to be granted a patent. I also frequently write new patent applications, and thanks to the firm's

diverse client base, I have already drafted several patent applications in a number of interesting areas, such as imaging processing, advance driver assistance systems, telecoms, ocular imaging, and power engineering. Drafting is intellectually challenging on many levels because it requires you to not only understand all of the technical details behind an invention, but also claim that invention using the clearest possible language which does not allow a potential infringer to easily design around the claim.

Sometimes, a client's granted patent is opposed by a competitor and I am tasked with preparing arguments to defend the patent. On other occasions, I have prepared arguments opposing the patent of our client's competitor, explaining why that patent should be revoked. Many of these cases are eventually settled by oral proceedings, which are one or two-day hearings where the different parties plead their case orally before the patent office. These hearings are particularly intense because they require you to think on your feet and respond to the arguments of the opposing party in real-time, a skill which requires significant experience and practice.

In terms of training for the UK and European patent attorney qualifying examinations, the firm provides substantial support for its trainees and pays for various training courses. So far, I have passed the foundation British and European qualifying exams. The main exams are significantly more challenging and require many months of study. ●



The IPO is the United Kingdom's principal government authority on intellectual property (IP) with responsibility for patents, trademarks, designs and copyright. We are an Executive Agency of the Department for Business, Energy & Industrial Strategy (BEIS). As part of BEIS we are responsible for the role of IP rights in supporting and promoting innovation, helping to protect, define and reward creativity.

### Patent Examiner role

Patent Examiners help companies to innovate and grow by granting high quality, valid patents. They scrutinise both the technical and legal aspects of a patent application, comparing the new invention against those found in patent databases, before considering whether or not to grant a patent.

Patent examining offers an unusual opportunity to combine your scientific and technical knowledge with legal skills. We are seeking people with highly developed analytical and critical skills, as well as the communication skills necessary to express complex technical and legal arguments along with strong oral communication skills to communicate effectively with colleagues and customers. The office deals with a wide range of subject matter, from chemical compounds to smart phones; we endeavour for each examiner to work in areas appropriate to their qualifications and interests.

### Recruitment requirements

Patent examiners require or are expected to achieve at least a 2:2 degree or equivalent in a relevant science, engineering, computer science or mathematics subject, or relevant industrial experience at that level. GCSE grade C or above in Mathematics and English is also required. Additional requirements may be necessary in specific technology areas.

### Professional developments

No exams are required, instead examiners undergo a two month in-house training period on joining the office. Trainees are then assigned to a Senior Examiner who supervises further development and on-going training. A technical training programme also provides continual opportunities for development within different areas of technology. ●

## EMPLOYEE NUMBERS

### No. of Employees

1,200

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Up to 50

### Benefits

25 Days' Holiday rising to 30 over 5 years, Pension Scheme, Flexitime with no core hours, Patent Examiner Roles start at £30,405

### Office Locations

Newport (South Wales)

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

**E:** [adminvacancies@ipo.gov.uk](mailto:adminvacancies@ipo.gov.uk)

**W:** [www.gov.uk/government/organisations/intellectualproperty-office](http://www.gov.uk/government/organisations/intellectualproperty-office)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### About ip21

ip21 is an industry leader in client centred, commercially focused Intellectual Property Services. We offer the usual comprehensive range of IP legal services, but we also specialise in ongoing commercial consultancy including licensing negotiation, valuation of IP assets, market/competitor analysis and product commercialisation advice.

Our team includes professional client account managers and expert commercial consultants as well as our top-class legal team of patent, trade mark and design attorneys and assistants. In the UK, we have offices in Norwich, London, Cambridge, Chelmsford, Hitchin and Bury St Edmunds to geographically cover all of East Anglia, although our clients come from all over the UK, and the world. The majority of our client work on the patent side involves mechanical engineering, electrical engineering, computer software, renewable energy and consumer product development.

### What We Are Looking For

We are looking for ambitious, pro-active graduate trainees keen to develop both IP legal analytical skills and the communication, sales and consultancy skills to add value to our clients' businesses and our own. Great interpersonal skills and exemplary written and verbal communication are a must, as is a hard-working and adaptable approach to the trainee role and its development over time.

Trainees can expect a wide variety of client work from an early stage originating from a diverse and often demanding client base, and expect to head out to business networking events, conferences and client meetings on a regular basis. We consider candidate applications from any STEM subject graduate (typically to Masters level) and we are particularly looking for demonstrable experience/interest in general business and technology as opposed to purely academic excellence.

### What We Can Offer

Beyond the attractive benefit package we offer all employees (including up to 30 days' holiday), our trainees will have the opportunity to develop a broad commercial and legal skillset. Our offices throughout East Anglia allow our staff to work in a beautiful region with a stunning countryside and coastline, low crime rate, affordable housing and strong social community. Norwich was recently acknowledged as the 'UK's happiest city to live and work in' by the Guardian Newspaper. ●

## EMPLOYEE NUMBERS

### No. of Employees

25

### No. of Qualified Patent Attorneys

5

### No. of Trainee Patent Attorneys

1

### No. of Qualified Trade Mark Attorneys

5

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-2

### Disciplines Recruited From

All STEM subjects

### Benefits

25-30 days Holiday, Healthcare, Pension Scheme, Performance Bonus and Social Events

### Office Locations

Norwich, Bury St Edmunds and London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [info@ip21.com](mailto:info@ip21.com)

W: [www.ip21.com](http://www.ip21.com)

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IP Careers**





### Who We Are

ipconsult was established in 2006 and was one of the first companies to offer an alternative approach to many IP practices. We have a core of employed staff, including qualified attorneys, technical assistants and patent and trade mark administrators, and a network of qualified consultants with expertise in various specialist fields, opening the door to flexible working.

### What We Do

We are a small and nimble firm of patent and trade mark attorneys providing conventional IP related services as well as bespoke IP management and advice on a consultancy basis. We help clients protect, manage and importantly commercialise their IP. We regularly help our clients to secure business support, investment and grant funding to help propel their innovation towards the market in the UK and overseas and have been involved in the successful licensing and sale of IP assets. With commercial support from the outset we help a significant number of our clients extend their IP rights outside the UK and help them build and manage their overseas IP portfolios in line with their business strategy.

### Where We Are

Our main office is based in the seaside town of Swanage, but our client base is throughout the UK. Our main office provides a central hub that supports our employees and consultants enabling them to provide a full service with the option of working remotely or at our office.

### Our Clients

Our clients are mainly SME and start-up businesses, but we also represent a number of larger companies and we have a growing range of overseas originating work, mostly in software and engineering related subject matter.

### Our Network

We work closely with a network of professional specialists and businesses to identify new clients and assist existing clients and have been acknowledged as one of the top 20 firms filing new UK patent applications.

We are focused on driving innovation and continuously work to further develop connections locally and at a national level to enable more clients to successfully commercialise their IP. ●

## EMPLOYEE NUMBERS

### No. of Employees

4

### No. of Qualified Patent Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Varies

### Disciplines Recruited From

All degrees dependent on the needs of the business

### Benefits

25 days' Holiday, Flexitime, Healthcare

### Office Locations

Swanage, Dorset

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: officemanager@ipconsult.co.uk

W: www.ipconsult.co.uk

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# J A KEMP

PATENT ATTORNEYS • TRADE MARK ATTORNEYS

## About Us

J A Kemp is one of the largest UK and European patent and trade mark attorney firms with offices in London, Oxford, Cambridge, Paris and Munich.

J A Kemp's patent attorneys handle patent applications in the UK, Europe and worldwide. The firm has particular expertise in patent oppositions and appeals, especially before the European Patent Office.

J A Kemp has a varied client base ranging from startups, spinouts and SMEs through to some of the largest corporate clients and most prestigious academic institutions in the world.

## Opportunities Available:

We are looking for bright graduates suited to an intellectually challenging and rewarding career that brings together a unique blend of science, law and business skills.

Trainee Patent Attorney candidates should have an excellent track record of achievement at school and university, with a minimum of a 2:1 honours degree in a scientific or technical subject, preferably physics, engineering, computer science, chemistry or biosciences. We are open to applications from candidates holding or studying for a first or higher degree or doctorate.

Essential skills: Excellent spoken and written English, an enquiring and analytical mind, an eye for detail, motivation, drive, a team player, listening skills, leadership and people skills.

## Training:

Our programme of training takes you right through to qualification as a patent attorney (European and UK Chartered). We support you with one to one mentoring, external courses, internal tutorials and on-the-job training. Our reputation for training and our record of first time examination success are second to none. We will continue to support your professional development throughout your career. We offer a sensible work/life balance combined with excellent salary prospects, flexible working and generous benefits. We have a friendly and supportive culture. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
220

**No. of Partners**  
41

**No. of Qualified Patent Attorneys**  
65

**No. of Trainee Patent Attorneys**  
31

**No. of Qualified Trade Mark Attorneys**  
9

**No. of Trainee Trade Mark Attorneys**  
2

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
6

**Disciplines Recruited From**  
Degrees in a scientific or technical subject, preferably Physics, Engineering, Computer Science, Chemistry or Biosciences.

**Benefits**  
20 days Holiday plus 8 additional flex days, Bike Scheme, Flexitime, Life Assurance, Pension Scheme, Performance Bonus, Season Ticket Loan, Study Support, Travel and Accident Insurance, Enhanced Maternity and Paternity Package and Group Income Protection

**Office Locations**  
London, Cambridge and Oxford

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: [careers@jakemp.com](mailto:careers@jakemp.com)  
W: [www.jakemp.com/en/careers](http://www.jakemp.com/en/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Sally Higson
LOCATION	London
UNIVERSITY	Cambridge and UCL
DEGREE	MSci and PhD Chemistry
ROLE	Trainee Patent Attorney



Like a lot of people, I greatly enjoyed my PhD research but knew halfway through that I didn't want to make a career out of it. I didn't find the day-to-day labwork very engaging and, on a more practical note, the lack of job security also turned me off. I met some patent attorneys at a STEM careers fair, and the more I heard about working in patent law, the more it appealed to me. In particular, I was more interested in reading and writing about research than doing it myself, and I wanted an intellectually challenging job in which I could use my scientific knowledge in a commercial context.

The support provided for our training and professional development includes in-house tutorials, weekly team meetings, a monthly 'junior journal club' where trainees review case law, regular webinar viewings, and plenty of ad-hoc teaching from the partners as we work on cases with them.

Every trainee is assigned a partner as their mentor, who provides a lot of their work for the first few months as well as a friendly face they can go to with any questions or problems. That said, we quickly start working with several different partners, which provides a great wealth of experience to learn from.

As J A Kemp is a fairly large IP firm, we get to work on an interesting and diverse range of inventions - I regularly work in the fields of pharmaceuticals, biologics, polymers, process chemistry, electrochemical devices and more.

A 'typical day' for me might involve, for example, responding to client queries, preparing written arguments, researching case law, discussing a case with a partner, analysing 'prior art' scientific documents and/or calling up the UK or European patent office. The job is very deadline-oriented and you do need to be organised, but the firm has a range of systems in place to facilitate this and our secretaries are always willing to help.

An IP firm like J A Kemp is also a very friendly, sociable place to work, with plenty of firm-organised events and parties, more casual trainee-organised quiz nights and sports, as well as just simply heading to the pub after work.

If you like the sound of an intellectually stimulating career with a commercial focus on scientific advances, I'd heartily recommend you apply! ●

# Keltie

Keltie is an innovative and commercially-focused IP firm with an award-winning working environment and an enviable mix of clients. If you join us, you will be welcomed into a modern, forward-thinking firm where a culture of hard work, reward and enjoyment go hand in hand. Your contributions and ideas will be heard and your personality will be celebrated.

## Experience

Keltie's training focuses on gaining knowledge and experience through exposure to real attorney work. Our trainees are exposed to a wide range of interesting and demanding IP matters from the outset. Qualified attorneys work closely with trainees throughout their training and every job is an opportunity for learning. Trainees are trusted with the responsibility of interacting with clients at an early stage; they are not hidden from view behind a partner's signature and can take ownership of their own work with pride, enjoying the satisfaction of building valuable client relationships from day one.

## Variety

Trainees work in different client teams across many technologies and across the entire IP lifecycle, including patent drafting, patent prosecution, IP strategy and contentious matters. Although one partner has oversight of a trainee's workload and development, trainees will work with many attorneys across the firm, gaining a great breadth of experience.

## Support

At Foundation level, trainees can choose between the Foundation examinations or the Bournemouth University course, both complemented by an in-house seminar series. At Finals level, trainees are encouraged to tackle exams at a pace that suits them. Exam-focused tutorials are available in-house and each trainee is provided with a budget for external courses. The combination of early exposure to a wide variety of work, frequent input from qualified attorneys, and tutorial support gives rise to consistently excellent and prize-winning exam performances from our trainees. ●

## EMPLOYEE NUMBERS

### No. of Employees

78

### No. of Partners

18

### No. of Qualified Patent Attorneys

26

### No. of Trainee Patent Attorneys

6

### No. of Qualified Trade Mark Attorneys

9

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-3, see website

### Disciplines Recruited From

Degree in Science or Engineering for patents, or in Law or Business-oriented disciplines for trade marks, combined with an excellent command of English and attention to detail.

