



THE ONLY GRADUATE CAREER GUIDE TO

## **Chartered Patent Attorneys** 2024/25

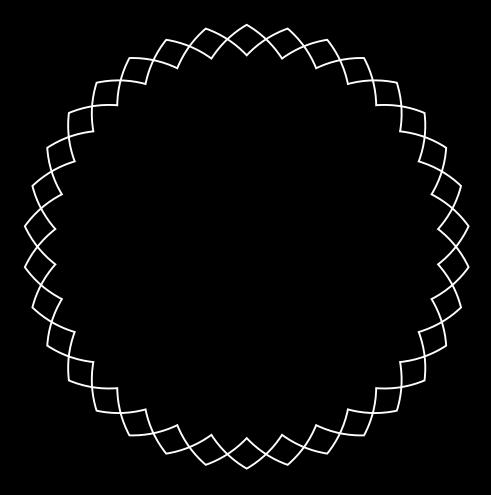
35th Edition



**Includes** a directory of over 60 **Employers** 







Award winning. We are one of the world's leading patent law firms, and specialise in high-value and complex patent matters. Our deep expertise and tenacity has led to us being awarded European Patents Disputes Firm of the Year, as well as achieving gold rankings in all six categories in the Financial Times' Europe's Leading Patent Law Firms award list.

### High-value complex patents



#### Your IP career starts here...

Where science meets law and commerce, working in intellectual property puts you at the forefront of the latest technological development, ideas and inventions, and adds legal skills to your scientific knowledge.

This guide takes you through the basics of becoming a patent attorney, from the minimum requirements needed to join the profession to the salaries and benefits one can expect at different career levels.

You can also read first-hand reports from patent professionals who are at different stages of their careers, whether it be an Intern, Trainee or Qualified Patent Professional.

There is also an **Employer Directory** and **Job Finder** section at the back of the guide to help you find your future employer - offering you plenty of reasons to join the patent profession before applying for jobs on www.ipcareers.co.uk.

'Should you decide to become a patent attorney, I quarantee you will never be bored.'

Lee Davies, Chief Executive, CIPA

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## INTRODUCTION FROM THE CHARTERED INSTITUTE OF PATENT ATTORNEYS (CIPA)

Introducing the *IP Careers Guide to Chartered Patent Attorneys* 2024/25 is CIPA Chief Executive Lee Davies. He tells us of a profession where law, technology and commerce converge, and where the rewards are great for the skillful and diligent practitioner



Chartered Patent Attorneys are passionate about science, technology and engineering; they are experts in the application of the law as it relates to the protection of intellectual property and they enjoy working with innovators and creatives to take an idea from its most basic concept through to a marketable product which is protected by a well-crafted patent. The patent attorney will have the skills and knowledge to understand the underlying concepts of the original idea and work with the inventor to decide how best to protect the idea to prevent it from being copied.

The patent attorney's work does not end with the granting of the patent. Chartered Patent Attorneys are there to support businesses as they grow and thrive, helping them to defend their IP when others infringe against the protection offered by a patent. There will also be times when businesses are accused of infringing patents belonging to other companies and patent attorneys are the first port of call for expert advice.

Chartered Patent Attorneys are also able to advise on wider IP rights such as the protection of brand identity through trade marks and other rights such as registered designs.

The great 'buzz' about being a patent attorney is the ability to see cutting-edge technological developments as they happen. You will watch businesses grow. You will be there in the thick of it. You will be involved with obtaining patents and other IP rights both in the UK and worldwide, and you will have the opportunity to practice your technological skills, your legal skills and your language skills.

Should you decide to become a patent attorney, you will be joining a profession that has been in existence for more than a hundred years, but which continues to evolve to meet the changing needs of business and industry in the 21st century. I guarantee you will never be bored.

**Lee Davies** is Chief Executive of the Chartered Institute of Patent Attorneys.



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### WHAT IS A PATENT?

By Mewburn Ellis LLP

A patent is an exclusive right granted by the state allowing its owner to control the commercial exploitation of an invention. The invention can relate to anything from computers and electronics to pharmaceuticals and gene sequences, provided that it is new and is not obvious. The invention must be technical and practical, rather than purely intellectual; methods of playing card games or doing business, however novel and inventive, are not protectable by way of patents.

"A patent is an exclusive right granted by the state allowing its owner to control the commercial exploitation of an invention."

In the UK, someone who invents any of these can ask the UK Intellectual Property Office (IPO) to grant them a patent. However, in return for their exclusive right to use the invention, the state requires that the inventor submits an application describing what the invention is and how to put it into practice. The IPO will then examine the application to assess if a patent should be granted.

Originally, hundreds of years ago, patents were granted directly by the Crown, and the inventor had to petition various courts and other government officials in order to secure the right to stop others using the invention. They did not have to provide much detail of what the invention actually was, though it was necessary sooner or later to provide some sort of description.

Following the industrial revolution, which, of course, produced thousands of new inventions, the system became formalised. Government Patent Offices were set up and the requirements for securing a patent were clarified.

First, one had to make a written submission including a description of the invention and how to put it into practice, as well as some

definitions, these being to define the scope of the patent, i.e. to clarify what others should not do. This would then be examined by officials and, if they agreed that you had an invention and that it was appropriately described and defined, they would give you a patent.

The grant of a patent entitled the 'patentee', for a limited period (originally 14 years, but nowadays 20 years, provided you pay the renewal fees to keep the patent in force), to stop other people using the invention, albeit only in the country or countries where the patent had been obtained.

"The grant of a patent entitled the 'patentee', for a limited period, to stop other people using the invention, albeit only in the country or countries where the patent had been obtained."

In order to render the ability to stop others effective, the description and the definition of the invention needed to be properly drawn up and it was this requirement that led to the development, in the first half of the nineteenth century, of so-called patent engineers, who, rather more than 100 years ago, turned naturally into 'patent agents', that is, agents acting for others to obtain patents and who are now called 'patent attorneys'.

The first and most fundamental requirement, if you are going to write down a description and some definitions of someone else's invention, is to be able to understand it. Most inventions are more or less technically based and accordingly the basic requirement for a patent attorney is technical ability. Almost all entrants to the profession now have a hard science or engineering degree.

The next requirement is to be able to write, not merely to go through the motions, but to

be able to reflect, in language which is clear, unambiguous, and desirably concise, what has been invented, and to be able to draw up a definition which includes within its scope things or processes which make use of the invention or 'underlying inventive idea', but which excludes things that people have done before. This is not so easy to do, but it is a skill which can be acquired by learning and practice.

"The next requirement is to be able to write, not merely to go through the motions, but to be able to reflect, in language which is clear, unambiguous, and desirably concise, what has been invented."

Find out more about what skills are needed to become a patent attorney by reading the 'Essential Skills to become a successful Patent Attorney' article.

Mewburn Ellis is one of Europe's leading Intellectual Property firms. Ranked top tier, they are a firm synonymous with quality and technical excellence. Spread across five offices in Europe, and with over 250 people, their IP experts provide strategic advice about patent, trade mark and registered designs, as well as any IP-related disputes and legal and commercial requirements.

Covering the entire life sciences, chemistry, materials, engineering & electronics fields, their international client base includes large and small companies spanning all industries from iconic international brands to dynamic start-ups.



### WHAT IS A PATENT ATTORNEY?

By Mewburn Ellis LLP

Drafting effective patents requires a unique combination of science, law and language. Working as a patent attorney requires a scientific background to understand new technologies and the ability to explain them to others. Intellectual Property specialists Mewburn Ellis explain more about this interesting and rewarding profession.

"Working as a patent attorney requires a scientific background to understand new technologies and the ability to explain them to others."

A patent attorney is a member of a specialised legal profession who is qualified to advise clients about patents (and usually other intellectual property rights) and who assists them in obtaining patents granted by patent offices around the world. They may be employed 'in-house' by companies or work in private firms (just like solicitors).

If you work in a private firm, you will work for lots of different clients who might be individuals, universities, start-up companies, large corporations or overseas attorneys. A good patent attorney needs to be able to adapt to the different needs of a diverse client base and remain aware of new and emerging technologies.

You do not need a law degree – a degree in a science, engineering, technology or mathematics based subject is strongly preferred. A science/engineering background is required to enable you to understand a client's invention. You will learn the necessary law on the job. This mix between science/engineering and law is one of the aspects that makes the role of the patent attorney such an interesting career. Training usually takes 4-6 years and you will be required to pass various professional exams to qualify as a Chartered Patent Attorney and a European Patent Attorney.

#### What does a patent attorney do?

A patent attorney assists their client, or their employer, in obtaining a patent. This includes drafting the description of the invention and the claims, as well as communicating with the patent office to make the case for why a patent should be granted.

"A patent attorney assists their client, or their employer, in obtaining a patent."

Drafting the description and the claims requires a technical background in order to properly understand the invention and clearly explain it to others. Convincing the patent office that a patent should be granted requires good communication skills and the ability to analyse technical documents to spot what differentiates the new invention from what has already been done. Both require careful, precise writing to ensure that your words convey the exact intended meaning.

#### Anything else?

There is more to the job than just drafting patents and arguing with examiners. Patents are just one aspect of intellectual property; attorneys also need a good awareness of designs, trade marks and copyright. Knowledge of these other forms of intellectual property is necessary for qualification and attorneys are expected to be able to advise on technical and commercial problems across the whole intellectual property field.

Patents are commercial tools for clients so it is important to develop a knowledge of how they are applied in a business environment. This may include licensing the patent to allow other companies to use the invention, or advising on other contracts, for example developing new technology.

Patent attorneys also need to advise clients on their freedom to operate in a given field. This is done by researching and analysing any intellectual property owned by other companies and, if necessary, assessing the risk of infringing existing patents. If infringement occurs, or is alleged, patent attorneys may be involved with litigation and can represent clients before the Intellectual Property Enterprise Court.

#### What about other countries?

Patents are territorial – they only protect the invention in the country concerned. Many clients want their invention to be protected in many countries, and patent attorneys in the UK help with this.

The vast majority of UK Chartered Patent Attorneys are also qualified (by a set of rigorous examinations) to represent clients before the European Patent Office (EPO), which has the power to grant patents in all EU countries and some others. In the future it may also be possible to obtain a single 'unitary' patent covering the whole of the EU.

Outside of Europe, UK patent attorneys secure IP rights by instructing foreign attorneys. In return, the UK attorney will assist the foreign attorney in obtaining patent protection for their clients at either the UKIPO or the EPO.

"Outside of Europe, UK patent attorneys secure IP rights by instructing foreign attorneys."

#### A rewarding career

Patent attorneys work in a unique space where law, commerce and technology all overlap. One of the really engaging aspects of the job is that you actively utilise both your scientific knowledge and your analytical reasoning every day. A lot of the job involves solving puzzles of one sort or another, which can require creative thinking and makes the job intellectually very stimulating. The variety of work, both in terms of clients and technology, makes being a patent attorney a particularly rewarding career. For a more information, read the 'Why become a Patent Attorney?' article.



### WHY BECOME A PATENT ATTORNEY?

By Wynne-Jones IP

There are several reasons why you should consider becoming a Patent Attorney. Wynne-Jones IP has put together a list of their top reasons why this is a career path worth pursuing.

#### **Increasing job opportunities**

It has been reported that by 2026, 2,975,762 people will work in science, research, engineering and technology roles in the UK. According to Career Smart, STEM jobs will increase by 2.90% from 2022 to 2026. These fields will also grow twice as fast compared to other industries due to the constant evolution of new technologies and the need for progressive medical innovations. With this many new jobs being created and a shortfall of students studying relevant STEM subjects, there will be significant opportunities in STEM industries.

"With this many new jobs being created and a shortfall of students studying relevant STEM subjects, there will be significant opportunities in STEM industries."

#### **Higher earning potential**

Earning potential is at the forefront of any graduate's mind when they embark on their career. As such, it will be welcomed news that graduate entering STEM professions are predicted to earn around £250,000 more on average during their working life than nongraduates, according to the Confederation of British Industry.

"It will be welcomed news that graduates entering STEM professions are predicted to earn around £250,000 more on average during their working life than non-graduates."

#### **Incredibly diverse opportunities**

STEM careers are not simply confined to a laboratory – contrary to widespread belief. STEM affects everything around us, from enhancing driving safety to enhancing educational standards, to transforming medical care and solving global environmental issues. Therefore, a career in the STEM industry is not just incredibly diverse, but also has the potential to transform lives worldwide. Spanning from the entertainment and aerospace fields to sport and fashion, there's a variety of ways that graduates can use their STEM skills.

"A career in the STEM industry is not just incredibly diverse, but also has the potential to transform lives worldwide."

#### **Career longevity**

Career longevity is vital to anyone entering a new career, particularly after undertaking extensive studying at university. In a bid to retain and develop their staff over longer periods, many businesses within the STEM sector will offer long-term training opportunities, with the chance to work alongside industry experts and gain invaluable industry knowledge.

"Many businesses within the STEM sector will offer long-term training opportunities, with the chance to work alongside industry experts and gain invaluable industry knowledge."

Further training will not only enhance their career understanding and make them more efficient employees, but it will pave the way for further professional development and eventual promotion within the company. For example,

Wynne -Jones IP launched their innovative Training Academy in 2016, which focuses on intellectual property law, finance, business skills, and client relationship management with a view to creating well educated and well-rounded patent attorneys.

#### Changing the world

STEM careers not only span a diverse range of sectors but also have the potential to change the world. Workers in this sector are at the forefront of medical innovation, they are transforming technology worldwide, and challenging the understanding around global environmental issues. Those working across these sectors not only have the opportunity to embark on innovative careers, but can make a real impact in sectors worldwide. A STEM role promises to be rewarding in every aspect, allowing you to shape the world, and offering an unparalleled sense of job satisfaction.

Now that you know why individuals become patent attorneys, find out more about the entry requirements needed to join this profession by reading the 'Entry requirements to become a Patent Attorney' article.

Wynne-Jones IP a vibrant, dynamic, modern and fast-paced firm with an enthusiastic, talented and highly motivated team of positive and like-minded individuals.

They are passionate about innovation and believe that their job is to enable clients to take their ground-breaking ideas to the market and be confident that they are protected. Wynne-Jones IP believe in forward thinking, quality advice and the same principles are applied within our Training Academy.



## ENTRY REQUIREMENTS TO BECOME A PATENT ATTORNEY

By Georgia Rundle, Trainee Patent Attorney, Marks & Clerk LLP

Those wanting to become a patent attorney should have a desire to be at the forefront of scientific developments. Trainees need a robust understanding of their field and, in addition, the skills to apply this knowledge to new scenarios and new technologies. Patent law sits at the interface of science, law and commercial business and, as such, patent professionals will also need to have an interest in business, as they will be contributing to growing the commercial interests of their business and their clients. Trainees can enjoy a wide variety of work and the opportunity to employ many disciplines of their scientific field.

#### What are the academic requirements?

Most importantly, you have to have a science, technology, engineering, or mathematics (STEM) degree, as the job is centred around understanding and quickly grasping new scientific concepts, in order to be able to discuss the technology being developed by clients.

"Most importantly, you have to have a science, technology, engineering, or mathematics (STEM) degree, as the job is centred around understanding and quickly grasping new scientific concepts."

It is also a requirement of IPREG, the regulatory board for the intellectual property sector, for taking the professional exams.

Most IP firms require candidates to have achieved a 2.1 or above and will accept candidates who have either a Bachelor's degree, Masters, PhD or PostDoc. Individuals who have spent time in industry after academia are also welcomed to apply for roles.

#### What skills do I need?

Beyond your scientific knowledge, there are a variety of skills you need to bring to the role. Typically, the day-job of a trainee primarily consists of: assisting with case-work, particularly drafting and progressing patent applications. Therefore, a strong reading ability and comprehensive skills, in addition to an extensive vocabulary, are essential. Further, a trainee is expected to draft and revise documents ahead of review; therefore, you should be comfortable working independently, as well as communicating your thoughts on a scientific issue.

For more information on the types of skills needed to be successful as a patent attorney, read the 'Essential Skills to Become a Successful Patent Attorney' article.

#### What other considerations are there?

To become a registered patent attorney, you need to be prepared to sit more exams. Taking a professional qualification is very different from studying at university, as you have to study alongside a full-time job.

The professional exams are sat over a number of years, and take approximately 4 to 6 years to complete. Balancing the two components can be challenging. It requires a strong work ethic, excellent time-management skills, resilience and determination.

"The professional exams are sat over a number of years, and take approximately 4 to 6 years to complete."

Trainees undergo a substantial learning curve for a number of years, and continuously receive feedback in order to develop their skills. I would strongly advise that you prioritise exploring firms that actively invest in trainee development and promote a friendly,

supportive training network. There is no doubt that the workload can be intense and the exams challenging , however, you will receive support and guidance from people who have gone through the same process and so understand the challenges you might be facing. I would recommend checking the Chartered Patent Attorney Careers Guide, or asking potential employers what study support is available (e.g. study leave, revision sessions or socials).

"I would recommend checking the Chartered Patent Attorney Careers Guide, or asking potential employers what study support is available."

You can find out more about the qualifications and training to become a patent attorney by reading the 'Professional Qualifications & Training' article.

#### Where can I find more information?

A wide range of resources are available to assist individuals considering entering the profession. I would advise using the Careers Advice section of IP Careers' website and this guide to start – there are very helpful summary profiles of the firms and businesses with trainee positions in the 'Employee Profiles' section.



Georgia Rundle Trainee Patent Attorney Marks & Clerk LLP

Georgia is a Trainee Patent Attorney working within Marks & Clerk's Life Sciences team based in Cambridge. Georgia joined the firm in 2022, following working as a paralegal within a Family Law firm in Cardiff, where she is originally from. Georgia graduated in 2021 from Durham University, where she completed an **Integrated Masters in Biosciences.** Georgia studied along the biomedical route, reading a range of classical and contemporary disciplines. Her Master's research project explored the contribution of the macrophages, a key player of the innate immune system, in regenerative systems within mammals.

Since joining the firm in Autumn 2022, Georgia's work has focused on the prosecution of patents, particularly of AgriTech inventions.

For more careers advice visit:

www.ipcareers.co.uk

## ESSENTIAL SKILLS TO BECOME A SUCCESSFUL PATENT ATTORNEY

By Andrea Brewster, Lead Executive Officer, IP Inclusive

The work of a patent attorney requires certain essential skills. Prospective employers will look for evidence of these skills – or at least the potential to acquire them - in your CV and personal statement.

The technical ability that goes hand in hand with a science or engineering background enables graduates to understand how a client's invention works – the most basic prerequisite for becoming a patent attorney. For this reason alone it is very difficult to enter the profession without a degree in a science, technology, engineering, or mathematics (STEM) subject; however there are many other skills developed by science/ engineering studies that translate readily into the intellectual property profession.

#### **Communication skills**

A patent attorney's work relies on good communication skills, both written and oral. You will need to be proficient at using words to define and describe; to explain and advise; to instruct and to question; and to persuade. You will have to communicate with scientists and engineers; business people; other lawyers; and tribunals such as courts and patent offices.

"A patent attorney's work relies on good communication skills, both written and oral."

This variety is what makes the job so enjoyable, but it also demands a versatile communication style. You are, in effect, an interpreter between three worlds - technology, business and law and you need to speak the language of each.

Of course, communication is a two-way process, so you must also be good at reading other people and at learning from what you hear. Good people skills enable you to deal with clients and explain complex technical and legal ideas to them.

You will be expected to develop more effective communication techniques throughout your career. But you should at least have a reasonable degree of skill from the start, and an enthusiasm for communicating. Expect employers to test for this with both written exercises and interview questions.

#### The ability to work alone

Particularly in private practice, a patent attorney works alone rather than as part of a team. You will therefore need to be able to manage your own workload, motivate yourself to complete tasks on time and be sufficiently self-critical to quality assess your output. Right from day one. you will have to conduct private research and study, whether for your day to day work or to get you through the qualifying exams.

If you are not keen on long periods alone, analysing and writing documents; if you would rather not spend the rest of your life poring over textbooks, legal documents, scientific papers and of course patents, then you should probably not become a patent attorney.

#### **Analytical skills**

Patent attorneys have to analyse large amounts of information and reach logical, well-reasoned conclusions. You will need to be clear-thinking and rigorous in your analyses, critical of data and evidence, comprehensive in your approach. You will need to get to grips with both the details of a situation and its 'big picture' implications, processing legal and commercial information as well as scientific

#### An eye for detail

In this job, details matter; accuracy is essential. You really do have to care about getting exactly the right word, phrase or definition - one that's precise, apt, exhaustive, unambiguous and indisputable. Start with your CV.

If you find details tedious, or if inaccuracies slip into your work despite your good intentions, then this may not be the job for you.

#### Lateral thinking

Patent attorneys have to be almost as creative as the inventors they work with. Are there alternative ways of protecting this technology? What will competitors do to avoid our patent? Is there another way of interpreting this document? How can we get round this legal problem? Should I look at this situation from a different angle?

#### Time and stress management

You will have several pieces of work on the go at once, possibly for different clients and in different technical fields. Some will be urgent, some not; some large, some small; some complex and others relatively easy. New instructions or queries could arrive at any time. And all of this work will carry deadlines, whether legal deadlines or commercial ones driven by your clients' business needs.

As a patent attorney you will need to be organised. You will have to work quickly, but without loss of accuracy. You must learn to prioritise your case load, to delegate where appropriate and to manage your time efficiently so that all of your tasks get due attention and within the right time-frame.

How do you cope under pressure? Can you maintain the quality of your output even as the work piles on? Can you recognise the signs of stress and take evasive action? Some people are inherently more susceptible to stress than others, and their work more likely to suffer as a result. If that applies to you, a career-long battle against stress could make you unhappy.

If you are thinking of becoming a patent attorney, ask yourself whether you feel comfortable in the areas described above. Although you should expect support from your employer and colleagues, ultimately only you will know whether you have the necessary skillset, or the inclination to acquire it.



### PRIVATE PRACTICE VS. IN-HOUSE

By Adam Tindall, Partner, Appleyard Lees

The majority of patent attorneys work in patent firms (private practice) while others work directly for industrial firms (corporate or 'in-house'). I trained and worked in-house for a huge engineering firm, then moved into private practice, giving me a relatively balanced view of both camps. However, more often than not, a career in IP starts in private practice and a career in-house most frequently begins post qualification, or at the very least when you have had a few years' experience.

"Some IP lawyers work in specialist law firms (private practice) while others work directly for industrial firms (corporate or 'in-house')."

While the core skills are the same, they can be very different jobs. Introduce an attorney who has had a lifetime in private practice into an industrial office and they may be dazzled by the demands of portfolio management, internal networking and decision making. Drop an attorney trained and experienced in industry into private practice and they may be astonished at the demands placed upon them by a constant need for timeliness, speed, customer care and business development.

#### Private practice

An attorney in private practice is expected to advise and educate clients and then, regardless of whether it's the right thing to do in the view of the attorney (within limits), the attorney must then carry out the instructions of the client.

"An attorney in private practice is expected to advise and educate clients."

Private practice attorneys see a wider range of technology and brands than those in industry, and control of work flow is less easy to achieve as any client may contact you at any time with a need for immediate action. They may also become embroiled in infringement and enforcement issues more often than their industry colleagues.

"Private practice attorneys see a wider range of technology and brands than those in industry, and control of work flow is less easy to achieve."

Career progression in private practice firms starts at trainee level, which lasts until you pass the requisite number of exams. The level of trust and autonomy given to you will depend on competence and the policy of the firm. Some companies do not let you talk to a client until you are qualified, whereas some expose you to the outside world provided you can present the right image and harvest the right information.

Post-qualification, responsibilities grow in terms of the extent of the challenges attorneys are expected to deal with, the volume of work they should complete and also their responsibilities regarding business development (e.g. bringing in new work for the firm and/or managing existing clients). Being good at these is standard for achieving partnership level, if this is your goal, but this can mean very different things depending on which firm you ultimately end up working in. In some firms, there are levels within partnership one must work through before reaching the very top of the tree.

In private practice, one's relevance to the success of the firm is far more obvious than in industry. The amount of money you bring in and the clients you introduce to the firm provide and show obvious benefits, and this can be very satisfying. Of course, it also carries the risk that any failures will likewise have an impact on the firm and your career development.

#### In-hous

The industry is more IP savvy now than ever before. Depending on where you end up,

corporate IP departments generally require their attorneys to consider the issues of their company as a whole, and to make judgments based on their understanding of what might be best for the company. Hence you may find yourself to be an important part of the commercial stability and development of your employer. This responsibility can be exciting but also overwhelming, but usually there are plenty of people in senior positions in relevant technical areas happy to advise.

"Depending on where you end up, corporate IP departments generally require their attorneys to consider the issues of their company as a whole, and to make judgments based on their understanding of what might be best for the company."

Also, attorneys in industrial departments tend to have a focus on harvesting and evaluating IP in its many forms as much as registering and securing it. This is tremendous fun as you will be working with incredibly clever, creative and passionate people who have interesting things to say and show you. You occasionally have to deal with difficult people and questionable ideas, but probably less often than in most other jobs.

Being an in-house patent attorney can be a very social occupation, and an ability to communicate, establish and maintain relationships is key. However, if you prefer, it is possible to find roles where you seldom have to leave your desk and can churn through work while others do the "people" stuff. Some departments do all of the work themselves, some farm it out to private practice and some do both. For those that outsource, this puts a burden on the shoulders of the attorney to consider the business relevance of what they are doing to justify fees to their private practice colleagues.

"Being an in-house patent attorney can be a very social occupation, and an ability to communicate, establish and maintain relationships is key."

Starting at the bottom, career progression through an industrial department will be from trainee to qualified attorney and then to Head of Department, should such an elevated opportunity arise. Industrial attorneys may spend much of their career performing the same tasks of invention harvesting, drafting, and prosecuting month after month with variation coming from different inventions from (mostly) the same core people in the business.

Infringement and enforcement issues will also be part of the mix, further developing the attorney's advocacy skills. Hence a trainee and a highly experienced attorney may have a very similar diet of work. As an attorney becomes more senior, they may take on more managerial and training roles and ultimately significant strategic responsibility, or specialise in specific areas, subject to business need.

#### Job security

Private practice firms obviously need qualified people, and few industrial companies that have IP departments could get rid of them entirely. As there are not many IP professionals in the UK, it is relatively rare that you will find yourself without a job, but you may have to move around in order to find one that offers you complete job satisfaction.

Whether you go for industry or private practice, remember that IP professionals are in short supply.

"As there are not many IP professionals in the UK, it is relatively rare that you will find yourself without a job."

## www.ipcareers.co.uk

#### Things to consider

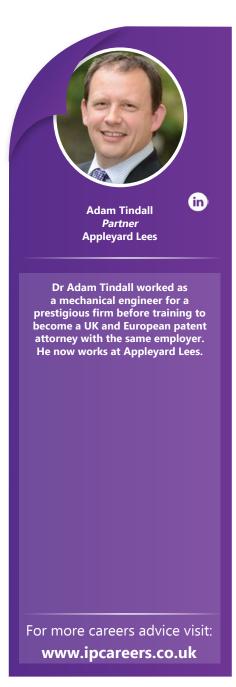
Be sure to ask about internal and external training opportunities, as training is going to be a big part of your life for at least the next three years. Read the 'Professional Qualifications & Training' article for more information on becoming a qualified patent attorney. Ask to go for coffee with current trainees and quiz them. Most likely they will not tell you any negatives about the firm you are interested in, but they almost certainly will be honest about what life is like with their employer.

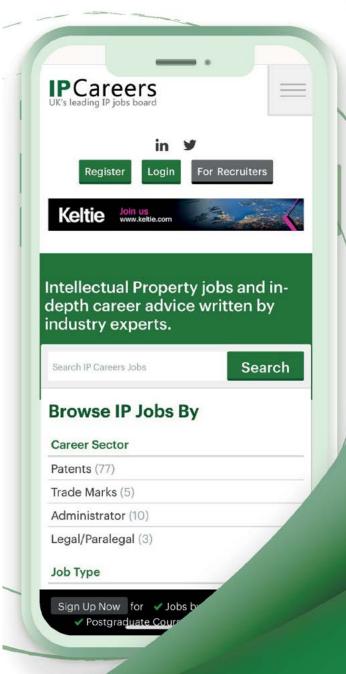
"Be sure to ask about internal and external training opportunities, as training is going to be a big part of your life for at least the next three years."

Salary and benefits vary widely. It is worth knowing about reward packages, but your real focus should be finding a first job in a supportive firm and getting qualified. After that, many opportunities will be open to you. Read the 'Salaries & Benefits' article to find out what patent attorneys can earn throughout their careers.

#### **Summary**

One sector is not any more valid than the other, and whether you enjoy the job is probably more to do with the people you find there rather than the type of practice. In either sector, this niche area of law has much to offer. If you are curious about the world and enjoy learning new things, I recommend it.





## THE INTELLECTUAL PROPERTY OFFICE (IPO)

By Ben Micklewright, Deputy Director, IPO

About the Intellectual Property Office (IPO)
The official UK government body responsible
for intellectual property (IP) rights is the
Intellectual Property Office (IPO).

The IPO is at the heart of UK IP law. This organisation maintains and builds the framework for intellectual property rights, comprising of patents, designs, trade marks and copyright. Here, we take a closer look at the IPO to help you understand its function.

"This organisation maintains and builds the framework for intellectual property rights, comprising of patents, designs, trade marks and copyright."

Part of the Department for Science, Innovation and Technology (DSIT) ), the IPO's role is to help manage an IP system that encourages innovation and creativity, balances the needs of consumers and users, promotes strong and competitive markets and is the foundation of the knowledge based economy.

"The IPO's role is to help manage an IP system that encourages innovation and creativity, balances the needs of consumers and users."

It operates in a national and an international environment and its work is governed by national and international law, including various international treaties relating to IP to which the UK is a party.

The creation and development of new technologies and industries, and the encouragement and growth of commerce are all essential to the economic wellbeing of the UK. They depend not only on the ingenuity of scientists, engineers and others but also

on the investment necessary to develop and market new ideas.

IP rights are widely acknowledged as an essential ingredient in many successful commercial enterprises. By giving legal owners of new ideas or brand names the right to stop others exploiting their ideas or names, IP rights create for innovators a system through which they can benefit from their creativity.

"By giving legal owners of new ideas or brand names the right to stop others exploiting their ideas or names, IP rights create for innovators a system through which they can benefit from their creativity."

This may be the invention of a method of making stained glass, the marketing of a new brand of soap, or the creation of a new musical work. These rights can be sold, hired, or licensed to others, or they may be used to safeguard investment in new ventures.

Although the IPO has a role in the formulation of international as well as domestic policy on intellectual property rights, it is only concerned with granting rights under domestic legislation which are effective in the UK

"The IPO is only concerned with granting rights under domestic legislation which are effective in the UK."

However, it also plays an important role under the European Patent Convention and the Patent Cooperation Treaty, which provide alternative methods for obtaining or seeking patent protection in the UK and in the European Union Intellectual Property Office (EU IPO), which administers the EU trade marks and designs rights. In addition, they are responsible for the role of IP rights in supporting innovation and offer a range of non-statutory services aimed at securing more effective use in the UK of IP and, through the search and advisory service, the technical information contained in patents.

This also involves promoting an awareness of such rights, both through an extensive range of literature and by holding regular seminars and workshops.

The clear and accessible intellectual property system that the IPO operates in the UK, helps the economy and society benefit from ideas and knowledge but encouraging innovation. As such, the IPO helps these innovations get the right type of protection.

#### History

The IPO became an operating name of The Patent Office on 2 April 2007. Whilst the origins of the patent system go back to the fifteenth century, the Patent Office itself was set up in 1852 to act as the UK's sole office for the granting of patents for inventions. The Designs Registry, which was set up in 1839, became part of the Patent Office in 1875. A year later, registration of trade marks also became a Patent Office function.

The IPO also includes policy divisions concerned with the formulation of national and international policy with regard to patents, designs, trade marks and neighbouring rights, including enabling companies and individuals to make the best use of IP rights.

Although no registration of copyright is necessary in the UK, the Copyright and IP Enforcement Directorate of the IPO deals with the formulation of national and international policy with regard to copyright and administers the Copyright Tribunal.

The Copyright and IP Enforcement Directorate includes an IP Crime Team, which is responsible for developing a national strategy for the

enforcement of rights, particularly in areas relating to copyright and trade marks.

#### Working at the IPO

To carry out its functions the IPO employs a wide variety of people in a wide variety of roles. These include patent examiners, trade mark examiners, designs examiners, patents formalities examiners and policy experts. Trade mark and designs examiners are responsible for ensuring that valid trade marks and designs are registered. Patents formalities examiners ensure patent applications satisfy certain legal requirements. All receive high quality training to carry out their role effectively. Some are graduates but this is not a requirement for these roles.

A patent examiner is responsible for searching, examining and granting patents that are filed at the IPO. As such, they work to make sure that an application is patentable and can be granted. This differs from a patent attorney, who acts on behalf of the applicant. They are responsible for writing and filing an application and responding to search and examination reports written by a patent examiner at the IPO, with the aim of getting the best possible patent granted for their client.

The basic qualification for a patent examiner is a first or second class honours degree in science, engineering, mathematics, or an equivalent qualification (e.g. corporate membership of one of the major professional institutions or relevant industrial experience).

There are limited opportunities for patent examiners to work in specialised fields such as IP policy. More senior posts involve wider responsibilities such as hearings work. Trade mark and design examiners are civil service administrative grades. A number of these examiners are graduates.

Ben Micklewright joined the IPO as an examiner in 1998 with a degree in Mathematics and a doctorate in Mathematical Physics.

### **SALARIES & BENEFITS**

By Fellows & Associates

In the patent profession, you could earn over £45,000 before you've even finished your exams. Qualification increases your worth further, and can be used as a passport to international opportunities. Fellows and Associates use the data from their annual salary survey to highlight what you could be earning from trainee to Partner level.

Being a patent attorney can be a very rewarding career and the salary increases can be significant as you progress through the examinations. In UK private practices, salaries are by and large linked to qualification status up until the point you have qualified. Although in some instances there can be inconsistencies in starting salaries for different technical specialisms, depending on supply and demand.

#### **Average earnings**

Patent attorneys do not move positions very frequently and salaries tend to increase in bursts. The market rate for a newly qualified attorney is around £80,000 and up but as you can see from the table below, salaries for attorneys who stay within the same firm can lag behind what they may be able to achieve on the open market. However, 'newly qualified'

is to some extent ambiguous as some firms give a significant increase to their attorneys when they qualify in both Europe and the UK, whereas others when they qualify in just one of the two jurisdictions.

#### Private practice vs. in-house

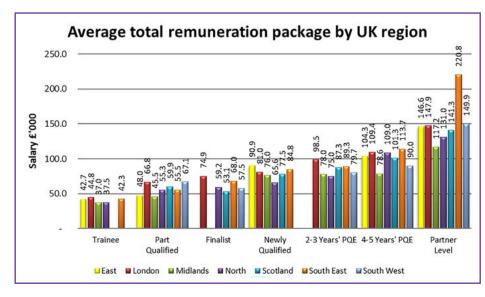
Typically, attorneys can earn more in-house than they can in private practice for the years following qualification up until Partner level. However, once attorneys reach Partner status within a private practice their earning potential, in general, far outstrips what can be achieved in industry.

#### Salary by region

Contrary to popular belief, salaries outside of London are broadly the same as those within London. Certainly, being a patent attorney in another part of the UK would put you at no career disadvantage whatsoever compared with those based in London. In some cases, you may find the experience gained is more well-rounded during training as more opportunities are opened up to you from an early stage, such as client contact, business development initiatives, and input on internal business decisions.

PATENT SALARIES BY SENIORITY					
Level	In current firm*	When moving firms*			
Trainee	£41,800	£46,816			
Part qualified	£52,640	£57,904			
Finalist	£63,650	£72,300			
Newly qualified	£79,200	£93,200			
2-3 years post qualification	£87,950	£96,300			
4-5 years post qualification	£104,025	£114,427			
Salaried partner level**	£148,525	£163,377			

<sup>\*</sup>It is inevitable that one will achieve a higher salary when one moves firms, rather than receiving salary increases within a firm as the hiring company will seek to make the proposition of moving as attractive as possible.



Applying for positions in London is highly competitive and it does not always occur to applicants to consider regional offices. As a result, those looking to enter the profession can have a better chance of succeeding when applying to regional firms, or firms with regional offices.

#### **Benefits**

In addition to the base salary, patent attorneys often earn bonuses and receive other financial benefits to complete their remuneration package.

Everyone now receives a pension by law but there are many other benefits available. The following are the most commonly received:

- Professional memberships paid for
- Flexible work location
- Private health/dental/eye care
- Training Courses paid for
- · Exams paid for
- Death in Service Benefit/Life Insurance
- Flexible working hours

Being a patent attorney can be very financially rewarding and the chances of reaching the higher salaries are very good in comparison with other professional services sector positions. There is excellent job security and more often than not, there are more open positions than there are people to fill them (although getting into the profession in the first place as a new trainee remains very challenging).

The above data is derived from Fellows and Associates' annual salary survey completed by those working in the profession and published in the summer of 2023. You can see the full survey on the Fellows and Associates website.

Fellows and Associates are a specialist recruitment consultancy focused on the intellectual property sector. They work on positions in private practice and industry both in the UK and overseas.

<sup>\*\*</sup> Partners, i.e. those who own a share of the firm could earn salaries/profit shares running into hundreds of thousands of pounds.

### DIVERSITY & INCLUSIVITY IN IP

By Andrea Brewster, Lead Executive Officer, IP Inclusive

At first glance, the IP professions may not look very diverse. Although there are plenty of female trade mark attorneys, women are less well represented in the patent profession, especially in the more senior ranks. And both professions currently have less diversity than they should in terms of ethnicity, disability and educational background.

But dig deeper and you find professions that are open to change on this front, that are keen to attract and support a wider range of people. Both CIPA and CITMA were founders of the 'IP Inclusive' initiative, which aims to promote diversity and inclusion throughout the IP professions.

Its supporters include not just patent and trade mark attorneys, but also IP solicitors and barristers, IP Office examiners, patent searchers, IP paralegals, and many other professionals who work in the field. The other founding organisations were the IP Federation and FICPI-UK, actively supported by the UK Intellectual Property Office. Many more organisations and individuals have given generously to support the movement since its inception.

In general terms, IP Inclusive raises awareness of diversity-related issues and provides a banner under which people can work together for change. More specifically, that work covers four key areas:

#### Awareness-raising upstream of the professions

In order to improve diversity in any profession, you need to widen the pool from which it recruits. The 'Careers in Ideas' outreach project's aim is to raise awareness of IP-related careers, and in turn to encourage recruits from a greater range of backgrounds, including from currently under-represented groups such as female science, technology, engineering, or mathematics (STEM) students, people with minority ethnic backgrounds and those from less privileged socioeconomic backgrounds.

Applicants will quite rightly assess a career opportunity holistically, as a blend of the

personal and the professional. They will wonder if it will be personally rewarding, allowing them to contribute ideas, to be creative, to acquire new perspectives. They will want to know the impact it might have on their lives outside the office: work-life balance is becoming an important driver of career choices in a profession that can be demanding and stressful.

An organisation that wants to recruit the best talent must address these concerns. There is stiff competition for IP recruits, especially in certain technical fields. So employers need to consider: What are their organisations' values and priorities, and their diversity and inclusion (D&I) policies and practices? Do they allow in a variety of people and ideas? What will newcomers learn, from reviews and personal testimonies, about the well-being of their staff and job satisfaction levels?

For lateral hires, competition is if anything fiercer and work-life balance is a stronger differentiator. These applicants know exactly what they are looking for through the glass door. Stories told by the existing workforce will soon get round and it is becoming increasingly important to treat staff well to retain them and to attract others. Lateral hires are also more commercially savvy, and will be on the look-out for signs of an unduly traditionalist approach that might limit an organisation's shelf-life.

The IP professions recognise that improving D&I makes it easier for an organisation to recruit, develop and retain talented staff. But the commercial benefits of D&I also include downstream benefits in the workforce. Diverse and inclusive teams have been shown to be more robust and adaptable in the face of change, more innovative, more responsive. They bring access to wider networks of new clients and recruits.

They are also happier. And happier people are more efficient, more productive, more comfortable about developing their professional skills. They are less likely to look around for alternatives and they are better ambassadors for the organisation. Staff churn is costly; a happy, stable workforce is a good investment on many levels. Recruiting "more of the same" is simply not a healthy way to grow a team.

When new applicants see a diverse workforce, they see an employer that is open-minded and inclusive. Keep an eye out for that: it will speak volumes about the organisation's staff, clients, suppliers and investors. And it will almost certainly help the business to attract and compete for the best people.

#### A best practice Equality, Diversity and Inclusion (EDI) Charter

The IP Inclusive Charter is a voluntary code of practice for IP professionals to demonstrate their commitment to greater diversity and inclusion. Its signatories include both in-house departments and private practice firms – so when you're looking at prospective employers, you might want to ask whether they've signed up.

#### Training

We also aim to provide cost-effective and accessible training in diversity-related issues. IP Inclusive organises seminars, webinars and discussion events and shares information and blog posts on issues of relevance. Our events have covered topics such as unconscious bias, "workplace allies", mental well-being in the IP professions, flexible working arrangements and accessibility.

#### **Communities**

IP Inclusive has six networking and support communities: "IP & ME" for IP professionals from a minority ethnic background; "IP Ability" for disabled (including neurodivergent) IP professionals and carers; "IPause" for IP professionals who are affected by (peri) menopause; "IP Futures" for early-career IP professionals; "IP Out" for LGBTQ+ IP professionals; and "Women in IP". All six are open to allies as well. These communities help the professions to understand and nurture colleagues from under-represented groups. Each organises its own social, networking, training and awareness-raising events, and provides safe spaces for its members to

share their experiences and seek support and guidance from their peers.

Above all, IP Inclusive is a catalyst for change. When you look at the IP professions now, you see much more diversity than you would have five years ago – and in another five years it should look even better. In the meantime, you should expect to find a welcoming and inclusive environment that is willing to accept you for who you are, so long as you are hardworking, committed and good at the job.

Already we see patent and trade mark practices encouraging a wider range of recruits, reaching out to schools and universities with careers talks and work experience opportunities. We see them hiring professionals from different countries and cultures so as better to reflect their international client bases; offering flexible and part-time working to accommodate people who want a better work-life balance. and reasonable adjustments to help everyone perform at their best; training staff to overcome unconscious bias; and exploring workplace support measures such as mentoring, "back to work" schemes and mental health "first aid". Many organisations have EDI policies, dedicated EDI officers and/or diversity "champions".

It is not necessary to be white, or male, or middle class, to join our profession. It is not necessary to have studied at Oxbridge or to have had private schooling. Your gender and sexuality should not be relevant to your career development. Your physical requirements should be accommodated and your mental well-being safeguarded. This is the kind of profession that new trainees should be joining. And I hope that they – you – will continue to fight for this important cause.

IP Inclusive has been going since 2015, and has wide support across the professions. There are over 150 signatories to our EDI Charter, from around the country. Our six communities are thriving, our Charter signatories flourishing and our events well attended. Please join us at one of those events soon!

### THE FUTURE OF THE PATENT PROFESSION

By CIPA

There has never been a more exciting time to consider becoming a patent attorney. Innovation, creativity and new technologies are the engine room of the UK's economy, and legislative changes at home and abroad are changing the face of intellectual property protection.

## "There has never been a more exciting time to consider becoming a patent attorney."

The UK profession is estimated to be worth more than £1billion to the UK economy and operates on a global scale. Whilst the basic ingredients for those entering the profession remain the same – recruiting the very best scientists, engineers and technologists to train in this area of law – there are many new challenges and opportunities that will shape the profession in the future.

"There are many new challenges and opportunities that will shape the profession in the future."

#### International scope

The market in Asia is booming, with more and more technological innovation continuing to emerge from countries such as Japan, China and South Korea. China, in particular, has been filing prodigious levels of patents in recent years. The United States remains a leader in the creative industries although, as a global region, Asia Pacific countries now contribute more in terms of revenue and jobs. Businesses from countries such as these are asserting their IP on a global scale and many rely on the expertise and skills of UK Chartered Patent Attorneys to protect their IP assets in foreign markets.

Seismic political changes are altering the UK's relationship with Europe. However, unlike many other professions, UK Chartered Patent Attorneys will remain largely untouched by them. This is because the European Patent Convention is not a piece of EU legislation

and the European Patent Office is not an EU institution. This means that UK attorneys qualified as European Patent Attorneys (virtually all) will continue to be able to conduct European patent work entirely unaffected by Brexit. It will be business as usual.

There is also a drive to simplify procedures for obtaining IP rights in Europe through initiatives being spearheaded by the World Intellectual Property Organization (WIPO) and the European Patent Office. The use of online central filing systems and data sharing by national IP offices is increasing, whilst search systems are becoming more refined. For businesses with an international footprint, IP is now at the forefront of their strategic thinking.

Patent attorneys are members of in-house teams at the heart of major business decisions. And private practice attorneys increasingly offer wider services to industry than in the past, including commercial and strategic business advice.

"For businesses with an international footprint, IP is now at the forefront of their strategic thinking."

#### The future of the profession

IP is big business – a global business. The world recognises the strength and status of the UK profession, with UK Chartered Patent Attorneys being held in the highest regard. For example, of the 40,000 European patent applications filed every year by the UK's European Patent Attorneys (EPAs), nearly 90% are for overseas clients. While UK Chartered Patent Attorneys form a fifth of all European Patent Attorneys, they file one third of all European patent applications. As explained above Brexit will have no effect on this work

On joining the patent attorney profession in the UK you are entering a global profession which is rightly proud of its heritage and considered among the best in the world. As the profession and the international IP landscape changes, CIPA changes with it. We will continue to provide effective domestic and international lobbying and new benefits and services to members to help them compete more effectively in the global marketplace.

"On joining the patent attorney profession in the UK you are entering a global profession which is rightly proud of its heritage and considered among the best in the world."

As a student you will receive advice and support throughout your training and will be part of a network of like-minded people working towards their professional qualifications. Once qualified, as a Fellow of CIPA you will benefit from continuing professional development as your career progresses, and a professional body which campaigns tirelessly on your behalf, to ensure that you are represented at the highest level and can influence policy-makers in governments in the UK and around the world.



The Chartered Institute of Patent Attorneys (CIPA)

Innovation is the lifeblood of society. Ingenious inventions, fresh product designs, iconic brands and artistic creativity are not only the building blocks of successful business – they deliver a better world for us all.

These valuable forms of intellectual property (IP) must be protected in order to flourish and our members are the IP protection experts. We are the Chartered Institute of Patent Attorneys, the United Kingdom's largest IP organisation. We represent the interests of the UK's 2,645 practicing patent attorneys and others working in IP to stakeholders and policymakers at national and international level to ensure that the UK remains a world-leading centre for innovation.

For more careers advice visit: www.ipcareers.co.uk

## FREQUENTLY ASKED QUESTIONS

By CIPA

#### Is a patent attorney a type of lawyer?

Yes. However, you do not need a law degree to become a patent attorney. Patent attorneys are a specialist type of lawyer monitored by their own regulator, IPReg. The role of a patent attorney involves advising clients on those areas of law applicable to intellectual property. Consequently, during training you will be required to develop a thorough understanding and knowledge of relevant acts and laws. Find out more by reading the 'What is a Patent Attorney' article.

#### Is it necessary to study a STEM subject at university?

A degree in a science, engineering, technology or a mathematics based subject, or equivalent, from a recognised institution is strongly preferred. Most firms also require at least a 2:1 in a first degree. A science/engineering background is required to enable you to understand a client's invention, even if it relates to subject matter you have not previously encountered. This mix between science/engineering and law is one of the aspects that make the role of a patent attorney such an interesting career. Read the 'Entry requirements to become a Patent Attorney' to find out more

"A degree in a science, engineering, technology or a mathematics based subject, or equivalent, from a recognised institution is strongly preferred."

For those looking to also qualify as a trade mark attorney, a thorough understanding of UK and EU trade mark law and practice is essential and knowledge of related law and practice overseas can be useful.

#### Do I need to have a PhD?

The level of understanding obtained through a PhD could be beneficial in some technical areas. However, the case-load of a patent attorney often varies and it is unusual for a patent attorney to be able to concentrate

solely on one specific subject matter area unless they work in-house. Consequently, the benefit of a PhD could be limited in the sense that it would only be of benefit to those cases falling within the narrow definition of the technical area of your PhD. Nonetheless, some private practice firms do require trainees to have a PhD

#### What other skills are required?

A patent attorney must be able to communicate effectively with personnel at all levels within an organisation, as well as with people having varying levels of understanding about patents. Therefore, it is important to have good oral and written communication skills. One of the main skills of a patent attorney is to be able to understand an invention on the basis of discussions with an inventor and to then draft a detailed specification of the invention. This process requires an ability to identify the core features of an invention.

### "It is important to have good oral and written communication skills."

English, French and German are the official languages of the European Patent Office and a working knowledge of French and/or German can be beneficial. For more information, read the 'Essential Skills to become a successful Patent Attorney'.

#### How do you become a patent attorney?

The training occurs, for the most part, on-the-job and generally involves working for one or more fully qualified patent attorneys, and preparing for and sitting a series of examinations.

The examinations include those set by the Patent Examination Board (PEB), which must be taken in order to become a registered (UK) patent attorney. This is a two-tier system involving Foundation Examinations and Final Examinations. Candidates must pass one of the Foundation Examinations before they are eligible to sit the Final Examinations.

University courses are available to obtain an exemption from some or all of the Foundation Examinations. Examinations are also set by the European Patent Office. These must be taken in order to become a European patent attorney.

In addition, since many patent attorneys also handle trade mark work, they may also benefit from becoming a registered trade mark attorney (a UK qualification) and a European trade mark attorney. You can find out more by reading the 'Professional Qualifications & Training' article.

#### How long will it take me to qualify?

The examinations set by the PEB are held annually. Consequently, the minimum length of time to become a Chartered Patent Attorney is two years. However, in reality it often takes longer, particularly if it becomes necessary to retake any of the examinations.

Typically, it takes 4-6 years to become a qualified patent attorney. The examinations set by the European Patent Office are also held annually and require candidates to have worked for two years under the supervision of a European patent attorney before sitting the main examinations. For this reason, it is common for people to become qualified patent attorneys before becoming European patent attorneys.

"Typically, it takes 4-6 years to become a qualified patent attorney."

#### What kind of salary can I expect?

The salaries of patent attorneys compare well with those of other professions such as accountancy and law. Salaries tend to increase gradually through training and increasing significantly following qualification.

For more information on the different salaries a patent attorney can recieved, read the 'Salaries and Benefits' article.

#### Can I get work experience?

Work experience in the profession is rare, though some firms do offer internship programmes. Due to the varied nature of the work, and the complications associated with client confidentiality, many companies believe that structured work experience programmes do not offer sufficient value to either candidates or the employers that organise them.

For most prospective employers, academic excellence is prized above work experience. If you would like to gain first-hand insight into the operations of patent firms, and be able to demonstrate this experience on your CV, many recruiters host open days. You can find a list of live opportunities on www.ipcareers.co.uk.

"For most prospective employers, academic excellence is prized above work experience."

#### How do I go about finding a trainee role?

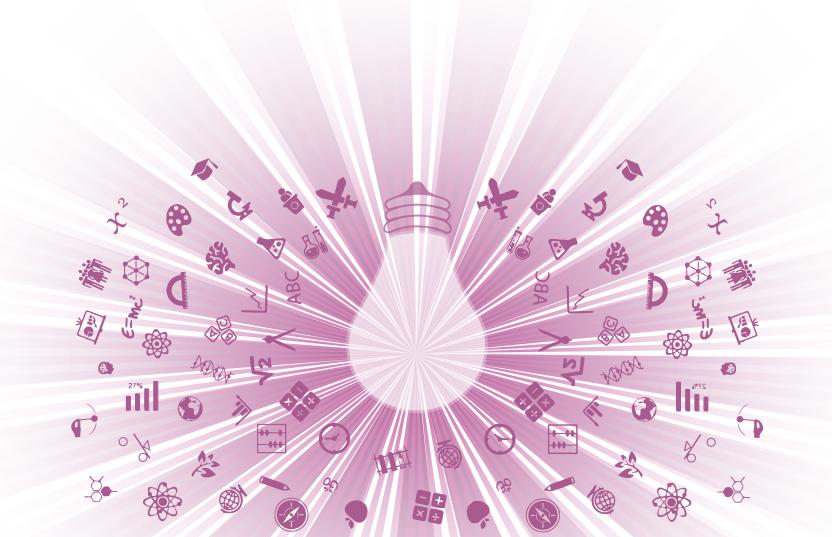
Depending on the subject you have studied at university, there may be certain companies that you would be particularly suited for and you could start off targeting those. You can use the 'Job Finder' section at the back of this guide for a list of the different opportunities offered by patent firms as well as by viewing at the 'Find Jobs' section of IP Careers' website.

Do firms recruit at particular times of year? Vacancies for trainee patent attorneys tend to crop up as and when the need arises.

However, many firms find that they have more potential candidates if they seek to recruit towards the end of the academic year, as final year university students are approaching the end of their courses. A number of firms hold interviews early in the academic year, for vacancies to be filled during the following autumn. It is a good idea to register your interest or sign up to email alerts on the IP Careers website as soon as you have decided to join the profession.

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## THE CHARTERED INSTITUTE OF PATENT ATTORNEYS (CIPA)



By CIPA

The Chartered Institute of Patent Attorneys (CIPA) is the professional body of patent attorneys and other IP professionals in the UK.

#### **Members**

CIPA's members include patent attorneys who work in small, medium and large private practices and patent attorneys who work in industrial departments. The Institute has 4,300 members, some 2,495 of those being Fellows with the status of Chartered Patent Attorneys. Other members include trainee patent attorneys and other professionals with an interest in intellectual property law.

"The Institute has 4,300 members, some 2,495 of those being Fellows with the status of Chartered Patent Attorneys."

#### **Purpose**

CIPA's Royal Charter covers the entire field of intellectual property: patents, trade marks, designs, copyright and associated areas of law. Whilst patent attorneys focus primarily on supporting innovation through the grant and prosecution of patents, many advise clients on the full range of intellectual property protection needed to run successful and prosperous businesses.

CIPA is the representative body for the profession and works to promote the education, standing, training and continuing professional expertise of its members and to establish, maintain and enforce high standards of professional conduct and compliance with the law. These objectives and all of CIPA's membership benefits and services are delivered through four distinct themes:

- Status Advancing and promoting the professional status of Chartered Patent Attorneys as a global brand. Chartered Patent Attorney is a protected title which can only be used by Fellows of CIPA.
- Influence Working to influence

- intellectual property policy in the UK and abroad in the interests of its members and for the wider public good.
- Learning Supporting the learning of its members, during initial professional formation when trainees, as well as through high quality, relevant, continuing professional development.
- Community Providing the infrastructure and resources required for a vibrant community of practice to flourish.

#### Organisation

CIPA's elected Council is responsible for the direction of the Institute, this it achieves through the setting of a three year strategic plan which is subject to annual review. The strategic plan articulates CIPA's priority activities under the headings Status, Influence, Learning and Community. In arriving at these activities, CIPA's Council strives to consult fully with the membership and to canvass the opinion of key stakeholders such as the UK Intellectual Property Office and partner membership organisations including the Chartered Institute of Trade Mark Attorneys, the Intellectual Property Federation, the International Federation of Intellectual Property Attorneys and other representative bodies.

Much of CIPA's business is carried out through its network of expert committees and special interest groups. The committees range in activities from specialist technical groups looking at patent law, trade mark law, copyright and design law, litigation and the life sciences, through to more general work such as how CIPA promotes the profession through its media and public affairs work, issuing business practice guidance to members, liaison with CIPA's international partners and its relationship with the world of academia.

CIPA benefits from a highly engaged membership, where many members volunteer to give their time freely in committee work. A team of expert staff support the Council and CIPA's committees.

#### **Education**

The Education & Professional Standards
Committee provides CIPA's overarching strategy
for the initial education and support of trainee
patent attorneys, through to the careerlong Continuing Professional Development
(CPD) needed to excel as a Chartered Patent
Attorney. CIPA provides support for the
'Informals', a special interest group of student
members who organise lectures, tutorials
and, of course, social events for trainees. Find
out more about the 'Informals' by reading the
'CIPA's Student Body – The Informals' article.

"CIPA provides support for the 'Informals', a special interest group of student members who organise lectures, tutorials and, of course, social events for trainees."

In addition, CIPA collaborates with a number of universities and other educational bodies in the provision of training courses for the UK and European qualifications. See the 'Course Provider Directory' at the back of the guide for a list of universities as well as the IP Careers website for a list of IP Law courses.

Qualified patent attorneys benefit from a programme of seminars and webinars designed to ensure that the UK profession is at the forefront of national and international intellectual property law.

CIPA produces a range of students' training manuals in patents, trade marks and designs. CIPA is a recognised centre of excellence for the publication and distribution of practitioners' textbooks for the UK, European and international legal systems and the CIPA Guide to the Patents Acts is highly regarded as it provides an essential resource for IP professionals working in this area. Members benefit from a monthly journal containing articles, law updates and news.



The Chartered Institute of Patent Attorneys (CIPA)

Innovation is the lifeblood of society. Ingenious inventions, fresh product designs, iconic brands and artistic creativity are not only the building blocks of successful business – they deliver a better world for us all.

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For more careers advice visit: www.ipcareers.co.uk

## PROFESSIONAL QUALIFICATIONS & TRAINING

By CIPA

To become a patent attorney, you will be required to have the relevant professional qualifications & training and complete a number of exams as part of a wider workbased training programme. The rewards for becoming professionally qualified are manifold.

# "To become a patent attorney, you will be required to have the relevant professional qualifications & training."

The patent attorney profession is a graduate profession. As a graduate trainee, you complete a minimum specified period of training in a firm, and during that time take professional qualifications. Once both the training and qualifications are successfully completed you may apply to become a registered patent attorney. The UK register is held by the UK Intellectual Property Regulation Board (IPReg); the European register by the European Patent Office (EPO).

Most firms require their trainees to qualify to be registered in both the UK and Europe since in order to represent clients before the EPO, you will need to qualify as a European Patent Attorney. It is usual for a person entering the profession to take four or five years to qualify. There are multiple routes to gaining a professional qualification.

The UK regulations require that you need to be the holder of a degree in order to be considered as a registered patent attorney. In order to take the European Qualifying Examinations (EQE) to qualify as a European Patent Attorney you must hold a science, technology, engineering or mathematics (STEM) degree. In reality, potential employers tend to need you to have a degree in a STEM subject.

#### **Routes to qualification**

There are two sets of qualifications that may be undertaken.

#### **UK QUALIFICATIONS**

This qualification route is divided into Foundation and Final levels. You are also required to complete a minimum two-year training period before qualification.

#### Foundation level

IPReg accredits several examination agencies to provide Foundation qualifications. There is an examination only route provided by the Patent Examination Board (PEB) as well as in person or distance learning University courses. These courses are listed in the IPReg regulation Rules for the Examination and Admission of Individuals to the Registers of Patent and Trade Mark Attorneys 2011, which can be found at: www.ipreg.org.uk. Your employer will most likely have a preferred route that they will support you in undertaking.

#### Final level

There are four Final examinations; FD1, FD2, FD3 and FD4. The footnote over the page explains the relationship of the EQE examinations to the Final Examinations. IPReg recognises the EQE Papers A and B as equivalent to FD2 and FD3. These test knowledge of relevant intellectual property laws, the ability to draft and amend patent applications, and the ability to assess the validity of a patent and the infringement risks it presents.

#### **EUROPEAN QUALIFICATIONS**

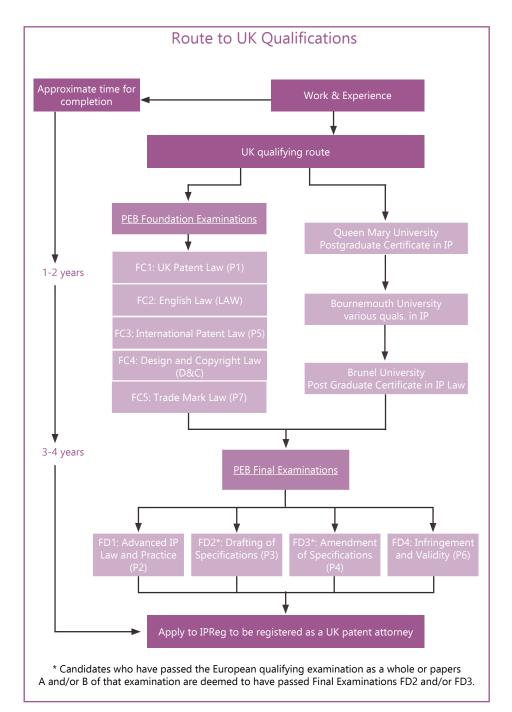
Full details can be found on the EQE website at www.epo.org/learning-events

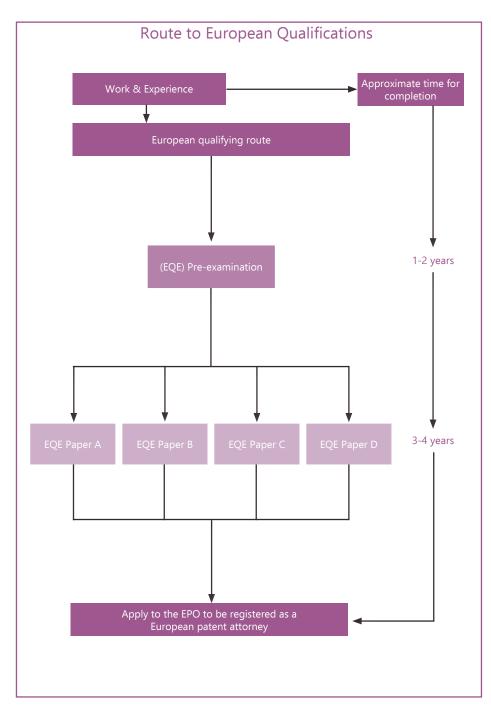
#### Pre-examination

This examination can be taken two years after the beginning of your period of training.

#### Other papers

Four papers, A, B, C and D can be taken after successfully completing the pre-examination. These cover the drafting and amendment of European patent applications, the preparation of a formal opposition to a European patent, and the relevant laws and procedures.





#### Support for studying

#### In-house training

Most employing firms offer a formal or an informal training programme that both helps you develop the skills you need to work as a patent attorney, and supports you in developing the knowledge and skills required to successfully complete both the UK and European professional qualifications.

#### Informals

The Informals provide a range of support for the trainee. You can read more about this in the 'CIPA's Student Body – The Informals' article.

#### Study guides and publications

CIPA publishes a number of books to help students with training and examinations. These include general training manuals as well as specific guides for most of the Final examinations. Full details can be found on the CIPA website

#### EOE

The EPO offers a range of online materials to help you prepare for the examinations. Further details can be found on the EQE website.

#### Private training providers

There are a number of private training providers that provide examination revision courses for both the UK and European examinations. The largest being JDD Consultants.