### Benefits

25 days Holiday + Public Holidays, Private Healthcare, Pension Scheme, Life Assurance, Study Support, Bike2work Scheme, Season Ticket Loan, Buy/Sell Holiday and Social Events

### Office Locations

London, Cambridge, Cirencester, East Anglia, Dublin and Galway

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

**E:** [graduate.recruitment@keltie.com](mailto:graduate.recruitment@keltie.com)

**W:** [www.keltie.com](http://www.keltie.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Thomas Franks-Moore
LOCATION	London
UNIVERSITY	Cambridge
DEGREE	MSci Materials Science
ROLE	Trainee Patent Attorney



I first heard about patent law between my second and third years at university but really started having serious thoughts about pursuing it as a career during my master's year. By this point, I'd had a bit of experience in both industry and research through various summer jobs and placements, as well as my master's project, and had decided that neither area particularly appealed to me careers-wise. In contrast, the opportunity to keep learning about different fields of technology and maintain a broader knowledge base was a real draw to the patent profession.

Fortunately, I had a number of friends on my course who had also reached the same conclusion and so the burden of researching firms through resources like IP Careers was one we could share. Knowing that the profession was quite a small one, I applied to as many firms as I could and was lucky enough to receive interviews at a few. Of the interviews, I felt immediately at ease at Keltie, with the interview feeling more like any other conversation and so I was delighted when they offered me a position in their Engineering group as a Patent Assistant.

I've been at Keltie for just over a year and a half now and have been able to get involved with work for a number of different clients in various technology areas. Trainees at Keltie get the opportunity to work under a number of different supervisors and so get exposure to different styles of working, which I find helps in developing your own unique style of writing that works for you. People sitting around you, even if they're not involved with a case you're working on, are always happy to answer any questions you might have.

As an example, a typical day might involve any of these activities:

- Drafting a new patent application for a client.
- Writing a response letter to an examination report issued by the Intellectual Property Office or European Patent Office or corresponding with an overseas agent about a client's application in that country.
- Discussing a case with a supervisor, either regarding the strategy with which to approach a case or going over a draft piece of work.
- Corresponding with a client about their portfolio.

Outside of day-to-day work, I was also able to get involved with organising the Intellectual Property Ball, which is a yearly event for approximately 300 people in the IP profession that the Chartered Institute of Patent Attorneys (CIPA) help to support. We raised over £12,500 for Great Ormond Street Hospital, which we were really pleased with after the hard work. It's often relatively new trainees who are on the IP Ball Committee and so a massive positive of the experience was being able to get to know other people at different firms.

The job can definitely be challenging at times. It is heavily deadline driven and on a daily basis you need an ability to understand and digest many different technologies, many of which will be at least somewhat unfamiliar to you. The legal side of the job also has a steep learning curve. However, the challenge is one I am continuing to enjoy thoroughly. The support and general environment at Keltie is one of the biggest factors behind this and so I'd really recommend it as a place to start your career in IP. ●

# Kilburn & Strode

Kilburn & Strode is a partnership in the true sense of the word. We work collegiately as a firm, pooling our knowledge and experience, and collaboratively with our clients to achieve their goals. Established in 1906, we are one of Europe's leading patent and trade mark firms.

We're known for professional, commercially-minded advice delivered in plain English by expert attorneys. We believe in tailoring our approach to fit each client and we thrive on the challenge of helping them to navigate the complex world of patents, trade marks, designs and copyright.

With many leading science and technology specialists amongst our attorneys, the firm is ideally placed to advise on the legal, technical and commercial interests that come together in this complex area of the law.

## Our approach to training

We're known for the quality of our structured training programme, and it's the support we offer that really sets our approach apart, starting with a partner or associate who will mentor you throughout. Another key difference is the level of responsibility – expect to be in client meetings early on in your training. You'll be supervised, but we know that the best (and most enjoyable) way to learn is to let you roll up your sleeves and get stuck in alongside other members of the team.

The exams can be tough, but the good news is that if you're part of the Kilburn & Strode team, we'll do everything we can to help you succeed.

## Our people

Our firm is rated as one of the best places to work in patents and trade marks. We keep some very demanding clients happy with advice of the highest standard, all whilst keeping our people happy too. We work closely together, and every member of the team is equally respected – patent administrators, paralegals, attorneys and our business support teams. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
238

**No. of Partners**  
30

**No. of Qualified Patent Attorneys**  
63

**No. of Trainee Patent Attorneys**  
43

**No. of Qualified Trade Mark Attorneys**  
12

**No. of Trainee Trade Mark Attorneys**  
4

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
See website

**Disciplines Recruited From**  
Patents: STEM Subjects  
Trade Marks: Any degree discipline

**Benefits**  
28 days Holiday, Life Assurance, Private Healthcare, Pension Scheme, Performance Bonus, Season Ticket Loan, Cycle To Work Scheme, Eap, Eye Care Vouchers And Flexible Benefits Including: Travel Insurance, Dental Insurance, Discounted Gym Membership, Health Cash Plan and Critical Illness

**Office Locations**  
Central London

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: [hireing@kilburnstrode.com](mailto:hireing@kilburnstrode.com)  
W: [www.kilburnstrode.com](http://www.kilburnstrode.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Erin Turner
LOCATION	London
UNIVERSITY	Bath
DEGREE	BSc Physics with Industrial Placement
ROLE	Trainee Patent Attorney



I graduated with a first class degree in Physics in 2020, which included a year's placement with BMW UK. I also have experience working in fields such as meteorology (The Met Office) and medical physics (NHS). I joined Kilburn & Strode in September 2020 as a trainee patent attorney in the Tech team.

### Why did you choose a job in this sector/profession?

The practical improvements that science can bring in the form of technology are what resonate most with me about science. The patent law sector seemed like a perfect choice for me to be exposed to a high number of real-world scientific applications. Most inventions that patent attorneys work with are at, or nearing the end stage of, development which I love being a part of.

### What attracted you to your role?

I applied for a role at Kilburn & Strode after an associate of the firm gave a talk at my university. He gave an honest presentation about life as a patent attorney, surprisingly even including why you might not want the role (because perhaps you'd prefer to do the inventing yourself, rather than drafting patent applications, or perhaps you've had enough of taking exams). I got the impression of a trusting and transparent firm that sounded like a perfect fit for me. I haven't looked back since and am really enjoying working for Kilburn & Strode.

### How did it tie in with your overall career plans?

My overall plan was to find a profession that was:

1. Enjoyable
2. Varied
3. Related to physics

I immediately saw patent law ticked boxes 2 & 3. Now, after working at Kilburn & Strode for 8 months, I can confidently tick box 1.

Working as a patent attorney is fascinating for many more reasons than my basic three boxes. The combination of science and law presents a fresh new challenge. The majority of the law I encounter is satisfyingly logical. Patent law also never sits still. New technology, such as AI and machine learning, forces change to take place.

### What are your main duties/roles?

- Patent prosecution: understanding objections from the UK or European patent office, reviewing 'prior art' and formulating arguments and amendments in response to the objections.
- Liaising with clients: reporting events during patent prosecution, considering commercial strategy and building relationships.
- Drafting patent applications: understanding a new invention, getting into a high level of technical detail and preparing the necessary documents. ●



**Start your journey today with  
IP Careers**



# Lawrie IP

Patents | Trade Marks | Designs | Copyright  
European Patent and Trade Mark Attorneys

## About us

Lawrie IP is a rapidly expanding firm of European patent and trade mark attorneys based in Glasgow. We offer a comprehensive range of intellectual property services to a range of clients in a variety of sectors. We are a client and employee focussed firm who invest time in getting to know our clients. We pride ourselves on giving clear, accessible and, most importantly, useful IP advice to all our clients. Likewise, our attorneys work with each other as a team, our focus being on giving clients the best possible service.

Lawrie IP is committed to ensuring that it has all necessary systems, procedures and policies in place to allow it to deliver the best possible service to our clients. We therefore invest significant resource and effort in the quality of our internal processes and procedures and data protection. To exemplify this, we have achieved and successfully maintained ISO 9001:2015 Certification for Quality Management Standards and ISO 27001:2013 Certification for Information Security Management.

We are highly ranked in Managing Intellectual Property's 2019 IP Stars Firm rankings for both patent and trade mark prosecution work in Scotland. We are also the only Scottish headquartered firm to receive a gold ranking in the 2020 World Trade Mark Review. Lawrie IP has also signed up to the IP Inclusive Charter, which demonstrates our commitment to supporting and promoting equality, diversity and inclusion in the IP profession.

## Why work for us?

We are a values-driven firm, these values being core to the way that we work with clients, and the way that we interact with each other. We value our employees, because they are key to the success of both our clients' businesses and our business. We offer a friendly and supportive working environment and the opportunity to develop your career in line with the growth of the business.

We are committed to providing tailored, high quality training and encourage our attorneys to express their ideas so that we can continually improve our services. As part of our continued growth, attorneys are provided with a number of business development opportunities to engage with new and existing clients.

## What are we looking for?

The ideal candidate will be motivated, conscientious and diligent, and will take ownership and responsibility for their work. We are looking for candidates who are interested in developing their own client portfolio, while assisting with the growth and expansion of the firm. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
25

**No. of Partners**  
3

**No. of Qualified Patent Attorneys**  
5

**No. of Trainee Patent Attorneys**  
2

**No. of Qualified Trade Mark Attorneys**  
5

**No. of Trainee Trade Mark Attorneys**  
1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS

**No. of Graduate Jobs**  
3-5

**No. of Undergraduate Opportunities**  
Varies

### Disciplines Recruited From

Chemistry, Life Sciences, Physics,  
Engineering and Computer Software

### Benefits

Competitive Holiday Allowance, Private  
Healthcare, Pension Scheme, Flexitime,  
Performance Bonus and Social Events

### Office Locations

Glasgow

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

**E:** recruitment@lawrie-ip.com  
**W:** www.lawrie-ip.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# Marks&Clerk LLP

## About us

Marks & Clerk is one of the world's leading intellectual property firms and the UK's largest firm of Patent and Trade Mark Attorneys. Our international coverage is extensive, with a network of offices in Europe, Asia and North America. Working closely with our associated solicitor firm, we provide a comprehensive range of intellectual property services to a variety of clients, from multinational corporations to the latest start-up ventures, in all sectors worldwide.

## What we offer

Our extensive network and the strength of our client portfolio gives our attorneys a great platform to develop their careers, and to work on the technology that best suits their experience and interests. While we are the UK's largest Patent and Trade Mark Attorney firm, our people tell us that's not how it feels on the inside, because each office has a distinct identity and a strong sense of community. At Marks & Clerk, we value diversity and welcome applications from people of all backgrounds.

Each year we recruit a group of trainees across our UK offices, who are given the support needed to achieve qualification as Chartered (UK) and European Patent Attorneys. Our comprehensive in-house Training Academy, combines lectures and tutorials with mentoring and supervision from Partners and other qualified attorneys. The Academy has a strong track record and our trainees regularly receive national prizes for their examination success. In addition, our business skills training supports wider career development. We offer excellent remuneration, benefits and career development so you can enjoy a rewarding career in intellectual property.

## What we are looking for

We recruit graduates with degrees in electronics, engineering (all disciplines), computer science and AI, mathematics, chemistry, life sciences, physics and robotics. We also welcome applications from those who are: completing a doctorate, undertaking postgraduate research or working in industry.

Working as a Patent Attorney is a unique, challenging and rewarding role. If you have the right qualifications, outlook and ambition, we want to hear from you! ●

## EMPLOYEE NUMBERS

**No. of Employees**  
341

**No. of Partners**  
48

**No. of Qualified Patent Attorneys**  
59

**No. of Trainee Patent Attorneys**  
30

**No. of Qualified Trade Mark Attorneys**  
22

**No. of Trainee Trade Mark Attorneys**  
9

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
Up to 15

**Disciplines Recruited From**  
Electronics, Engineering (all disciplines), Computer Science and AI, Mathematics, Chemistry, Life Sciences, Physics, Robotics

**Benefits**  
26 days' Holiday - with the option to buy/sell 5 days per year, Pension Scheme, Study Support, Life Assurance, Season Ticket Loan, Bike Scheme, Social Events and Employee Assistance Programme

**Office Locations**  
Aberdeen, Birmingham, Cambridge, Edinburgh, Glasgow, London, Manchester and Oxford

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
**E:** [Graduates@marks-clerk.com](mailto:Graduates@marks-clerk.com)  
**W:** [www.marks-clerk.com](http://www.marks-clerk.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Amy Morris
LOCATION	Manchester
UNIVERSITY	Durham
DEGREE	MEng, General Engineering
ROLE	Trainee Patent Attorney



Whilst studying General Engineering at University, I realised that a career as an Engineer was no longer appealing and my childhood dream of being an astronaut was not possible. I knew that I wanted a job with a scientific focus and a friend mentioned that a career as a Patent Attorney might interest me. I suddenly became much more intrigued by intellectual property – as it combined scientific, legal and linguistic skills.

Whilst studying in Australia, I attended introductory lectures on IP and spoke to a number of practising Attorneys. I then undertook two summer internships: one at a patent firm and another at an accountancy firm. Whilst I enjoyed them both, there was one which I enjoyed more (no guesses as to which this was!).

My current role as a Trainee Patent Attorney involves working for a variety of clients, including large multinational corporations, SMEs and local engineering firms. I primarily work on mechanical technologies, ranging from internal combustion engines and food processing machines, to power tools and oil and gas drilling technologies. My work involves drafting and prosecuting patent applications, managing client portfolios and

providing infringement and validity opinions. Client meetings allow me to understand their commercial goals and how best to advise on patent strategies which support these.

After three years in the job, I have one UK final exam to sit in October 2021, and will sit my European exams next year. As with most trainees, my focus outside of the day-to-day work is to pass the exams. A lot of training is on-the-job, but Marks & Clerk provide many resources. The Training Academy is unique, offering online lectures, Away Days, exam technique sessions, and a range of internal and external courses (in the UK and abroad!). It is a very friendly firm where supervisors and other Attorneys are always happy to answer questions. There is no denying that a lot of exam revision is done outside of working hours, and I have learnt that a slow and steady approach works best.

I would advise anyone interested in a career as a Patent Attorney to do their research, attend Open Days if they're available and don't be afraid to reach out to firms with questions. Don't be put off applying simply because you don't have any prior experience - a lot of the Attorneys I work with had never picked up a patent application before starting! ●



Mathys & Squire is a firm of patent and trade mark attorneys advising on all aspects of intellectual property. We seek to combine technical expertise, specialist legal skills and commercial awareness to help maximise our clients' rewards from innovation and minimise their risks in bringing that innovation to market. We have been established for over 100 years but have a dynamic approach and progressive culture.

### Our requirements

We seek to recruit the very brightest and best graduates with a background in engineering and science. A curiosity about how things work, and an analytical mind and first rate communication skills are essential. Our business is focused on providing added value to our clients, so we also look for an appreciation of the commercial implications of intellectual property.

### Your development

We have an impressive portfolio of clients, from household names to emerging technologies. Our annual graduate intake is increasing so we have a sufficient number of trainees at each level of qualification that all trainees benefit from the experience of those ahead of them, as well as from the support of others within their peer group. We have an informal and friendly atmosphere; we know that hard work must be balanced with fun so we have a very active Social Committee which organises events from soft ball to quizzes to black tie parties.

We have a good record of helping trainees to prepare for professional examinations. We run internal tutorials and provide access to external courses. All of our trainees work under the direct supervision of a partner or associate, having exposure to clients from the very earliest stage of their career, and taking more personal responsibility for clients and their cases as they develop.

We recruit with the long-term in mind and our aim is to train those who join us to be future partners of the firm so we have a visible career progression framework. In summary, we like to think that we offer a stimulating environment and a well-rewarded career. ●

## EMPLOYEE NUMBERS

### No. of Employees

101

### No. of Partners

29

### No. of Qualified Patent Attorneys

67

### No. of Trainee Patent Attorneys

25

### No. of Qualified Trade Mark Attorneys

6

### No. of Trainee Trade Mark Attorneys

1

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ INTERNSHIPS

### No. of Graduate Jobs

3-5

### No. of Undergraduate Opportunities

Variable

### Disciplines Recruited From

Biochemistry, Chemistry, Physics, Engineering and IT related disciplines

### Benefits

25 days' Holiday excl. bank holidays plus an extra day for your birthday, Healthcare, Pension Scheme, Study Support, Season Ticket Loan, Bike Scheme, Gym Membership, Social Events, Life Assurance and Income Protection

### Office Locations

Cambridge, Oxford, Manchester and London

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

E: [grads@mathys-squire.com](mailto:grads@mathys-squire.com)

W: [www.mathys-squire.com](http://www.mathys-squire.com)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

## TRAINEE PROFILE

NAME	Helen Springbett
LOCATION	London
UNIVERSITY	Cambridge
DEGREE	Materials Science MSci and PhD
ROLE	Technical Assistant



As I finished my PhD, I decided that while I did not wish to pursue a career in academia, I wanted to put my scientific training to good use. I have always enjoyed writing and developing arguments, so patent law seemed a perfect combination of what I was looking for in a career.

The core of the profession is really to encourage and reward innovation – this was a large attraction to me as it means we keep up to date on the very latest developments in technology throughout our careers. I also appreciate the opportunity to work on a wide range of technologies, some of which are related to the area of my PhD while the majority are not. At Mathys, I am lucky to work with clients spanning from an individual who made an invention during a school project, to household names handling large patent portfolios! The variety of the work means am I constantly being challenged and intellectually stimulated.

Starting a new career and facing professional exams is a daunting prospect, but we receive a great deal of training and support throughout the process. Your training starts on the job

straight away, and everyone is always happy to take the time to train you and answer your questions. In my first week I was working on a potential litigation case! After about a year of learning on the job, I took the Certificate in Intellectually Property Law at Queen Mary last Autumn. This provided a more formal introduction to the academic aspects of Intellectual Property Law, and was a great opportunity to meet other trainees across the profession. I am now preparing for the UK qualification exams through in-house tutorials run by Associates and Partners at the firm, and the next steps will be the European pre-examination and European qualifying exams.

We are a relatively large firm and have a large cohort of trainees, which means we can learn together and support each other through the training. This is a reflection of the firm in general – it is ultimately the people who make Mathys a great place to work. There is an active social calendar including casual pub trips after work on a Friday, bake sales, doughnut Fridays, games night and more formal Summer and Christmas parties. Post-work drinks up the Shard are a particular highlight! ●



### About the firm

Maucher Jenkins is a recognised leading firm of Chartered (UK) and European Patent and Trade Mark Attorneys, Attorneys-at-Law and IP Litigators. Our diverse client base includes individual inventors and entrepreneurs, early stage/start-ups, SMEs and multinational corporations. Our growing IP litigation practice handles disputes in the European, English and German courts.

We have offices in London, Farnham, Munich and Freiburg. We also have satellite offices in Cambridge, Edinburgh and Basel, with representative offices in Beijing, Shenzhen and Nanjing.

### Why choose us?

Trainee Patent Attorney's at Maucher Jenkins can expect to be given early responsibility and gain experience in a range of fascinating issues. The role will be genuinely varied and may include both non-contentious and contentious matters.

We provide our trainees with training from day one via in-house tutorials and one-to-one supervision from a Partner. Our trainees are fully supported throughout their journey to full qualification as a UK Patent Attorney and European Patent Attorney.

At Maucher Jenkins we foster a culture of mutual respect for the individual and the expression of talent; one that inspires and empowers employees to fulfil their potential and the potential of the firm. We are a friendly firm and we take pride in our professional, encouraging and supportive culture.

### Graduate applications

Candidates should have a relevant degree with at least upper second-class honours. They must be able to write in clear and concise English. A PhD would be an advantage. Candidates should have the commitment and drive to deliver excellent client service, whilst studying for and passing professional examinations. We are keen to hear from candidates with Chinese or German language skills.

Our trainees will be interacting with clients, so confidence, together with strong communication skills is beneficial, together with the ability to work in a team.

Secondment opportunities are available. ●

## EMPLOYEE NUMBERS

### No. of Employees

140

### No. of Partners

15

### No. of Qualified Patent Attorneys

25

### No. of Trainee Patent Attorneys

14

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

Varies, usually 2-3 each year

### No. of Undergraduate Opportunities

1-2

### Disciplines Recruited From

Communications Engineering, Electrical Engineering, Computer Science, Artificial Intelligence and Physics

### Benefits

25 days' Holiday, Healthcare, Life Assurance, Pension Scheme, Study Support, Season Ticket Loan, Bike Scheme, Performance Bonus, Social Events, Language Lessons and Employee Assistance Programme

### Office Locations

London and Farnham (with international opportunities)

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE

### Contact Information

HR Department  
26 Caxton Street  
London, SW1H 0RJ  
E: [careers@maucherjenkins.com](mailto:careers@maucherjenkins.com)  
W: [www.maucherjenkins.com/careers](http://www.maucherjenkins.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Joshua Davies
LOCATION	London
UNIVERSITY	Southampton
DEGREE	Physics
ROLE	Trainee Patent Attorney



## Applying

After submitting a CV and Cover Letter online, I was invited to interview. This consisted of a technical written test followed by a discussion with one of the firm's partners. My test answers formed the basis of the discussion, and there were additional questions on my educational background and knowledge of the profession. Shortly after the interview, I was offered an internship which was a brilliant opportunity for me to decide if a career as a trainee patent attorney was right for me. Upon completion, I started work as a full-time Trainee Patent Attorney.

## Work

I would describe Maucher Jenkins as a very positive place to work. The partners, associates, other trainees and support staff are very friendly and approachable. I have felt supported throughout my entire time here. Furthermore, the partners actively encourage us to maintain a healthy work-life balance.

My workload has been varied and challenging. I mainly work with patents related to software, and I have worked with inventions from a wide variety of disciplines, such as cryptography and automated surgery.

As a Trainee Patent Attorney, I typically prepare draft response letters to the EPO or UKIPO which are then checked by and discussed with a supervisor. Throughout my time here, I have been gradually given more autonomy and responsibility. The constant feeling of progression is one of my favourite aspects of my career.

## Skills

I have had to draw on almost every aspect of training and education that I gained at university. Some of the key skills that I would argue are invaluable in my role are:

- The ability to express complex ideas in simple terms
- Workload and time management
- Being able to work independently of supervision
- Written and verbal communication

## Support & Training

The best form of training for a patent attorney is on-the-job experience. Specifically, from day-to-day, one-to-one discussions with partners. The firm also provides in-house tutorials for exam preparation and training sessions covering topics such as recent court cases.

Throughout the Coronavirus pandemic, I have felt supported by Maucher Jenkins. The quality and quantity of training I received has not suffered and the partners have worked hard to ensure everyone feels connected to their colleagues.

## Future

I have just taken the IP PGCert at Queen Mary University. I now plan to progress through the UK and European exams, to become a fully chartered UK and European Patent Attorney. ●



### Why Mewburn Ellis?

Mewburn Ellis is the forward-looking IP firm. We work with organisations building the brands and technologies that will define tomorrow. We help them use their intellectual property to navigate that journey - to imagine, plan, nurture, protect and deliver their innovations to market. Ranked top tier, the firm is synonymous with quality and technical excellence.

### What can you expect?

Graduate recruitment is at the heart of our firm and is something we invest a lot of time and energy into. We are renowned in the profession for our training programme and offer a professional education in conjunction with hands-on practical experience. This includes the opportunity to work with diverse and exciting clients in a supportive and relaxed environment.

Our trainees work with at least four partners or senior members of staff. They move between principals about every six months and often this involves a change in geographical location too. After about three years we expect a trainee to have settled into one of our offices to further develop their career.

In addition to learning at work and on our internal training scheme, there are also opportunities to attend external courses, in particular the QMUL Certificate in Intellectual Property course, and training seminars for EPO exams in Strasbourg.

### What are we looking for?

We have vacancies across all science disciplines to join us and work towards qualification as a UK and European patent attorney.

We are looking for people with an active mind and a desire to develop new skills. You should have a broad-based interest in science as well as specific knowledge of your particular degree field. Excellent communication skills (especially in writing) are vital. Good people skills and general commercial sense are also beneficial. No prior knowledge of patent law is required.

So, if you're ambitious, committed, forward-looking and enjoy a challenge, come join us. In exchange we promise you a stimulating and rewarding career, cutting edge work and a chance to be part of our growth story. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
292

**No. of Partners**  
46

**No. of Qualified Patent Attorneys**  
80

**No. of Trainee Patent Attorneys**  
40

**No. of Qualified Trade Mark Attorneys**  
7

**No. of Trainee Trade Mark Attorneys**  
2

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
12

**Disciplines Recruited From**  
Any scientific discipline

**Benefits**  
30 Days' Holiday Plus 3 'Flex' Days, Christmas Bonus, Pension Scheme, Study Support with study leave, Flexible Working, Season Ticket Loan, Health Care, Life Assurance, Social Events, Enhanced Maternity & Paternity Pay, Bike to work scheme and More

**Office Locations**  
London, Bristol, Cambridge and Manchester

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE
- ✓ EMAIL

### Contact Information

**E:** [graduate.recruitment@mewburn.com](mailto:graduate.recruitment@mewburn.com)  
**W:** <https://www.mewburn.com/careers>

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Joseph Newcombe
LOCATION	London
UNIVERSITY	Sussex and UCL
DEGREE	MChem, and PhD in Chemistry
ROLE	Trainee Patent Attorney



I thoroughly enjoyed my degrees and knew I wanted to stay in the field of science. Poor job security put me off pursuing a career in academia. I came across patent law during my PhD and realised that it requires technical scientific knowledge and analytical skills, both of which were aspects of research that I enjoyed.

I undertook a short internship at another IP firm and attended an open day at Mewburn Ellis while considering where to apply, both experiences were incredibly informative. I applied early on to many firms with offices in London. Mewburn Ellis were fastest to get back to me and offered me a role months before other firms picked up my application.

### Life at the firm

From my first day in the office, I have been working on real cases. The workload largely requires digesting information, and communicating it to others. I find communicating technical information to specific audiences a very engaging part of the job.

Mewburn Ellis has an unusual practice of rotating trainees between different partners for approximately 6-month intervals. This means we get to experience different caseloads and working practices of partners at the firm. Some moves require relocation to different offices, all of which are in vibrant cities.

Many partners here were trained in-house and remember being in our position. As a result, trainees are respected within the firm. From early on I have been in direct contact with clients and my work is usually billed in my name. This establishes relationships with our

clients that are important in later years. I have been exposed to an extensive range of topics (within chemistry). My cases have involved pharmaceuticals, building materials, food additives, analytical equipment and dyes amongst many more.

### A typical day

My daily tasks fluctuate, however, a typical day involves:

- Reviewing instructions from foreign attorneys
- Responding to clients queries about their patent portfolios
- Disseminating examination/ search reports to clients
- Drafting arguments in response to patent examiners
- Drafting patent applications

### Challenges

The coming years present many challenges, not least, in preparing for the UK and European qualifying exams. Mewburn Ellis provide regular tutorials for trainees. These have already helped me progress a lot. Trainees here also attend the Queen Mary Certificate in Intellectual Property Law which exempts us from the foundation exams to reach UK qualification.