As the career of a patent attorney progresses, there are additional ways to develop further, such as the development of specific areas of expertise appropriate to the practice, the

**Continuing professional development** 

of expertise appropriate to the practice, the maintenance of a current knowledge base in the face of changing law and the adoption of other skills.

IPReg and CIPA have a vital part to play in this continuing education process. The Institute arranges a large number of seminars and webinars across the year and throughout the country. These seminars address many topics, from recent law and practice changes in the UK to a detailed examination of specialist subjects and an overview of law and practice in other territories.

Such seminars also cover subjects relevant to the business side of the practice of many UK patent attorneys, aiming to provide knowledge and guidance in dealing with some of the issues that are likely to arise in the running of a practice.

CIPA also provides information to its members by way of monthly newsletter as well as other updates, both on its website and in the CIPA Journal. This information enables members to keep up to date with developments in the UK and across the world.

### CIPA'S STUDENT BODY – THE INFORMALS

By Ashley Ebot Tambe, Patent Scientist, Murgitrovd

#### Who are the CIPA Informals?

The Informals is the association of the student members of the Chartered Institute of Patent Attorneys (CIPA) who are not yet fully-qualified. This primarily comprises of trainee patent attorneys who are new to the profession, part-qualified, or single-qualified in the UK or Europe.

However, opportunities provided by the Informals' Committee may be of interest to those who are recently dual-qualified (e.g. those who are one or two years postqualification). Thus, the remit of the Informals' Committee may extend to associate members of CIPA who are part-qualified, and to CIPA Fellows who are single or recently dualqualified patent attorneys.

#### What is your role as the Honorary Secretary?

The Informals Committee aims to act as the collective voice of trainees within the profession. As Informals Honorary Secretary, my duty is to oversee the committee and attend CIPA council meetings in order to present the views and concerns of the younger members of the profession to CIPA. Additional responsibilities include:

- Liaising with CIPA membership team to get them to set up committee meetings, provide an agenda, request minutes post
- Promoting a diverse range of training topics for the advanced lecture series, including business development, managing relations, and networking
- Reporting on the activities the Committee undertakes and on financial matters to CIPA Council and/or the Internal Governance Committee of CIPA as and when required
- Dealing with any issue that may arise with any Committee member
- · Facilitating handover between old and new Committees

#### What type of activities do the Informals run?

The Informals Committee provides support by: organising lectures and tutorials to supplement the educational training provided by employers; giving assistance and advice to

new and prospective members; and organising events... but what type of events?

Well, here's a small sample of things we get involved in!

#### **Student Conference**

Hosted by the CIPA Executive and the Honorary Secretary, the CIPA Student Conference brings together trainees from across the country for an exciting day full of useful sessions and networking. A highlight of the conference is the "moot court session", where trainees volunteer to represent the interests of two clients in a patent litigation case.

#### A visit to the UK Intellectual Property Office

We have collaborated with examiners at the UK Intellectual Property Office (IPO) to run a yearly event where trainees will visit the IPO in person. The visits include sessions on how the UK IPO assesses inventive step, a claims drafting workshop, and an informal discussion with a UK examiner

In-person meetings offer a forum for trainee patent attorneys to engage in open dialogue with examiners, clarifying complexities and resolving issues in real-time. Patent law is nuanced, and navigating the intricacies of patent examination often requires nuanced discussions. By meeting examiners in person, trainees can seek clarification on ambiguous points, address any misunderstandings, and work collaboratively towards finding solutions.

This direct interaction fosters clearer communication and reduces the likelihood of misinterpretations or miscommunications that can arise in written correspondence.

Observing how examiners approach different cases and hearing firsthand anecdotes from their experiences offers invaluable lessons that extend beyond the confines of any single patent application. These insights contribute to the holistic development of trainee patent attorneys, equipping them with the knowledge and skills needed to excel in their careers.

#### **Sports**

In the realm of law, where billable hours often dominate the discourse, the significance of fostering camaraderie among trainee lawyers cannot be overstated.

Imagine a scenario where trainee lawyers from various companies come together on the sports field. The clatter of spikes on concrete, the whoosh of a perfectly struck tennis ball, or the jubilant cheers after a well-executed play become the backdrop for building relationships that extend beyond the confines of an office. We believe these actions are invaluable. For this reason, we organise an electrifying showdown of firms in a 5-a-side football tournament at least once per year! Trainees are encouraged to gather a squad of up to 8 players and showcase their skills in a fast paced, action packed tournament.

#### **Yoga Sessions**

Picture a corner of the office transformed into a sanctuary of calm and tranquillity – this is where the well-being officer orchestrates regular yoga sessions for trainee patent attorneys. These sessions offer a precious opportunity to unwind, de-stress, and reconnect with the present moment amid the demands of patent law. Led by a member of the committee the yoga classes cater to trainees!

#### A podcast: 'The IP Survival Guide'

We have launched a podcast series tailored to the interest and concerns of trainees. From discussions on recent developments in patent law to interviews with seasoned practitioners and wellness experts, the podcast provides a platform for learning, sharing insights, and fostering professional growth.

#### Conclusion

If you decide to become a patent attorney, the Informals Committee looks forward to welcoming you, and hopes to see you at our educational and social events. The best way to keep up to date with Informals activity and what roles are available is to subscribe to our blog the Yellow Sheet yellowsheet.wordpress.com, and join our LinkedIn group CIPA Informals.



**Ashley Ebot Tambe** Patent Scientist Murgitroyd

Ashlev is a Patent Scientist at Murgitroyd. He joined the patent profession in 2021 after obtaining a First Class Honours in Civil & Structural Engineering at the **University of Manchester.** 

He focuses on drafting and prosecuting patent applications relating to Mechanical Engineering inventions. Ashley is the 2024 **Honorary Secretary of the CIPA Informals Committee and is** particularly passionate about ensuring CIPA student members are able to network, support each other, and access opportunities to enhance their technical and business development skills.

For more careers advice visit: www.ipcareers.co.uk

### INTELLECTUAL PROPERTY LAW COURSES

By Jasem Tarawneh, Senior Lecturer, Queen Mary University of London

This article aims to give a brief overview of the main Intellectual Property (IP) Law Programmes and modules relevant to trainees or those considering entering the profession as a qualified Patent Attorney.

The programmes discussed below will not only allow you to develop your academic and practical skills in the field of IP but will also give you the opportunity to qualify as a registered Patent Attorney with the Intellectual Property Regulation Board (IPReg) – the independent regulatory body for the Patent Attorney and Trade Mark Attorney professions. There are a wide range of IPReg accredited programmes offered by several institutions that are mostly taken by UK based trainees and attorneys. This article will give you some insight into these programmes and their relevance to your career prospects.

"There are a wide range of IPReg accredited programmes offered by several institutions that are mostly taken by UK based trainees and attorneys."

#### **Qualifying as a Patent Attorney**

To qualify as a Patent Attorney, all candidates must successfully complete the IPRegaccredited Foundation Certificate examinations provided by the Patent Examination Board (PEB), as well as the Final Diploma examinations provided by the PEB. However, Queen Mary University of London, Bournemouth University and Brunel all run IPReg accredited courses that lead to a Postgraduate Certificate in Intellectual Property which exempts a trainee from the Foundation Certificate Exams

"Queen Mary University of London, Bournemouth University and Brunel all run IPReg accredited courses that lead to a Postgraduate Certificate." These programmes offer a foundational overview of the UK and European Law and its structures, as well as a detailed explanation of the main types of IP rights, the theory underpinning them and law regulating rights such as Patents; Trade Marks; Copyright as well as Designs. The structure of these courses, their duration and the mode of their delivery differ from one institution to another so specific questions about these issues must be raised with the relevant university.

In addition to the above programmes, Queen Mary University of London also runs a yearlong MSc in the Management of Intellectual Property which confers an exemption from the Foundation Diploma certificate. The MSc is designed for those wishing to specialise in Intellectual Property Law, most specifically for those wishing to become a Patent or Trade Mark attorney. Students on this programme receive a profound education covering the core IP disciplines with a focus on UK law (but including a strong European and international perspective). Unlike the courses described above, which are usually taken by trainees once they are employed, this MSc programme is usually taken by students of their own initiative and tends to attract candidates with a wider variety of interests than the Certificate courses.

"The MSc is designed for those wishing to specialise in Intellectual Property Law, most specifically for those wishing to become a Patent or Trade Mark attorney."

There are some other courses that may confer an exemption from one or more of the Foundation Certificate Exams. For example, a law degree may confer an exemption from the foundational law exam. A list of the various exemptions is available from the PEB website. There are currently no courses that confer an exemption from all the UK Final Diploma Exams, or the European Qualifying Exams.

"There are some other courses that may confer an exemption from one or more of the Foundation Certificate Exams."

Finally, it is worth noting that to qualify as a Patent Attorney you are required to have undertaken at least two years full-time practice in IP, with substantial experience of patent attorney work in the United Kingdom or elsewhere, supervised by a UK Patent Attorney or a solicitor or barrister who is engaged in or has substantial experience of patent attorney work. Alternatively, you must have completed not less than four years unsupervised full-time practice in IP, including substantial experience of patent. More information on the work experience needed is available from the IPReg website.

"It is worth noting that to qualify as a Patent Attorney you are required to have undertaken at least two years full-time practice in IP."

#### **Preparation for Examinations**

In addition to CIPA's Informals group which provides lectures and tutorials designed to help prepare for the various UK and European examinations, most firms provide in-house training directed at exam preparation and techniques. There are also several education providers that run specific exam preparation courses. The courses most attended by UK trainees include the courses run by JDD consultants. CEIPI and DeltaPatents.

The JDD courses cover both the UK and European exams and typically last a day and a half or two days per exam. The CEIPI seminars, vary in length between a day and a half (papers A and B), two days (paper C) and a week (Paper D). DeltaPatents runs a range of courses at various locations throughout

Europe (including in London). Further information about the courses and enrolment is available on CIPA website.

#### **Litigation Courses**

Candidates who apply to be entered onto the IPReg Register of Patent Attorneys on or after 1st January 2013 are required to attend and pass an IPReg-approved Basic Litigation Skills Course (BLSC), either before or upon entry to the register, or within 3 years of the end of the year upon which they were registered.

"Candidates who apply to be entered onto the IPReg Register of Patent Attorneys on or after 1st January 2013 are required to attend and pass an IPReg-approved Basic Litigation Skills Course (BLSC)."

CPD Training and Nottingham University offer the BLSC. The format of these courses varies between different providers. Upon successful completion of this course and application to IPReg, Patent Attorneys will be awarded the Intellectual Property Litigation Certificate (ILPC). This allows you to exercise rights to conduct litigation and rights of audience. There are two higher certificates that can be obtained either pre or post registration which will allow you to undertake litigation and/or advocacy in the higher courts. These certificates are not mandatory.

"There are two higher certificates that can be obtained either pre or post registration."

Finally, it must be noted that new entrants to the profession will need to undertake an accredited course to obtain rights of audience before the Unified Patent Court (UPC). More

information about these certificates can be found on the IPReg and CIPA websites.

## Taking an IP course before joining the profession

Enrolling on one of the programmes discussed in this article prior to joining a firm at your own expense does not necessarily increase your chances of obtaining a trainee position.

Whilst having taken one of the above courses may carry some weight, it is rarely likely to be the decisive factor in obtaining employment. Therefore, it is common practice for trainees to join these programmes once they have started work with a firm. More importantly, it is highly recommended for any prospective trainee to ask before joining their chosen firm about the courses on which the firm sends its trainees on, and the type of support offered by the firm in terms of course fees and accommodation costs.

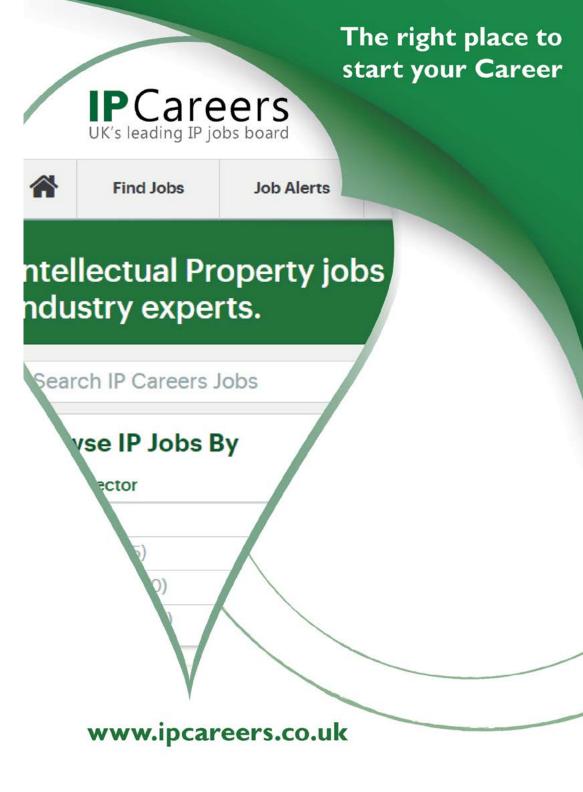
"It is highly recommended for any prospective trainee to ask before joining their chosen firm about the courses on which the firm sends its trainees on, and the type of support offered by the firm."

Finally, only programmes and courses currently accredited by IPReg will be considered as providing elements of the attorney qualification pathways. Therefore, IP Diplomas, Masters, and other similar degrees which have been obtained from non-accredited institutions are not accepted for IPReg qualification purposes.



Jasem Tarawneh
Senior Lecturer
Queen Mary University of London

Dr Jasem Tarawneh is a Senior **Lecturer in Commercial & Intellectual Property Law at CCLS,** Queen Mary University of London. Jasem worked for several years as a corporate lawyer in Europe and Middle East before joining academia and completing his PhD on the legal and economic justifications for Trade Marks protection under **European Law. He is currently** the Programme Director for the **Specialist Intellectual Property Programmes at CCLS where he** teaches Trade Mark Law. His main areas of research are Law and Economics, branding and Globalization as well as Alternative **Dispute Settlement Mechanisms** with an emphasis on International Arbitration, Jasem has a number of publications in those areas of the law and his latest project is a book that primarily focuses on brands and their impact on market access, regulation and innovation. Dr Tarawneh worked and continues to work with several distinguished international organisations including the WTO and WIPO.



## **GETTING INTO IP**

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### TYPES OF JOB OPPORTUNITIES

There are plenty of opportunities out there for those wanting experience in the intellectual property profession, ranging from a couple of weeks to something more long-term. With the wide variety of student and graduate work opportunities out there, it can be difficult to navigate your options.

The summaries below have been put together to help you identify what you should be doing, and when.

#### **Graduate Jobs**

Also called: graduate scheme, graduate programme

Graduate jobs are the number one reason that people go to university – to get a job that requires a degree. This has become the foundation of entry-level recruitment in many professions, with many larger employers creating structured training programmes to both entice and induct new graduates.

### "Graduate jobs are the number one reason that people go to university – to get a job that requires a degree."

A trainee position within the IP profession aims to develop talent and initiating recruits into the company culture, whilst preparing them for the professional exams, through a mixture of in-house tutorials and external courses. Typically, this will take between 4-6 years to become a Chartered Patent Attorney and around 2-3 years to become a Chartered Trade Mark Attorney.

Most graduate scheme intakes take place in the September following graduation, with the application process opening – and often closing – during the preceding autumn term. To make the most of these opportunities, you should do your research and preparation early. Unlike other professions, the intellectual property profession recruits on a rolling basis, depending on the needs of the company - so it is worth keeping an eye out for vacancies on www.ipcareers.co.uk, that have an immediate start date.

#### Internships

Also called: work experience, Easter/Summer internship

IP firms are increasingly making a point of opening their doors to penultimate year students. Employers often run internships in a bid to source the best candidates for their graduate programmes, which is why the majority are aimed at students in their penultimate year of university.

Unlike other industries where internships take place for 6-8 weeks over the summer, internships in this sector typically last for 1-2 weeks over the Easter or Summer break. They are an opportunity for students to test their suitability for the role and to gain an understanding of the business, sector, and commercial requirements. Completing an internship could give you a competitive advantage in a sector with very high standards, many employers have even gone on the recruit candidates from their internship programmes.

"Internships in this sector typically last for 1-2 weeks over the Easter or Summer break."

#### **Insight Days**

Also called: open day, insight week

Insight days are a relatively new concept in the IP profession and as such are still quite rare. Insight days involve firms inviting career-focused candidates to spend a day (or week) learning about the inner workings of their organisation. The focus here is more on the company than the profession, but attendance at an insight day is still very much a form of work experience and should be listed on a CV accordingly. Events like these are most commonly found over holiday periods – Easter in particular – with students advised to apply at least a month in advance.

## "These are most commonly found over holiday periods."

The **Job Finder** section at the back of this guide highlights which employer's provide undergraduate and graduate opportunities. Alternatively, visit our website to find out which firms are currently recruiting

## **TYPES OF JOB OPPORTUNITIES**

PROGRAMME	WHO SHOULD APPLY?	HOW LONG DOES IT LAST?	WHEN DOES IT GENERALLY START?
Graduate Jobs  Or graduate scheme, graduate programme	Finalists and graduates	Typically 4-6 years for a Patent Attorney and 2-3 years for a Trade Mark Attorney	September
Internships  Or work experience, Easter/Summer internship	Students in penultimate year of study	1-2 weeks	Easter or Summer
Insight Days Or open day, insight week	Undergraduates, particularly first years	1-5 days	Easter/Spring

### THE BENEFITS OF WORK EXPERIENCE

By Laura Collins, Senior HR Advisor, D Young & Co

Deciding upon a career is an important and difficult choice to make. Within the intellectual property profession, work experience can offer an opportunity to gain a real insight into the work of a patent attorney, helping you answer the question – is the IP profession for me? Laura Collins, HR Advisor with D Young & Co, offers her expert advice for both finding and making the most of IP work experience.

#### Benefits of work experience

Work experience will allow you to obtain invaluable knowledge about the IP profession and take part in a range of activities to give you a taste of the work of a patent attorney.

"Work experience will allow you to obtain invaluable knowledge about the IP profession and take part in a range of activities to give you a taste of the work of a patent attorney."

You may be asked to draft a claim or prepare an argument for a mock hearing. You will have the opportunity to spend time with and put questions to current attorneys and trainees and you will gain an honest impression of the firm that you visit and a feel for the atmosphere and ethos. All of these elements will ultimately assist you in making a decision about your future career.

Following work experience, some firms may offer subsequent longer internships or even the opportunity of a trainee position with the firm so make every second count!

#### What will I do?

The specific nature of your work experience will differ greatly from firm to firm. You may have the opportunity to work on real cases as well as across teams and offices. You will almost certainly be able to work with various members of the team, including partners. Some firms will place you in the position of an entry-level trainee patent attorney; here

you could be reading patent applications, corresponding with clients and researching relevant legal documents. Other schemes will offer case lessons, workshops, group exercises, shadowing, mentoring and presentations.

These sessions aim to build your technical knowledge and soft skills by analysing real IP problems with the support of fully qualified attorneys. Though your day-to-day tasks will vary, work experience in this sector will give you an understanding of what a patent attorney does and develop some of the key skills needed to succeed in the profession.

#### Requirements

IP firms offering work experience opportunities are looking for candidates with a genuine desire to find out about the IP profession and to gain a real perspective of what life as a patent attorney is like.

Candidates will need an exceptional academic record in a scientific or technical discipline.

Some firms may have different work experience opportunities available for different departments so make sure to consider the criteria when applying.

As well as the above, other key skills that firms look for include:

- Excellent written and verbal communication
- The ability to work well in a team as well as autonomously.
- Good time management skills and an understanding of the importance of deadlines.
- Strong analytical skills.
- Meticulous attention to detail

To find out more, read our 'Essential Skills to become a successful Patent Attorney' article.

#### The application process

Application processes can differ. For the first stage, you may be asked to complete an online application form or send a CV and covering letter. Vacancies are highly sought after and therefore you should try to include something

in your application that will make you stand out. For a second stage, some firms may invite you to an interview, either in person or via telephone. During the whole process, it is important to show why you are interested in the work experience or internship opportunity and why you want to be a patent attorney.

Make sure that you carry out some research into the firm that you have applied to, the work of a patent attorney and the process of training to become qualified.

"Make sure that you carry out some research into the firm that you have applied to, the work of a patent attorney and the process of training to become qualified."

Some firms may also ask behavioural interview guestions that require you to provide examples from your previous experience. You could be asked to describe a time when you have worked well in a team or a time when you have met an important deadline for example. In advance of your interview, consider the key skills that you need to be a patent attorney and think of examples of situations where you have demonstrated these skills.

To find work experience, visit the **Job Finder** section on www.ipcareers.co.uk for a list of the opportunities that each employer offers.

Some firms may advertise at different times of the year so, if an opportunity isn't available when you first look, don't give up. Be sure to register your interest or sign up to job alerts on the IP Careers' website to recieve the latest vacancies



D Young & Co

I joined D Young & Co in 2016 and, as a Senior HR Advisor, I am involved in the recruitment for our support, trainee and qualified vacancies. I also co-ordinate the internship and open-afternoon opportunities on offer at the firm. I thoroughly enjoy supporting

candidates through the interview process and connecting with those interested in finding out more about the patent profession.

For more careers advice visit: www.ipcareers.co.uk

### THE APPLICATION PROCESS

#### By Gill McGuire, Professional Support Attorney, Dehns

Securing a training place as a patent attorney is not easy. The profession remains one of the smallest in the UK, yet awareness of this niche career sector is growing, inevitably leading to competition. Your chances will be increased if you have the unusual blend of skills necessary and invest time and effort in the application process. Here, Gill McGuire, Professional Support Attorney at Dehns, offers her her advice on how to complete successful IP applications.

#### When and how to apply

Many private practice patent firms (such as where I work) operate annual recruitment cycles with a scheduled bulk intake of trainees. Usually these firms will still accept speculative applications throughout the year as well, but it is best to check IP Careers' website, as well as individual firm's websites, for the latest trainee patent attorney vacancies.

Most firms will now ask you to apply via a bespoke online application process, and some may also ask for submissions of written descriptive work.

You may be tempted to fire off as many of these applications to as many varied firms as possible. However, you will generally need to research each firm to make sure that your approach is correctly tailored to their practice, the type of work they take on and their clients - exhausting! Better to therefore think about what you want from a firm before committing metaphorical pen to paper, as it is always quality, not quantity, that matters most when submitting applications. In this respect, firms will usually try and help you out a bit on their websites by describing some typical aspects of working life there.

Think about key questions that matter to you and whether each firm applied to will cater to your needs and interests. For example, what kind of firm size and culture appeals? Do you want to experience different offices throughout your training, or stay in one place? What kind of clients do you want to work with?

Details matter! You're applying to join those who excel at language and attention to detail. Never

underestimate how much your use of spelling and grammar will affect your first impression.

#### CV and cover letters

Writing a cover letter or explaining why you are applying to a particular firm? Think very carefully about this. We don't ask for the sake of it. We want to know we are investing valuable recruitment time in people who have researched what we do, how we do it, and why this might suit both parties. Equally, make sure you are not just repeating a firm's own recruitment brochure back to them as part of this. We paid someone to write that - we know what it says.

It can be hard to portray oneself as unique on paper without sounding a little 'out there'. This is a recruitment jungle where it can seem all about the academics, but don't be fooled. It's true that you need to be super capable - we are looking for people that excel at science, can put together logical and articulate prose, grapple with the pace of change and invention, formulate coherent and future-proof arguments, as well as get along with clients to build and retain business

It can be an impossible task to find someone who ticks all these boxes. Firms know this and are not expecting the finished article to land on their doorstep. It is about promise and potential; finding someone who, when faced with large amounts of information, has the ability to see the wood for the trees. Have a think about the areas of your experience that you can point to which back up your application. Have you won prizes? Published research? Previously involved yourself in presenting? A common pitfall in this career is relying on the science side to get you through - many can struggle applying this in a practical sense to logical and persuasive writing and client relationship building, so consider what makes you ideally suited in principle all-round.

#### **Recruitment tests**

You may find that firms have some automated assessment tests as part of their selection process, usually to try and understand your use of language and attention to detail. Such assessments will usually be under timed

submission conditions, and it is important to remain calm and finish the tests. The software will often give you the chance to have a practice go; so take up this opportunity.

You may be asked to submit a description of a particular object in order for your powers of analysis and explanation to be assessed. You are not expected to know everything, but what matters is how you approach describing your object, and the language you use to do so. It is important to be as precise, logical, and clear as possible. Keep in mind the difference between defining and describing an object and you will be on the right track.

Resist the temptation to turn to google to help you with these descriptive tests. Firms are wise to the fact that "model" answers exist on the internet and it's immediately obvious when someone has used these resources. You may be asked in your interview to explain why you chose particular words or turns of phrase answering those questions is going to be hard if you copied from an AI generated answer on an internet page. It's much better to try yourself and have something to discuss.

#### The interview

Interviewing style differs from firm to firm. Some will focus on technical questions. Others will ask more about what you know about the profession and why you want to be a part of it and their firm in particular, so remember to mention why you are interested in that firm above others.

Don't be afraid if you don't know an answer, but try and offer a logical alternative to show how you have still engaged with the guestion and given it consideration. Make sure you have some questions for the interviewer, too. For example, ask them what has kept them at their current firm or what it is like to work there and what the current training culture is like.

#### If at first you don't succeed...

Patent firms often don't have the same trainee intake as some other professions so don't be disheartened if it is not an immediate success. If it is what you really want to do then ask for feedback and keep trying.



m **Professional Support Attorney Dehns** 

Gill McGuire is the Professional Support Attorney at Dehns, a varied role with responsibility for learning and development, including training and assisting with graduate recruitment. Gill was previously a partner at a different firm.

For more careers advice visit: www.ipcareers.co.uk

## JDD CONSULTANTS

SERVING THE IP COMMUNITY SINCE 1983

JDD Consultants is an established name in IP training, having organised short courses on intellectual property since 1983.

Each year we hold revision courses to prepare candidates for:

- The Foundation Certificate and Final Diploma PEB examinations for trainee patent attorneys; and
- The European Qualifying Examinations (EQE) for Professional Representatives before the European Patent Office.

Our courses for the PEB exams are held mainly in **June**, **July and August** and our EQE courses in **November and December**.

Many are held at a residential training centre in Milton Keynes and are delivered by patent attorneys. These face to face and/or online courses are supported by a Moodle forum.

#### The benefits of JDD courses

Attendees have found the courses most helpful in preparing for the exams, providing focus to their revision work and developing techniques to successfully tackle the challenging Final Diploma and EQE exams.

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## AA THORNTON TRAINEE PATENT ATTORNEY

Name University Degree Office Location Frankie Suèr Imperial College London MEng Design Engineering London

## Why you decided to pursue a career in this profession

I have family in the IP profession so had a good idea of what the role of a patent attorney involved. However, it wasn't until university that I considered it as a career for myself. My design engineering degree differed from more traditional engineering degrees by integrating theoretical engineering knowledge with creative design, practical experience, and industry practice. The course had a strong entrepreneurial focus and as part of one of the modules I learned about IP and the value of patents to businesses. This sparked my interest in this area and led me to research the role of a patent attorney in more detail. As I knew people in the profession, I was lucky enough to gain further insight through speaking to them. I was excited by the prospect of a career where I'd learn about inventions all the time, engage with the latest technology and have the opportunity to apply the technical knowledge, analytical skills and commercial experience I'd gained from university and work experience. This led me to choose a career in this profession and I am very happy with my decision!

#### Why AA Thornton IP LLP?

AA Thornton is a London based full-service IP firm with Patent, Trademark and Litigation teams. I work in the Electronic Engineering,

Telecoms and IT team of the Patents department and have been with the firm for over 2 years now. The firm's friendly and inclusive working environment makes it a great place to work. During my time here, I have worked with a diverse range of technologies, gained experience with prosecution across various jurisdictions, and have had the opportunity to work with different sized businesses. The varied nature of the work is one of the aspects I most enjoy! I would recommend AA Thornton should you wish to join the profession.

## Any advice for someone wanting to train as a patent attorney?

If you have a STEM degree and are interested in pursuing a career in the legal profession (and are confident that you can handle a few more exams!) I highly recommend that you consider pursuing a career as a patent attorney. It's likely that you'll be suited to this role if you have strong analytical abilities, lateral thinking skills, attention to detail and are well organised. I remember finding the information on the IP Careers website really helpful when I was first considering joining the profession. I suggest taking a look at this to see if this career is for you, and, if possible, I would recommend speaking to someone in the profession to find out more.



## ABEL + IMRAY PART-QUALIFIED PATENT ATTORNEY

Name University Degree Office Location Amelia Warren Cardiff

MEng Electrical & Electronic Engineering

#### **Background**

From 2018-2022 I completed an integrated master's degree in Electrical and Electronic Engineering at Cardiff University. In 2022 I joined Abel + Imray in their Cardiff office, as a Trainee Patent Attorney in the Phys/Eng/IT team.

## Why did you choose a job in this profession? I first heard about the profession through a

guest lecture from a patent examiner at the UKIPO whilst I was at university. I didn't know very much about IP generally or patents, but I was drawn to the role because of its unique combination of law, science and language. This combined with the opportunity to work on cutting edge technology was something that excited me.

I also realised during my final year of university that a career in research or based in the lab wasn't for me, but I wanted to ensure I was still working within the engineering field.

#### What attracted you to your role?

The opportunity to work on such a range of cutting-edge technology really stood out to me, there aren't many careers where you can be working on communication systems one day and aircraft the next!

Also, the chance to speak to inventors in different fields of technology, across different countries and hear about what they do is something that I knew I would enjoy and is one of my favourite aspects of the job.

#### How did you get your job at Abel + Imray?

Once I had heard about the career and knew it was something I would like to pursue, I found a few firms I wanted to apply for. I even sent an email to one of the partners at Abel + Imray who works in the same field as me to express my interest and ask for any tips!

As soon as Abel + Imray advertised a position for a Trainee Patent Attorney, I applied by submitting a CV and covering letter. I then had a Zoom interview followed by an in-person interview a few weeks later

## What was the application process like - any advice?

The interviews were a mix of language-based questions, technical questions, and questions about myself and why I was interested in the profession. I found that when answering the technical questions, it wasn't so much what you knew, but more how you would approach the problem and apply the information and knowledge you did have. The language-based questions were focused on my understanding and interpretation of words and sentences.

Overall, the process itself was quite straightforward in comparison to what I had experienced in other sectors!

#### What skills are useful in this profession?

Good communication, literacy and high attention to detail are all key skills for the profession.



## APPLEYARD LEES TRAINEE PATENT ATTORNEY

Name University Degree Office Location

William Emond Nottingham PhD in Theoretical Physics



## BARKER BRETTELL TRAINEE PATENT ATTORNEY

Name University Degree Office Location Amy Cole-King Nottingham MSci Physics Birmingham

#### Why did you choose a job in this profession?

After working for five years in academia as a postdoctoral researcher in theoretical physics, I became a bit jaded with the constant relocation and uncertainty in the job role.

I decided it was the right time for me to have a career change, but wanted to work in a profession that is still involved in research, development, and innovation.

When researching possible roles to apply for, I discovered an advert for a trainee patent attorney position at Appleyard Lees (AL). The description piqued my interest, especially as they were looking for physicists.

Having no experience and little understanding of the IP profession upfront, I read around on the subject, finding the "Greenshoots" section of the AL website particularly helpful. From the articles and blogs that I read, the role sounded great; a good blend of applying my skills and expertise as a researcher, but also offering new and exciting opportunities in a neighbouring profession.

I applied for and was offered the position as a trainee patent attorney at the Leeds office. I am now 2 months into the role and enjoying the new challenge. I'm really glad I made the transition!

## What was the application process like? Any advice?

The first stage involved putting together a CV with a cover letter motivating your reasons for applying for the job. I then submitted this, along with standard application form via an online portal.