If you are enthused by new technology and its inner workings, as well as analysing complex technical information and communicating it effectively, then patent law may well be a good fit for you. I find the job stimulating and fulfilling, whichever level you are at within the firm, there is always more to learn! ●

# MohunAldridgeSykes

INTELLECTUAL PROPERTY ATTORNEYS

## About us

Mohun Aldridge Sykes is a young and growing firm of IP professionals based in the Northern Powerhouse city of Leeds. The firm prides itself on its consistently high level of service and quality of work across a range of sectors, with the vast majority of its clients being based in the United Kingdom. Whilst covering all aspects of patent and trade mark practice, our emphasis is on understanding the wider business needs of our clients and providing sound commercial advice.

Leeds is the vibrant unofficial capital of Yorkshire and combines world class arts, sport and entertainment with close proximity to some of the most beautiful countryside in the UK.

## Key Requirements

- Excellent communication skills
- Science or engineering degree (2:2 min)
- Analytical approach to solving problems
- Ability to work within a team
- Good with detail.

## Opportunities

We are always seeking able, talented graduates from science and engineering disciplines to train as patent attorneys in our Leeds office.

Successful applicants will begin solving real client problems from the very start, under the close supervision of qualified attorneys. Trainees will be supported and encouraged on their journey to qualification and beyond. Client-facing skills and a positive attitude to development feature high on our list of requirements. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
10

**No. of Partners**  
3

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
Varies

**Disciplines Recruited From**  
Science or Engineering

**Benefits**  
30 days' Holiday and Performance Bonus

**Office Locations**  
Leeds

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: [careers@mohun-ip.co.uk](mailto:careers@mohun-ip.co.uk)  
W: [www.mohun-ip.co.uk](http://www.mohun-ip.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### About Us

Murgitroyd is a pan-European patent and trade mark attorney firm, with 15 offices in Europe, 2 business development hubs in the US (East and West Coast) and a patent searching facility in Nicaragua.

Our 315 staff serve a wide variety of clients, from the world's largest corporations to SMEs to cutting-edge entrepreneurs, universities and research institutions, across all industry sectors.

We were founded in 1975 by Ian Murgitroyd, an entrepreneur himself, and his ethos of "finding a better way" is a thread that has run throughout the firm ever since, giving rise to an innovative and forward-thinking company culture.

We pride ourselves on providing a tailored, one-stop global service to our clients, delivered to the ISO 9001:2015 quality standard. We go the extra mile for our clients, and are dedicated to providing world-class customer service at every interaction.

Above all, we are an ethical firm, with a culture of respect for all with whom we work and for our planet, and clear corporate values of honour, wisdom, anticipation and clarity.

### Opportunities Available

If you'd like to be part of a growing global team with a passion for innovation, and the opportunity to make your mark in an environment that nurtures and develops the best talent, then we'd love to hear from you.

We're looking for candidates (with either a Bachelor's, Masters or PhD qualification) who can demonstrate:

- Excellent communication skills
- Analytical and creative approaches to problem-solving
- Independent thinking with strong collaborative skills
- Interest in building and growing our firm

### Training

We provide a customised training and mentoring programme for our trainee attorneys. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
330

**No. of Partners**  
42

**No. of Qualified Patent Attorneys**  
46

**No. of Trainee Patent Attorneys**  
14

**No. of Qualified Trade Mark Attorneys**  
16

**No. of Trainee Trade Mark Attorneys**  
3

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
Varies

**Disciplines Recruited From**  
All degrees dependent on the needs of the business

**Benefits**  
Competitive Holiday Entitlement, Healthcare, Pension Scheme and Study Support

**Office Locations**  
Aberdeen, Belfast, Dublin, Glasgow, Helsinki, London, Milan, Munich, Newcastle, Nice, Southampton and York

## APPLICATION DETAILS

**How to Apply**  
✓ EMAIL

**Contact Information**  
E: mary.quinn@murgitroyd.com  
W: www.murgitroyd.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### At the cutting edge of innovation

Page White and Farrer is at the cutting edge of innovation. Trusted by some of the world's leading brands and exciting startups to protect the intellectual property (IP) in their latest inventions and designs, we also advise on the role of IP in their commercialisation and growth strategies and help companies to enhance their value through innovation capture.

The work is both varied and interesting - recent examples of our work include AI (Artificial Intelligence), IoT (Internet of Things), fashion and wearable tech, materials science, clean energy and renewables, life sciences, healthcare, and med-tech.

From offices in London, Leeds, and Munich, we handle intellectual property worldwide and we enjoy a strong working relationship with highly respected firms overseas.

### Working environment

We have a friendly and supportive and inclusive atmosphere, with flexible working arrangements. Our working environment is particularly suited to self-motivated individuals that are looking for a proactive role in both the development of the firm and of new and existing clients.

There are secondment opportunities available in the Munich office for our more experienced trainees.

### Training

Our trainees qualify as both UK and European patent attorneys. Each trainee is allocated a qualified attorney who is responsible for their on the job training and in addition to this they will be expected to complete the Postgraduate Certificate in Intellectual Property Law, gaining exemption from the UK foundation exams. We have a good record in training and passing exams and provide in-house tutorials, plus CIPA membership.

### Graduate applications

We recruit throughout the year, in the field of computer science, electronic engineering, physics, biochemistry and chemistry, and related disciplines. We are looking for candidates in fields of artificial intelligence, machine learning, health-tech, cleantech and renewables. We welcome applications from those with a PhD. ●

## EMPLOYEE NUMBERS

### No. of Employees

75

### No. of Partners

19

### No. of Qualified Patent Attorneys

25

### No. of Trainee Patent Attorneys

8

### No. of Qualified Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

4

### Disciplines Recruited From

Biochemistry, Chemistry, Computer Science, Electronic Engineering and Physics

### Benefits

25 days' Holiday, Pension Scheme and Flexible Working Hours

### Office Locations

London, Leeds and Munich

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [tim.searing@pagewhite.com](mailto:tim.searing@pagewhite.com)

W: [www.pagewhite.com](http://www.pagewhite.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Sarah Halpin
LOCATION	London
UNIVERSITY	Edinburgh
DEGREE	MSc Artificial Intelligence
ROLE	Technical Assistant



After studying physics in Trinity College Dublin, I attended the University of Edinburgh for a master's degree in Artificial Intelligence. I joined Page White and Farrer in October 2019 after a year working in the financial services sector as a data scientist.

### My career path to date

After my master's degree, I worked in a startup that specialised in technology for identifying fraud and money laundering. However, I realised after a year that I wanted a role with more variety and with exposure to a broader range of technologies. I researched patent law and found that it seemed to match well with my skills and interests. I joined Page White and Farrer in October 2019, working in electronics, with a focus on AI.

I'm very happy to have started my patent career at Page White and Farrer, it's a great learning environment. The training is hands-on, and I was working on cases from my first day. Throughout my training so far, I've received a lot of support from my supervising partners. There is a lot to learn, both to get to grips with new technologies in diverse subject areas and to become familiar with the law and patent system.

### Exams

I completed the PGCert in Intellectual Property at Bournemouth University in 2020. This course really helped to get a grounding in IP law and to

meet trainees from other firms at similar stages in their training. The next step is to take my first UK Final Diploma exams in October and to sit the European pre-examination in early 2022. The firm supports trainees to sit exams when we are ready and provides in-house tutorials for anyone sitting exams.

### My role

Day-to-day, my role is varied, and mostly involves reviewing and responding to examination reports, and drafting new applications. I'm lucky to have had direct contact with clients from early on, which has been really useful to understand the commercial aspects of IP. We work with clients of all sizes, from small startups to larger businesses, and this exposure really helps to learn how to tailor patent strategy and advice to a client's needs.

For anyone thinking of joining the patent profession, it's important to have the technical skill to understand how different technologies work, as well as the communication skills to convey high-level technical concepts, construct arguments, and provide advice to clients. Self-motivation and organisation are also important when preparing for exams and for managing your own workload day-to-day. ●



**Discover the latest IP roles  
online today**



# PHILLIPS & LEIGH

## The firm

Established over 130 years ago, Phillips & Leigh has been offering a complete IP service to clients and associates across the globe.

At Phillips and Leigh, we pride ourselves on working closely with our clients and associates to get the fullest understanding of their situation and matching both short- and long-term business strategies with the best routes forward to obtain the required outcomes for clients.

## Range of client services

Phillips & Leigh serve a wide range of clients ranging from large multinational corporations to SME's and single inventors. For some of our clients, there is a high level of client contact with the emphasis of tailoring our service to meet their individual needs. Our patent attorneys and support staff have backgrounds and experience in a wide range of technical disciplines. At present, we are composed of four attorneys, two partners and two associates.

Our firm offers advice to clients in all areas of technology pertaining to patents, trade marks, designs, IP due diligence, domain name registrations, defence and enforcement of IP rights and IP portfolio management and filing strategies.

## Recruitment requirements

At the time of writing, pandemic precautions make taking on a new recruit problematic in view of the need to inculcate the craft skills of patent agency on a face-to-face basis. Once restrictions have been lifted to the extent that face to face teaching is possible, Phillips & Leigh seek graduate entrants fresh to the IP industry or with some experience in IP or industry. Because of the range of technologies we handle, whilst we are happy to receive applications from candidates from all technical disciplines, flexibility and breadth of technical understanding are more important than in depth understanding of any one field.

## Professional development and training

Phillips & Leigh personnel have acted as examiners for the UK examinations and the European Qualifying Examination, and one has sat on the UK Joint Examination Board. This allows us to give well focused training tailored to the requirements of the candidate and the examinations.

We also encourage all staff to attend external courses to gain valuable skills from other experts in the profession. ●

## EMPLOYEE NUMBERS

### No. of Employees

7

### No. of Partners

2

### No. of Qualified Patent Attorneys

3

### No. of Qualified Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1

### Disciplines Recruited From

Computer Science, Electronics, Electrical Engineering, IT and Physics

### Benefits

25 days' Holiday, Season Ticket Loan and Study Support

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL  
✓ POST

### Contact Information

Temple Chambers, 3-7 Temple Avenue, Temple, London EC4Y 0DA  
T: Lin Luder - 020 7822 8888  
E: recruitment@pandl.com  
W: <http://www.pandl.com/>

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



Potter Clarkson is one of the leading pan-European firms, with seven offices across the UK, Denmark, Sweden and Germany. Following a period of rapid international expansion over the last few years, we now provide an even better place to train as a patent or trade mark attorney, or IP solicitor.

The firm is consistently ranked in the top tier of major legal guides, such as Legal 500 and MIP.

We offer clients a full IP service to support them in achieving their commercial objectives. We pride ourselves in the exceptional level of client care offered by our approachable and engaged team. The breadth of our client base means we can offer opportunities to get involved in a diverse range of work.

We pride ourselves in recruiting outstanding graduates from around the world. Following on from a thorough and tailored induction, our trainees are supported through a comprehensive and highly regarded training programme. Our pan-European presence provides inspiring opportunities for secondments and knowledge sharing across our integrated offices. The exceptional opportunities offered to our trainees mean that we achieve remarkable success in professional examinations.

We put Equality, Diversity and Inclusion at the centre of who we are and how we work, and are committed to ensuring that Potter Clarkson remains a welcoming workplace in which everyone can feel they belong. Read more about our steps we are taking at [www.potterclarkson.com/who-we-are/equality-diversity-inclusion/](http://www.potterclarkson.com/who-we-are/equality-diversity-inclusion/).

We are committed to promoting a healthy work-life balance, and supporting the wellbeing of all our people. We offer a wide selection of health and wellbeing options including healthcare plans, flexible working options, free yoga and mindfulness sessions, a virtual wellbeing hub, mental health first aiders, and a busy sports and social calendar (which Madalina will fill you in on!).

If you want to join our team and start an exciting IP career with Potter Clarkson, we'd love to hear from you. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
222

**No. of Partners**  
43

**No. of Qualified Patent Attorneys**  
47

**No. of Trainee Patent Attorneys**  
29

**No. of Qualified Trade Mark Attorneys**  
9

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
2-5

**Disciplines Recruited From**  
Biotechnology, Chemistry, Electronics, Engineering, Physics and Law

**Benefits**  
24 days' Holiday which increases with service, Flexitime, Life Assurance, Healthcare Scheme, Pension Scheme, Season Ticket Loan, Study Support, Social Events, Performance Bonus, Buying and Selling Holiday Scheme

**Office Locations**  
Nottingham, London, Stockholm, Copenhagen and Aarhus

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
W: [www.potterclarkson.com/want-to-join-us/opportunities/](http://www.potterclarkson.com/want-to-join-us/opportunities/)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Madalina Mihai
LOCATION	London
UNIVERSITY	Birmingham
DEGREE	Chemistry with Pharmacology (MSci)
ROLE	Assistant



## Pre-Potter Clarkson

Towards the end of my PhD at the University of Cambridge, I started feeling more and more tempted by a career outside research. I was drawn towards patent law as it seemed that I could still make use of my scientific skills, but in a more 'real-world' application. I also thought that I would enjoy learning about the law and how patent protection can be used strategically, e.g. to fit clients' commercial interests. Luckily, all these turned out to be true!

For my current role, I applied online and was then invited to an interview where I met with quite a few senior people, all incredibly friendly, who were also happy to answer all my questions about the job and the firm. I distinctly remember one of the partners explaining some of the lesser known opportunities (at least to me at the time...) to be involved in, such as business development, which made me even more excited about this role!

## Working at Potter Clarkson

From the very start (day 1!), I have been working on real cases for a number of different partners and senior associates, which has been useful for experiencing different working styles, types of clients etc. After about a year in the job, the trainees can also answer general enquiries sent to the firm, which despite being slightly terrifying at first, I have found to be great training, in particular for building confidence.

The firm has been incredibly supportive throughout the current pandemic, and adapted remarkably well to remote working (I even worked abroad for a few weeks at some point). When we go back to the office, we will definitely work more flexibly and hopefully return to the busy social calendar that the firm has had in recent years. Personally, I most look forward to being able to visit our other offices in Stockholm and Copenhagen as soon as we are allowed!

Part of training as a patent attorney is sitting professional exams, for which we receive great support from the firm, such as study-leave days, tutorials delivered by highly experienced attorneys, as well as external revision courses, all of which help us pass the exams - and win prizes too!

## Beyond the 9 to 5

Potter Clarkson is a very sociable firm and normally there are many firm-wide events throughout the year (Christmas party, summer away-days), a variety of sports clubs, as well as regular trips to the pub... I am also glad that during the pandemic we have managed to adapt our social life, with virtual coffee breaks, virtual quizzes, virtual escape rooms, all of which have been very popular and helped retain a great sense of community. ●



### About Reddie & Grose

Reddie & Grose is an internationally renowned firm of patent, trade mark and design attorneys. With over 50 attorneys based in London, Cambridge and Munich, we offer services across all key technologies, with particular strengths in electronics and software, chemistry, engineering and biotechnology.

### Range of client services

We handle the full range of IP rights for a global client base ranging from SMEs through to large corporations. In the UK and Europe we work closely with solicitors, barristers and other members of the legal profession to support clients in litigation before the courts.

### Professional development

The firm has an outstanding reputation for training. Every trainee takes part in our bespoke training programme which complements the day to day training provided by the firm. Members of the firm are active in committees and councils of professional bodies in the UK and internationally, including the Chartered Institute of Patent Attorneys and the Institute of Trade Mark Attorneys. Trainees are encouraged to take advantage of courses and lectures provided by the Chartered Institutes, Queen Mary, University of London and other organisations which supplement the thorough practical training provided internally. German and French language classes are held in the London office.

### Minimum academics requirements

Good honours degree in a scientific or technical subject, as well as excellent English. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
150

**No. of Partners**  
24

**No. of Qualified Patent Attorneys**  
48

**No. of Trainee Patent Attorneys**  
22

**No. of Qualified Trade Mark Attorneys**  
10

**No. of Trainee Trade Mark Attorneys**  
3

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
2-7

**Disciplines Recruited From**  
Patents: Science and Engineering degrees;  
Trade Marks: all degrees considered

**Benefits**  
25 days' Holiday, Bike Scheme, Healthcare, Life Assurance, Pension Scheme, Season Ticket Loan and Study Support

**Office Locations**  
London, Cambridge and Munich

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
W: [www.reddie.co.uk](http://www.reddie.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Tessa Ryder
LOCATION	London
UNIVERSITY	UCL
DEGREE	Natural Sciences
ROLE	Trainee Patent Attorney



## How did you get into the profession?

I first became interested in the patent profession whilst studying for my degree, but it was not until after, when I was working in the pharmaceutical industry, that I began to discover more about patents and their commercial importance. After further research into the role of a patent attorney, I felt that it fulfilled all of the requirements I was looking for in a career. In particular, I was drawn to the unique mix of technology, law and language as well as the prospect of working in a client facing role whilst applying and building on the scientific knowledge I had gained from my degree. I have always enjoyed building relationships and meeting new people so a career as a patent attorney seemed like the perfect fit.

Although I initially considered becoming a patent attorney in-house I felt that I could gain exposure to a more diverse range of inventions by working in private practice. Reddie & Grose immediately leapt out at me as a firm I would love to work for. They have a clear focus on professional development and a structured training program, including a two-week training camp immediately after joining followed by fortnightly training sessions that are designed to thoroughly prepare trainees for the rigorous qualifying exams. I had two interviews at Reddie & Grose followed by lunch with some of the current trainees and associates. They were incredibly friendly and

welcoming and when the offer of a job came through I accepted immediately.

## What are your main roles and responsibilities?

I work directly with a partner within the Life Sciences team and the majority of my work comes from this area. Since my first day I have been given real cases to work on, which, under the supervision of my partner, I am responsible for managing and monitoring. The work on each case is diverse and ranges from formulating arguments to overcome Examiners' objections, to drafting new patents for inventions made by our clients. I have also been involved in several opposition cases and attended meetings with new clients to discuss their invention.

The work I produce is reviewed by my partner who will offer constructive feedback and advice. There is a lot of new information to learn, particularly when getting to grips with a new technical area or a relevant piece of intellectual property law. Often patents for pharmaceutical products are filed in many countries, so it has been fascinating for me to gain an insight into the specific laws and practices of these countries and tailor my arguments to each particular prosecuting country. Each patent I work on offers its own unique challenges and provides an opportunity to learn and further develop my knowledge. ●



With offices in Marlow and Cambridge, Sagittarius IP is a firm of patent attorneys which specialises in advising clients in the life sciences sector.

### About

Established in 2002, we have grown year on year and have an enviable portfolio of clients ranging from SMEs to industry leading FTSE 100 companies, including start-ups, academic research organisations and university spin-outs.

Our practice is dominated by direct rather than agency work and attorneys therefore have extensive opportunities to engage closely with clients. We offer a range of patent services, including drafting, prosecution, freedom-to-operate analysis and due diligence investigations, as well as providing IP strategy and portfolio management advice.

We are a highly focused and collaborative team with a passion for helping our clients achieve maximum value from their intellectual property. Our goal is to maintain exceptionally high standards and to continually exceed our clients' expectations.

### Training

Having a highly capable team is crucial to the success of Sagittarius IP. The firm includes employees at various stages in their IP careers and provides a supportive network for individuals as they advance through their training. All attorneys in the firm are involved in providing in-house tutorials and trainees are also offered the opportunity to attend external courses.

The Partners have all been involved in IP education and know the importance of providing full support during training. Therefore, as well as being given direct supervision and training by their Line Managers, all trainees are allocated Training Mentors who will provide help and guidance throughout the process.

We typically recruit one trainee per year. If you have a strong academic background in chemistry or biological sciences, we welcome speculative applications. ●

## EMPLOYEE NUMBERS

### No. of Employees

22

### No. of Partners

4

### No. of Qualified Patent Attorneys

4

### No. of Trainee Patent Attorneys

5

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

0-2

### Disciplines Recruited From

Chemistry or Biological Sciences

### Benefits

25 days' Holiday, Healthcare, Pension Scheme, Social Events and Study Support

### Office Locations

Marlow and Cambridge

## APPLICATION DETAILS

### How to Apply

✓ EMAIL  
✓ POST

### Contact Information

Marlow International  
Parkway  
Marlow SL7 1YL

E: [mail@sagittariusip.com](mailto:mail@sagittariusip.com)

W: [www.sagittariusip.com](http://www.sagittariusip.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



Schlich is an IAM 1000 recommended firm of European and UK patent and trade mark attorneys, focusing on protection and enforcement of intellectual property in biotech, chemical, pharmaceutical and mechanical technologies.

We act for local, national and international clients and, with help from our overseas associates, we protect and enforce IP globally.

Technically, we are a mix of chemists, biochemists and geneticists. This is reflected in our client list, which includes multinational pharmaceutical companies, major biotech companies, international law firms and closer-to-home UK companies that carry out waste destruction, paint recycling, bacteriophage therapies and food processing (to name a few!).

Contentious matters represent a speciality of ours; we have particular expertise before the Opposition Divisions and Appeal Boards of the European Patent Office and have acted before the UK IPO, the UK courts and trade mark tribunals in the UK and at the EUIPO. Namely, we are presently at the forefront of the CRISPR patent battles at the EPO, representing Intellia Therapeutics, Inc.

Technology enables us to operate remotely and from our offices located in Littlehampton, on the south coast of England. Tradition and proper records enable us to act to the highest professional standards. Our weekly team meetings and day-to-day teamwork make us a cohesive unit, and sharing of knowledge and experience means our clients are always supported by the whole team.

We provide employees with full training, ranging from in-house tutorials to external training through recognised professional bodies. Training extends across the whole firm and applies to all, and every voice is regarded as important; the attorneys participate in monthly meetings to discuss and remain updated on relevant case law, whereas the support meetings are focused on running through updates on electronic filing procedures, new rules and best practice in patent and trademark formalities.

We are an equal opportunities employer and welcome recruits from all backgrounds. Please contact us for enquiries regarding work experience and mentoring opportunities. ●

## EMPLOYEE NUMBERS

### No. of Employees

24

### No. of Qualified Patent Attorneys

8

### No. of Trainee Patent Attorneys

3

### No. of Qualified Trade Mark Attorneys

5

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

Varies

### Disciplines Recruited From

Chemistry, Life Sciences and Mechanical Engineering

### Benefits

25 days' Holiday, Pension Scheme, Study Support and Social Events

### Office Locations

Littlehampton, West Sussex

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

9 St Catherine's Road  
Littlehampton  
West Sussex, BN17 5HS  
W: [www.schlich.co.uk](http://www.schlich.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



### About us

Secerna LLP is a progressive and expanding firm of Chartered and European patent attorneys based in York, Newcastle and Dublin. We represent clients worldwide assisting some of the world's most innovative businesses to protect and enforce their intellectual assets.

We build long-term business relationships with our clients, based on exceptional trust, teamwork and value for money.

### Opportunities

Due to the firm size and expansion, there is great opportunity in personal and professional development. Individuals can expect to be exposed to a range of business situations, range of clients and technology, such as providing strategic advice to corporate clients, dealing with day to day matters with in-house teams and discussing new technology with inventors. We are a growing firm, committed to our recruitment plans and develop bespoke training programmes for each recruit.

### What we offer

We have a great depth of technical expertise across a broad range of technologies and in particular in the fields of telecommunications, computer-implemented inventions, oil and gas delivery technologies and assisted and consumer service solutions. In addition, the Life Sciences and Pharmaceutical groups have considerable experience working in the fields of NCEs, bio-therapeutics, nucleic acid-based diagnostics and regenerative medicine.

As a trainee patent attorney at Secerna you will be given full training and support as you work towards qualifying as a Chartered and European Patent Attorney and will work closely with senior attorneys with a track record of successful training. We appreciate you'll be an individual too and will bring your own personal skills, areas of interest and unique abilities to our team. At Secerna you will have an exceptional opportunity to further your career within a supportive and friendly environment.

We are looking for graduates with good technological knowledge in their field, good interpersonal skills, who are motivated and keen to learn new skills; as well as candidates that are keen to qualify as a patent attorney and become a partner in a growing firm. ●

## EMPLOYEE NUMBERS

### No. of Employees

21

### No. of Partners

2

### No. of Qualified Patent Attorneys

6

### No. of Trainee Patent Attorneys

7

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-2

### Disciplines Recruited From

Electronics, Engineering, Life Sciences, Chemistry, Pharmaceuticals or Computer Science

### Benefits

25 days' Holiday and Healthcare

### Office Locations

York, Newcastle upon Tyne and Dublin

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [docketing@secerna.co.uk](mailto:docketing@secerna.co.uk)

W: [www.secerna.co.uk](http://www.secerna.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Thomas Kennelly
LOCATION	York
UNIVERSITY	Sheffield
DEGREE	MPHYS & PhD in Physics & BioPhysics
ROLE	Trainee Patent Attorney



## Why did you choose a job in this sector?

During the final year of my PhD I began to seriously look at what I wanted to do as a career. Whilst I knew that I didn't want to continue in academia, I did want a career where the skills that I had developed throughout my Masters and PhD weren't wasted.

As I carried out more research, attended careers fairs and talked to people already working in IP, I knew it was the industry in which I wanted to work. One thing that really stood out to me was the more business-oriented environment. It's different from academia, but it really suits me.

## How did you get your job at Secerna?

Funnily enough, through IP Careers. Once I knew that I wanted to work in IP, the hunt for a trainee position began. I looked for firms that had a good reputation in the industry, spotted the position at Secerna on the IP Careers website and submitted my application. That was followed by two interviews with the partners before being offered the position.

## What was the application process like – any advice?

It was a case of submitting my CV and cover letter to the partners and then attending interviews where I met the partners, answered their questions and got to know the company a little better.

As far as advice, I would say that it is essential to gain as much knowledge in your chosen field as possible. Pursuing a Masters and a PhD

will certainly help you gain experience, as will taking another job in a similar field following the completion of your studies. Personally, I worked at the National Institute for Health Research (NIHR), where I learnt a lot about working away from a strictly academic environment.

Also, have your CV scrutinised by someone else. It's amazing what another pair of eyes will pick up and it can be invaluable to spot areas that can be improved upon. When you get to the interview stage, you need to be honest when answering questions. Don't give the answer that you think a potential employer wants to hear, give an answer that you believe in.

## What are your main duties/roles?

I work with an array of different companies and inventors. A lot of my time is spent getting to know how their inventions work and drafting specifications alongside claims relating to these new ideas and inventions. I also review documents for the fully qualified attorneys including so-called prior art documents cited against our clients' patent applications by a respective patent office, and prepare arguments for the grant of a patent to be submitted to the patent office in question.

## What would you like to achieve in the future?

Currently, aside from my work commitments, I'm focused on passing my exams and becoming fully qualified. After that, progressing through the ranks and hopefully becoming a well-respected attorney are my aims. ●

# SLINGSBY PARTNERS

## The firm

Slingsby Partners is committed to providing the highest standards of patent advice. The firm's clients are predominantly UK and European technology companies in the fields of engineering, electronics and the physical sciences. Client service is the first priority for the business, and we are proud that the great majority of our instructions come through recommendations from existing clients. We are recommended by The Legal 500 and IAM Patent 1000 and are listed as one of Europe's leading patent law firms by the Financial Times.