After a few weeks, I received an email from AL inviting me to an initial virtual interview. Ahead of the interview, I was sent a granted

patent to review, and was asked to prepare a presentation describing the product: what is inventive about it, what are the technical features, etc. I was given plenty of time to prepare (about a week or so) and put together a brief PowerPoint document to aid my presentation.

At the start of the interview, I was very nervous, but was immediately put at ease by the kind and friendly approach of the team interviewing me. This really helped in enabling me to feel confident about my presentation, which lasted about 10 minutes. The rest of the discussion was informal, and although I wasn't sure if I'd been successful, it still felt a pleasant experience.

Fortunately, I was successful and was invited to the second stage of the interview process.

This involved doing a day's work experience in the Leeds office. I was asked to do a couple of tasks: reviewing a patent examination report and identifying a feature in the application that may overcome the objections raised and drafting the claims for another application. I was guided through these and wasn't expected to know exactly what to do. It's really a chance for the team at AL, and you, to assess your experience and check that the role is right for you. I was also given the opportunity to have a one-to-one chat with a trainee patent attorney within the firm, which was really helpful in giving me the chance to ask questions without the same nerves I might feel in front of the more senior staff.

As a parting piece of advice for the process, I would say make sure you prepare and read around a bit before the interview (I found the "GreenShoots" section of the AL website particularly helpful), but also, don't overthink it – just be yourself!

#### Why did you choose a job in this profession?

I chose to become a trainee patent attorney because it appeared to combine my interest in physics and technology with writing and communication. This profession allows me to use my scientific knowledge daily, engaging with cutting-edge technologies and innovations. Throughout the day, my brain is continuously engaged, whether I am understanding how new inventions work or deciding how best to protect those inventions. The continuous need for critical thinking keeps the work exciting and dynamic. The challenge of understanding complex technical concepts and translating them in a clear and concise way is also what I really enjoy about my work.

I additionally appreciate the variety of work this profession offers. I get to explore so many different areas of technology, each bringing unique challenges and learning opportunities.

#### What are your main duties?

A significant part of my role involves patent prosecution work, which includes formulating arguments in response to objections raised by patent examiners. However, my role is varied and includes other major parts, such as drafting patent applications and discussing inventions with inventors to understand the details of their innovations. The type of clients I am able to work with at Barker Brettell is also diverse, from large multinational companies to smaller UK based clients and startups. I also have the opportunity to work and communicate with patent attorneys and clients across the world. Working with many different types of clients allows me to gain further insight into the commercial side of patent law. One of the best aspects of the job is the problem-solving involved. In nearly every part of my work, I am tasked with finding creative ways to present and argue for the inventions I'm working on.

Being a trainee patent attorney also includes business development and marketing. This means attending events and conferences and meeting new people from different industries. However, one of the most important roles of a trainee, if not the most important, is to learn and develop new skills. This is essential not only for passing the many exams required, but also for ensuring that you are well-prepared to excel as a qualified patent attorney.

#### How did you get your job at Barker Brettell?

I have a master's degree in physics, which provided me with a strong foundation in scientific principles and an ability to understand complex technical concepts—skills that are essential for every patent attorney. To apply for the role, I submitted a CV and cover letter highlighting my technical background and any relevant skills and experience. I was then invited to participate in a two-stage interview process. These interviews assessed my technical knowledge as well as my ability to communicate and my fit within the firm.

## What was the application process like - any advice?

The application process at Barker Brettell was both thorough and personable. During the interviews, much of the focus was on my willingness to learn and my ability to quickly pick up difficult concepts, this being crucial for a trainee patent attorney. My advice is to ensure your CV clearly demonstrates your technical expertise and academic achievements. Emphasie your ability to quickly understand and adapt to new information, and your ability to communicate this information clearly. Use the interviews as an opportunity to learn about the firm and the team you might be working with. This shows your interest and helps you assess if the firm is the right fit for you. Be yourself and show your enthusiasm for the role.



## BECK GREENER TRAINEE PATENT ATTORNEY

Name University Degree Office Location

Isabelle Egerton
St Andrews
MChem in Chemistry with M

MChem in Chemistry with Medicinal Chemistry

Londor



Before joining the profession, I spent three years as a Process Research & Development Scientist at Johnson Matthey. I loved my time in industry: the complex real-world problems, exciting science and intellectually stimulating colleagues, but I realised that industry was not quite for me. I did not enjoy the bench chemistry and missed the chance to develop my interests in law and writing. The patent profession – a blend of technology and law – is the perfect solution for me.

From day one I have been involved in a variety of technologies, all at the cutting-edge of science and finding solutions for patent specific legal issues, that can be put to the client/Patent Office in writing. The science is exciting, and the writing requires a balance of strategic thinking, persuasive writing, and technical precision, which makes work very dynamic.

#### **Current role**

Work variety is one of the biggest selling points. On a typical day, I check my emails and personal planner, before writing a to-do list for the day. I would usually have a meeting with one of my supervising partners to touch base and get guidance on cases, which form the foundations of 'on-the-job' training.

A lot of my work is spent prosecuting patent applications which is necessary to obtain a granted patent. As each case is a different technology and has a different legal issue, a lot of my time is spent getting to grips with the invention and the issue, and coming up with the best strategies to propose to the client. With a steer from the client, and an understanding of their ultimate commercial interests, it is my job to formulate a clear and persuasive argument as to why the patent should be granted.

Occasionally, I attend meetings with clients or inventors and sit in on Oral Proceedings (patent oppositions and other challenges). With time, I expect my role will evolve to take on an increasingly leading role in those meetings and business development tasks.

#### What skills are useful for a patent attorney?

#### 1. Effective and concise writing is crucial.

As a scientist, the ability to analyse a given problem situation, and come to a solution are inherent skills of the job. As a patent attorney, there is a new layer of complexity in that the analysis and the solution must be presented clearly, orally and in writing. This might involve explaining a complex legal situation to inventors, engineers and business people. Or this could involve drafting a clear, concise, and technically accurate patent application to your inventor's invention or legal documents that present persuasive arguments to a patent Examiner or attorney.

#### 2. The details matter.

Accuracy and an eye for detail are crucial. When working in a crowded technological area, or on inventions that are incremental improvements, a focus on a seemingly very minor difference might form the core of your argument, that patentability is hinged on.

## 3. Prioritising tasks and planning your time are important.

Every attorney will have responsibility for multiple ongoing cases, and each case will have unique needs and different deadlines that have been set to complete tasks. It is essential to prioritise your own tasks and regularly reassess their importance to ensure timely completion. This is particularly key given that most work is entirely independent; and you will have sole responsibility for your cases, later in your career.



## BOULT PATENT ASSISTANT

Name University Degree Rosie Murray Cambridge

MSci Natural Sciences (Biochemistry)

Office Location Cambridge

#### Why did you choose a job in this profession?

While I was at university I would regularly interact with academics, which contributed towards a feeling that pursuing a PhD was the next logical step after my degree. But during my third year I realised that what I enjoyed most about my degree was not planning and conducting experiments but the opportunity to critically analyse scientific concepts within essays and discussions. Therefore, I started to explore my options for a role that incorporated these aspects of my studies.

During the search for my next steps, I attended a university careers fair. This was the first opportunity I had to interact with Patent Attorneys and to get an initial insight into the profession. I found the idea of mixing a broad range of scientific subjects with law and problem solving particularly appealing. Subsequently, I attended open days and undertook work experience to get a real feel for what the role would entail on a day-to-day basis, and I quickly became confident that this was the role for me.

## How did you get your job and any advice for joining the profession?

I attended the Voluntary Vacation Scheme run by Boult shortly after finishing the third year of my degree. The scheme involved a series of lectures about the profession and various workshops intended to get us thinking about the main principles of patent law. We were also given the opportunity to prepare a letter regarding the patentability of an invention. Following the scheme, I was invited to two interviews and very happily accepted an offer for a role as a Patent Trainee to start after the fourth year of my degree.

For anyone looking to enter the profession, I would recommend taking up as many opportunities as possible to speak to those already in the role. It takes quite a while to qualify as a Patent Attorney and there are large time commitments when preparing for exams, so before you start training it is ideal if you are pretty sure that the role is right for you. The nature of interviews will vary depending on the firm, but as part of my interview preparation I found it helpful to try to explain scientific concepts clearly and precisely to someone not familiar with these concepts.

## What are your main duties and what skills are useful in the profession?

I am currently in my second year of training. I assist with many different tasks associated with different stages along the timeline of a patent, from drafting and filing an application to grant and opposition procedures. The cases I have worked on so far have been related to a wide range of subjects, such as antibodies, DNA sequencing and devices for biotechnological applications. A large amount of my time is spent constructing arguments in response to comments that have been made by patent examiners and I am also becoming more involved in meetings with inventors.

From the beginning of my job, I was given my own caseload to manage, which was incredibly useful for getting me up to speed with the organisation and time management requirements that are essential for the role. It is necessary to be articulate and conscientious, and to be able to understand new scientific concepts quickly. It is also important to note that the job is generally 9-5, but sometimes you may be required to work longer hours, for example to meet urgent deadlines.



## BRAND MURRAY FULLER TECHNICAL ASSISTANT

Name University Degree Office Location Rebecca Honeyman York MSc Molecular Medicine

I first studied Biology at the University of York, taking modules in cell biology and genetics. I then pursued a Master's in Molecular Medicine at Imperial College London, where I completed research in epigenetics. After I graduated in 2020, I worked in research before starting as a Technical Assistant at Brand Murray Fuller in November 2021

#### Why did you choose a job in this profession?

I have always been interested in the practical and transferable applications of science. For me, patent law offered a unique opportunity to pursue this interest as you are continually exposed to innovative, cuttingedge technology. I was also excited about the unique combination of science, law and business that a career as a patent attorney provides, and the opportunity to develop my knowledge of all three aspects on the job. The profession also provides variety – no two days are the same, so you will never get bored!

#### What are your main duties?

As a trainee, I work under the supervision of partners and senior associates largely on patent prosecution, but I have also worked on freedom to operate opinions and oppositions. Typical tasks include writing to patent examiners to respond to objections they may raise, writing to clients to provide advice, and instructing foreign attorneys on how to proceed on behalf of your clients.

There is a steep learning curve, but work is done with both guidance and feedback and so you are always well supported. Additionally, working with a variety of senior colleagues exposes you to different stylistic approaches, which is particularly beneficial as a trainee.

#### Is it a 9-5 job?

London

Generally, yes. Whilst it is highly deadline driven, these deadlines generally tend to be given far in advance and can therefore be met with good time management. Additionally, at Brand Murray Fuller, we have the option to work from home up to twice a week, which is encouraged to maintain a good work/life balance.

However, to qualify, there are a number of exams you will be required to sit. At Brand Murray Fuller, trainees first sit the Certificate in Intellectual Property held by Queen Mary University of London. During this course, one day per week is spent in the office and the remaining days are spent studying. Later exams (both UK and European) are then typically prepared for outside of work hours, although the firm provides seminars and other revision support.

## Do you have any advice for anyone wanting to enter the profession?

I recommend researching firms that you would be interested in working for and tailoring your application accordingly. Whilst it can be tempting to apply to as many firms as possible, it is important to end up at a firm that is the right fit for you. This applies to the subject-matter you will be working with, but also to the firm's approach to training. For example, at Brand Murray Fuller, trainees attend client meetings and hearings, and are given responsibility from the get-go, which provides an interesting and enjoyable challenge.

I also recommend speaking to people in the profession to understand more about a career in IP. Some firms also offer open days and internships, which can be useful but are by no means necessary.



## CLEVELAND SCOTT YORK TECHNICAL ASSISTANT

Name University Degree Ela Kucharska Durham

Master's in Chemistry (MChem) London

Office Location

#### Why did you choose a job in this profession?

I studied Chemistry at University where I really enjoyed learning about the scientific concepts in lectures and their real-world applications.

When it came to considering career options, I quickly realised that the industries which most of my friends were going into didn't really appeal to me. I also found that there aren't many professions where I could continue working closely with Chemistry whilst not being in a laboratory. After completing an internship at one of the firms, patent law seemed like the perfect opportunity where I could leverage my scientific knowledge in a professional environment.

#### How did you get your job at CSY?

I started by researching firms which I thought I would be best suited to based on several factors including support offered during the qualification process, technology they work with and company values. I made a shortlist of firms which matched my criteria (Cleveland Scott York being one of them) and applied for advertised positions as well as sending some speculative applications.

After submitting my CV and cover letter I was invited to an interview. In the first part of the interview, I was asked to complete a written exercise which involved describing an invention depicted in a drawing. I had to define the invention in a concise way whilst still incorporating all the features essential to the function of the invention.

The second part of the interview was more of a chat with the partner who I now work with. I was asked a mixture of competency and technical questions and asked to describe a piece of stationery. In interviews it seems fairly

common to asked to describe everyday objects in this industry, so if you are looking for some practice it might be useful to try describing random objects you have at home and extracting functions of the key features.

#### What are your main duties?

Day to day I have found that the duties do vary quite a lot, especially at the start of my career as I often spend a significant amount of time reading up on sections of the law which I haven't encountered before.

Most of the time my work relates to different aspects of patent applications, starting from drafting all the way up to grant and post grant. This can range from working with clients to understand the invention, drafting applications in a way which maximises commercial value to the client, prosecution before European and UK patent offices, and preparing for oral proceedings in response to oppositions to the granted patent. Working on patents at various stages of prosecution provides an insight into the lifecycle of a patent.

Whilst most of the work is independent, I work closely under the supervision of a partner who provides a lot of feedback on my work.

## Do you have any advice for anyone wanting to get into the profession?

If you think that a career in patent law might be for you, I strongly recommend attending open days which are run by some firms to gain a better understanding of the profession and to demonstrate your interest. Work experience and internships can be very competitive and hard to come by, so I would encourage you to keep an eye out on the IP Careers website – and indeed on the Cleveland Scott York one for any opportunities.



# D YOUNG & CO TECHNICAL ASSISTANT

Name University Degree Office Location Daisy Bethell Imperial College London Molecular Bioengineering (MEng) Southampton

#### Why did you choose a job in this profession?

In my final year of university I realised that, while I had enjoyed doing lab work during my degree, this was not the direction I wanted my career to take. I still really enjoyed science and learning about the latest advances in biotechnology, so I knew I would like to use my degree in my job. I had always been interested in how science was translated from research into a product and had learned that patents were often the vital first step in this path. Therefore, I knew that a career in this sector would offer me the chance to keep applying and learning science but also to develop new legal and business skills.

The style of work in patent law also appealed to me. Working on a number of different cases at the same time meant that each day I could be looking at a variety of inventions. Additionally, the largely independent mode of working suited me.

#### What are your main duties?

My day-to-day work could involve prosecution, where I would be drafting a response to objections raised by a patent office for a particular application. I could also be responsible for drafting a new application following some initial information provided by an inventor. At D Young & Co, I have had the opportunity to work on a number of opposition and appeal cases where I have helped draft arguments or searched for prior art. I might also be involved in helping to review the patent landscape for a client who is looking to launch a new product to determine whether they will be infringing a patent. As

a trainee, my work will always be checked by the responsible attorney and feedback will be given to aid my development.

#### Is it a 9-5 job?

Generally, I would say yes, certainly at the trainee level. The nature of working on many different cases for different clients means that sometimes your workload may increase but often not for long. You will have many deadlines which you are often aware of far in advance so, as long as you have good time management skills, you should be able to plan your time effectively to avoid excessively long days. Obviously, as you progress through the profession and your level of responsibility increases your workload will too and you may have to work slightly longer hours.

As a trainee you will also have to sit a number of exams and will have to factor in time at weekends and after work to revise.

I have found that at D Young & Co I am encouraged to speak up if my workload is too high and as a team we are always happy to share work around if someone is too busy.

#### What skills are useful in this profession?

Time management is obviously key in this deadline-driven profession. A high level of attention to detail is important since any error in a legal document could have major implications further down the line. Resilience is also a beneficial quality since you will be learning a completely new set of legal skills on the job and the learning curve for a patent attorney is famously steep.



# EIP PATENT SCIENTIST

Name University Degree Office Location

Simona Misakova Oxford

MEng Materials Science

Why did you choose a job in this profession?

When looking at my options, this profession very clearly stood out as a nice career combining my existing technical expertise with some new legal challenges. The technical subject matter is, by definition, brand new and this was also enticing.

#### What attracted you to your role?

The role at EIP was particularly attractive due to the fantastic reputation of the firm, especially the reputation for great training. Once I got to interview here, I knew the fit was great as I got on well with the people I met and felt the culture was relaxed and friendly – I felt at home instantly!

#### What are your main duties?

Each day, I work on various cases. These can be at various stages of the lifecycle of a patent application such as preparing the application, drafting, or corresponding with patent offices and foreign attorneys to get patent applications to grant (a process called "prosecution").

Both drafting and prosecution involve communicating with clients and inventors over emails and on calls. I also engage in discussions with the senior attorneys responsible for the cases I am working on. Lots of my time is spent on independent work preparing and refining documents and arguments.

With the rest of my day, I complete administrative work. This may be keeping accurate and timely records or arranging billing on the cases I have worked on.

Last but not least, training is still a big part of my time. 2 years into the profession I still have a lot to learn.

#### Is it a 9-5 job?

It is mostly, yes. There is some expectation of working outside of the 9-5 in preparation for exams as, though some exam leave is given, the exams are very rigorous and require months of preparation. It is very rare that I need to work longer than the usual hours on a case, in my personal experience.

#### What skills are useful in this profession?

We all come into the profession as experts in a technical discipline with very little legal knowledge. I think the most important skill is to be willing and able to learn and be comfortable being a complete beginner once again. It can be discouraging but fear not – all patent attorneys know this feeling well and have gone through the same thing!

## Do you have any advice for anyone wanting to enter the profession?

Take every opportunity you can to speak with people in the profession, at various levels, types of company ("private practice" and "in house"). Gain an understanding of how different firms operate, what kinds of clients they have, what work do they do most of, what is the culture like etc. and select where you wish to work based on that. These are great things to ask, or observe, in your interviews, too. Figure out where you can truly envisage yourself training and working for the next few years and beyond!



# FORRESTERS TRAINEE PATENT ATTORNEY

Name University Degree Office Location Riddhi Patel Birmingham BSci physics Birmingham



# GJE TRAINEE PATENT ATTORNEY

Name University Degree Office Location

Krishna Lall Imperial College London BSc in Chemistry London

#### My career path to date

#### Motivation

Age 14, my dad asked me to read over his patent application. Six years later, that formed the opening line of my cover letters that were sent to law firms in hope of getting a trainee role. I was hooked on this niche career from that age. My academic strengths laid across STEM and humanities, and this career provides a perfect blend of analysing meaning, constructing arguments, and working with technology.

#### The journey

The first challenge to make my dream possible was to build a credible CV and cover letter. I focused on finding work experiences that demonstrate skills the job would need; like communication, attention to detail etc. This steered me to accumulate work experiences at the UKIPO and Old Bailey to name two.

I really enjoyed my first Trainee role but I was commuting between Birmingham and Leeds, which was becoming difficult after a year, and I needed that time to focus on revision. Having already met a few Forresters trainees at various networking events, I reached out to them for their perspectives. Along with my own research, Forresters seemed a welcoming firm, which was confirmed by my interview process. In this interview, I was set a short version of a task I'd do on a normal day job. I was given an examiner's report and had to provide my view on how I would tackle the response. After a successful interview, I secured my trainee role with Forresters.

Having settled in well at Forresters, I am so glad I made the move. Forresters has a family

feel, weekly training meetings and a supportive environment. The cohort of trainees are welcoming and a great source of information. I get to work on a range of technologies like medical and mechanical devices, as well as printers, wireless networks, display devices to name a few. ED&I is a passionate topic for me and Forresters provides plenty to fuel it. For example, themed book clubs/movie nights, monthly social office lunches, away days, snacks in the kitchen, workplace massages, and even a taster sign language class. These are a few benefits that make a positive difference to me and my colleagues. Forresters offers a workplace where I know my voice is heard, and that when I have ideas, I can progress and implement them. For example, advertising monthly ED&I events on the intranet provided by other networks within IP such as IP Inclusive.

#### A day in my life

A typical job for me involves providing arguments in response to an examiner's report from a patent office, either in the UK or Europe. I'd read through our patent application and the examiner's report. Then, I'd look at similarities between our patent application and cited documents in the report. If ever I'm stuck, I'm able to run my arguments past my supervisor. Finally, I'd compose a letter using the argument structure provided by the law, and write back to the patent office with reasons on why our patent application should be granted. All of that is the starting work given to most trainees, but patent attorneys deal with patents from start to end.

Looking to the future, I am eager to progress my career by learning more skills and passing all the exams!

#### Why did you choose a job in this profession?

While studying chemistry at university, I had the opportunity to take a law course as an additional module for my degree. This course explored the relationship between science and the law, which I found fascinating and I particularly enjoyed the section about intellectual property law. After exploring some careers in science and law, I decided that I wanted to be a Patent Attorney, as it would allow me to use my degree while working in law. The theory side of my degree was my favourite part and being a Patent Attorney allows me to use that part of my degree every day to understand new technology.

#### What are your main duties?

One of the great things about working at GJE is the variety of work that I am given. This means that I don't spend too long doing just one thing and have gained experience in lots of different areas, in varying jurisdictions. Some of the things I do include patent drafting, patent prosecution, meeting with clients, as well as helping with opposition work. At GJE there is also an opportunity to get involved with things outside of patents, such as the Diversity and Inclusion group which I am a part of.

#### What skills are useful in this profession?

An ability to pick up new concepts quickly is always helpful, as Patent Attorneys work in lots of different technical fields. For example, while synthetic and organic chemistry was my preferred topic at university, I now

work in a range of areas from batteries to pharmaceuticals, to detergents and beyond. Being able to adapt and learn quickly is a useful skill to have, especially as the technology might be something that you have never seen before! Additionally, much of the work of a Patent Attorney requires you to be precise and meticulous, and so the profession suits someone who is detail-oriented

## What does the training /qualification route look like?

At GJE, Trainee Patent Attorneys start their training from day one with a comprehensive induction programme. Since starting, I have received lots of internal training in the form of regular "claim drafting" tutorials, knowhow sessions as well as day-to-day training on real cases. About a year and a half into the profession, trainees will study towards their Postgraduate Certificate in Intellectual Property. After this, they will start studying towards the European and UK qualifying exams. The UK exams will be sat three or four years after training begins. One change for trainees who start from now on is that the European Qualifying Exams will look different. Candidates now have the opportunity to spread the exam load out more by taking the foundation "F" paper one year into training, the "M1" and "M2" papers 2 years in, and the "M3" and "M4" papers three years in. GJE help trainees throughout their exams with their own programme of exam tutorials and support.



## **HINDLES** TRAINEE PATENT ATTORNEY

Name University **Degree Office Location** 

Warwick **MPhys** Edinburgh

Maeve McCrossan

#### What skills are useful in this profession?

A patent attorney needs to be able to guickly pick up new concepts and ideas across a wide range of fields and understand them to a high level. Attention to detail is key, as well as being able to clearly articulate arguments and ideas, both to clients and in official communications. Having a creative mind and the ability to think outside the box are also valuable skills for both drafting patent applications and responding to examination reports.

#### What are your main duties?

Every day is different, and you will likely be handling a large number of cases in a variety of technological fields, each of which may be at a different stage in the application process. On any one day I may find myself: meeting with a client to discuss a new invention, drafting a new patent application, responding to client queries via email, forming arguments in response to an examination report, meeting with a client to discuss future strategies, putting together an opposition, or attending a networking event.

#### Is it a 9-5 job?

In terms of the job itself, the answer will likely depend on the firm, but at Hindles we have quite a flexible work culture with a flexitime

model for work hours. This means that if, for example, you find yourself wanting to stay late to finish up work on a case, you can take back those hours at a later date, which allows you to maintain a healthy work-life balance. Outside of the job itself, as a trainee, you will likely be dedicating many evenings to studying in the run-up to exams. With two exam periods, one for the UK exams and one for the European exams, each roughly half a year apart, it is important to find a balance that allows you to work and study while still retaining a healthy personal life.

#### Do you have any advice for anyone wanting to enter the profession?

Don't be discouraged if you don't get a job offer straight away. This is a highly competitive sector, and there are limited job opportunities available for new trainees. Keep trying! Once your foot is in the door, you will have access to so many more opportunities. When applying, make sure there are no errors in your cover letter or CV - attention to detail and excellent written communication skills are imperative for this job, after all. Good luck!



## HOFFMANN EITLE TRAINEE PATENT ATTORNEY

Name University **Degree** Office Location Jessica Ellins Imperial College London PhD, Biochemistry London

A day in the life of a Trainee at Hoffmann Eitle.

#### Starting the day

Hoffmann Eitle is a truly pan-European firm with a head office in Munich, and smaller expanding offices in London, Düsseldorf, and Hamburg. The firm also has a presence in Milan, Madrid, Barcelona and Amsterdam.

I joined the Biotechnology Group (BTG) in October 2023. Further to a BTG partner joining the London team earlier that year, I was recruited as the first BTG trainee to be located in the London office and I found this very exciting! On my in-office days, my workday starts with a hello to all of my colleagues. After a brief email check, I grab a coffee and croissant and then settle down to work

#### **Balancing the workload**

This morning, I have a call with the other BTG trainees in Munich and one of the Munich partners. We are discussing a case related to antibody technology, focusing on interpreting the report sent from the European Patent Office and providing the client with ways forward to help secure a patent for their invention. After focusing solely on structural biology for my PhD, I love the broad range of science I get to delve into in this role!

Following this, I work with our London-based BTG partner on some amendments for an application related to vaccines. It is incredible to see the exciting advances in Biotechnology which are coming through, and I feel at the forefront of cutting-edge science which will save lives.

#### A spot of lunch

Given our central location, there are many options for lunch. Today, we opt for delicious Japanese food. On a cold day we all eat together in our breakout space in the office, but today the London sun is shining, so we sit in the beautiful gardens nearby. I really appreciate the opportunity to speak to my trainee colleagues from other practice areas. One is recounting tales from a recent Trademarks conference. and we also discuss my future secondment to Munich where I will get to spend six months working in our head office.

#### Hands-on training

One of the best things about working at Hoffmann Eitle is the training opportunities provided. I am lucky to have worked with some excellent patent attorneys and assistants and have learnt so much in such a short time. Today, we have a tutorial specifically for BTG trainees. One of the partners is leading us through a tutorial worksheet on patentability, ie which inventions you can and cannot patent, and how to amend applications to make sure your invention is allowable. This experience is invaluable, and I enjoy discussing the intricacies of European patent law with my colleagues.

#### **Social activities**

I love that I get to work with a broad range of people and one of the best ways to foster these inter-team relationships is through social activities! Today we head to the local pub for a quick drink after work, before making our way to indoor mini golf, followed by pizza.

Hoffmann Eitle is an award-winning firm and this is reflected in the people who work here. I am very grateful for the opportunity to work with and learn from my colleagues. Patent law is an exciting, ever-changing field which offers something new every day and I cannot think of a better place to train than at Hoffmann Eitle.



# J A KEMP TRAINEE PATENT ATTORNEY

Name University Degree Office Location Lina Cox Oxford

MChem Chemistry

n Oxford

In my final year of university, I went to the careers service with what I thought was an impossible conundrum. How can I have a career involved in scientific research without having to do any lab work myself? The answer was patent law. After chatting with some friendly attorneys at a careers fair, I applied and got a job as a trainee patent attorney at J A Kemp.

It's great to have a proper professional career while still being able to learn. As a trainee patent attorney with J A Kemp, I started working with partners and associates almost from day 1. I was researching case law, responding to client queries, analysing scientific papers, and preparing arguments for clients. Immediately, I felt that I was doing meaningful work, but each new task was also a lesson, so that I gradually built up an understanding of the fundamentals of patent law.

I chose to work in the Oxford office, as I wasn't sure the big city atmosphere was quite what I was after. However, I take regular trips to London to attend tutorials (or just visit the pub) with the larger group of trainees we have there. This provides a really balanced work experience, getting to enjoy the smaller office life in Oxford, but still feeling like part of the gang in London, and getting the training support that a larger firm can offer.

While learning the intricacies of law is great, I have to say my favourite bit of the job is working directly with inventors. As a specialist in chemistry and pharmaceuticals, I get to meet inventors with incredible pharmaceutical inventions which I have no doubt are going to save lives. So many of the ideas I get to work with are so clever, and it really is a privilege to hear inventors describe with pride their latest innovation, and to be able to help them protect it.

For anyone studying science, who isn't quite sure where their degree is going to take them, I would take a serious look at patent law. It offers a good career path, with a decent salary, and regular working hours. But also, importantly, it is interesting every single day.



# KELTIE PATENT ASSISTANT

Name University Degree Office Location Christopher O'Reilly TU Dublin Mechanical Engineering Galway, Ireland

Mine was a somewhat alternative entry into the patent profession as I was working as a Chartered Mechanical Engineer in the Automotive and Motorcycle industries for ten years before starting as a Patent Technical Assistant with Keltie. I first heard of the patent profession during my time as an engineer, where I routinely worked to design around competitor patents relating to the components or systems for which I was responsible.

Towards the end of my stint in engineering, I worked for an engineering consultancy. I particularly enjoyed the varied work that consultancy brought and being at the technological forefront. After some research into the patent profession, I realised that it offered similar opportunities to be involved in a wide variety of interesting things.

I chose to apply to Keltie as it is regarded as one of Europe's leading IP firms and they have offices in Ireland. Being Irish myself and having had to leave my home country in pursuit of my engineering career, I decided to change career and return to Ireland.

I am delighted to say that my decision has paid off. I now work for Keltie as a Patent Technical Assistant and live in the wonderful city of Galway situated on the west coast of Ireland. The West of Ireland is an attractive location for an IP firm such as Keltie as it is a thriving innovation hub, particularly in relation to medical devices, pharmaceuticals, engineering and software.

I get to work alongside my colleagues in our London, Cambridge and Cotswold offices on a regular basis, which allows me to learn from their experience and the wide range of technologies and clients in the Keltie portfolio.

The aspects of the job I love are the problemsolving nature of drafting and prosecuting patent applications, the sheer variety of work, being at the cutting edge of fascinating technologies and working with inventors to help turn their ideas into reality. I am being exposed to technical fields and commercial situations that I would never have experienced in my work as an engineer.

Keltie is incredibly welcoming, and trainees receive wonderful support as they develop their careers in IP. I have had the opportunity to work with multiple supervisors and across a range of engineering disciplines.

I am currently training to become a qualified UK, Irish and European Patent Attorney. In this respect, there are various paths that lead to qualification. Keltie has a very open and inclusive approach to supporting its trainees in their qualification journey. Our firm recognises that the best way not merely to qualify but also to become an excellent patent attorney is to experience a wide variety of interesting work in a supportive and enjoyable environment.



# KILBURN & STRODE TRAINEE PATENT ATTORNEY

Name University Degree Office Location Alessandro Sona Eindhoven University of Technology MSc Science & Technology of Nuclear Fusion London



# MARKS & CLERK TRAINEE PATENT ATTORNEY

Name University Degree Eve McGlynn Glasgow

PhD in Electronics & Nanoscale Engineering

Office Location Edinburgh

#### Why did you choose a job in this profession?

I have a Master of Science and Technology of Nuclear Fusion, but I am also interested in law, argumentation, logic, and writing. Working with intellectual property and training to become a patent attorney allows me to combine my technical knowledge and my other interests in a challenging but rewarding career.

#### What attracted you to your role?

I am interested in all subjects related to energy production and distribution, such as electromechanics, power systems, and high-voltage technology, and studying nuclear fusion engineering has allowed me to expand my technical knowledge in a field that is developing extremely advanced technologies which are relevant not only for the energy generation sector, but also find application in medicine, power transmission, and defence. My job involves working on a multitude of inventions in my areas of expertise, with new ideas and technologies reaching my desk every day, and I find this more stimulating than a career in R&D.

#### What skills are useful in this profession?

Sometimes I work on 4 or 5 different cases during my day, quickly switching between them, therefore attention to detail and keeping my work in good order are extremely important to cope with this fast-paced aspect of the job. Further skills I think are important

in my role are the ability of argumentatively selling and defending an idea and the ability to work under pressure in a team. Speaking a few languages is a good plus if you want to join a firm with many European clients; I speak English, Italian and Dutch, but any language will help.

#### Is it a 9-5 job?

Yes and no. It is often a 9-5 job, but some days you will have to put in some extra effort to meet a deadline, while other days will end early. Also, Kilburn&Strode gives us great flexibility to organise our work, compatibly with our responsibilities towards our clients and colleagues. Sometimes attorneys start and end their day a bit earlier, sometimes a bit later. We are also given the option to work from home some days during the week and I find that this improves my performance in my job.

## Do you have any advice for anyone wanting to enter the profession?

Work experience is not necessary to enter the profession, but it can offer a valuable insight. Some firms offer internship programmes, so keep an eye out for any adverts and try to apply. Alternatively, most firms host open days where you can get information on the work patent attorneys do, especially trainees, and I suggest you attend one or two, especially if you are interested in a particular firm and would like to know more about them.

#### What attracted you to your role?

During my PhD I gained hands-on experience with the trials and triumphs of design, fabrication and testing in an electronics lab. However sometimes, the best ideas come from reading widely and taking inspiration from unexpected places. If you want to stay up-to-date with the latest breakthroughs in technology, you have to commit yourself to lifelong learning, and that prospect has always excited me. During my undergraduate degree in Electronic Engineering, I studied Intellectual Property for Engineers and attended a seminar by a patent attorney who first introduced me to the profession. When they described the dedication required to become a qualified attorney, and succeed in the job, it felt like exactly the kind of challenge I was looking for.

#### What are your main duties?

My working week extends beyond the day job into self-study for the upcoming UK Foundation exams, with training for both provided in-house at Marks & Clerk. What I learn on the job feeds into the exam syllabus, and vice versa, so it's really rewarding to make those connections and recognise how I'm progressing. Although I'd researched the duties of a patent attorney, it wasn't until I was given my first case that I understood the importance of learning by doing. Right now, most of my time is split between drafting responses to communications from various patent offices around the world, and communicating with

clients. Responding to Examiners' comments is an iterative process, slowly building my understanding of the invention, the prior art, and the objections to patentability. Communicating with clients includes updating them on the progress of their applications, explaining and recommending options for the next steps, and researching points of law to answer specific queries. Less than a year into the job, I've worked on a handful of drafts for new patent applications, and I am gaining more confidence with each new invention.

#### What skills are useful in this profession?

In my opinion, the most important skill for this job is the ability to accept feedback and guidance, concentrating on what I can learn from experience. At Marks & Clerk, trainees work very closely with supervising partners, who have the experience and knowledge to provide great constructive comments on every piece of work that crosses their desk. In order to produce the best work I can for my supervising partner, I have to be focused and methodical, ensuring my arguments are clear and concise. Of course, problem-solving is a huge part of the job. I look at each new task as a puzzle waiting to be cracked. Finally, I believe it's crucial to take initiative, whether that means researching the science behind the invention I'm reviewing to gain a better understanding, or brainstorming new ways to learn and retain the information I'll need to pass exams in the future.



# MATHYS & SQUIRE TECHNICAL ASSISTANT

Name University Degree Office Location Fatema Nasser King's College London MSci Neuroscience London

I decided I wanted to pursue a career as a patent attorney whilst still at university, after completing an internship in the patents department of a large pharmaceutical company. I quickly realised that the role of a patent attorney was well-suited to my skillset as I have always enjoyed reading, assimilating information, and developing written arguments. As a patent attorney, I am able to combine these skills with my passion for science, keeping up to date with new developments within Life Sciences and constantly learning about new areas of technology.

Following my Master's degree in Neuroscience at King's College London, and briefly working as a Research Assistant in a molecular biology lab, I started my job at Mathys & Squire in 2021. The first year in the role is almost completely on-the-job training, diving into real cases and drafting responses from the very first few weeks. Leaving the lab to train as a patent attorney is definitely a very steep learning curve, as you learn so much in a short space of time. It's also extremely rewarding though, and I quickly grew to love variety in my work and the broad subject areas that my role covers.

I have since had the opportunity to work with a range of clients, doing patent prosecution work as well as working on more complex opposition cases and attending oral proceedings. After completing my first year at Mathys, I then attended the PGCert Intellectual Property Law course at Queen Mary University of London, studying four days a week and working in the London Office once per week. I have since also sat the UK Final Diploma exams and the pre-EQE exam.

Mathys provides great training opportunities, with 'enrichment' sessions for new starters to learn the basic tenets of patent law, and multiple tutorials each week for those preparing to sit qualifying exams. Having a large cohort of trainees at Mathys really makes a difference as there is a good support network of trainees both at your own level and a year or two ahead. The firm also has a very cohesive atmosphere, with firmwide Office Days and social events running throughout the year, the Summer and Christmas parties being particular highlights!



# MAUCHER JENKINS TRAINEE PATENT ATTORNEY

Name University Degree Office Location Alexandra Musker
Queen Mary London
MSc Management of Intellectual Property
London

#### Why did you choose a job in this profession?

I enjoyed my time studying Engineering at the University of Warwick, particularly the wide range of modules, and I was keen to find a career where I could continue to problem-solve across a broad spectrum of technologies. I went on to study for my MSc in Management of Intellectual Property at Queen Mary University of London, where I gained the opportunity spend a year as part of the Young Professionals Programme at the European Patent Office, working as a trainee examiner. While my time at the EPO was invaluable, I decided I wanted to qualify as an attorney, as it provides a more varied workload, and allows me to come up with strategies that meet the needs of clients.

#### What are your main duties?

I started working on real cases very quickly – within my first week. It was a little daunting at first, but I received all the help I needed and quickly found my feet. I predominantly work on patent prosecution, which usually involves drafting responses to a patent office arguing why our applications should be allowed, or proposing amendments to make them allowable. My supervisor then reviews my work, and shows me how to improve what I've done. Initially, I received substantial guidance at every step, but as I've gained more experience, I've been able to handle tasks more independently. Beyond patent prosecution, I've had the opportunity to draft new patents, conduct patent searches, attend hearings, and work with clients on IP strategy.

Additionally, I am studying for my qualifying exams. This can be challenging to fit in around work, but I'm grateful for the support I have received from my supervisor and other colleagues at the firm.

#### What skills are useful in this profession?

Above all, being a quick learner, having strong analytical skills, and the ability to creatively solve problems are crucial. Good communication skills and knowledge of the technology you're working with are also important, but there's always more to learn. Often, I have to learn about new technologies that haven't been publicly disclosed or aspects of the law I haven't yet encountered. Having the drive to research and understand new information and using that knowledge to find solutions that meet the needs of clients is essential.

## Do you have any advice for anyone wanting to enter the profession?

My advice is to be prepared for continuous learning and to face unfamiliar situations head on. If you can, it is worthwhile to get some experience, whether it be an internship position or shadowing someone working in patents. Building your network is also important, as you never know who might come up with the next patentable idea. Stay resilient – it can be overwhelming to have so much to learn at first, but eventually things that seemed difficult will become second nature.



# MEWBURN ELLIS TRAINEE PATENT ATTORNEY

Name University Degree Office Location Bhakti Mistry Imperial College London PhD in Virology London

#### Why did you choose a job in this profession?

I very much enjoyed my PhD, but as it came to an end I wasn't sure that a future in academia was for me. I wasn't sure exactly what I wanted to do, but what I did know is that I didn't want to leave science completely. A career as a patent attorney seemed like a good fit for me. It allowed me to use and build upon my scientific knowledge but with a different focus to academic research.

#### What are your main duties?

As a trainee at Mewburn, I have been involved in case work from the start. My main duties are to help clients during different stages of the patent prosecution process. Often when a client applies for a patent, the patent examiner raises several objections to the patentability of it. Most of my work involves trying to persuade patent examiners that the client's invention is patentable by preparing arguments to the objections that they have raised. The arguments are based on technical aspects as well as law. I work on multiple cases at any one time and each case is about something completely different. This is one of the things that makes this job so interesting.

I have also had the chance to help prepare for oral proceedings. Since many oral proceedings now take place via video conferencing, there are lots of opportunities to watch how these are carried out. As a trainee, I am supervised by a partner in the firm. The partners set you work and give you feedback. At Mewburn, we rotate partners every six months which allows us to work with different types of clients, carry out different tasks and learn different ways of working. I've found this really useful as it has allowed me to become aware of many different problems that arise and how they can be solved.

#### Is it a 9-5 job?

On the most part the job is 9-5. However, there are times where you need to work longer hours in order to meet deadlines. Occasionally

instructions from a client can come in last minute and this will need to be dealt with. However, on the most part if the deadline is already known, having to do something last minute can at least be anticipated. Although the job is generally 9-5, as a trainee you will also need to spend time studying for exams and much of this is done in your own time.

#### What skills are useful in this profession?

Good communication is key to many aspects of the job such as writing persuasive arguments, talking to clients to understand their inventions and explaining legal concepts to them in a digestible manner. An analytical and creative mind will also be helpful when responding to objections from examiners and during oral proceedings. As you've probably heard, having good attention to detail is also very important.

#### Do you have any advice?

Try and get as much information as possible before applying. When applying, ensure you proof-read your CV and cover letter. Attention to detail is key as a patent attorney. Getting into the profession is competitive so apply for advertised roles but also send out speculative applications. Try to research the firms and if possible talk to people within the firms to find somewhere that suits you. When preparing for interviews make sure you can clearly explain any research you have previously conducted. It can be daunting applying for a position as a trainee patent attorney without knowing much about law, but don't let it put you off. You will learn on the job and hopefully the firm will have a good training programme to help you along.

Finally, there are exams to pass and these go on for a few years. Ask the firms you apply to about their training programme and how they support you through the exams. Hopefully this will help you towards deciding on a firm that is right for you. Good luck!



# PAGE WHITE FARRER TECHNICAL ASSISTANT

Name University Degree Office Location Emma Berry Leeds

MPHYS Theoretical Physics

#### Why I chose to become a patent attorney

After graduating from the University of Leeds with a Master's in Theoretical Physics, I explored a range of jobs that would apply the skills I acquired throughout my degree. When searching for jobs, I wanted to find something that used the knowledge gained from my degree whilst being able to continue to learning. I knew that staying in academia wasn't for me and training as a patent attorney allows me to apply my physics knowledge whilst also learning on the job. Not only are you learning the law, you are actively interacting with and learning about new technologies that you will not have encountered before.

Training to be a Patent Attorney requires a strong scientific background that can be applied to a range of areas relating to science and technology. The job allows you to interact with and learn about a diverse range of subjects. So far, I have worked on topics such as driverless cars, accelerator processor architecture and cybersecurity.

#### **Training and Qualification**

Page White Farrer offer a mix of external courses and in-house training to help prepare trainees for the qualifying exams. I completed

the PGCert in Intellectual Property Law at Bournemouth University in 2023. The course allowed me to learn the fundamentals of intellectual property law whilst building my own network of trainees from different firms that are at the same stage in their career. The next stage is to sit my UK Final Diploma exams later in 2024

The firm provides guidance and support when choosing which exams to take, there is no pressure to take the exams until you feel ready. Qualified attorneys also provide tutorials in the months leading up to the exams however preparing for the exams requires a lot of self-motivation as the majority of studying for the exams is performed outside of working hours.

#### The Firm

I find the firm to be very friendly and sociable. The firm is continuously growing, and we have offices in London, Leeds, Munich and a new office in Exeter. We have monthly office socials and as part of the social committee, I am heavily involved in the planning of these socials as well as the whole firm Summer and Christmas parties. Flexible working hours and a mix of working from home and in the office also creates a good work/life balance.



# POTTER CLARKSON TRAINEE PATENT ATTORNEY

Name University Degree Office Location

Amy Mead Imperial College London MSc Advanced Chemical Engineering London



# REDDIE & GROSE TRAINEE PATENT ATTORNEY

Name University Degree Office Location Felix Hannam Bristol

MSc Biomedical Sciences Research

Cambridge

#### What attracted you to your role?

I was initially attracted to the unique overlap of commercial, scientific, and legal knowledge required for the role. I wanted to continue learning about the broad range of scientific concepts and technologies that I had studied in my degrees, so the opportunity to work with industry leaders across a variety of technologies without being restricted to one particular technical field really appealed to me.

So far, I have not been let down: in just one week, I can be working on inventions relating to batteries, pharmaceuticals, sustainability, food compositions, carbon capture technologies and so on. I expect that the opportunities to learn new things will continue throughout my career too, as the science and the law are constantly developing.

#### What do you do in a typical day?

It's a bit of a cliché, but it's true that no two days are the same in this job! Although each trainee has a dedicated line manager, you are not confined to working with just one person. I regularly receive work from across the team, which means I get to learn from everyone in the department and work with a range of clients too.

A 'typical' day might include working on 2-4 different cases, or just focusing on one complex case. Work ranges from chatting to clients about their new invention(s) and drafting a patent application, to discussing strategies to get a patent application to grant and beyond.

Some days may also involve researching and writing articles for our website, catching up on developments in the law, and attending our internal training sessions. There's also lots of opportunities to ask questions and learn from everyone around me throughout the day, which is incredibly helpful as there's a lot to learn!

As I'm part of Potter Clarkson's Inclusivity Group, some days also include discussing and implementing events, policies, and ideas to continue to improve the diversity and inclusivity of our firm.

## Do you have any advice for anyone wanting to enter the profession?

As it is quite a competitive profession to get into, I would say not giving up, and instead trying to obtain feedback from any unsuccessful applications so that you can use it to tailor future applications. The factor that probably helped me most with my applications was persuading an IP firm to give me a week's work experience, and being able to talk about that in interviews.

Other tips include making sure you can explain you research project/dissertation in 'simple terms', taking any opportunities to learn more about IP (especially anything that gives you an insight into how IP factors into commercial decisions), and not being afraid to ask for reasonable adjustments in the application process if you need them.

#### How did you get into the profession?

Having really enjoyed the content and breadth of my degrees, I was looking for a profession which kept abreast of cutting edge research/developments in my field but with little emphasis on the hands on research which I had found to be lacking in variation. I also sought a role which prised communication as well as problem solving and analytical skills along with a commercial slant. A bonus in becoming a trainee patent attorney was the opportunity to utilise my native German proficiency, especially with R&G's office in Munich. All this and more was offered by the patent attorney profession and so it seemed the obvious choice.

#### What are your main roles and responsibilities?

- Crafting arguments for responses to examiners at various patent offices during the prosecution of patent applications.
- Analysing prior art in relation to patent applications.
- Developing an in-depth understanding of potential Life Science inventions.
- Attending clients calls.
- I am part of a team informing R&G's clients of the Unitary Patent and Unitary Patent Court coming into force this year so that they can make informed decisions involving their patent portfolio.

#### What attracted you to Reddie & Grose?

The large variation in the size of clients R&G work with as well as the breadth of technology in the Life Science field was a definite draw, coupled with work in all aspects of the patent profession from FTOs and drafting of patent applications to prosecution, oppositions and appeal work. I knew this would provide brilliant exposure and experience while training and beyond.

The excellent training and support offered was also an important factor. R&G offer a bespoke 'bootcamp' training during the first two weeks of training followed by regular training days for the new graduate intake and then tutorials right up until your qualifying exams.

Another attraction was R&G's highly inclusive and sociable work environment, encouraged by lots of events to interact and integrate with colleagues across department, level and location.

Finally, R&G's European presence with a fully-fledged base in Munich.

#### Life at the firm so far...

The transparency with which R&G promotes itself on the website is definitely something to mention and that feeling has remained from first interview until now. I have found the work interesting and varied yet challenging and although the steep learning curve is evident the job is in equal measures rewarding.

The training days have been hugely beneficial, focussing on important client based communication as well as legal understanding whilst exposing us to a large range of scenarios within the lifecycle of a patent, some of which we may not have come across yet in our everyday work.

Social events has been a common occurrence with a noticeable emphasis to involve trainees from day one. There has also been encouragement to engage in business development opportunities from the outset, for example attending Cambridge Young Professionals and CIPA Informal's events.

Finally, the trainees are given a lot of responsibility from the beginning also the chance to work with a number of different partners and associates from across the firm on various tasks, developing working relationships not just with our line managers.



# SAGITTARIUS IP TECHNICAL ASSISTANT

Name University Degree Office Location Thomas Hodsden Imperial College London PhD in Chemistry Marlow

After completing a PhD, I worked as an R&D tax consultant for 3 years at a London-based accounting and management firm that catered specifically to Start Ups and SMEs. I joined Sagittarius IP as a trainee in 2023 and have since completed the Certificate in Intellectual Property Law from Queen Mary University of London. I am now working towards dual qualification as a UK and European Patent Attorney.

#### Why did you choose a job in this profession?

I had been interested in eventually applying my broad scientific curiosity to a career outside the laboratory since my time as an undergraduate. This interest was deepened following a year in industry at a multinational speciality chemicals company and subsequent PhD, both of which exposed me to patents and the commercial exploitation of research.

Although the three years spent as an R&D tax consultant gave me valuable exposure to the world of business and technology innovation, the attraction of a highly challenging yet rewarding career as a Patent Attorney remained. One of the things that particularly drew me to Sagittarius IP was its specialism in biotechnology, chemistry and pharmaceutical patents and its portfolio of innovative, fast-growing clients.

#### What skills are useful in this profession?

Whilst strong technical skills are a must, it is arguably the transferable or "soft" skills, such as strong analytical skills, effective written and oral communication, attention

to detail, flexibility and ability to incorporate feedback, that are essential to succeeding as a trainee. Uniquely, Patent Attorneys work at the interface of technology, business, and law. Therefore, appreciation of the broader commercial and business context in which the patent system functions is also needed to provide the best support and advice. Furthermore, a Patent Attorney must possess strong time management and communication skills to effectively manage a portfolio of clients or projects, each of which may have different needs and demands.

# Do you have any advice for anyone wanting to enter the profession?

As a small profession where competition for entry-level places is fierce, it is vital that you can demonstrate a sincere interest in and understanding of what the role demands and the firm to which you are applying. Moreover, it is very common that a role will not be secured at the first time of asking, so persistence and proactivity are needed if you believe this is the career for you.

Qualifying as a Patent Attorney is notoriously challenging and requires a real commitment over several years. It is therefore important that you identify firms that you think will be the right fit for you. Sagittarius IP provides excellent support with exam preparation, offering weekly tutorials and sending trainees on external courses, as well as having attorneys that are actively involved with examining both the UK and European examinations. This gives trainees the best possible chance at succeeding.



# SECERNA TRAINEE PATENT ATTORNEY

Name University Degree Office Location Matthew Feuer Cambridge PhD, Physics York

#### Why did you choose a job in this sector?

Towards the end of my PhD, I started to investigate options other than continuing with a career in academia. I wanted a role that would allow me to continue to use my scientific knowledge and experience while also focussing on the commercial applications of new technologies. I decided that a career focussed on IP would suit what I was looking for and would also provide a perfect fit for my skills.

#### How did you get your job at Secerna?

I first saw the advert for a job at Secerna on the IP Careers website. The firm immediately appealed due to its size, allowing for exposure to all aspects of the job and ability to learn directly from senior attorneys, along with its global client base. In addition, Secerna's HQ location in York attracted my interest as York is a city that I could see myself settling in.

## What was the application process like – any advice?

I thoroughly researched the IP career on the IP Careers website to gain an understanding of what the job and application process would involve. I also ensured that I tailored my CV to highlight the relevant skills for the intellectual property profession and adapted my cover letter to suit the individual firm. My interview at Secerna involved exploring my background and motivation for applying, along with technical questions to evaluate my skills and aptitude for the job. I would advise talking about what the job involves with anyone in the profession and also making use of all the resources available on IP Careers. Additionally, make sure there are no mistakes in your CV or cover letter, as attention to detail is a key aspect of the job!

#### What are your main duties?

While I am still within my first 6 months at Secerna, I have been involved in various aspects of the job right from the start. The main duties include assisting with patent prosecution, such as preparing responses to official communications from patent offices. I have already had exposure to client meetings and researched different areas of technology and patent law to aid the senior attorneys. The variety in day-to-day jobs and the responsibility at such an early stage have ensured it has been an enjoyable start to my career!

#### Is it a 9-5 job?

The job is largely 9-5, although the nature of the job means that there can be exceptions to meet urgent deadlines. In addition, when I get to the stage of taking the exams then I'll be revising within my own time.

#### What skills are useful in this profession?

In addition to the technical skills developed throughout a STEM degree, the profession requires good communication skills and attention to detail in order to effectively and accurately communicate with clients, colleagues and patent offices. The job also requires strong self-motivation and time management in order to meet strict deadlines.

#### What would you like to achieve in the future?

After passing the exams required to become a qualified patent attorney in both the UK and Europe, I would hope to continue learning and developing my skills as a patent attorney.

# Do you have any advice for anyone wanting to get into the industry?

My key advice is to do plenty of research into what the career would involve, including utilising the online advice available and talking to those in the industry. In addition, schemes such as the Secerna taster day can offer good insights into the industry and life as a patent attorney before you commit to applying to jobs.



# SLINGSBY PARTNERS PART-QUALIFIED PATENT ATTORNEY

Name University Degree Office Location Samuel Cross Imperial College London MEng Aeronautical Engineering London

Following university, I joined a traditional engineering firm and worked predominantly as a Materials Engineer. Though I really enjoyed working in engineering, I wished that my job involved a greater strategic and advisory side in addition to the analytical, problem-solving side traditionally associated with a STEM career. I subsequently came across the Patent Attorney profession as I was researching alternative career pathways for STEM graduates and it seemed very well suited to what I was looking for.

After deciding to transition professions, I applied to several patent firms. The application processes for each firm were largely the same and involved sending a CV, a cover letter, and completing a series of written tasks designed to assess my ability to describe the technical features of an object in writing. The final stages all involved an interview which consisted of a 'getting to know you' session which focused on my past experiences and a 'technical' session which focused on my suitability for the role. The 'technical' interview sessions again involved describing the technical features of an object both verbally and in writing.

I started at Slingsby Partners LLP in the summer of 2022 and began the Queen Mary Intellectual Property Law course that September. While at Queen Mary, my time was split two days in the office and three days at university. This balancing of studying alongside working was quite challenging and certainly required effective prioritisation and time management, particularly around exam time. After completion of the Queen Mary course, I returned to the office full time and started taking on a lot more work. The learning curve was initially very steep, but my colleagues were there to offer help and advice whenever it was needed.

As a firm, Slingsby Partners LLP is on the smaller side, and I believe that this has really helped to fast-track my development. From day one, I have had the opportunity to work with a number of partners and other senior members of the firm which has exposed me to a variety of working styles. I have also had a lot of direct client contact, which is not always guaranteed when first starting out in the profession. This has really given me a head start with the client management side of the role which is just as important as the technical side of drafting and prosecuting patent applications.

Overall, I'm very happy I decided to transition from engineering to a career in Intellectual Property and I would recommend it to any STEM graduate.



# VENNER SHIPLEY TRAINEE PATENT ATTORNEY

Name University Degree Charlotte Rigden Surrey Biochemistry BSc (Hons)

Office Location Guildford

#### Why did you choose a job in this profession?

I thoroughly enjoyed studying for my biochemistry degree, and wanted to continue using my knowledge in the field of biotechnology after leaving university. The profession attracted me because it combines my background in, and passion for, science with the intricacies of law and the strategic aspects of business. This combination offers a unique opportunity to stay engaged with cutting-edge scientific developments, while helping to protect intellectual property. In addition, I knew that the role of a trainee patent attorney required excellent written English skills, which I had honed while at university; throughout my degree, I was required to write several essays and a grant proposal dissertation. I enjoyed writing these pieces of work, and as such, knew that I would be well suited to this aspect of the role. Having worked as a trainee for nearly one year at the time of writing this article, I can confidently say that the role is both highly rewarding and enjoyable.

#### What are your main duties?

The role of a trainee is very varied, and no two days are the same. My main duties include drafting reporting letters for, and responses to, communications from the EPO and UKIPO, which may involve formulating arguments for

novelty and inventive step. In addition, I am required to attend meetings with inventors to discuss their invention, which may result in the decision to file a GB patent application. As such, I am also involved in the drafting of patent specifications and claims, and the preparation of sequence listings. All of my work is carefully reviewed and, when necessary, corrected by my supervising Partner, who is a UK and European patent attorney. This means that I am constantly provided with feedback on my work, both positive and constructive, which helps me to learn and improve the quality of my work.

#### What skills are useful in this profession?

There are a number of skills that are useful to have in this profession. Technical skills are required to understand an invention, and ensure it is described and claimed accurately and effectively. Problem-solving skills are also required to argue why an invention is novel and inventive over the prior art. Attention to detail is important, as the role requires the careful examination and evaluation of documents. As mentioned above, excellent written English is necessary for the drafting of letters and patent specifications. Finally, a willingness to learn and adapt is crucial, because inventions often cover topics beyond those studied at university.



# WILSON GUNN TRAINEE PATENT ATTORNEY

Name University Degree Office Location Georgina Leck Birmingham MSci & PhD Chemistry Manchester

I completed my PhD in Chemistry at the University of Birmingham and although I enjoyed the multidisciplinary aspect of my research, I decided that a career in academia wasn't for me.

During my PhD, I began to explore the commercialisation of my research and it was during this time that I came across IP protection and the patent attorney profession. Pursuing this interest, I undertook work experience at the university enterprise office where I gained experience of patent searching and developing commercialisation plans.

#### What attracted you to the role?

I wanted a role where I could use my scientific knowledge in combination with my interest in the commercialisation process of scientific research. I also knew that I wanted to work on diverse subject matter, rather than specialise in a particular area of science as often happens in research.

As a patent attorney, the great variety of work is something that keeps the job exciting and interesting. I work on a range of inventions for a number of different clients. Whilst my scientific knowledge provides a base for understanding the inventions, I am constantly learning new things and this is an aspect of the job that I love.

#### Why Wilson Gunn?

The firm's approach to training appealed to me from the start. Since my first week, I have been working on direct client cases and the work is varied. The exposure to clients and client cases early on has been really beneficial to gain a deeper understanding of the client's business and this is an aspect that I have thoroughly enjoyed. I work closely with Partners at the firm who provide regular support and feedback on my work. As a medium-sized firm, there are a number of trainees, all at various stages, which has also provided great support.

## Do you have any advice for anyone wanting to enter the profession?

I would recommend researching the profession and the firms you wish to apply to as much as possible. The job is very deadline driven and the route to qualification is challenging so it is important that you explore if it's the right career for you. I found speaking to current trainees, attending IP talks, reading the IP Careers Guide and gaining work experience really useful for getting a better understanding of what the role entails. Many firms run open days for prospective candidates which is another useful way to get a better insight into the role and will help you decide which firm is a good fit for you.

Regarding the application process, many firms will ask you how an object works in a clear and concise way and so practicing this will ensure you are prepared at interview.



# WITHERS & ROGERS TRAINEE PATENT ATTORNEY

Name University Degree Office Location Benita Mackay Southampton PhD, Masters of Physics Warwick

#### **About me**

I studied Physics at the University of Southampton and was then a Postgraduate Researcher at the Optoelectronics Research Centre, where I researched AI applications to tissue engineering.

I initially encountered the world of intellectual property during my first year at university when a local patent attorney gave a career talk with free pizza. What initially caught my attention was that a career in IP meant working with new inventions every day in a variety of fields, each pushing the boundaries of innovation. Honestly, I went for the pizza more than the talk, but that evening introduced me to my dream career, and I never looked back!

#### **Choosing Withers & Rogers**

What really stood out during my interview at Withers & Rogers was that the interviewers were interested in who I was as a person, and how well I could pick up new concepts, not only my technical knowledge. Everyone I met was open and helpful in answering my questions about the firm. I still remember the phone call from HR offering me the position, and several of my interviewers reached out on LinkedIn to congratulate me. I felt valued and excited to get started!

My advice for those applying to Withers & Rogers is to be yourself and try not to be too nervous. The more relaxed you are, the more fun you will have meeting everyone.

#### My first year at Withers & Rogers

From day one, I have been able to apply my expertise from my research experience. I receive training from attorneys across the firm, although I am predominantly trained by three partners who lead the Warwick Electronics Computing & Physics team. This provides a variety of work, clients, and writingstyles, and means I gain experience in a wide range of fields, from prosecuting softwareimplemented innovations to geoengineering litigation. Withers & Rogers believe that the best way to learn is by doing, so trainees are quickly introduced to case work with continual oversight and feedback allowing us to learn and improve on the job. While there is a lot to learn, my current skillset is respected, and it's fun to get stuck in!

Soon I will be approaching my first set of exams. We were given the choice of exams or a university course so we can decide what works best for us. Either approach, I know the firm and my team will support me throughout.



# ADAMSON JONES ASSOCIATE

Name University Degree Office Location Cory Stobart Sheffield

Physics with Medical Physics

Nottingham

I graduated from university in 2015 with a Masters degree in Physics with Medical Physics from the University of Sheffield. I immediately joined the patent profession as a trainee at another firm, and moved to Adamson Jones in 2017, before qualifying as a chartered UK patent attorney in 2019.

#### Why did you choose a job in this profession?

The majority of STEM students seemed to leave university and go into research or lab-based jobs. I wanted something different, something more sociable. I wanted a job that enabled me to interact with the outside world, and being a patent attorney offered that in the form of working with multiple businesses and clients.

#### What are your main duties?

My main workload revolves around drafting, filing, and prosecuting patent applications in the UK and Europe, but also overseas, in countries such as the US, Canada, China, India, Japan and Australia.

Additional duties include identifying potential freedom-to-operate risks for clients, and helping them to mitigate or navigate those risks, where possible, for example by drafting and filing oppositions or observations against competitors' patents or patent applications.

#### Is it a 9-5 job?

Yes and no. A typical day is 9-5, but the job is deadline-driven, so there can be the odd longer shift where necessary. There's also the need to revise for qualifying exams over the first few years in the job, which naturally takes up a lot of time outside of the standard 9-5 job.

#### What skills are useful in this profession?

Perhaps the most important skill is to be articulate, both verbally and in writing. Patent specifications need to be clear and well-defined, and bridging the gap between the complexity of patents and the business requirements of clients requires uncomplicated and concise communication.

We work daily with multiple clients, across multiple countries and time zones, and will have many deadlines outstanding at any one time. Time management and good organisation are therefore also key to stay on top of it all.

## Do you have any advice for anyone wanting to enter the profession?

Ask questions, don't be afraid of getting knocked back, and wait for the right firm for you! There are so many firms in the UK, one rejection doesn't necessarily mean you're not cut out for the job, and one job offer doesn't necessarily mean the firm is a good fit for you.



# CARPMAELS & RANSFORD ASSOCIATE

Name University Degree Office Location Lileth Rees Imperial College London Biochemistry London

When I was approaching my final year, I knew that I wanted a job outside of academia but I wasn't ready to leave science and pursue a completely unrelated career path to my degree. I came across the concept of a patent attorney when attending a talk at university and immediately realised that the nature of the work and the challenges that it would provide, were exactly what I was looking for.