Slingsby Partners has a strong and growing client base of technology companies from across Europe. Our clients range from start-ups to large multinationals. The core of the firm's practice is patent drafting and prosecution. We also have a depth of experience across every area of patent procurement and exploitation, from licensing to patent due diligence and acquisition. We have a growing practice in UK and multijurisdictional litigation.

Slingsby Partners needs to recruit and train the best people to continue building the business. We offer challenging and motivating work and are committed to developing skills at all levels.

## Graduate recruitment

We are looking for highly motivated individuals with exceptional communication skills to join our close-knit team. You will need a strong academic background and a collaborative and enthusiastic approach to work. All our partners and associates are involved in training and from day one you will be working on a wide range of IP matters directly with our clients. We take an active interest in our trainees' progress towards qualification as European and UK Chartered Patent Attorneys. The breadth of the firm's work means your day-to-day training will be directly relevant to the professional exams you will need to undertake. We also provide an in-house lecture series tailored at different levels of attorney training and exam-specific tutorials. Our trainees are encouraged to attend external lectures and courses. ●

## EMPLOYEE NUMBERS

### No. of Employees

45

### No. of Partners

4

### No. of Qualified Patent Attorneys

16

### No. of Trainee Patent Attorneys

10

### No. of Qualified Trade Mark Attorneys

2

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

2-3

### Disciplines Recruited From

Physics, Engineering, Electronics, Computer Science and Materials Science

### Benefits

27 days' Holiday, Healthcare, Pension Scheme, Bike Scheme, Gym Membership, Season Ticket Loan, Social Events and Study Support

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [recruitment@slingsbypartners.com](mailto:recruitment@slingsbypartners.com)

W: [www.slingsbypartners.com](http://www.slingsbypartners.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Verity Andrew
LOCATION	London
UNIVERSITY	Bristol
DEGREE	BSc Physics
ROLE	Part-Qualified Patent Attorney



I was attracted to a career as a patent attorney when I noticed the list of desired attributes on a patent attorney advert, particularly the need for people with good communication skills. I investigated further and it transpired that a career as a patent attorney was a rewarding and interesting one which combined technical knowledge with the law and was only open to people with STEM degrees, so it sounded ideal to me.

I applied to several patent attorney firms in my final year at university and went to a few rounds of interviews. They all revolved around describing how a particular object worked, ranging from basic scissors to types of window hinges. This interview style takes a certain amount of getting used to, so I would recommend practising explaining things to others to help prepare.

My interview at Slingsby Partners lasted an afternoon and involved several stages, each of which built on the previous. My interviewers were mainly trying to see how I dealt with problems as they appeared and how I adapted to their suggestions – essentially, testing what it would be like to work with me. I also got to speak to other trainees in the firm to ask any questions I might have about day-to-day office life, and I left the interview feeling that I had met many friendly people.

I started at Slingsby Partners during the Covid-19 pandemic, so it wasn't the usual introduction to working life. Despite this, I was very quickly involved with a variety of work, from responding to exam reports to sitting in on some litigation proceedings. It was strange not being able to talk to people in person, but the video calls were still effective at making me feel welcome. I then started at Queen Mary which was also held fully online so I had a very sedentary few months! During the Queen Mary course, I worked two days "in the office" and had three days for studying. This stage can be quite difficult because your time is split between the two responsibilities. Once the course was finished, I was able to fully concentrate on work and started to get very busy.

I think one of the benefits of joining a smaller more specialised firm is that you get the opportunity to work with the partners right from the start. This creates a very friendly and open environment, where trainees can learn from and collaborate with colleagues who are at different stages of their careers. Working with different people within the company means that you pick up other ways of approaching tasks and different writing styles, each with their own advantage. ●



Swindell & Pearson provides a high-quality, client-focused service to companies, academic institutions, government agencies and individuals. Formed 140 years ago, we are one of the UK's leading specialists in patents and trade marks. Some of the world's foremost multi-national companies trust our attorneys with their patent and trade mark portfolios.

Client relationships are very, very important to us and we really care about delivering outcomes our clients want. We are patient, approachable, friendly, responsive and dependable.

We know that our reputation is only as good as the individuals we employ. We therefore recruit people with potential and help them fulfil that potential. We pay our trainees well and invest very heavily in their training.

You will work under the direct supervision of experienced attorneys and receive one-on-one constructive feedback on your work. Training includes internal courses, regular seminars and external courses. You will work on cutting edge technology and, unusually, be given early responsibility and your own caseload. A large proportion of your work will be for direct clients where you work directly for the owner of the patent. You will benefit from contact with clients and will be encouraged to become more independent as you develop. You will initially share office space with other trainees, in a friendly and supportive environment and will quickly become a respected and valued member of the team.

Trainees are based in our head office in Derby's professional quarter. Derby has the UK's highest export value per capita and is one of England's fastest-growing cities. It is also an affordable place to live, not far from the Peak District, and just a two-hour train ride from London.

We work on a meritocracy basis where hard work and success are rewarded. The majority of our IP directors trained with the firm, providing proof that we firmly believe that our trainees are our future.

We would welcome speculative applications at any time. ●

## EMPLOYEE NUMBERS

### No. of Employees

45

### No. of Partners

7

### No. of Qualified Patent Attorneys

9

### No. of Trainee Patent Attorneys

8

### No. of Qualified Trade Mark Attorneys

4

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-2 p.a.

### Disciplines Recruited From

Physics, Engineering, Natural Sciences, Computer Sciences, Chemistry and Applied Mathematics

### Benefits

Up to 33 days' Holiday, Pension Scheme, Study Support, Cycle To Work Scheme and Social Events

### Office Locations

Derby, Sheffield, Stafford, Stoke and Wolverhampton

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

E: [recruit@patents.co.uk](mailto:recruit@patents.co.uk)

W: [www.patents.co.uk](http://www.patents.co.uk)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Sam Wreford
LOCATION	Derby
UNIVERSITY	Durham
DEGREE	Theoretical Physics
ROLE	Patent Advisor



## Why Patents?

Working as a Trainee Patent Attorney appeals to me not least because it offers a challenging and unique blend of technology and law. As a trainee, the day-to-day involves working on prosecuting patent applications, where I apply the law to argue in favour of clients' inventions before the patent office. When I gain more experience, the work will start to include drafting patent applications, where technical knowledge of cutting-edge inventions and legal knowledge are combined to create commercially valuable patents for clients.

## Why Swindell & Pearson?

Swindell & Pearson is a great place to work because of, not despite, its small size. It is close-knit, where working with colleagues of all different experiences is encouraged. Trainees are given real responsibility early on, and are offered frequent one-to-one supervisions with some of the most experienced attorneys in the firm who mentor them through their career. The firm also appealed to me because of its old age – the firm has been a presence in the streets of Derby for over 140 years!

Learning directly from someone with so much experience in this way is invaluable and it allows trainees to quickly develop their skills. The close-knit nature of the firm also means that trainees have a large team of additional mentors to help support them throughout their career.

## Training and Development

In my experience, S&P takes the development of its trainees seriously. From the very start, weekly training sessions are held with experienced members of the firm. These sessions are focussed on "on-the-job" practical applications rather than being dry and abstract lectures about the law. On top of these sessions, monthly talks and workshops are held which provide a deep dive into various areas of intellectual property. The support doesn't stop there – for examinations, trainees are provided with paid study leave, up-to-date textbook materials, and the option to attend external courses. Furthermore, trainees are provided with a multi-week internal course on patent drafting hosted regularly. As you can see, there is hardly a lack of training and development opportunities at S&P!

## Into the Future

I am now approaching the end of my second year at Swindell & Pearson. I have passed my first few exams on the route to qualification as a full patent attorney, and I am enjoying the job and the unique challenges it brings. I am looking forward to increasing independence and growth as I eventually fully qualify and begin to draft patent applications. I would highly recommend STEM graduates to consider this career! ●



## Explore new career options on IP Careers





### About us

We're a leading intellectual property firm, specialising in British, European and international patent, trade mark, design and copyright law, from strategy through to litigation and dispute resolution. Our team advises over 2,000 clients in the UK and overseas including small, medium and large organisations, universities and research bodies.

We're active across a wide range of sectors, including automotive and engineering; chemistry and materials; consumer brands; life sciences; and software, telecoms and electronics.

We're proud to have some of the world's leading companies as clients, including DePuy, Hermés, Hitachi, JD Sports, Konica Minolta, Lidl, nChain, nPower and Stanley Black & Decker.

We're recommended by The Legal 500, IP Stars, World Intellectual Property Review, World Trademark Review and IAM Patent 1000, and we're one of the Financial Times' Leading European Patent Law Firms.

### Working for us:

If you want to work with innovative clients and creative brands, and value independence within a team environment — we could be the firm for you.

We always:

- support learning, development and career progression opportunities
- provide excellent employee benefits at all levels
- encourage inclusion, diversity and collaboration
- ensure the physical and mental wellbeing of our people
- give back through our charity and community partners

### What we look for:

As a firm we value enthusiasm, collaboration, attention to detail and a willingness to drive the practice forward. Our people build strong relationships and long-term trust with their clients, taking the time to truly understand the businesses we work with, and providing straight-talking, commercial and pragmatic IP advice. ●

## EMPLOYEE NUMBERS

### No. of Employees

90

### No. of Partners

16

### No. of Qualified Patent Attorneys

19

### No. of Trainee Patent Attorneys

5

### No. of Qualified Trade Mark Attorneys

11

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

Varies

### No. of Undergraduate Opportunities

Varies

### Disciplines Recruited From

Any

### Benefits

25 day's Holiday, Healthcare, Bike Scheme, Pension Scheme, Study Support, Season Ticket Loan and Social Events

### Office Locations

Leeds, London, Cardiff, Milton Keynes and Newcastle

## APPLICATION DETAILS

### How to Apply

- ✓ EMAIL

### Contact Information

**E:** [hello@udl.co.uk](mailto:hello@udl.co.uk)

**W:** [www.udl.co.uk/our-firm/join-us](http://www.udl.co.uk/our-firm/join-us)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# Venner Shipleigh

Venner Shipleigh LLP is a leading firm of European patent and trade mark attorney and lawyers. We have offices in London, Cambridge, Guildford, Tunbridge Wells, Manchester and Munich, and work with clients based across the globe. Our diverse range of clients includes well known multinationals (both domestic and internationally headquartered), small and medium-sized enterprises and universities.

The firm is now approaching 170 strong with teams dedicated to offering comprehensive advice relating to all aspects of intellectual property. We have qualified Chartered and European patent attorneys from diverse academic backgrounds, with graduate and postgraduate qualifications in all of the major scientific and technical disciplines. Our teams focus on Electronics & Software, Chemical & Life Sciences, Engineering and Trade Marks. We also have a Legal team. Within each of these teams, we have experts recognised as being at the top of their field.

Venner Shipleigh is a forward thinking firm with a distinctive culture which aims to foster ingenuity, flexibility and teamwork. We look to employ people with excellent technical and interpersonal skills who are keen to work in an area where they are constantly learning about new things. We give our attorneys an opportunity to use their specialist knowledge of science and technology to help protect future innovations, whilst also helping them develop skills to deal with the commercial aspects of patents. We always seek to understand and involve ourselves in our clients' businesses to help them develop a commercially viable IP strategy. We work with clients to exploit new developments, avoid conflicts with the rights of others, and determine the commercial value for the intellectual property assets of a venture. ●

## EMPLOYEE NUMBERS

### No. of Employees

160

### No. of Partners

30

### No. of Qualified Patent Attorneys

52

### No. of Trainee Patent Attorneys

32

### No. of Qualified Trade Mark Attorneys

6

## JOB OPPORTUNITIES

### Opportunities Offered

- ✓ GRADUATE JOBS
- ✓ PLACEMENTS

### No. of Graduate Jobs

See website

### No. of Undergraduate Opportunities

See website

### Disciplines Recruited From

Chemical & Life Sciences, Electronics & Engineering, Computing, Maths, AI and Physics

### Benefits

20/25 day's Holiday, Life Assurance, Private Medical, Pension, Employee Assistance Programme, Cycle and Tech Scheme, Season Ticket Loans, Social Events, Training Support and Eyecare Vouchers

### Office Locations

London, Cambridge, Guildford, Tunbridge Wells, Manchester and Munich

## APPLICATION DETAILS

### How to Apply

- ✓ ONLINE
- ✓ EMAIL

### Contact Information

**E:** [vacancies@vennershipley.co.uk](mailto:vacancies@vennershipley.co.uk)

**W:** [www.vennershipley.co.uk](http://www.vennershipley.co.uk)

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Charlotte Wilding
LOCATION	Guildford
UNIVERSITY	Birmingham
DEGREE	MSci Biological Sciences
ROLE	Trainee Patent Attorney



## Why did you choose a job as a patent attorney?

I initially discovered the role of a patent attorney whilst at university and I was immediately interested in the combination of law and science, as well as the opportunity to work with a broad range of technologies. During my final year, I decided to explore and research the role of a patent attorney further. This involved undertaking a number of work placements, which enabled me to develop an initial understanding of the general principles of intellectual property. Following these work placements, which I thoroughly enjoyed, I decided to pursue a career as a patent attorney.