The demands of understanding new technologies quickly, communicating both legal and scientific arguments in a concise manner and switching between multiple pieces of work every day can be difficult to balance at first, but it is incredibly rewarding once you become settled into the job. However, one aspect that I did not consider when I joined Carpmaels & Ransford was the business side of professional services – maintaining strong client relationships is an important consideration, even as a trainee.

At Carpmaels & Ransford, you are trusted to take on real cases from (literally) day one. Although this may seem daunting, it allows you to get to grips with tackling complex issues, in both science and intellectual property, from the

start. You receive a lot of support from your supervisors (which are mainly senior associates and partners) and other trainees, making the transition to a professional job as smooth as possible. This includes a buddy system where you can freely ask more experienced trainees silly questions, creating a support network for new starters. The firm also arranges tutorials throughout your training to ensure you have the relevant background knowledge before taking exams, at both part-qualified and fully-qualified levels.

One of the main benefits of working here is that all staff are based in one London office which creates an invaluable collaborative atmosphere. Although the firm is fairly large, being on one site means we all know each other and it promotes a friendly working environment. My main surprise about Carpmaels & Ransford was the social life — some of my colleagues are now good friends and this is all down to the variety of social clubs and events offered by the firm. There are annual New Year and summer parties, a variety of sports teams, a book club, and even a bee club for our bee hives on the balcony!



# D YOUNG & CO SENIOR ASSOCIATE

Name University Degree Office Location Alice Stuart-Grumbar Durham

Masters Mechanical Engineering

London



#### Why did you choose a job in this profession?

I had considered jobs in engineering firms after university but was conscious I didn't want to work in a large engineering firm where I was required to focus on a very small area of technology. Having spoken to a friend from Durham who was training to be a Patent Attorney, I started looking into this as a potential career path. I was interested by the idea of working on a large range of technologies. During my research, I quickly realised that this would be the career path for me.

# What was the application process like – any advice?

After sending a cover letter and CV to the HR department, I was invited to an interview. This interview included a number of sessions, one of which was a chat with two trainees. Although the chat with the trainees felt very informal, it is important to show to everyone throughout the day that you have a real interest in the profession. Communication is key in our job so it is important you show that you can present in a clear and concise way. I would advise spending significant time preparing for anything you are sent. It is likely to be very different to anything you have worked on before and turning up prepared will always look good.

#### What are your main duties?

Before qualifying, my job focused on preparing responses to communications from the UK and European patent offices to discuss with my supervisors as well as being involved in occasional client meetings and drafting

patent applications. As I became more senior, the variety of work increased. As well as the prosecution of patent applications, I work on freedom to operate analyses, oppositions, spend time managing trainees and have more of a role in client management.

#### Is it a 9-5 job?

The job is not strictly 9-5. There are times when I am busy or if I have oral proceedings where I work longer than this. However, in comparison with friends who have jobs in corporate law firms, the hours you work as a patent attorney are very reasonable.

#### What skills are useful in this profession?

Excellent attention to detail – you will need to read and digest a large number of documents so should be comfortable doing this. You also need to have good written and oral communication. You are likely to be communicating with people who don't have English as a first language and so need to be able to explain inventions in a clear and concise way.

## Do you have any advice for anyone wanting to enter the profession?

I would advise trying to seek out people who are patent attorneys and asking questions about the profession. When considering opportunities, make sure you know what sort of work you would like to do and don't be afraid to ask about this at interview. In our team, we work on a large range of subject matter areas. Part of what I love about my job is the ability to work on such a broad range of technologies.

Finally, the qualifying exams are very difficult and involve a lot of hard work outside of your normal working hours. It is worth it when you qualify but if you are not interested in taking more exams after university, this probably isn't the profession for you.



# DEHNS PATENT ATTORNEY

Name University Degree Office Location Ellis King Imperial College London Masters in Physics London

## Explain why you decided to pursue a career in this profession

Approaching the end of my physics degree in 2018, I felt that I wanted to pursue a career that required less maths and more understanding of real-world scientific developments. My mum had worked as a Patent Examiner with the UK Patent Office, when she was younger, so I had some familiarity with the area, and it sounded like the perfect opportunity to utilise my scientific knowledge without getting bogged down in research.

Ahead of graduation, I completed the summer scheme at Dehns where I was immediately thrown into the day-to-day of the patent attorney role, and that confirmed to me that this was a career I wanted to pursue. Not only was the work interesting and rewarding, but the people at the firm were so friendly and made me feel immediately included. When applying to roles after graduation, Dehns was naturally my top choice as I knew the culture and atmosphere aligned with what I was looking for.

## Give a bit of background on your qualifications and the training that you have completed

Now I have been working in the London office at Dehns for five years, and in that time have become qualified as both a UK and a European patent attorney. The most useful form of training in that time has come from getting as much exposure to casework as possible. The bulk of my work, when I first started, was European prosecution for our larger clients, but over time my workload has diversified and now I work across multiple jurisdictions (the

US, China, Singapore, Brazil...) for a range of differently sized clients in lots of different areas of technology. I've also been lucky enough to have some exposure to litigation through our (relatively) new litigation department.

Becoming qualified can be a long and arduous process that involves lots of revision and exams, but there is plenty of help along the way. Dehns offers a number of inhouse tutorials in the lead up to exams, and colleagues who have been through the same struggle are keen to offer their own tips and advice. I have found that at Dehns, there is not a feeling of pressure to do well in the exams, but there is more of a feeling that people simply want to help, and are sympathetic to how difficult it can be

Although I am qualified as an attorney now, the training doesn't stop there! On the horizon, I have a litigation skills course to complete, and I am aiming to become an associate in the next few years. This will involve me taking total responsibility for my own work, rather than falling back on a supervisor, and so I am preparing for that adjustment.

#### Any advice

In terms of advice if you want to become a patent attorney, I would suggest taking an interest in everything around you, even the things that seem – at first glance – mundane. For example, start asking yourself how the lock for your front door works, or why golf balls are designed the way they are. That should prepare you for the sort of things a patent attorney has to consider day-to-day.



## HGF PARTNER

Name University Degree Office Location David Selby UNSW (non-UK)

Chemistry, Law (separate degrees)

Leeds

#### Why did you choose a job in this profession?

I came to the role of patent attorney by an unusual route for a UK attorney. After completing university with degrees in science and law, my first job was as a solicitor in a large Australian law firm. While I found intellectual property law interesting, I was missing cutting edge science. I therefore switched to scientific research and worked as a post-doctoral researcher in Chemistry and Biochemistry departments in Australia and Europe. After several years of research, it was clear to me that I wanted to combine science and law – and that a job as a patent attorney would be a perfect way to achieve this.

#### What attracted you to your role?

Patents make a real difference to innovative companies. This is one of the key things that attracted me to this role, and from my previous work as an IP solicitor I knew that you needed a good patent (prepared by a patent attorney) to protect an invention – and had seen what could happen to companies that did not protect their IP. Thus as a patent attorney I help my clients protect their valuable inventions. It is very rewarding when you see a product that you have helped to protect.

Another thing that attracted me to the role of a patent attorney in private practice is that you get a good variety of work, dealing with different clients and technologies. Also, when you are a patent attorney the job has life-long learning "baked in" – both the patent law and inventions change over time.

#### What skills are useful in this profession?

Patent attorneys need to understand technical subject matter, assess it against a legal framework and communicate effectively to clients, patent examiners and others. In order to succeed, you therefore need a good understanding of technical subject matter, the legal framework, analytical skills, as well as good written and oral communication. It is also helpful to be tenacious and have an enquiring mind, so you will persevere when faced with a difficult problem.

The training process to become a patent attorney takes several years and involves formal examinations, so many of these skills are honed by learning on the job and during preparation for examinations. Starting training in the profession with an enquiring mind, solid technical background and good communications skills will be very helpful.

As you gain more experience, more skills become relevant. For example senior attorneys may also be involved in training and management, as well as business development.

#### **Final Thoughts**

If you have a background in science or engineering, are willing to work hard and like to solve technical problems, I would thoroughly recommend considering a career as a patent attorney.

# www.ipcareers.co.uk





# MARKS & CLERK PARTNER

Name University Degree Office Location Pamela Bryer
St Andrews
MSci, Physics with Photonics
Edinburgh

"I decided that a career as a patent attorney would satisfy my desire for varied technological insight, and provide a great opportunity to develop other skills" – Pamela Bryer tells us about her career so far, what attracted her to the patent profession and what she looks for in potential trainees.

"I decided that a career as a patent attorney would satisfy my desire for varied technological insight, and provide a great opportunity to develop other skills."

I have always been interested in science and inventions and also enjoy a good, well-reasoned argument! Luckily, a career as a patent attorney has allowed me to develop these interests.

After completing my foundation training in a small firm, I made the switch to Marks & Clerk, one of the UK's largest Intellectual Property firms. This has enabled me to develop specialist skills, for example, as an expert in design protection, as well providing me with the opportunity to live and work in Singapore for several years.

Now that I am back in the UK, I manage a practice and multi-location team, which spans many areas of technology including medical devices, security systems, sensors and software.

## Why did you choose a career in the industry?

When I graduated I wanted to be an industrial scientist working at the forefront of technology, making my own inventions. I was aware of the value of patents to businesses through my research work. I joined a research

group at a multinational telecommunications company, tasked with designing around a competitor's patent. Although I enjoyed my time in industry,

I discovered I would rather understand just enough about how a lot of different things work, rather than the intricate details of a single specialised device. I decided that a career as a patent attorney would satisfy my desire for varied technical insight, and provide a great opportunity to develop other skills.

#### What do you enjoy most about your job?

I have always enjoyed meeting inventors and learning about new technologies. However, what I enjoy most is the teamwork. I am a team leader for several clients and enjoy nurturing more junior members in client and practice management.

# "What I enjoy most is the teamwork."

I particularly enjoy training others in intellectual property, whether that be colleagues, clients or prospects. I also enjoy having the opportunity to develop the business in line with our strategic objectives. I am a passionate advocate of design rights, which are often neglected in favour of patents and trade marks.

Consequently, I take an active role in promoting design rights and enjoy exploring the interplay between different types of intellectual property rights.

## What would you like to achieve in the future?

As a partner, I aim to develop the business on multiple levels, to strengthen our position in the marketplace, whilst continuing to develop my client practice and team.

My next career goal will be to aim for partnership in the international business of Marks & Clerk, and to make a contribution on a global scale. I feel that my experience of working for Marks & Clerk in Singapore and the UK gives me a useful insight into how businesses operate in different countries and I would like to develop our service offerings with this in mind.

# Do you have any advice for anyone wanting to get into the industry?

It's important that you research the profession and are confident that you have the skills and aptitude to be successful. Unlike some professions, being a patent attorney is a long term commitment: if you are suited to the job it's likely you will enjoy a long, challenging and rewarding career. However, entry into the patent profession is extremely competitive.

In order to secure an interview you will need to demonstrate more than just a solid academic record. Although not essential, in many instances, candidates will have completed postgraduate studies such as PhDs or, like myself, will have spent time working in industry.

#### "In order to secure an interview you will need to demonstrate more than just a solid academic record."

What's critical is that you have a well-rounded CV and can demonstrate you have the right characteristics to be a competent patent attorney. Clear, concise communication skills are essential; meticulous attention to detail and excellent time management skills are also required. We look for candidates who will work well within our teams so it is important to be personable during the interview process.





## POTTER CLARKSON **PARTNER**

Name University Degree Office Location Tom Harding Nottingham MSc Applied Biomolecular Technology Nottingham

"Although the role is a very challenging one, for me I find it enjoyably varied and very rewarding, and crucially increasingly so as the years go by." - Tom Harding talks us through his career, from scientist to Partner at Potter Clarkson

"Although the role is a very challenging one, for me I find it enjoyably varied and very rewarding, and crucially increasingly so as the years go by."

After first toying with the idea of entering the patent profession during university, I instead spent my first few years in the world of work as a lab-based research scientist before finally embarking on my career as a patent attorney. In 2009 I joined Potter Clarkson, where I am still based today, working from our Nottingham office as part of our Life Sciences team. Along the way I qualified as a European and UK Patent Attorney in 2012 and 2013, respectively, and became a Partner in 2018.

#### My background

My undergraduate degree was in Genetics (first class) which I followed up with a MSc in Applied Biomolecular Technology (distinction), both at the University of Nottingham. I had always loved studying science, but I was unsure about then entering academia and having to choose just one particular aspect on which to focus going forward.

I think it was a combination of a careers talk from a patent attorney during my undergraduate and a research placement at a small biotech during my MSc, where the group were in the process of filing their own patent application, which got me seriously interested

in the role. It also helped that a couple of my friends had parents working in the profession so I could gain a bit of extra insight that way guite a coincidence given the relatively small size of our profession.

Ultimately, I really don't regret first working as a scientist in the lab. Firstly, it gave me a good practical grounding in much of the subject matter I still come across today which helps a lot in discussions with inventors who are generally lab scientists themselves. However, it also made me realise that research was not the career I wanted to pursue long term and that becoming a patent attorney would be a better fit. For me, it was the ability to utilise my scientific background in a more commercially focussed role, and to work across much more diverse areas of novel science than my research job allowed.

I was also attracted by the relatively structured career progression and certainty. Variety of subject matter was also the reason I chose to enter private practice as it allows me to work for multiple different clients, rather than joining the patent department of one big company and focussing only on the technology they generate in house.

## "I was also attracted by the relatively structured career progression and certainty."

#### My life as a patent attorney

Since joining the profession, I followed the usual path of shadowing a qualified attorney whilst working as an assistant which built up my experience across all aspects of the job. Alongside this I studied for my UK and European Patent Attorney qualifications, sitting my first professional exams in 2009 and my

last one (thankfully my only re-sit!) in 2012, progressing to an Associate where I began to have responsibility for my own cases.

Since then I have progressed through Senior Associate to Partner, taking sole responsibility for my own clients, and recruiting my own trainee in 2017 – through whom I can relive the whole process over again!

Now a partner, my role is increasingly varied. I have always enjoyed the challenge of the traditional daily aspects of the patent attorney role, from drafting patent applications and designing global strategies to provide the most appropriate protection for my client's inventions, through convincing patent office examiners around the world that those applications are indeed patentable, to oral advocacy at patent office hearings when opposing the validity of a patent held by a client's competitor or defending my client's own patent. However, I now get to additionally focus on the more commercial aspects of my own firm's business.

## "I have always enjoyed the challenge of the traditional daily aspects of the patent attorney role."

For me this has included a particular focus on developing our business in the US and the Nordics, as well as coordinating management of trainees in our department. Each of these has been very rewarding and it means I travel multiple times a year to the US and Scandinavia to meet current and potential clients, adding some variety beyond the usual foreign destinations for UK-based patent

attorneys, namely the European Patent Office in Munich or The Hague for oral hearings!

Becoming more senior has therefore added even more diversity to the role. Another benefit which is often overlooked is the large number of different types of people with whom I have a regular working relationship, despite my role being predominantly desk-based.

The people I communicate with daily are spread across the globe, often with different backgrounds, different roles, and of course different personalities. This includes day to day working with my colleagues at Potter Clarkson, which now includes those based in our new Copenhagen and Stockholm offices, as well as our UK offices in Nottingham and London.

"The people I communicate with daily are spread across the globe, often with different backgrounds, different roles, and of course different personalities. "

Then of course there are my clients who are based throughout the UK, but also further afield such as in Scandinavia and the US, as well as the associates I work with across the world assisting my clients in obtaining patents in different territories, and also the examiners at the European Patent Office and UK Intellectual Property Office.

In summary, although the role is of course a very challenging one, for me I find it enjoyably varied and very rewarding, and crucially increasingly so as the years go by.



## **REDDIE & GROSE ASSOCIATE PATENT ATTORNEY**

Name University Degree Office Location Joanne Pham Cambridge

MSci Natural Sciences (Materials Science)

London



The profession is very technical and to become a qualified patent attorney, a science degree is either required, or strongly preferred. Since starting at Reddie & Grose, I have not stopped using my technical knowledge. Instead, I apply my technical knowledge in ways that may seem less traditional. I first encountered Intellectual Property through a short course offered as part of my degree. At the time, I was not yet seriously thinking about my career prospects. However, I did know that I did not want to stay in academia and becoming a patent attorney would tick that box

I researched more about the profession and applied to attend an open day offered by one of the firms. At the open day, there was strong emphasis on how if you have a curiosity for 'how things work', then this could be the profession for you. Realising that I enjoy watching shows from 'How It's Made' to cooking shows on how to make gourmet versions of childhood snacks, it became apparent that I do have such curiosity.

#### How did you get your job at Reddie & Grose?

I knew I wanted to work in London and for a medium to large sized firm and started applying from there. The application process at Reddie & Grose was straightforward and started off with an online application form. The HR team at Reddie & Grose were very efficient and I quickly had a first interview lined up. On the day, I had to do a technical written task prior to the first interview with one of the firm's Partners. Before I knew it, I had a second interview arranged. The second interview was more technical and the written task I previously completed formed the basis for discussion. This was followed by coffee with some of the firm's current trainees. The coffee was informal and I found out more about the ins and outs of working at Reddie & Grose. When the offer came around, I quickly accepted.

#### What are your main duties?

Each day at work is different for me. On a certain day, I may be talking to inventors to discuss a new invention before I sit down and draft a patent application directed at the new invention. On another day, I may be devising a patent prosecution strategy to overcome any hurdles that may present in the process of getting a patent application to grant. On a different day, I may be corresponding with patent attorneys in other countries as part of managing a multinational corporation client's patent portfolio. My role does not end once a patent has been granted and I can find myself in opposition proceedings either defending my client's patent or attacking their competitor's patent.

The variety in the types of work involved in this profession keeps it exciting. In addition, the combination of utilising my technical skills to understand and explain an invention and business skills to obtain appropriate patent protection for my client is a reason why I enjoy

#### Do you have any advice for anyone wanting to get into the industry?

I found the open days offered by some firms very informative and you should definitely try to attend one of these. The profession is deadline driven and you will need to be able to prioritise workload in this type of environment. The job involves a lot of reading and writing (some people would call patent attorneys professional letter writers), so be prepared. With regards to advice on the application process, the job is technical and you need to be able to break down 'how things work' in a way that is clear and precise. Practice doing this with everyday objects. It is very competitive to get a trainee patent attorney role, so do apply to many firms and tailor your application to each firm. Good luck!



## SWINDELL & PEARSON PATENT ADVISOR

Name University Degree

Oliver McHuah Lancaster

MPhys (Theoretical Physics)

**Office Location** 

#### Why did you choose a job in this profession?

I've always been interested in how things work and I love to learn as much as possible about state-of-the-art applications of science in technology. Therefore, a job where I have to learn about different new technologies every single day is a natural fit for my interests.

This job is not just about technology, however, and the idea of diving into the world of intellectual property law also intrigued me. Being from a scientific background, moving to an entirely new field represented a new and exciting challenge for me.

#### What are your main duties?

As a newly hired trainee my main duty is to respond to official communications from patent offices with the guidance of senior attorneys.

During the process of prosecuting a patent application, a patent office will issue official examination reports in which they assess the patentability of the application on keys points such as: novelty (whether the invention has already been disclosed), inventiveness (whether a non-obvious step has been made in the development of the technology) and clarity (whether the patent application itself is easy to make sense of to a skilled person).

In response to these reports, I have to carefully compare the patent application to existing technology and formulate arguments as to why the patent application should be granted. This involves using fine analytical skills and requires a solid base of technological knowledge. Often, the differences between technologies are subtle and hinge around one or two inventive features. I have to then formulate my

arguments to the patent office in a persuasive manner, which requires a good grasp of written English.

As I progress in my career, I will move towards other things such as drafting patent applications, working even more closely with clients to help to develop and protect their intellectual property portfolios, and developing the business itself by generating interest in our services through networking.

#### Do you have any advice for anyone wanting to enter the profession?

Be prepared for a tough interview process. The interviews for trainees in this profession involve several stages and will assess you on your technological knowledge, organisational skills, verbal and written communication skills and personality.

Learn as much as you can about the companies you are applying to before applying, and don't be disheartened if it takes some time to find the right fit. This is a difficult profession to enter, but if you have the right skills and determination, you will find a role eventually.

This profession also involves sitting many qualification exams in the first 4-6 years, which in turn involves studying in your free time outside of the office. Make sure you are happy with this commitment before embarking on this career path.

My final piece of advice would be to speak to someone within the profession, especially current trainees. They can provide you a realistic idea of what to expect and will be able to answer any specific questions you may have about what this career involves.

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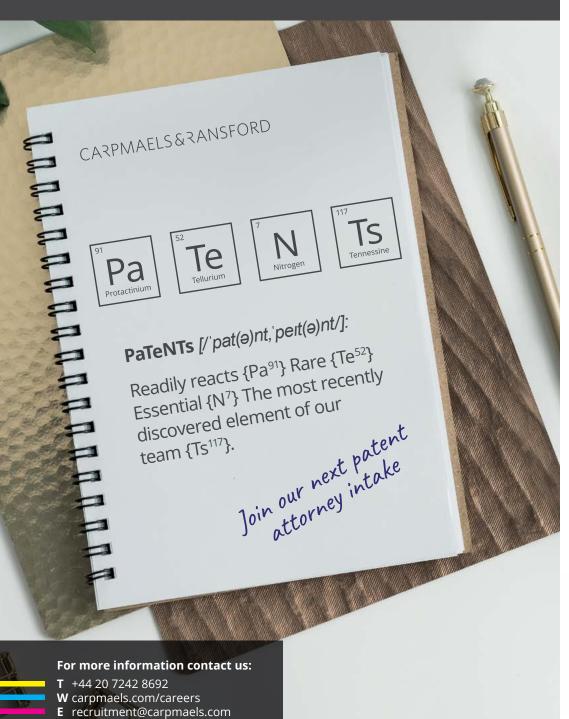
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# **EMPLOYER DIRECTORY**

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**Total Employees** Graduate Jobs Varies **Partners** Undergraduate Jobs

**OPPORTUNITIES OFFERED** 

**Qualified Patent Attorneys** 

Trainees

## Abel+lmray

#### **EMPLOYEE NUMBERS**

**Total Employees** 115 Graduate Jobs **Partners** Undergraduate Jobs

Qualified Patent Attorneys 32

12 Trainees

#### The Firm

AA Thornton IP has been at the cutting edge of IP protection for over 100 years and is established as one of the UK's leading IP law firms. Our award-winning attorneys and solicitors work with many of the world's leading innovators in emerging and exponential technologies including AI, clean tech, quantum and space, and manage the IP portfolios of wellknown international brands in industries ranging from luxury goods and entertainment to food, drink and pharmaceuticals.

At AA Thornton, you will have the opportunity to learn from a highly reputable, diverse and sociable team who have worked on groundbreaking cases in the UK and Europe and have been consistently awarded in professional legal and IP directories such as IP Stars, Legal 500, IAM Patent 1000 and the World Trade Mark Review 1000.

#### What we are looking for

As a specialist firm, we pride ourselves on our close-knit collaborative environment and our people who live our values and 'EAT IP', meaning they always aim for Excellence, Accountability, Teamwork, Innovation and Passion. If you wish to join our team and embark on one of our trainee schemes, you will need to demonstrate good analytical and communication skills with a high level of accuracy, excellent attention to detail and a passion to develop your knowledge across IP and your chosen practice area.

To apply for our patent trainee scheme, you will need to have studied a science based or engineering degree and have a record

of strong academic achievement. If you wish to apply for one of our trade mark trainee attorney positions, we also welcome individuals who have studied law or a language-based degree.

#### **Professional development at AA Thornton**

Our partners take a personal approach to supporting and mentoring you, and will help you to shape your IP career. You will be exposed to a broad range of technical areas and have the potential to work on a large portfolio of exciting clients in different industry sectors to deepen your commercial knowledge.

You will be individually supervised by an experienced partner or senior associate, who will oversee your training and give you the support to qualify as a both a Chartered Patent Attorney and European Patent Attorney, or a Chartered Trade Mark Attorney. Throughout your training and on qualification, you will be given excellent in-house guidance and encouraged to attend external courses and industry events with peers, so that you can continually develop your skills and expertise.

#### **Diversity & Inclusion**

As a firm we are committed to improving the wellbeing of our team, the profession as a whole and that of our clients. We are passionate about the elimination of unlawful and unfair discrimination and value the differences that a diverse workforce brings. Many of our partners and our more junior team are actively involved in helping us shape a better community and are proud to be a part of several initiatives from IP Inclusive, including IP Ability, IP Out and Women in IP. •

#### The firm and client services

We are a long-established, medium-sized firm. widely respected for the quality of our training, with thriving offices in London, Cardiff, Bath and Delft. We are large enough to provide a full suite of IP services across all subject matter areas, and work for a wide range of blue-chip clients. Yet we are small enough to retain our ability to customise our services to each individual client's needs whether they are a start-up, which is new to IP, or a sophisticated in-house IP department. The firm punches above its weight as evidenced by our impressive portfolio of clients. We are planning for continued, steady and sustainable growth in the coming years and are regularly on the look-out for fresh new talent

#### **Academic and other requirements**

We recruit outstanding graduates from a range of technical disciplines as required. Candidates will have top grades in English at GCSE or equivalent. Academic talent aside, we look for candidates who will be able to advise on the commercial relevance of IP to our clients and be the sort of people who will win business for our firm. Candidates

should have an aptitude for logical analysis of problems, the ability to communicate with clear and concise English, and have the social skills to get on with client personnel of widely different status, ranging from company chairperson to laboratory assistant. We value equal opportunities for all and are a founding member of the 'IP Inclusive' scheme.

**OPPORTUNITIES OFFERED** 

#### **Professional development policies**

Considerable importance is attached to the training, supervision and mentoring of our recruits. Our in-house training is supplemented with external lectures and courses, including the Queen Mary Intellectual Property Law Certificate course. Our trainees have an excellent record in the various professional examinations and our firm is recognised within the profession as being one of the best training firms in the country.

We offer an open and friendly working environment, clear routes for career progression, and an emphasis on getting the work/life balance right, which we believe is why so many attorneys choose to continue their careers with us after qualification. •

**LOCATIONS:** London and Rest of Europe

LOCATIONS: London, South West, Wales and Rest of Europe



**Total Employees Partners** 

Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 



#### **EMPLOYEE NUMBERS**

**Total Employees** 

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

Undergraduate Jobs **Partners** Qualified Patent Attorneys

Adamson Jones is a growing firm of patent and trade mark attorneys. We are part of Gateley, a legal and professional services group employing around 1,500 people at offices around the UK. We work alongside Symbiosis IP, who are also part of Gateley and a specialist life sciences practice.

Adamson Jones and Symbiosis IP are unique in the UK patent and trade mark attorney profession, being patent and trade mark attorney firms operating within a diverse legal and professional services group. Our attorneys have the opportunity to work closely with other professionals in the group, such as solicitors and other business advisers, in a wide range of areas including corporate transactions, IP litigation and international investment.

Our patent attorney practice is managed through a number of practice groups, which encompass most technical areas, and crossdisciplinary collaboration is common. An enthusiasm for technology is a must, as is an understanding of the commercial and legal issues faced by our clients.

Our clients range from small start-ups and established private companies to large corporations. The majority of our work is for UK-based clients, which provides trainees with experience in all areas of attorney practice, including drafting and filing of new applications and freedom-to-operate work. We also receive instructions from overseas firms of attorneys across the world.

We are committed to excellence in our work and we have a strong team ethos, with everyone at Adamson Jones, Symbiosis IP and elsewhere in Gateley being led by our purpose to deliver results that delight our clients, inspire our people and support our communities. The working environment is fast paced and rewarding.

We look for high calibre individuals with a record of academic achievement, who have the potential to develop the commercial knowledge and legal skills that set our attorneys apart. Our preference is to train new entrants to the profession and to instil our values in them. When we find the right people, we aim to retain them. Long term prospects for those who join our firm are therefore excellent.

#### About us

Albright IP are a professional firm of British and European Patent and Trade Mark Attorneys. Our UK attorney and European attorney teams have many years of experience in invention and brand protection, and work for clients in the UK and around the world

We advise on all aspects of IP protection and enforcement, including patents, designs, copyright, and trade marks. This could range from simple advice about keeping appropriate records for the purposes of copyright and design right to full representation in drafting, filing and prosecuting patent, design, and trade mark applications.

Albright IP practices in a wide variety of technical disciplines including mechanical, biomedical, electrical, and electronic engineering, and works to protect inventions ranging from low-cost consumer gadgets to large industrial machinery. We also have strong Design and Trade Mark practices.

#### Why work for us at Albright IP?

Albright IP is an interesting place to work, and the environment is that of a busy, successful small business. We have an incredible team of people from a diverse range of backgrounds. We are a growing, and above all we are looking for people with enthusiasm for life, for learning and for working together. The quality of our advice matters to us, and we have a culture of openness and discussion, which provides a powerful learning environment.

We have a good work life balance and have clients in all walks of life, which provide us with interesting work, problems to solve and discussions to have. Every day is enjoyable, even if sometimes the work is challenging. We encourage our teams to develop their technical and legal interests and seek clients that interest them. We run regular in-house training sessions, in-house CPD sessions with internal and external speakers, and have regular team discussions on interesting matters.

Our offices are in the beautiful spa town of Cheltenham in the popular Montpellier area. We also have offices in Cornwall and Bournemouth.

#### **Available opportunities**

We welcome speculative applications for both our patent and trade mark teams. On the patents side, we look for team players with an excellent degree in mechanical engineering, bio-mechanical, electromechanical, electrical engineering or similar technical discipline and a keen interest in technical matters.

Our Trade Mark team value people with good communication skills and high emotional intelligence as well as an excellent law degree. You should have an inquisitive interest in brand matters.

LOCATIONS: London, West Midlands, East Midlands and Yorkshire & Humberside

**LOCATIONS:** South West

# Appleyard Lees

#### **EMPLOYEE NUMBERS OPPORTUNITIES OFFERED**

Total Employees	158	Graduate Jobs	Varie
Partners	20	Undergraduate Jobs	-
Qualified Patent Attorneys	27		



#### **EMPLOYEE NUMBERS**

**Total Employees** Partners

Qualified Patent Attorneys Trainees

#### **OPPORTUNITIES OFFERED**

52 Graduate Jobs Undergraduate Jobs

#### **About Appleyard Lees**

Appleyard Lees is a leading Intellectual Property Law firm, with approximately seventy Patent and Trademark Attorneys and Litigators.

Trainees

Our commercially intelligent approach to client service incorporates flexibility and adaptability. We strive to be agile, responding to specific client requirements in a way that suits them.

We help a broad range of IP owners and creators, including in-house teams, R&D specialists, owner-managers and branding professionals, to protect and monetise their intellectual property.

In addition to our catalogue of multinational and multimillion-pound clients, Appleyard Lees is equally proud of the role we have played in the growth of start-up businesses.

#### **Opportunities available**

We are keen to hear from talented individuals who have a passion for work, a love for learning and a desire to be part of a friendly, supportive

team. We want people who enjoy challenging work and who share our commitment to providing exemplary client service.

We have a regular intake of trainees throughout the year and we pride ourselves on being small and friendly enough for you to get to know everyone - but big enough to offer you great career prospects.

We are an equal opportunities employer and are a member of IP Inclusive, a network of intellectual property professionals working to make the IP community more equal, diverse and inclusive.

#### Training

We offer excellent training and genuine career opportunities, including partnership prospects. A key aspect of this role is the willingness and ability to take on responsibility at an early stage. You will have the opportunity to train with some of the UK's leading attorneys and you will be given opportunities to represent the firm at industry events. •

#### The firm

For more than a century, Armstrong Teasdale has forged long-term relationships with clients large and small around the globe. Since our founding in 1901, we have grown to be one of the 200 largest law firms in the U.S. We have more than 600 lawyers and business professionals across 18 offices internationally.

We are an equal opportunities employer and welcome applications from all suitably qualified persons.