## What is it like working at Venner Shipley?

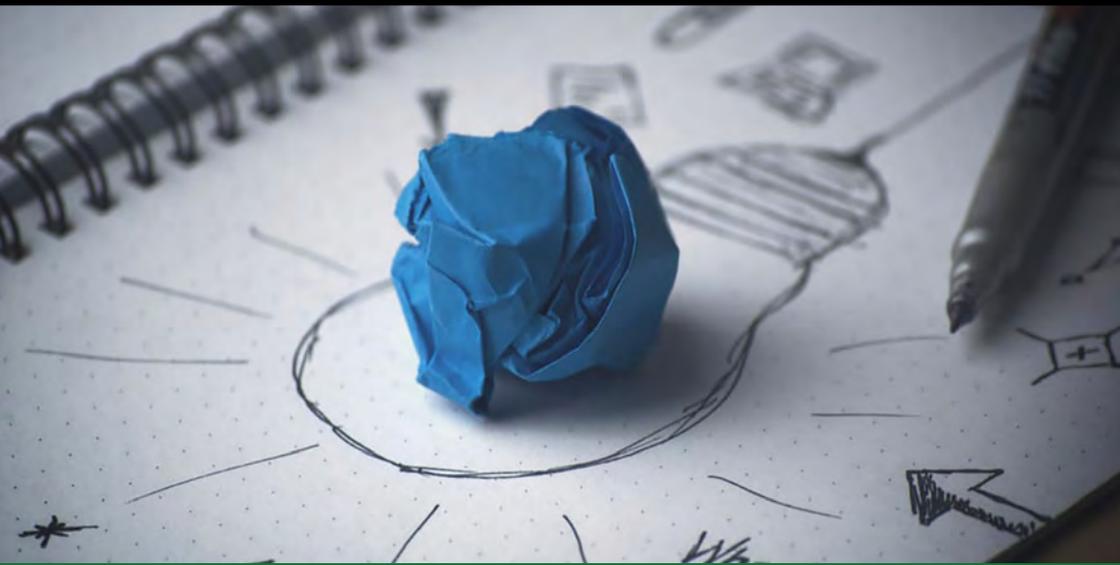
Working at Venner Shipley not only provides me with excellent support and legal training, but also enables me to gain experience in other areas such as business development. For example, I have had numerous opportunities to attend client meetings and networking events. Venner Shipley is a very friendly and sociable firm, which makes working here thoroughly enjoyable. In addition, there are a large number of trainees, which provides a support network of colleagues who are at the same stage of their career.

## What are your main duties in your current position?

Since starting at Venner Shipley, I have been fortunate to undertake a wide variety of work. This has included the prosecution and drafting of patent applications, instructing foreign attorneys, and providing freedom-to-operate opinions. Not only does the type of work vary, but I am also lucky to work with a wide range of technologies and clients. To date, I have already had the opportunity to work on a diverse range of technologies including vaccines, genome editing, immunology, therapeutic antibodies and bioinformatics. As a result, every day is interesting, enabling me to further develop my understanding of both the law and latest scientific inventions.

## What challenges have you come across and what support have you received?

From day one of the job, I have been working on real cases. At first this seemed both a daunting and challenging prospect, however, everyone at Venner Shipley is very approachable and happy to answer any questions. I am fortunate to receive lots of support and guidance from my supervisor who reviews my work and provides constructive feedback. As well as this, the firm runs regular bootcamp sessions for the trainees, which have been very helpful at getting everyone up to speed with the basic aspects of patent law. ●



**Look for the perfect job on  
IP Careers**





### Why do we want you?

We are a growing firm with sufficient work to become larger still in partnership with the right people. We are committed to promotion from within, and seek trainees with the potential to become the qualified attorneys and partners of the future. Technical background is less important than flair; if you have the ability to grasp complex scientific concepts and to express them succinctly on paper and orally then we want you to help us build our firm.

### Why should you come to us?

We suspect that you will be more interested in the future of our firm than its history. We offer an environment where you will be supported, taken seriously, and seen as an investment rather than an impediment. We are a young partnership which believes that it is possible to be both socially relaxed and professionally serious. We are flexible in our approach, rigorous in our application, and more interested in outcome than peripherals.

### What next?

We are looking to recruit and train an enthusiastic graduate trainee with a 2:1 or above in engineering (electrical, computer or mechanical), telecommunications or a related discipline (not life sciences please). It would be advantageous to be able to demonstrate some knowledge or experience of the commercial realities of the business world: patents are commercial tools and should not be divorced from commercial context. ●

## EMPLOYEE NUMBERS

### No. of Employees

15

### No. of Partners

5

### No. of Qualified Patent Attorneys

5

### No. of Trainee Patent Attorneys

1

### No. of Qualified Trade Mark Attorneys

3

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1

### Disciplines Recruited From

Any (not life sciences)

### Benefits

25 day's Holiday (rising to 30), Bike Scheme and Pension Scheme

### Office Locations

London

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

**E:** Recruitment@williamspowell.com

**W:** www.williamspowell.com

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# WilsonGunn

PATENT & TRADE MARK ATTORNEYS

## Background

Opening our doors in 1864, we are one of the longest established firms of Patent and Trade Mark Attorneys in the country. The firm was founded in Manchester, where our head office is located, and we also have offices in Birmingham, Chesterfield, Liverpool, London and Dublin.

## Clients and services

We serve a wide range of local, national and international clients, from individuals to multinational corporations across all sectors, and enjoy a high proportion of direct client work. We advise clients in relation to all aspects of intellectual property law including patents, trade marks, designs and copyright. Although we deal primarily with obtaining intellectual property rights for our clients, we also advise on enforcement, licensing and related matters. We pride ourselves on our commercial approach combined with a user-friendly style, and we are consistently recognised by the major legal directories.

## Graduate applications

For trainee patent attorneys we seek candidates with a broad based technical background. Most attorneys in the firm deal with a broad range of subject matter. For trade mark trainees we seek candidates with a legal background. For all trainees, good communication skills are essential, especially an excellent command of English.

## Professional development

The firm has a commitment to training through a close working relationship between trainee and a designated partner, as well as structured in-house training supplemented by external courses and tutorials. Trainees are involved with casework from the beginning, and our high proportion of direct client work means that trainees can expect client contact from an early stage. Trainees can also expect a varied and interesting caseload. We encourage trainees to take on responsibility as soon as they are able. Once qualified, attorneys enjoy a high degree of autonomy. ●

## EMPLOYEE NUMBERS

### No. of Employees

62

### No. of Partners

9

### No. of Qualified Patent Attorneys

13

### No. of Trainee Patent Attorneys

7

### No. of Qualified Trade Mark Attorneys

12

### No. of Trainee Trade Mark Attorneys

4

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

2

### Disciplines Recruited From

Chemistry, Life Sciences, Electrical, Electronic and Mechanical Engineering, Physics and Law

### Benefits

25 days' Holiday plus extra for long service and buy/sell holiday days, Pension Scheme, Study Support, Bike Scheme, Performance Bonus and Social Events

### Office Locations

Manchester and Birmingham

## APPLICATION DETAILS

### How to Apply

✓ EMAIL

### Contact Information

T: 0161 827 9400

E: graduates@wilsongunn.com

W: www.wilsongunn.com

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[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Greg Jones
LOCATION	Manchester
UNIVERSITY	Manchester
DEGREE	MMath&Phys Mathematics and Physics
ROLE	Trainee Patent Attorney



## What skills are useful in this sector/ profession?

Critical thinking and analytical skills are very important. As a trainee patent attorney, you will often need to gain a thorough understanding of multiple documents and their subject matter. Being able to analyse documents quickly and accurately, in particular to determine differences between what they disclose, is a key skill.

Time management is also important. There are times when you have to juggle several cases at once, each having their own deadlines, and this may be compounded by the need to prepare for exams. Being able to manage your own time and complete work in advance of deadlines helps to ease the pressure.

## What attracted you to your role?

I have always enjoyed figuring out how things work - taking things apart and putting them together to see how they function, and what each component does. In the final years of my degree, I felt that pursuing a PhD would be too 'narrow'. While I would become extremely knowledgeable in a certain subset of Maths or Physics, I would rather have a broader range of knowledge.

Wilson Gunn provided the opportunity to gain an understanding of a broad range of new and

emerging technologies and to work closely with businesses and inventors to protect their inventions, which was exactly what I was looking for.

## How did it tie in with your overall career plans?

The role itself fit extremely well with my career plans. I was keen to have a career where progression was possible, even if it came at the cost of sitting exams once or twice a year. The role has plenty of progression opportunities available once you qualify. The role being based in Manchester was also a positive, as I was keen to stay in the area after graduating.

Wilson Gunn has a diverse client base and I have enjoyed working in an enormous variety of fields and technologies since beginning my role, some of which I had not even heard of before. No two cases are the same, and there is a week-to-week variety which keeps me engaged. Whilst exposure to many different cases and technologies is interesting, as time has progressed being able to work on a specific case from the very beginning right through to acceptance has brought a great deal of satisfaction, and a sense of professional accomplishment. ●



European & Chartered Patent Attorneys  
Trade Mark Attorneys

Withers & Rogers is one of Europe's largest dedicated intellectual property law firms, with offices in London, Bristol, the Midlands, Sheffield and Munich. Established more than 130 years ago, we remain as passionate as ever about making intellectual property work to our clients' best advantage. Today, our clients include many renowned, innovative organisations from across Europe, North America and Asia.

We operate in four principal practice groups: Electronics, Computing & Physics; Advanced Engineering; Life Sciences & Chemistry, and Trade Marks. We also have a number of specialist practice groups including Higher Education, Clean Technology, Medical Devices and Aerospace & Defence.

### Your development

When you start your training at Withers & Rogers, from the get-go you'll be given the support and guidance you need to succeed and pass your exams to qualify as a chartered UK and European patent attorney or a chartered trade mark attorney.

Throughout your training, you'll attend courses, lectures and tutorials to give you the very best chance of success. Our own extensive in-house tutorial programme provides regular and structured feedback to trainees as they work towards qualifying.

The main focus of your training, however, will be exposure to a wide variety of work on actual live cases. This is where you will quickly develop your 'real world' skills and understanding of the role, as well as the culture and working practices that have led to our firm's reputation and success. This includes involvement in client meetings, the marketing process, and we encourage membership of networking organisations from early on in the training process.

### Who can apply?

We hire graduates with a strong academic record in a relevant subject, but above all, we're looking for people who can demonstrate a passion for technology. Trainee patent attorneys will need an engineering or science related degree. All trainees need to be able to demonstrate excellent verbal and written communication skills as well as strong commercial awareness. ●

## EMPLOYEE NUMBERS

### No. of Employees

211

### No. of Partners

32

### No. of Qualified Patent Attorneys

51

### No. of Trainee Patent Attorneys

29

### No. of Qualified Trade Mark Attorneys

7

## JOB OPPORTUNITIES

### Opportunities Offered

✓ GRADUATE JOBS

### No. of Graduate Jobs

1-5

### Disciplines Recruited From

Engineering and Science, plus other disciplines

### Benefits

23 days' Holiday (increasing to 28), Bike Scheme, Healthcare, Pension Scheme, Performance Bonus, Season Ticket Loan, Social Events, Study Support, Sabbatical Leave, Healthcare Cash Plan and More.

### Office Locations

London, Bristol, Leamington Spa, Sheffield and Munich

## APPLICATION DETAILS

### How to Apply

✓ ONLINE

### Contact Information

W: [www.withersrogers.com/careers](http://www.withersrogers.com/careers)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)

# TRAINEE PROFILE

NAME	Sheri Jeyakumar
LOCATION	Bristol
UNIVERSITY	Cardiff
DEGREE	MEng Medical Engineering
ROLE	Trainee Patent Attorney



## About me

I studied Medical Engineering at Cardiff University. It is primarily a mechanical engineering degree, but I had exposure to a combination of medical devices, machinery and electronics. I came across patents during work experience in a medical device company in Ireland – we were trying to work around another company's patent!

Working in engineering was interesting, but I found it to be quite slow paced as you work on one project for an extended period of time. The idea of working on a wide variety of subject matter from different technologies really drew me into the world of IP.

## Choosing Withers & Rogers

Withers & Rogers really stood out during the application process. In comparison to rigorous engineering assessment days, the selection day was more focused on who I was as a person. The interviewers were friendly and I thoroughly enjoyed the day.

I have grown a lot since starting work at Withers & Rogers. I have been challenged intellectually but I have been supported throughout, and everyone in the office is approachable. I especially appreciate the patience my managers have while I have been learning the legal system as well as new technical concepts!

My advice for those applying to Withers & Rogers is try not to be too nervous on the selection day! They are trying to find who you are as a person and they can only really do that if you're relaxed enough to talk to everyone.

## My first year at Withers & Rogers

I am predominantly trained by three supervisors and have had exposure to a wide variety of technology, writing styles and clients. I have been involved in prosecution of pending applications, going to inventor meetings, drafting patent applications, been exposed to opposition procedures and involved in marketing.

The hardest part is learning a lot and trying not to be discouraged. You have to accept that you aren't going to know everything, but the only thing that matters is that you are willing to learn. Everything I do is passed through multiple people before being sent out, so there's no worry about doing 'the wrong thing'. Everyone starts from somewhere!

I am approaching my first set of exams, which are the UK qualification exams. We were given the choice of exams or a university course, and I chose the exams because they suit me better than coursework in general. ●



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online today**





Wynne-Jones IP a vibrant, dynamic, modern and fast-paced firm with an enthusiastic, talented and highly motivated team of positive and like-minded individuals.

We are a full service firm meaning we cover patents, trade marks, designs, IP strategy, IP licensing, enforcement, IP audits and IP renewals. We work across a broad range of industries and sectors but specialise particularly in automotive & aviation, engineering & sciences, IT & cyber, SME & entrepreneurs, toys & games and licensing.