#### Range of client services at Armstrong Teasdale

Armstrong Teasdale represents clients in a wide range of matters across its international footprint. Firm lawyers have experience in more than 70 service areas, and across more than a dozen industries.

Our intellectual property (IP) practice offers advice to clients in all areas of technology related to patents, trade marks, designs, IP due diligence, domain name registrations, defence and enforcement of IP rights and IP portfolio management and filing strategies.

#### **Recruitment requirements**

Due to the range of technologies we handle, whilst we are happy to receive applications from candidates from all technical disciplines, flexibility and breadth of technical understanding are more important than indepth understanding of any one field.

Ideal candidates will also excel at:

- Communication
- Time management
- Attention to detail
- Creativity

#### Professional development and training

Individuals who excel in intellectual property have strong problem-solving skills, a willingness to learn the details of different technologies, and excellent written and oral communication skills. Top talent who join our patent and trade mark teams play an integral part in our IP practice group, where they work collaboratively with colleagues and clients across industries to assist in the preparation and prosecution of patent applications.

LOCATIONS: East Anglia, Yorkshire & Humberside, North East and North West

**LOCATIONS:** London, Rep of Ireland and United States



#### **EMPLOYEE NUMBERS OPPORTUNITIES OFFERED**

**Total Employees** 140 Graduate Jobs **Partners** Undergraduate Jobs

Qualified Patent Attorneys 28

Trainees 10



#### **EMPLOYEE NUMBERS**

**Total Employees** 

**Partners** 

Qualified Patent Attorneys

#### **OPPORTUNITIES OFFERED**

6 Graduate Jobs **Undergraduate Jobs** 

Trainees

#### Firm history and structure

Barker Brettell is a modern limited liability partnership. It has expanded significantly in recent years and a full range of academic backgrounds is represented. There is a high level of client contact, with strong emphasis on providing the most appropriate attorney and service for each client's requirements.

#### Clients

Barker Brettell has a high proportion of UK based clients, which means there is a high level of original drafting work. The firm also has a significant international presence with an extensive portfolio of international clients. Although many clients are medium to large multinational enterprises, the firm provides services to many single inventors, universities and small to medium-sized manufacturers in the UK.

#### Services

Barker Brettell is committed to providing a personal service by building strong relationships with clients to better understand their needs.

The firm's focus is to provide advice to clients on all aspects of using and protecting intellectual property. Our attorneys also regularly advise on contentious matters and attend hearings before the European Patent Office and the UK Intellectual Property Office.

#### Recruitment and professional development

Barker Brettell is always interested to hear from high calibre graduates as well as qualified, or part-qualified attorneys who are looking for a career move within the profession. Regular firm-wide training events take place, including discussions and presentations, together with question and answer sessions. Every trainee is provided with study leave and a personal training budget to assist in the preparation for the many exams required to achieve the European and UK qualifications.

#### **About Barnes IP**

We are a specialist IP firm that assists a wide range of clients by providing an "in-house" style IP legal service, allowing our clients to replicate having an internal specialist IP team within their business that understands their strategy and delivers the right legal and IP solutions for their business. We work across a range of technology sectors, focussing mainly on patenting in software and electronics, with expertise in artificial intelligence, robotics, fin-tech, med-tech, cybersecurity and space technologies. Our clients are a mix of industry leaders in the respective fields and energetic start-ups and scale-ups, including three "unicorn" start-ups whom we have represented since incorporation, all with clever technology, brands and designs that need protecting and commercialising.

#### **Working At Barnes IP**

We pride ourselves on offering a collaborative and innovative working environment that is fully paperless and built from best practice. We encourage professional development in our staff at every level and strive for excellence in our work, speed in our delivery and a common purpose alongside each of our clients.

#### Your Future At Barnes IP

As a graduate, you'll be able to work on a varied and interesting caseload, liaising with both new and established clients to develop comprehensive patent, design and trade mark portfolios worldwide. In-house training and access to the best external training courses is second to none, with support from experienced attorneys who have been involved in the profession's qualifying exams. We have developed a graduate training programme which aims to teach a new topic/ skill approximately each month (for the first 18 months or so) and then provide (linked) actual work over the following month(s) to develop relevant experience working using this knowledge or skill.

#### Who We Are Looking For

We typically recruit graduate trainees with Physics, Computer Science or Engineering degrees, who have excellent written and communication skills and the ability both to quickly understand and clearly explain new technology, designs and brands. We like people with a keen interest in technology and who are pro-active and want to help us raise the bar for what a modern legal firm can achieve. •

LOCATIONS: South East (excl London), West Midlands and Rest of Europe

## **Beck**Greener

#### **EMPLOYEE NUMBERS**

Partners

**Total Employees** Graduate Jobs

Qualified Patent Attorneys 13

Trainees



#### **EMPLOYEE NUMBERS**

**Total Employees** 233 Graduate Jobs Undergraduate Jobs **Partners** 

Qualified Patent Attorneys 29

14 Trainees

#### Want to make a difference?

Of course you do. And you won't find a better place to do so than Beck Greener. It's not just that the quality of our work is so high, though that's part of it. From early on in your career with us you could be working with some of the world's most innovative companies, protecting and developing patentable inventions in fields as diverse as household consumer goods, business processes, software, games and complex drug formulations. Or you could be working with individual entrepreneurs, helping to evaluate and safeguard what might be ground-breaking inventions, or even supporting clients through complex High Court litigation. We also have a strong trade mark practice.

It's also about our culture. With offices in the heart of London's legal district, and a European office near the EUIPO in Alicante, we are big enough to win our share of the most exciting, significant work, but small enough to keep that 'boutique' feel clients value so much. At Beck Greener everyone counts; everyone's voice is heard.

#### A (Beck) Greener world

Culture is nothing, though, unless it's founded on principles. So, at Beck Greener we don't iust aim to make a difference to our clients' businesses with a high quality, distinctive service offering robust, commercial advice. We also try to make a positive contribution to our profession, our local community and the environment. That's why we launched our 'Greener Beck Greener' scheme in 2014, since when we've reduced our electricity consumption by 45%, winning the Camden Climate Change Alliance's 'Cutting Carbon' mark of achievement every year. It's also why we developed our award-winning STEM: Branching Out project,

which seeks to inspire and encourage young people, particularly those from disadvantaged backgrounds, to consider careers in STEM sectors. We work to support students and promote STEM careers in general, and in the IP profession in particular. We are part of the STEM Learning UK 'STEM Ambassador' programme.

**OPPORTUNITIES OFFERED** 

**Undergraduate Jobs** 

#### What we can do for you

We value our trainees very highly. Training is taken very seriously, and all trainees are directly supervised by partners in a supportive and friendly environment. A number of our most recent patent partners started their careers at Beck Greener.

As a trainee patent attorney at Beck Greener, you will be given full training and support to qualify as both a Chartered and European Patent Attorney. This includes mentoring and supervision from partners, in-house tutorials, external lectures and attending one of the courses to obtain the relevant postgraduate certificate.

#### And what we need in return

We seek to recruit only the very best graduates who will work to our exacting standards. Obviously, this means that, for patent attorneys, we expect either a first or a 2:1 degree (or postgraduate qualification) in an appropriate technical discipline, such as chemistry, biochemistry or biotechnology, physics, electrical or mechanical engineering, electronics, or related disciplines. Most of all, though, we are looking for enthusiasm – the desire to learn about clients' businesses and inventions, to provide high quality commercial advice, and to make a difference. If this sounds like you then we'd love to talk.

#### Why join us

Are you an inquisitive and driven individual looking for a varied and intellectually stimulating role? Boult are an award-winning, collegiate and inclusive European IP firm offering excellent training, a supportive environment and a clear path of career progression.

#### Who we are

Our diverse team of talented and passionate individuals includes patent, design and trademark attorneys supporting clients in a wide range of technologies and commercial fields.

As a firm with a global outlook we have 6 offices across the UK and Europe: London, Madrid, Frankfurt, Munich, Cambridge and Reading. Our clients and global peers alike consistently give us excellent feedback making us a leading European IP firm rated in the top tier of legal directories (Legal 500, Chambers and Partners and Managing Intellectual Property.)

#### Our promise to you

We know it is the talent and passion of our people that make us the successful business we are today, so we are committed to attracting and retaining the very best. As well as a friendly and supportive environment, we offer excellent training and attractive career opportunities including genuine partnership prospects.

**OPPORTUNITIES OFFERED** 

Our in-house training is supplemented with external lectures and courses, including the Queen Mary Intellectual Property Law Certificate course.

#### **Opportunities available at Boult**

We strongly encourage applications from all walks of life as being an equal opportunities employer is more than just a label for us. We are an active member of IP Inclusive and have partnered with the Sutton Trust to make the IP profession accessible to everyone regardless of their background or characteristics.

Opportunities exist within our Life Sciences, Chemical and Materials, Engineering and Designs, High Tech and Electrical and Trademark and Domain names practice groups. Whilst we particularly encourage applications in the autumn for candidates wishing to join us the following year, we welcome speculative applications at any time throughout the year.

**LOCATIONS:** London

LOCATIONS: London, South East (excl London), East Anglia and Rest of Europe

## BRAND MURRAY FULLER

#### **EMPLOYEE NUMBERS**

Trainees

Total Employees	18	Graduate Jobs
Partners	4	Undergraduate Jobs
Qualified Patent Attorneys	7	

## CARPMAELS &RANSFORD

#### **EMPLOYEE NUMBERS**

**Partners** 

**Total Employees** 287 Graduate Jobs 10 Undergraduate Jobs

**OPPORTUNITIES OFFERED** 

Qualified Patent Attorneys 93 39 Trainees

Brand Murray Fuller is a small full-service IP law firm assisting counsel and in-house R&D directly with strong commercial understanding and a common-sense, practical approach. We are a progressive and developing firm, based in central London.

The structure of Brand Murray Fuller was devised differently from the traditional IP firm from the outset. Our staff operate in a highly interconnected fashion, supporting each other beyond their core functions. Attorneys will also be trained to understand fully the support functions necessary to allow the firm to run effectively, consequently gaining business management understanding alongside professional training and development.

We are an environmentally conscious paperless office, which aims to cut out needless printing and filing. Using a vpn-based records system, we reduce our waste and are able to work remotely. Our employees tend to work from home up to twice a week (and as often as necessary when the circumstances dictate), something that is encouraged to maintain a good work/life balance.

Training will involve working with our senior attorneys and attending qualification courses. plus internal and external seminars and tutorials. We believe the best way to learn is through understanding the client and their business, and to that end trainees will attend client meetings and hearings from the start. There are excellent long-term prospects for assisting in the future development and expansion of this new firm.

**OPPORTUNITIES OFFERED** 

Our clients range from multinationals with head offices in the UK and US to smaller UK based companies and overseas law firms. We are frequently asked by our clients to advise in connection with wider commercial issues such as agreements, acquisitions, toll manufacturing and trade secrets. Although a young firm, the majority of our attorney-client relationships are long established at a personal level.

While we work on a wide variety of technology, the firm is primarily oriented around the chemical, biotechnology, medtech, green technology, materials, mechanical and pharmaceutical sectors.

Carpmaels & Ransford is a leading European intellectual property firm, acting for many of the world's most innovative and successful companies, particularly in the healthcare space. Our specialist teams are led by practitioners who have been at the forefront of the industry for years, acting in landmark cases before the EPO and the national courts of Europe.

We were awarded Patent Prosecution Firm of the Year at the 2023 Managing IP EMEA Awards and were also awarded Patent Contentious Firm of the Year and Impact Case of the Year at the 2022 Awards. We are consistently ranked as a top-tier firm by industry directories.

We are passionate about creating a diverse and inclusive workplace. Diversity of thought is vital to our business; it's how we approach challenges differently and offer our clients creative and original solutions. Through our work with organisations such as IP Inclusive, Stonewall and Business in the Community via the Race at Work Charter, we are putting the right steps in place to make sure that all our people feel supported and empowered

to be themselves. Further information on our commitment to diversity and inclusion is available on our website.

A healthy work/life balance is very important to us and we run regular wellbeing events in addition to the large number of clubs and social activities that are available to everyone at the firm. We are also enthusiastic supporters of our local community through partnerships with the Social Mobility Foundation and Holborn Community Association.

Each year, we recruit a number of exceptional STEM graduates, supporting them through to qualification as a UK and European patent attorney. As a new trainee, you'll join a practice group relevant to your subject of study. Opportunities exist within our Chemistry, Biotechnology and Engineering & Tech practice groups.

If you are seeking a challenging and intellectually stimulating career using your technical background and experience, we would love to hear from you.

**LOCATIONS:** London **LOCATIONS:** London

# cleveland scott york

#### **EMPLOYEE NUMBERS**

**Total Employees Partners** 

Qualified Patent Attorneys 14 Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs Varies Undergraduate Jobs Varies



#### **EMPLOYEE NUMBERS**

**Total Employees** 8.000 Graduate Jobs **Undergraduate Jobs Partners** 

Qualified Patent Attorneys 19 Trainees

13

#### The firm

Cleveland Scott York is a firm of patent and trade mark attorneys, with teams in London, Hertfordshire and the Thames Valley. CSY Europe adds an office in Munich. We provide comprehensive intellectual property services to a wide range of clients, including small and medium enterprises and multi-national corporations. We are a progressive firm with a knowledge-sharing culture and a reputation for excellence in training and professional development. We offer trainees a high level of support and encouragement throughout the qualification process, and we have a good record in helping candidates pass exams.

#### The role

You can expect a challenging and varied role, where your duties and responsibilities will expand in line with your knowledge and as your skills improve. You will gain experience in all aspects of patents, or trade marks,

and related disciplines, working closely with a partner or an associate. We encourage trainees to contribute from an early stage. As a patent trainee you will be involved in drafting and prosecuting UK and European patent applications, opposition and opinion work. Trade mark trainees will be involved in all aspects of UK, EUTM, and international applications, oppositions and searches.

#### Candidates at Cleveland Scott York

An excellent academic record, including a good honours degree in science or engineering is a prerequisite for patent attorneys. We are looking for team players with a flexible, proactive and confident approach. Excellent written and verbal communications skills are essential, as are high levels of accuracy and an eye for detail. We expect to recruit one or two new patent trainees every year; we may also use IP Careers to advertise trainee trade mark attorney positions.

#### About CMS

CMS is a future-facing, global law firm with a long established patent attorney practice that's band 1 ranked in Legal 500. We put the interests of our clients at the heart of everything we do across 70+ offices in 40+ countries in the UK, Europe, the Middle East, Asia and South America, with more than 1,200 partners and 5,000 lawyers. We have qualified patent attorneys working alongside IP, litigation, corporate and commercial lawyers. Our IP clients include blue-chip businesses, universities, research institutes, growth technology companies, law firms, governments and defence institutions.

At CMS, we place Diversity & Inclusion at the centre of our culture and at the heart of our organisation. In 2023 CMS achieved accreditation to the ISO 30415 Standard for D&I. In its report, The Legal Week stated that CMS "walks the walk on diversity & inclusion" and we are ranked by The Times 2022 as a Top 50 Employer for Gender Equality. CMS is also proud to have been included in Legal Cheek's 2023 list of Best Law Firms for Working From Home and for Work/life balance.

#### **Opportunities available**

We're looking for individuals who are excited at the prospect of using their scientific background in a legal context. These are rare opportunities, offering broad ranging client exposure and excellent training within the infrastructure of a top tier law firm. We are looking for candidates with an excellent track record and a minimum 2.1 (or equivalent) degree in Chemistry, Biochemistry, Biotechnology, Computer Science, Electrical Engineering or Physics.

**OPPORTUNITIES OFFERED** 

Varies

#### **Training**

You will be provided with ongoing training and development whilst studying for your Certificate in Intellectual Property (IP), and subsequently your UK and/or European Patent exams. You'll work alongside experienced colleagues and leaders in their field, who will guide you through the fundamental elements of international patent law and how to apply these to your client's needs. •

**LOCATIONS:** London and South East (excl London)

LOCATIONS: London, South East (excl London), South West, Yorkshire & Humberside, North West, Scotland, Rest of Europe and Rest of the World



#### **EMPLOYEE NUMBERS OPPORTUNITIES OFFERED**

Total Employees	258	Graduate Jobs	6
Partners	41	Undergraduate Jobs	14
Qualified Patent Attorneys	66		

19



#### **EMPLOYEE NUMBERS**

**Total Employees** 270 Graduate Jobs Varies Undergraduate Jobs Varies **Partners** 

Qualified Patent Attorneys 80 46

Trainees

#### **About D Young & Co LLP**

Our reputation for excellence is recognised worldwide and we continue to be ranked as a top tier European intellectual property firm by all major UK legal directories. Over 250 staff (including partners, fee earners, paralegals, and business support teams) work across our offices in London, Munich and Southampton. From universities to global mega-brands, our domestic and international client base is diverse and spans all industry sectors and technologies.

Trainees

Our team of patent and trade mark attorneys, solicitors and Rechtsanwälte work closely together, providing our clients with an integrated service that covers all stages of intellectual property protection across Europe. Our team are at the forefront of changes both in terms of practice developments and technical expertise. We were the first IP attorney firm to become a multi-disciplinary practice bringing in solicitors to join our team and we opened our office in Germany over eight years ago. We are embracing the opportunities that the unitary patent and the Unified Patent Court bring.

#### Your career and development

The success of our clients, our firm and everyone who works at D Young & Co is achieved through shared goals. We are committed to supporting and promoting equality within our firm and believe that a diverse working environment is key to creativity and productivity.

Each year we look for candidates wanting to become qualified patent attorneys. You will work with a team of talented colleagues. receiving guidance and mentoring from

your supervisor. We provide a clear, flexible path towards qualification and work with you to ensure the route and pace you take is appropriate for you. As well as support through your professional qualifications, including access to internal tutorials and external revision courses, the firm provides training and development in other commercial skills to enable everyone to deliver the best global client service. Our training has been recognised by The Legal 500: "D Young & Co's reputation for training is second to none" and we are devoted to helping everyone be the best they can be.

#### Your lifestyle

We hold dear our culture of work-life balance with the opportunity to take advantage of hybrid working from day one. Whether you want to work or live in the city, by the sea or in the countryside, you can fully harness your career potential and enjoy life inside and outside of work by joining D Young & Co. We focus on our people and run a programme of equity, diversity and inclusion as well as wellbeing initiatives throughout the year.

#### Your benefits & recognition

You'll find a friendly and supportive culture at D Young & Co, where hard work and dedication are recognised and rewarded. As well as a competitive salary, we have a flexible benefits package that you can tailor towards your lifestyle.

In our collaborative and professional environment, people are put first and you will be empowered to see your contribution making a difference.

Dehns is one of the largest private practice patent and trade mark firms in Europe, with an international reputation for quality of work and service, and a rich history spanning 100 years. Our straightforward, commercially focussed approach to IP, combined with the technical excellence of our professionals, helps us to turn inspired thinking into patents, trade marks and registered designs that are valuable commercial assets for our clients.

#### Client focused service

We work hard to ensure that every client receives the best possible service, tailored to their individual requirements. Our range of graduate and postgraduate scientists means that we are confident of rapidly understanding a broad spectrum of technology. We are consistently ranked in the top tier by leading IP and legal directories.

#### **Highly talented professionals**

We recruit the brightest people with the perfect combination of ability, ambition and personality. This means that we have teams of highly talented individuals, who are driven by a desire to work in the field of innovation and committed to providing an excellent client service.

We also offer a formal, structured work experience scheme. Our two-week summer placement provides prospective patent and trade mark attorneys with an opportunity to gain practical experience of a career within IP.

**OPPORTUNITIES OFFERED** 

#### **Professional development at Dehns**

We offer a stimulating working environment and, as a progressive firm, we want to invest in the brightest and most talented individuals from all walks of life. We place an emphasis on knowledge and training and are committed to development at all levels. Many of our attorneys have been awarded prizes for exceptional performance qualifying examinations. Trainees are supported throughout their period of qualification via regular in-house tutorials and by working closely with partners. They become involved in many different aspects of patent, trade mark, registered design and copyright work so that they gain a broad range of experience.

We pride ourselves on fostering a friendly atmosphere within the firm, as we strongly believe that this, combined with a shared ambition for professional excellence, is vital to the success of the firm.

LOCATIONS: London, South East (excl London) and Rest of Europe

LOCATIONS: London, South East (excl London), South West, West Midlands, North West and Rest of Europe



**Total Employees** Partners

Qualified Patent Attorneys Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 

#### **EMPLOYEE NUMBERS**

**Total Employees** 180 Graduate Jobs Undergraduate Jobs **Partners** 

Qualified Patent Attorneys 80

15 Trainees

#### **About Us**

Dummett Copp is an expanding firm of patent and trade mark attorneys at Martlesham Heath, Ipswich. Established for over 35 years, our direct clients range from start-ups to multinationals, in the UK and abroad. We have an excellent network of foreign associates and a wide range of incoming agency work.

#### **Our culture**

To provide a high level of service and value for money, we spend time with clients, listening to them and understanding their needs. We invest in regular IP audits, visits to their business or workplace, and customised client relationship management software.

Our attorneys are approachable, supportive and responsive. Dummett Copp have an excellent team of friendly support staff assisting the professional staff in all day-today activities.

#### **Opportunities**

Recruiting highly capable people is important for any business. More important is how people are empowered to accomplish productive work that contributes to business

goals. Trainees learn from external courses and private study, but mainly from working on client matters with an attorney. The firm has a good record of training and mentoring junior colleagues. Most of our partners trained and qualified with the firm.

Everyone needs a sensible work/life balance. The nature of a trainee's work at Dummett Copp can be demanding at times when professional examinations loom. We want trainees to progress through the exams at a pace that suits them. We offer a range of benefits and flexible working and a mix of remote and in-office working.

#### What we are looking for

We welcome speculative applications for trainee or qualified positions for those with a good first or postgraduate degree in science or engineering. The ability to understand and deal with a broad range of technical subject matter is a key skill for a patent attorney, as is an excellent command of English. Proficiency in German and/or French is an advantage. Patent work requires good organisational skills and the ability to work under pressure and to meet deadlines.

EIP is an innovative patent firm with offices in Germany, Sweden, the UK and USA and combines a multidisciplinary team of attorneys, litigators, and commercial lawyers providing advice to clients across the globe.

In addition to specialising in high-value and complex patent matters, we also offer commercial advice on the exploitation and use of the full range of Intellectual Property Rights (IPRs). This includes patents, trademarks, design rights, copyright and others, and assists with ancillary issues arising in relation to data protection and rights of privacy.

EIP has consistently been recognised by leading industry rankings and awards. For the past five years EIP has been ranked as one of Europe's Leading Patent Law Firms by the Financial Times in all six technology areas listed. Over the past six years EIP has won both UK and European Patent Disputes Firm of the Year multiple times at the prestigious Managing IP Awards EMEA. Peers and clients have described EIP as having "a great, wellintegrated team that operates together to provide...great answers almost instantly", and as a firm that "has consistently shown an exceptional level of competence and professionalism, with everyone proving to be approachable, responsive and detail-oriented". Every year we look to recruit around 6 Trainee Patent Attorneys to join one of our UK offices and a Litigation Trainee Solicitor to join our London office. We offer trainees the opportunity to interact and liaise directly with clients. The training programme is focused on direct supervision by partners who are leaders in their field, and all trainees benefit from high levels of tuition during qualification. We have developed an ethos of building from within and several of the partners joined the firm as a trainee and have taken advantage of the meritocratic progression philosophy that exists at the firm.

**OPPORTUNITIES OFFERED** 

EIP typically recruits candidates with an excellent undergraduate degree and (optionally) a Masters or PhD. The best candidates enjoy the challenge of complex technical and legal work whilst those who have good written and verbal communication skills also tend to excel. The firm operates a focused yet friendly and flexible working environment with smart, open plan offices and a smartcasual dress code. •

**LOCATION:** East Anglia

LOCATIONS: London, South West, Yorkshire & Humberside, Wales, Rest of Europe and United States



**Total Employees** 

Partners

Qualified Patent Attorneys Trainees

#### **OPPORTUNITIES OFFERED**

6.300 Graduate Jobs 100

**Undergraduate Jobs** 



#### **EMPLOYEE NUMBERS**

**Total Employees** 

Qualified Patent Attorneys

14 Trainees

Undergraduate Jobs **Partners** 35

133 Graduate Jobs

**OPPORTUNITIES OFFERED** 

Our 6,300 employees from 34 countries prove that the best results are achieved together.

As the patent office for Europe, we are proud to deliver high-quality, efficient services that promote a safer, smarter and more **sustainable world.** A world in which we are committed to helping achieve the United Nations Sustainable Development Goals and the highest environmental, social and governance standards. Moreover, as an equal opportunities employer, the EPO is shaped by the diversity of our people's personalities, knowledge and cultures.

As the patent office for Europe, we are proud to deliver high-quality patents and efficient

services that foster innovation, competitiveness and economic growth.

Our patent examiners work at the cutting edge of technology, analysing the latest inventions in all kinds of technical fields in order to protect and promote innovation in Europe. Their daily work combines scientific expertise with analytical research and an eye for the legal aspects of intellectual property.

Do you have a Master's degree in engineering or science? If so, why not apply now to join us!

Picture yourself handling inventions daily, ahead of the curve.

You've read the careers guide section; you now know what patent and trade mark attorneys do and that lots of firms have a long history and are a great place to work. All firms seem to offer similar benefits and training, right?

Think again. In the right environment, being a patent or trade mark attorney is an exciting and rewarding career. Forresters provides that environment to all our trainees and attorneys. We strive to keep our values of 'one team', 'excellence' and 'great communication' at the forefront of everything we do; from our interactions with our clients to making Forresters a great place to work for everyone.

One of the most important things about us is our supportive and friendly culture. By joining us, you will be encouraged to develop as an individual and valued for the skills you can bring. We have a wealth of support in terms of your career but also for your well-being too. Forresters were recent finalists in the Black Country Chamber of Commerce awards for 'Employer of the Year', it was great to be recognised for the achievement and initiatives we have implemented when it comes to looking after and valuing you, but we won't stop there, we are always looking at ways to support you at work.

You will receive dedicated training from a range of our partners and attorneys, and experience working with a wide range of our clients too. We believe gaining a breadth of experience and exposure to commercial strategy is essential to building a successful career as a fully qualified UK and European patent attorney.

Throughout the year you will be able to participate in training sessions covering a range of topics, from details of patent law to effective client management and communication. When it comes to examinations, we provide study and examination leave, and individual support to ensure you are given every opportunity to succeed. We also host weekly practice sessions with colleagues sitting similar examinations, providing advice on exam technique in the lead up to the examinations.

#### Who are we looking for?

You will possess an excellent academic record, a keen eye for detail and are as passionate about innovation and brands as we are. You'll need to be a well-rounded person with great communication and problem-solving skills, who works well independently as well as in a team.

In return you will have excellent career prospects and an environment that will help you fulfil your potential. Over 75% of our partners began their careers as trainees at Forresters. We place a high value on quality training, and we fully fund attendance on training courses. We like to play to our strengths, and we will provide you with the support you need to develop.

We encourage applications from individuals from all walks of life. Forresters are chartered signatories of IP Inclusive, an initiative that brings people together from across the IP sector to promote and improve equality, diversity, inclusion and wellbeing within the IP community.

**LOCATIONS:** Rest of Europe

LOCATIONS: London, West Midlands, North West and Rest of Europe



**Total Employees** Partners

Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

Undergraduate Jobs



#### **EMPLOYEE NUMBERS**

**Partners** 

**Total Employees** 

130 Graduate Jobs **Undergraduate Jobs** 

**OPPORTUNITIES OFFERED** 

Qualified Patent Attorneys 37

25 Trainees

Fry Heath Spence is a small and friendly firm of patent and trade mark attorneys based near London's Gatwick Airport. We are always on the lookout for talented candidates to join our team.

We are not bound by the bureaucracy of larger organisations and we work closely with each other to create a stable and supportive environment where emphasis is placed on a proper work / life balance.

We put great emphasis on the quality of training and continuing professional development and our trainees have won prizes in their professional exams.

Our attorneys are leaders in their field and we pride ourselves on the quality of our advice and the ability to punch above our weight. Our clients, large and small, include market leading organisations, and it is a pleasure to work with them, getting to know them well, so that we can help them grow by providing the best advice tailored to their particular circumstances. •

Committed to doing business the right way, with integrity, expertise and intelligence, GJE is recognised by Best Companies as one of the UK's top 20 law firms to work for. The firm is proud to have been consistently ranked at No. 1 by the Financial Times in its 2024 survey of Europe's leading patent law firms. The firm was awarded the highest "Gold" ranking in each of the six areas of industrial expertise surveyed.

Our success is down to the people we employ, who, above all, are engaged in our business and committed to our success. With roughly 130 of us, we're small and friendly enough for you to get to know everyone – and big enough to offer you a broad range of interesting work and great career prospects.

#### Why work for us?

Because you will have an interesting and exciting career, right from the start. Our culture is friendly, inclusive, supportive and collaborative: within this environment you will receive excellent training and support and take on real responsibility. Our structured training programme will provide you with a year of on-the-job training before enrolling you for the Postgraduate Certificate in

Intellectual Property Law. Ultimately you will aim to qualify as both a European Patent Attorney and a Chartered (UK) Patent Attorney. We assist you in these studies through in-house training, mentoring and coaching from senior attorneys, while exposing you to a diverse range of cases and clients to help you become a well rounded patent attorney. We challenge our attorneys from an early stage and encourage them to carve out a career that will play to their individual strengths. Alongside a range of great benefits and perks, we have an active diversity and inclusion group, an established wellbeing programme and mental health first aiders. We also offer a competitive salary which is reviewed annually, as well as upon exam success.

#### What we are looking for

Top academic results, including a first-class or 2:1 degree in a relevant subject, are a must, but we are not just looking for academic success. The ability to think creatively, ask questions, and develop and articulate solutions are just as important. We want graduates who demonstrate a passion for science and can contribute to the continued development of our business.

LOCATIONS: South East (excl London)



**Total Employees** Partners

Qualified Patent Attorneys Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 



#### **EMPLOYEE NUMBERS**

**Total Employees Partners** 

Qualified Patent Attorneys 64 5

Trainees

70,000 Graduate Jobs Undergraduate Jobs

**OPPORTUNITIES OFFERED** 

Graham Watt & Co is a busy but friendly practice with a respected and long-established client base. The firm provides a full and comprehensive range of IP services to a wide range of clients from individual inventors, and small/medium start up enterprises to multinational companies. Our range of professional services relate to all aspects of patents, trade marks, copyright and designs, which assist our clients in identifying, protecting and exploiting their IP assets in the U.K and worldwide.

#### Our team

We have a friendly and supportive culture, with a buddy system in place to guide new recruits and give them the best start possible. Our open door policy reflects our helpful and open environment, where you are able to discuss IP and business matters with any member of the team.

Our attorneys have a wealth of knowledge in disciplines such as immunology, biochemistry, biomedical science, engineering and chemistry, as well as all aspects of trade marks in a variety of sectors. Trainees get an all-round experience, gleaning information and an understanding from experienced and knowledgeable attorneys. Tasks will be allocated with a view to developing

the trainees' knowledge, with early exposure to opposition and other oral proceedings. Meaning our trainees are able to develop quickly into strong and knowledgeable patent attorneys.

The support team, which consists of IP secretaries, formalities manager, office manager and admin team, all strive to find new ways and systems to support the attorneys. Thereby ensuring the attorneys are doing what they do best and their work is done efficiently.

#### What we can offer at Graham Watt & Co

You can expect a diverse and challenging role with your responsibilities and duties increasing as we help you expand your knowledge and experience. Your working exposure will be wide-ranging, and you can expect to gain knowledge and interact with all aspects of the business.