With offices in Cheltenham, London, Cardiff and Telford we work with many exciting clients across the world that vary in size from FTSE 100 companies to the entrepreneurs and start-ups that stand at the forefront of innovation.

We are passionate about innovation and believe that our job is to enable our clients to take their ground-breaking ideas to the market and be confident that they are protected. We believe in forward thinking, quality advice and the same principles are applied within our Training Academy.

In addition to our UK offices, we are proud to part-own AIPLEX BV; a pan-European IP law firm. This enables us to be able to provide opportunities for our trainees to work on AIPLEX's accounts and gain experience working on large IP portfolios. There are also opportunities for trainees to take part in exchange programmes and meet and share best practice with over 250 other trainees and qualified attorneys across Europe.

### Training and beyond Wynne-Jones IP

The Wynne-Jones Training Academy is our pioneering training body that offers structured programmes providing training for patent attorneys, trade mark attorneys and business professionals (examples include marketing, HR and other qualifications).

Our approach ensures trainees are well supported and best prepared for examinations and real-life practice. Trainee attorneys are exposed to the commercial and business environment much earlier than is traditional meaning that IP practice management skills are developed and established faster than they are traditionally.

### What we're looking for

Candidates can be from a range of disciplines and on track to receive a 2:1 or above. You will be adept at problem solving, have an eye for detail, have excellent communication skills and a proven ability to meet deadlines. ●

## EMPLOYEE NUMBERS

**No. of Employees**  
27

**No. of Partners**  
6

**No. of Qualified Patent Attorneys**  
5

**No. of Trainee Patent Attorneys**  
2

**No. of Qualified Trade Mark Attorneys**  
5

## JOB OPPORTUNITIES

**Opportunities Offered**  
✓ GRADUATE JOBS

**No. of Graduate Jobs**  
Varies

**Disciplines Recruited From**  
All degrees considered but specialists in engineering, chemistry, MedTech, sciences, IT and Cyber preferred.

**Benefits**  
24 days' Holiday, Healthcare, Pension Scheme, Social Events, Study Support and many other Benefits

**Office Locations**  
London, Telford, Cheltenham and Cardiff

## APPLICATION DETAILS

**How to Apply**  
✓ ONLINE

**Contact Information**  
W: [www.wynne-jones.com](http://www.wynne-jones.com)

For the latest jobs visit  
[www.ipcareers.co.uk](http://www.ipcareers.co.uk)



# JOB FINDER

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Provides summary information on opportunities offered, office locations, benefits, and how to apply.



Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
 INTELLECTUAL PROPERTY LAW	56	12	15	1	●	●	-	-	Up to 3	See Website
	100	18	30	9	●	-	-	-	1-3	-
	24	4	7	2	●	-	-	-	2	-
	135	19	31	14	●	●	-	-	Open	Open
	42	11	13	4	●	-	-	-	1-2	-
	200	46	56	14	●	●	-	-	Approx. 4	Varies
	11	3	4	3	●	-	-	-	2	-
	289	24	50	50	●	-	●	●	10-14	30

	No. of Days Holiday	BENEFITS					Office Locations	HOW TO APPLY			Further Information (page)	
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan		Social Events	Online	Email		Post
	26-28	●	●	●	●	●	-	London	-	●	-	78
	22-30	●	●	●	-	●	●	London, Cardiff and Bath	●	-	-	80
	25	●	●	●	●	-	●	Nottingham and Leicester	-	●	-	83
	25	●	●	●	●	●	●	Manchester, Leeds, Halifax, Cambridge and BioHub (Alderley Park)	●	-	-	84
	25-30	●	-	●	●	●	●	London	-	●	●	86
	23	●	●	-	-	-	-	London, Berlin, Madrid, Frankfurt, Cambridge, Reading and meeting facilities in Munich	-	●	-	88
	25	●	●	●	●	-	●	Central London	-	●	-	90
	23	●	●	●	-	●	●	Central London	●	-	-	92

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
	>4,500	6	11	6	●	-	-	-	Varies	-
	232	36	53	34	●	-	●	-	6	8-12
	262	37	82	50	●	-	●	-	Approx. 10	10
	19	5	4	1	●	-	-	-	1	-
	160	24	32	15	●	-	-	-	3-4	-
	74	15	23	23	●	-	-	-	2	-
	6,600	-	-	-	●	-	-	-	Varies	-
	117	21	28	18	●	-	-	-	See Website	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	25	●	●	●	-	●	-	70+ Offices in the UK, Europe, the Middle East, Asia and South America	●	-	-	95
	25-35	●	●	●	●	●	●	London, Munich and Southampton	●	-	-	96
	25	●	●	●	●	●	●	London, Brighton, Bristol, Oxford, Oslo, Manchester and Munich	●	-	-	98
	25	●	●	●	-	-	-	Martlesham Heath and Ipswich	-	●	-	101
	20-25	●	●	●	●	●	●	Bath, Cardiff, Leeds and London	-	●	-	102
	25	●	●	●	●	●	●	London and Sevenoaks	●	-	-	104
	30	●	●	-	-	-	-	Munich, The Hague, Berlin, Vienna and Brussels	●	-	-	107
	28-31	●	●	●	●	●	●	Birmingham, Liverpool, London, Munich and Southampton	-	●	●	108

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
	119	14	37	12	●	-	-	-	3-5	-
	100,000	-	72	6	●	-	-	-	1-2	-
	14	1	3	1	●	-	-	-	1	-
	354	57	66	38	●	-	-	-	10-15	-
	16	2	4	4	●	-	-	-	1-2	-
	462	49	120	36	●	-	-	-	2	-
	1,200	-	-	-	●	-	-	-	Up to 50	-
	25	-	5	1	●	-	-	-	1-2	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	25	●	●	●	●	●	●	London	●	-	-	110
	26	●	●	-	●	-	-	Brentford, Stevenage, Ware, Wavre, Siena, Nyon and Multiple Offices in the USA	●	-	-	112
	25	-	-	●	-	●	-	Sevenoaks	-	●	-	113
	27	●	●	-	●	●	-	Various locations across the UK and Europe	-	●	-	114
	25	●	-	-	-	-	-	Edinburgh and Liverpool	-	●	-	116
	25	●	●	●	-	●	●	London, Munich, Dusseldorf, Hamburg, Madrid, Milan and Amsterdam	-	●	●	118
	25-30	●	-	-	-	-	-	Newport (South Wales)	●	-	-	120
	25-30	●	●	-	●	-	●	Norwich, Bury St Edmunds and London	-	●	-	121

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
	4	-	2	-	●	-	-	-	Varies	-
	220	41	65	31	●	-	-	-	6	-
	78	18	26	6	●	-	-	-	1-3 See Website	-
	238	30	63	43	●	-	-	-	See Website	-
	25	3	5	2	●	-	●	-	3-5	Varies
	341	48	59	30	●	-	-	-	Up to 15	-
	101	29	67	25	●	-	●	-	3-5	Variable
	140	15	25	14	●	●	-	-	2-3	1-2

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	25	-	●	-	-	-	-	Swanage, Dorset	-	●	-	123
	20	●	-	●	●	●	-	London, Cambridge and Oxford	-	●	-	124
	25	●	●	●	-	●	●	London, Cambridge, Cirencester, East Anglia, Dublin and Galway	●	-	-	126
	28	●	●	-	●	●	-	Central London	-	●	-	128
	Comp.	●	●	-	●	-	●	Glasgow	-	●	-	131
	26	●	-	●	-	●	●	Aberdeen, Birmingham, Cambridge, Edinburgh, Glasgow, London, Manchester and Oxford	●	-	-	132
	25	●	●	●	-	●	●	Cambridge, Oxford, Manchester and London	-	●	-	134
	25	●	●	●	●	●	●	London and Farnham (with international opportunities)	●	-	-	136

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
 Mewburn Ellis The forward-looking IP firm	292	46	80	40	●	-	-	-	12	-
 MohunAldridgeSykes INTELLECTUAL PROPERTY ATTORNEYS	10	3	-	-	●	-	-	-	Varies	-
 MURGITROYD	330	42	46	14	●	-	-	-	Varies	-
 P&F page white and farrer european IP	75	19	25	8	●	-	-	-	4	-
 PHILLIPS&LEIGH	7	2	3	-	●	-	-	-	1	-
 Potter Clarkson	222	43	47	29	●	-	-	-	2-5	-
 REDDIE & GROSE	150	24	48	22	●	-	-	-	2-7	-
 SAGITTARIUS IP	22	4	4	5	●	-	-	-	0-2	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	30	●	●	●	●	●	●	London, Bristol, Cambridge and Manchester	●	●	-	138
	30	-	-	-	●	-	-	Leeds	-	●	-	140
Comp.		●	●	●	-	-	-	Aberdeen, Belfast, Dublin, Glasgow, Helsinki, London, Milan, Munich, Newcastle, Nice, Southampton and York	-	●	-	141
	25	●	-	-	-	-	-	London, Leeds and Munich	-	●	-	142
	25	-	-	●	-	●	-	London	-	●	●	145
	24	●	●	●	●	●	●	Nottingham, London, Stockholm, Copenhagen and Aarhus	●	-	-	146
	25	●	●	●	-	●	-	London, Cambridge and Munich	●	-	-	148
	25	●	●	●	-	-	●	Marlow and Cambridge	-	●	●	150

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
 UK & European Patent Attorneys Chartered Trade Mark Attorneys	24	-	8	3	●	-	-	-	Varies	-
 IP SPECIALISTS	21	2	6	7	●	-	-	-	1-2	-
	45	4	16	10	●	-	-	-	2-3	-
	45	7	9	8	●	-	-	-	1-2	-
	90	16	19	5	●	●	-	-	Varies	Varies
	160	30	52	32	●	●	-	-	See Website	See Website
 PATENT ATTORNEYS • TRADE MARK ATTORNEYS • LITIGATORS	15	5	5	1	●	-	-	-	1	-
 PATENT & TRADE MARK ATTORNEYS	62	9	13	7	●	-	-	-	2	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	25	●	-	●	-	-	●	Littlehampton, West Sussex	●	-	-	151
	25	-	●	-	-	-	-	York, Newcastle upon Tyne and Dublin	-	●	-	152
	27	●	●	●	-	●	●	London	-	●	-	154
	Up to 33	●	-	●	-	-	●	Derby, Sheffield, Stafford, Stoke and Wolverhampton	-	●	-	156
	25	●	●	●	-	●	●	Leeds, London, Cardiff, Milton Keynes and Newcastle	-	●	-	159
	20-25	●	●	-	-	●	●	London, Cambridge, Guildford, Tunbridge Wells, Manchester and Munich	●	●	-	160
	25-30	●	-	-	-	-	-	London	-	●	-	163
	25	●	-	●	●	-	●	Manchester and Birmingham	-	●	-	164

Company	No. of Employees	No. of Partners	No. of Qualified Patent Attorneys	No. of Trainee Patent Attorneys	OPPORTUNITIES OFFERED				No. of Graduate Jobs	No. of Undergraduate Opportunities
					Graduate Jobs	Placements	Internships	Insights		
 <small>European &amp; Chartered Patent Attorneys Trade Mark Attorneys</small>	211	32	51	29	●	-	-	-	1-5	-
 <small>own thinking</small>	27	6	5	2	●	-	-	-	Varies	-

	No. of Days Holiday	BENEFITS						Office Locations	HOW TO APPLY			Further Information (page)
		Pension Scheme	Healthcare Scheme	Study Support	Performance Bonus	Season Ticket Loan	Social Events		Online	Email	Post	
	23-28	●	●	●	●	●	●	London, Bristol, Leamington Spa, Sheffield and Munich	●	-	-	166
	24	●	●	●	-	-	●	London, Telford, Cheltenham and Cardiff	●	-	-	169















## Innovation and talent

### Join the Mathys & Squire team for a dynamic future

We are proud to be a leading Tier 1 firm. We only recruit the best, which means that you are surrounded by committed, hardworking, ambitious and highly capable colleagues. We act for global corporations such as Proctor & Gamble, BP and Cisco, but there is also plenty of scope to work with smaller organisations, universities and startups.

Career progression is based on meritocracy, and we have a clear career progression structure from Trainee to Associate to Partner. We take pride in having a diverse working environment and are active members of IP inclusive.

We are keen to hear from ambitious, commercially minded individuals who would like to join us. If you would like a career that offers a professional qualification, excellent prospects and a fresh challenge every day, consider joining the team at Mathys & Squire.

For a confidential chat, get in touch with our Head of HR, Lorraine Doherty:

T +44(0)20 3770 6147  
E [ldoherty@mathys-squire.com](mailto:ldoherty@mathys-squire.com)

# YOUR CAREER & YOUR LIFESTYLE

With offices in London, Munich and Southampton, working at D Young & Co offers attorneys the opportunity to work with world-renowned clients, alongside highly acclaimed and motivated peers, and to forge exciting and successful careers.

Whether your lifestyle leads you to want a city environment, a coastal location or a country life, you can fully harness your potential by joining a firm that offers a top tier full IP law service. We have roles in the following practice areas, which will give you the opportunity to work alongside other specialists in your technological field:

- Biotechnology, Chemistry & Pharmaceuticals
- Electronics, Engineering & IT

You will find a friendly and supportive culture at D Young & Co and the opportunity to tailor our unique benefits package to suit your lifestyle. Join our flexible and professional environment where your hard work and dedication will be recognised and rewarded and you can enjoy life both inside and outside of work.

For more information, please contact our recruitment team at [recruitment@dyoung.com](mailto:recruitment@dyoung.com) or view our current vacancies and apply at [www.dyoung.com/careers](http://www.dyoung.com/careers).



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**INTELLECTUAL**  
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