At Graham Watt we ensure that you have the best possible chance in passing your exams by giving you supervised relevant work, guidance, external exam preparation courses, study leave and financial support for your professional exams. Once qualified, the support doesn't stop and guidance and mentoring from the firm continues. •

GSK is a global biopharma company with a special purpose – to unite science, technology and talent to get ahead of disease together - so we can positively impact the health of billions of people and deliver stronger, more sustainable shareholder returns – as an organisation where people can thrive. Getting ahead means preventing disease as well as treating it, and we aim to positively impact the health of 2.5 billion people by the end of 2030.

Our IP group plays an integral role in realising our goal by protecting our R&D investment and IP assets. The IP group provides proactive support to research sites in Europe and US, working collaboratively with scientists and senior managers in a fast-moving culture that is ambitious for patients.

Patent trainees at GSK work alongside senior attorneys and can expect to spend their time drafting and prosecuting patent applications, as well as working on contentious issues, such as oppositions and appeals before the EPO. Trainees are also involved in reviewing and advising R&D on IP clauses in contracts and agreements and educating the business on IP law, practises and strategies. A comprehensive training programme is provided, including in-house and external tutorials, seminars and

courses. Trainees are supported throughout their journey to passing both the EOE to become a European Patent Attorney and the appropriate national qualifying examination.

We look for trainees with at least a 2:1 or 1st class degree and prefer new recruits to have had some research or industrial experience. Applicants must be able to demonstrate a desire and commitment to training and qualifying as a patent attorney and be passionate about science and medical innovation. We recruit team players with strong interpersonal, negotiating, analytical and problem-solving skills, who have exceptional written and spoken English and attention to detail.

Our success absolutely depends on our people. While getting ahead of disease together is about our ambition for patients and shareholders, it's also about making GSK a place where people can thrive. We want GSK to be a place where people feel inspired, encouraged and challenged to be the best they can be. A place where they can be themselves - feeling welcome, valued, and included. Where they can keep growing and look after their wellbeing.

LOCATIONS: South East (excl London)

LOCATIONS: London, South East (excl London), North East, North West, Rest of Europe and United States



HGF is one of Europe's leading intellectual

property specialist firms, bringing together

attorneys, IP solicitors and attorneys-at-law

to provide a full-service IP solution. The firm

including Austria, France, Germany, Ireland, the

has 25 offices in seven European countries,

HGF creates and manages IP portfolios for

the world's leading companies and research

institutes. We advise clients on the creation

of strategic IP assets around the world and

provide world-class expertise in oppositions,

appeals, commercialisation, dispute resolution

and litigation to defend and enforce IP rights.

The training process is a challenge (one we

example, through our dedicated learning and

development platform which gives you control

hope you'll relish). We offer exceptional

over your learning and our exam tutorial

HGF is ranked in The Financial Times special report 'Europe's Leading Patent Law Firms

2024'. The firm is also ranked by Chambers

support in helping you get there, for

**Professional development** 

support network.

**Current success** 

Netherlands, Switzerland and the UK.

patent attorneys, trade mark attorneys, design

#### **EMPLOYEE NUMBERS**

otal Employees	450	Graduate Jobs	1
artners	68	Undergraduate Jobs	4

Qualified Patent Attorneys 126 Trainees



#### **EMPLOYEE NUMBERS**

Trainees

**Total Employees** 23 Graduate Jobs Undergraduate Jobs Varies **Partners** Qualified Patent Attorneys 8

2

& Partners, Legal 500, Intellectual Asset Management, Managing Intellectual Property and World Trade Mark Review. In addition, 23 HGF attorneys are listed as MIP stars, and 23 listed on the IAM Patent 1000 'World's leading

**OPPORTUNITIES OFFERED** 

#### Commitment to diversity, equity & inclusion (DEI)

patent professionals'.

At the heart of our values is our dynamic, diverse team – not only do our people enrich our business but they make it stronger. Through our ongoing people strategy and DEI plan, our leadership and management teams are committed to supporting our people, helping them flourish and reach their full potential. We do this by challenging the status quo to ensure HGF is a place where everyone can be their true self. The DEI strategy comprises continual, objective assessment of where improvements are required, the setting of targets, partnerships with external expert networks and internal education and development programmes.

#### **Job Opportunities**

We recruit Trainees throughout the year across our Patent and Trade Mark teams, please check our website for the latest vacancies.

#### The firm

Hindles is a growing firm based in the centre of Edinburgh. We also have an office in Liverpool. We provide a full range of patent and trade mark attorney services to clients ranging from start-ups and SMEs to international corporations in Europe, the USA and Japan.

We pride ourselves on providing high quality, commercially focused advice. Most of our new work comes to us by way of recommendations and so we are strongly committed to providing our trainees with the training required to ensure that they become excellent practitioners. Training is predominantly inhouse but our trainees are also encouraged to attend appropriate external courses.

We offer a pleasant, friendly working environment and an interesting case load dealing predominantly with direct clients. As a result of our ongoing growth, long-term career prospects are exceptional.

**OPPORTUNITIES OFFERED** 

#### **Recruitment at Hindles**

We are looking for personable candidates with strong analytical and communication skills, attention to detail, and the ability to pick up complex technical ideas quickly. Applicants should have a good honours degree in a major scientific or engineering discipline. Vacancies are advertised from time to time but speculative applications are also welcomed. •

LOCATIONS: London, West Midlands, Yorkshire & Humberside, North West, Scotland, Rep of Ireland and Rest of Europe

**LOCATIONS: North West and Scotland** 



**Total Employees** 212 Graduate Jobs Partners **Undergraduate Jobs** 

Qualified Patent Attorneys 60 Trainees 14 Varies

**OPPORTUNITIES OFFERED** 



#### **EMPLOYEE NUMBERS**

**Total Employees** 443 Graduate Jobs Undergraduate Jobs **Partners** 

**OPPORTUNITIES OFFERED** 

Qualified Patent Attorneys 119

Trainees 33

#### **Our priorities**

At Haseltine Lake Kempner (HLK) we are driven by the same principles as you are and are always looking to find 'a better way'. We have an unwavering commitment to always putting people first, which has helped us build trusted, long-term relationships with our clients. We work with many esteemed household and industrial names, delivering top-tier expertise and professionalism. Our passion for intellectual challenges coupled with our excitement about being at the forefront of scientific and technological innovation, drives us to excel.

Our people-first approach is not limited to our clients. We also work extremely hard to ensure that our colleagues feel great, are properly motivated and fully rewarded. We place a lot of emphasis on flexibility and workplace wellbeing. HLK is committed to building an inclusive and supportive working environment based on mutual respect and trust at all levels.

#### **Our culture**

We are proud of the strong reputation that we have built up over 160 years. Our work has a significant international element, extending our reach across Europe and beyond, offering exciting opportunities for travel and collaboration with global professionals.

At HLK, the culture is built on support, development, and growth, fostering an environment where colleagues can thrive. We

offer comprehensive training and development programs designed to help employees enhance their skills and advance their careers. Emphasising modern social dynamics and the flexibility of hybrid working models, HLK ensures a healthy work-life balance, providing colleagues with the flexibility they need. The friendly and inclusive atmosphere promotes collaboration and fosters a sense of community, making HLK a place where everyone feels valued. This commitment to a positive culture is central to HLK, creating a workplace where success and personal fulfilment go hand in hand.

#### Where might you fit in at Haseltine Lake Kempner?

If you are careful, energetic and keen to learn and you have a top degree in a relevant technical field then we are keen to hear from you. HLK Academy, our in-house training provides peer-group learning alongside practical on-the-job training. You will begin your training journey in a cohort of peers, working closely with senior attorneys to develop essential attorney skills. We continue to support your professional development beyond this initial program and provide comprehensive support post-qualification and throughout your career. At HLK we believe in the power of learning and growth, so we hope you will take everything you gain here to not only become a great attorney but also to inspire and mentor the next generation of trainees. •

#### The firm

HOFFMANN EITLE

Founded in 1892. Hoffmann Eitle is one of the oldest and largest intellectual property law firms in Europe. The firm has full-service offices in London, Munich, Düsseldorf, Milan, Madrid, Hamburg, Barcelona and Amsterdam. Our high standing amongst the leading IP firms in Europe is built upon providing clients with top quality IP legal services.

Hoffmann Eitle's clients are mainly large multinational companies, the majority of which are based in America, Japan, Europe and South Korea. Both our London and Munich offices have English as their principal working language.

The size of Hoffmann Eitle as a firm ensures that we can provide counsel to clients in all areas of technology. We have an unrivalled reputation for advocacy in inter partes hearings at the European Patent Office.

#### Job prospects

In the last decade, the firm has expanded rapidly. We now have 119 qualified attorneys with a further 33 technical assistants at various stages of training. We have much to offer the right candidate: we provide first class training, carried out under the close supervision of highly skilled attorneys; our trainees have a choice of studying for the Certificate in IP Law at Queen Mary University of London, or taking the Institute foundation examinations; and our London trainees spend six months in our Munich office, allowing them to attend hearings at the EPO.

Hoffmann Eitle provides highly competitive remuneration packages to trainees. The steady growth of the partnership reflects our desire to retain the many excellent graduates that we have recruited and trained.

LOCATIONS: London, South West, Yorkshire & Humberside, Scotland and Rest of Europe

**LOCATIONS:** London and Rest of Europe



Trainees

**Total Employees** Graduate Jobs **Undergraduate Jobs Partners** Qualified Patent Attorneys



#### **EMPLOYEE NUMBERS**

**Total Employees Partners** 

Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 

#### About ip21

ip21 is an industry leader in client centred, commercially focused Intellectual Property Services. We offer the usual comprehensive range of IP legal services, but we also specialise in ongoing commercial consultancy including licensing negotiation, valuation of IP assets, market/competitor analysis and product commercialisation advice.

Our team includes professional client account managers and expert commercial consultants as well as our top-class legal team of patent, trade mark and design attorneys and assistants. In the UK, we have offices in Norwich, London and Cambridge, although our clients come from all over the UK, and the world.

We embrace modern, flexible working practices and our Company Values are: Service Excellence, Flexibility, Respect, Accountability, and Community Engagement.

#### What We Are Looking For

We are looking for ambitious, pro-active graduate trainees keen to develop both IP legal analytical skills and the communication, sales and consultancy skills to add value to our clients' businesses and our own. Great

interpersonal skills and exemplary written and verbal communication are a must, as is a hardworking and adaptable approach to the trainee role and its development over time.

**OPPORTUNITIES OFFERED** 

Trainees can expect a wide variety of client work from an early stage originating from a diverse and often demanding client base, and expect to head out to business networking events, conferences and client meetings on a regular basis. We consider candidate applications from any STEM subject graduate (typically to Masters level) and we are particularly looking for demonstrable experience/interest in general business and technology as opposed to purely academic excellence

#### What We Can Offer

Beyond the attractive benefit package we offer all employees (including up to 30 days' holiday), our trainees will have the opportunity to develop a broad commercial and legal skillset. Our offices throughout East Anglia allow our staff to work in a beautiful region with a stunning countryside and coastline, low crime rate, affordable housing and strong social community. Norwich was recently acknowledged as the 'UK's happiest city to live and work in' by the Guardian Newspaper.

#### Who We Are

ipconsult was established in 2006 and was one of the first companies to offer an alternative approach to many IP practices. We have a core of employed staff, including qualified attorneys and patent and trade mark administrators, and a network of qualified consultants with expertise in various specialist fields, opening the door to flexible working.

#### What We Do

We are a small and nimble firm of patent and trade mark attorneys providing conventional IP related services as well as bespoke IP management and advice on a consultancy basis. We help clients protect, manage and commercialise their IP

With commercial support from the outset we help our clients extend their IP rights outside the UK and help them build to manage their overseas IP portfolios in line with their business strategy. We also assist our clients to secure business support, investment and grant funding to help propel their innovation towards the market in the UK and overseas and have been involved in the successful licensing and sale of IP assets.

#### Where We Are

2

Our main office is based in the seaside town of Swanage, but our client base is throughout the UK. Our main office provides a central hub that supports our employees and consultants enabling them to provide a full service with the option of working remotely or at our office.

#### **Our Clients**

Our clients are mainly SME and start-up businesses, but we also represent a number of larger companies and we have a growing range of overseas originating work, mostly in software and engineering related subject matter.

#### **Our Network**

We work closely with a network of professional specialists and businesses to help new clients identify and protect their intellectual property, and we assist existing clients to build and commercialise their portfolios.

We are focused on driving innovation and continuously work to further develop connections locally and at a national level to enable more clients to successfully commercialise their IP. •

LOCATIONS: London, South East (excl London) and East Anglia

**LOCATIONS:** South West



**Total Employees** Partners

Qualified Patent Attorneys Trainees

1.700

Graduate Jobs Undergraduate Jobs

**OPPORTUNITIES OFFERED** 



#### **EMPLOYEE NUMBERS**

**Total Employees** 244 Graduate Jobs 45 Undergraduate Jobs **Partners** 

Qualified Patent Attorneys

77 27 Trainees

#### About us

The IPO is the United Kingdom's principal government authority on intellectual property (IP) with responsibility for patents, trademarks, designs and copyright. We are an Executive Agency of the Department for Science, Innovation and Technology (DSIT). As part of DSIT we are responsible for the role of IP rights in supporting and promoting innovation, helping to protect, define and reward creativity.

Creativity and innovation fuel investment and growth in the UK economy. The role of intellectual property remains crucial to increasing this investment and economic growth. Join our very special organisation and immerse yourself in a career with IP.

#### **Explore the Frontier of Innovation as a Patent Examiner**

As a Patent Examiner, you'll be at the forefront of technological advancement, playing a pivotal role in shaping the future of innovation in the world around us. Patent Examiners help companies to innovate and grow by granting high quality, valid patents. They scrutinise both the technical and legal aspects of a patent application, comparing the new invention against those found in patent databases, before considering whether or not to grant a patent.

Patent examining offers an unusual opportunity to combine your scientific and technical knowledge with legal skills. We are seeking people with highly developed analytical and critical skills, as well as the communication skills necessary to express complex technical and legal arguments along with strong oral communication skills to communicate effectively with colleagues and

customers. The office deals with a wide range of subject matter from pharmaceuticals and biotech through to telecommunications and artificial intelligence.

#### **Professional developments**

- · No exams are required, instead examiners will undergo comprehensive training and mentoring, equipping them with the legal skills necessary to excel in the role.
- Trainees are then assigned to a Senior Examiner who supervises further development and on-going training.
- A technical training programme also provides continual opportunities for development within different areas of technology.

#### **Associate Patent Examiner entry requirements:**

- Applicants must hold a 2:2 degree in a relevant science, engineering, computer science or mathematics subject or be on track to receive one by the end of the academic year.
- · Alternatively, applicants must demonstrate technical proficiency with 5+ years of equivalent industrial experience in engineering roles.

#### Unlock your potential with us and discover the career path for you.

Whether you're interested in our Trade Marks & Designs Examiner roles, or you want to work within our Challenge IP & Legal area, we have a variety of opportunities at varying levels. Check out our many career paths and experience a workplace where your growth and creativity are valued.

Your IPO journey starts with your application to Civil Service Jobs.

#### About Us

J A Kemp LLP is one of the largest UK and European patent and trade mark attorney firms with offices in London, Oxford, Cambridge, Paris and Munich.

J A Kemp LLP's patent attorneys handle patent applications in the UK, Europe and worldwide. The firm has particular expertise in patent oppositions and appeals, especially before the European Patent Office.

J A Kemp LLP has a varied client base ranging from startups, spinouts and SMEs through to some of the largest corporate clients and most prestigious academic institutions in the world.

#### **Opportunities Available**

We are looking for bright graduates suited to an intellectually challenging and rewarding career that brings together a unique blend of science, law and business skills.

Trainee Patent Attorney candidates should have an excellent track record of achievement at school and university, with a minimum of a 2:1 honours degree in a scientific or technical

subject, preferably physics, engineering, computer science, chemistry or biosciences. We are open to applications from candidates holding or studying for a first or higher degree or doctorate.

**OPPORTUNITIES OFFERED** 

Essential skills: Excellent spoken and written English, an enquiring and analytical mind, an eye for detail, motivation, drive, a team player, listening skills, leadership and people skills.

#### Training at J A Kemp

We offer a programme of training to take you right through to qualification as a patent attorney (European and UK Chartered). We support you with one to one mentoring, external courses, internal tutorials and on-thejob training. We are very proud of our training programme and the examination success rate achieved by our candidates. We will continue to support your professional development throughout your career with the firm. We offer a good work/life balance combined with excellent salary prospects, flexible working and generous benefits. We have a friendly and supportive culture.

**LOCATIONS:** Wales

LOCATIONS: London, South East (excl London), East Anglia and Rest of Europe



#### **EMPLOYEE NUMBERS OPPORTUNITIES OFFERED**

**Total Employees** 125 Graduate Jobs Undergraduate Jobs Partners Qualified Patent Attorneys

17

## Kilburn & Strode

#### **EMPLOYEE NUMBERS**

Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

**Total Employees** 238 Graduate Jobs **Undergraduate Jobs Partners** 70

37

Keltie is an innovative and client-focused IP firm with an award-winning working environment and an enviable mix of clients, who admire our commercial approach. If you join us, you will be welcomed into a modern, forward-thinking firm where a culture of hard work, reward and enjoyment go hand in hand. Your contributions and ideas will be heard, and your personality will be celebrated. We operate as one team throughout the firm.

#### **Experience at Keltie**

Keltie's training focuses on gaining knowledge and experience through exposure to real attorney work. Our trainees are included in a wide range of interesting and demanding IP matters from the outset. Qualified attorneys work closely with trainees throughout their training and every job is an opportunity for learning. Trainees are trusted with the responsibility of interacting with clients at an early stage; they are not hidden from view behind a partner's signature and can take ownership of their own work with pride, enjoying the satisfaction of building valuable client relationships from day one.

#### Variety

Trainees

Trainees work in different client teams across many specialist practices, and across the IP lifecycle, including patent drafting, patent prosecution, IP strategy and contentious matters. Although one partner has oversight of a trainee's workload and development, trainees will work with many attorneys across the firm, gaining a great breadth of experience.

#### Support

At Foundation level, trainees can choose between the Foundation examinations or the Bournemouth University course, both complemented by an in-house seminar series. At Finals level, trainees are encouraged to tackle exams at a pace that suits them. Examfocused tutorials are available in-house and each trainee is provided with a budget and leave for external courses. The combination of early exposure to a wide variety of work, frequent input from qualified attorneys, and tutorial support gives rise to consistently excellent performances from our trainees.

Kilburn & Strode is a partnership in the true sense of the word. We work collegiately as a firm, pooling our knowledge and experience, and collaboratively with our clients to achieve their goals. Established in 1906, we are one of Europe's leading patent and trade mark firms.

We're known for professional, commerciallyminded advice delivered in plain English by expert attorneys. We believe in tailoring our approach to fit each client and we thrive on the challenge of helping them to navigate the complex world of patents, trade marks, designs and copyright.

With many leading science and technology specialists amongst our attorneys, the firm is ideally placed to advise on the legal, technical and commercial interests that come together in this complex area of the law.

#### Our approach to training

We're known for the quality of our structured training programme, and it's the support we offer that really sets our approach apart,

starting with a partner or associate who will mentor you throughout. Another key difference is the level of responsibility - expect to be in client meetings early on in your training. You'll be supervised, but we know that the best (and most enjoyable) way to learn is to let you roll up your sleeves and get stuck in alongside other members of the team.

The exams can be tough, but the good news is that if you're part of the Kilburn & Strode team, we'll do everything we can to help you succeed.

#### Our people at Kilburn & Strode LLP

Our firm is rated as one of the best places to work in patents and trade marks. We keep some very demanding clients happy with advice of the highest standard, all whilst keeping our people happy too. We work closely together, and every member of the team is equally respected - patent administrators, paralegals, attorneys and our business support teams. •

LOCATIONS: London, South West, East Anglia and Rep of Ireland

**LOCATIONS:** London and Rest of Europe



**Total Employees** Partners

Qualified Patent Attorneys Trainees

#### **OPPORTUNITIES OFFERED**

22 Graduate Jobs Varies

Undergraduate Jobs

# Marks&Clerk LLP

#### **EMPLOYEE NUMBERS**

**Total Employees** 377 Graduate Jobs Varies **Partners** Undergraduate Jobs

**OPPORTUNITIES OFFERED** 

Qualified Patent Attorneys 56 36

Trainees

#### About us

Our mission is simple – to be the easiest intellectual property team to work with and to make IP a pain-free experience.

Lawrie is a rapidly expanding firm of European patent and trade mark attorneys based in Glasgow and with satellite offices in Oxford, Cambridge, Derby and Aberdeen. We offer a comprehensive range of intellectual property services to a range of clients in a variety of sectors. We are a client and employee focussed firm who invest time in aetting to know our clients. Our attorneys work with each other as a team, our focus being on giving clients the best possible service.

Lawrie is committed to ensuring that it has all necessary systems, procedures and policies in place to allow it to deliver the best possible service to our clients. We therefore invest significant resource and effort in the quality of our internal processes and procedures and data protection. To exemplify this, we have achieved and successfully maintained ISO 9001:2015 Certification for Quality Management Standards and ISO 27001:2013 Certification for Information Security Management.

We were awarded Firm of the Year Prosecution (UK – Scotland) at the Managing IP Awards in 2023 – a joint award for our patent and trade mark teams. Lawrie has also signed up to the IP Inclusive Charter, which demonstrates our commitment to supporting and promoting equality, diversity and inclusion in the IP profession.

#### Why work for us?

We're growing but remain true to our core principles: bespoke advice, personal service and genuine care and respect for both our people and our clients. We are a valuesdriven firm, these values being key to the way that we work with clients, and the way that we interact with each other. We value our employees, because they are key to the success of both our clients' businesses and our business. We offer a friendly and supportive working environment and the opportunity to develop your career in line with the growth of the business.

We are committed to providing tailored, high-quality training and encourage our attorneys to express their ideas so that we can continually improve our services. As part of our continued growth, trainees and attorneys are provided with a number of business development opportunities to engage with new and existing clients.

#### What are we looking for?

The ideal candidate will be motivated, conscientious and diligent, and will take ownership and responsibility for their work. We are looking for candidates who are interested in developing their own client portfolio, while assisting with the growth and expansion of the firm.

#### About us

Marks & Clerk is one of the world's leading intellectual property firms. As early as 1911 the British press referred to Marks & Clerk as being "recognised as the greatest firm of its kind in the world". Our world-class reputation continues today, with frequent nominations for awards and top rankings in major legal directories and surveys. Working closely with our associated solicitor firm, we provide a comprehensive range of intellectual property services to a variety of clients, from multinational corporations to the latest startup ventures, in all sectors worldwide.

#### What we offer

Our extensive network and the strength of our client portfolio gives our attorneys a great platform to develop their careers, and to work on the technology that best suits their experience and interests.

Each year we recruit a group of trainees across our UK offices, who are given the support needed to achieve qualification as Chartered (UK) and European Patent Attorneys. Our comprehensive in-house Training Academy,

combines lectures and tutorials with mentoring and supervision from Partners and other qualified attorneys. The Academy has a strong track record and our trainees regularly receive national prizes for their examination success. In addition, our business skills training supports wider career development. We offer excellent remuneration, benefits and career development so you can enjoy a rewarding career in intellectual property.

#### What we are looking for

We recruit graduates with degrees in electronics, engineering (all disciplines), computer science and AI, mathematics, chemistry, life sciences, physics and robotics. We also welcome applications from those who are: completing a doctorate, undertaking postgraduate research or working in industry. At Marks & Clerk, we value diversity and welcome applications from people of all backgrounds.

Working as a Patent Attorney is a unique, challenging and rewarding role. If you have the right qualifications, outlook and ambition, we want to hear from you!

**LOCATIONS: Scotland** 

LOCATIONS: London, South East (excl London), West Midlands, East Anglia, North West and Scotland



#### **EMPLOYEE NUMBERS OPPORTUNITIES OFFERED**

Total Employees	226	Graduate Jobs	5
Partners	37	Undergraduate Jobs	-
Qualified Patent Attorneys	38		



#### **EMPLOYEE NUMBERS**

**Total Employees** 147 Graduate Jobs Undergraduate Jobs **Partners** 

**OPPORTUNITIES OFFERED** 

Qualified Patent Attorneys 15 10 Trainees

Mathys & Squire is a firm of patent and trade mark attorneys advising on all aspects of intellectual property. We seek to combine technical expertise, specialist legal skills and commercial awareness to help maximise our clients' rewards from innovation and minimise their risks in bringing that innovation to market. We have been established for over 100 years but have a dynamic approach and progressive culture.

Trainees

#### **Our requirements**

We seek to recruit the very brightest and best graduates with a background in engineering and science. A curiosity about how things work, and an analytical mind and first rate communication skills are essential. Our business is focused on providing added value to our clients, so we also look for an appreciation of the commercial implications of intellectual property.

#### Your development at Mathys & Squire

We have an impressive portfolio of clients, from household names to emerging technologies. Our annual graduate intake is increasing to ensure that we have a

sufficient number of trainees at each level of qualification, allowing all trainees to benefit from the experience of those ahead of them, as well as from the support of others within their peer group. We have an informal and friendly atmosphere; we know that hard work must be balanced with fun so we have a very active social committee who organise events from softball to guizzes to black tie parties.

We have a good record of helping trainees to prepare for professional examinations. We run internal tutorials and provide access to external courses. All of our trainees work under the direct supervision of a Partner or Associate, having exposure to clients from the very earliest stage of their career, and taking more personal responsibility for clients and their cases as they develop.

We recruit with the long-term in mind and our aim is to train our trainees to be future partners of the firm, and as such we have a visible career progression framework. In summary, we offer a stimulating environment and a rewarding career.

Maucher Jenkins is a leading international firm of Chartered (UK) and European Patent and Trade Mark Attorneys, Attorneys-at-Law and IP Litigators. We act for companies setting the pace in science, technology and innovative product design. Our client base includes inventors and entrepreneurs, start-ups, SMEs and multinational corporations. We offer the highest quality of service based on a thorough understanding of the technical and commercial context and forward-thinking project management of cases. We have offices in London, Farnham, Munich and Freiburg. We also have satellite offices in Cambridge, Edinburgh, Kulmbach and Basel, together with representative offices in Beijing and Shenzhen. We have 17 partners and 150 staff (attorneys and business support), driving our enthusiastic workforce.

#### Why choose us?

Trainee Patent Attorneys at Maucher Jenkins are given early responsibility and gain experience in a range of fascinating issues. You will have a level of autonomy to complete work, alongside continued guidance from our experienced professionals and Partners. The role will be genuinely varied and may include both noncontentious and contentious matters. We provide training from day one via in-house tutorials and one-to-one supervision from senior Partners and colleagues to enable you to qualify as a UK Chartered Patent Attorney and European Patent Attorney. Maucher Jenkins fosters a culture of mutual respect for the individual and the expression of talent; one that inspires employees to fulfil their own potential. We are a friendly team, and we take pride in our professional and supportive culture. Secondment opportunities to our German and Chinese offices are available

#### **Graduate Opportunities**

A successful candidate will hold a genuine interest in IP and will be committed to enhancing not only the firm's success, but their own development. Due to the high academic requirements for this opportunity, candidates should have a relevant STEM degree with a minimum second-class honour. They must be able to write in concise English. A PhD and industry experience is desirable. We are also keen to hear from candidates with Chinese or German language- enabling effective communications across our international client base. Candidates should have the drive to deliver excellent client service, whilst studying for and passing professional examinations. Our trainees will be interacting with clients, so confidence, together with strong communication and teamworking skills is beneficial. Our standards are high, but we offer the right candidates stimulating work and excellent professional development.

#### **Placement Opportunities**

We accept internship applications throughout the year. We are always keen to find talented individuals who can offer their knowledge and insight to the firm. Meanwhile, Maucher Jenkins is committed to upskill and support interns throughout their career development.

We offer an attractive benefits package: Competitive salary and generous bonus scheme, Achievable business targets and supportive environment, Hybrid working offering a genuine work-life balance, 25 days' annual leave, Private medical insurance, life assurance, pension scheme, social events and free language lessons.

If you wish to apply for a vacancy or opportunity within our firm, please submit your CV and covering letter via our website or by email. •

LOCATIONS: London, South East (excl London), West Midlands, East Anglia and North West

LOCATIONS: London, South East (excl London), Rest of Europe and Rest of the World

# MEISSNER ROLTE

#### **EMPLOYEE NUMBERS**

**Total Employees** 

Partners Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 

#### **EMPLOYEE NUMBERS**

**Partners** 

**Total Employees** 364 Graduate Jobs

Qualified Patent Attorneys 94

48 Trainees

Mewburn

Meissner Bolte is a Pan-European Intellectual Property law firm headquartered in Germany. We are an award-winning firm, being highly ranked by IP Stars, The Financial Times, and The Legal 500. We provide a complete range of IP services from drafting and filing applications, prosecuting these applications to grant, and enforcement of these rights post-grant.

Meissner Bolte UK is based in Hebden Bridge in West Yorkshire, between the cities of Manchester and Leeds. Hebden Bridge is set in the rolling hills of Yorkshire near various manufacturing hubs. This is an idyllic setting and puts us in the middle of a vibrant area for technological development.

The majority of our clients are medium-sized UK businesses. This means that we have close and direct contact with the majority of our clients. We also are involved in contentious work, as well as working with our German offices to service our international clients. This contributes to an extremely varied workflow.

#### **Training**

Our attorneys are very familiar with the UK and European qualification process, and so offer invaluable insight towards becoming a UK and European qualified patent attorney. This is a challenging process and typically takes 4-7 years depending on the speed at which a trainee wants to approach the exams.

Our approach to training will differ for every individual. Our standard route involves a part-time university course around a year after joining us. Once a candidate approaches the UK final examinations we then institute a oneon-one tutorial process.

#### Who are we Looking For?

We are looking for someone with a background in the physical sciences or engineering who wants to continue to utilise their technological background in a field outside academia. We are keen to hear from applicants who are bright, enthusiastic and good communicators. The successful applicant will find themselves challenged every day working at the boundary between technology and the law. We have a mixed workload – and we pass this on to our trainees. A trainee at our firm will be exposed to a great variety of work very early in their career. We believe this is the best way to build an appreciation of the role of a patent attorney. At larger UK firms we know trainees often work almost solely on examination report responses and this is very much the opposite of our more holistic approach.

We are also keen for our trainees to meet their German counterparts, in particular those based in Munich. Our German firm runs an IP conference "The IP Days" around Oktoberfest every year and we aim for trainees to attend either this or other events in Germany during their training.

As we are based on the Yorkshire/Lancashire border we have clients in Greater Manchester, Leeds, Yorkshire, Lancashire, Derbyshire, Northumberland, North Wales, Merseyside and Cumbria. If an applicant has a personal connection to any of these areas that would be a benefit but is by no means a requirement.

We welcome speculative applications. •

#### What we do & what we stand for

We are Mewburn Ellis, a top tier European intellectual property specialist working with organisations building the brands and technologies that will define tomorrow, using IP to nurture and protect innovations, ideas and inventions

**Inclusion and Diversity** for us means a commitment to diversity of thought, ideas and viewpoints and where all our people, regardless of their background, gender, race, ethnicity, religion, disability or sexual orientation feel they belong.

It's about the people we hire, the careers we nurture, the culture we build and the relationships we have with our clients. Our Chief Inclusion & Diversity Officer works closely with the Inclusion & Diversity Collaboration Group to continually develop the firm's I&D approach. We are proud to be using Rare Recruitment's Contextual Recruitment System (CRS) which allows us to consider an applicant's achievements in the context in which they were gained. We are all committed to making real change and we're already well on our way.

Community means nurturing our people, helping everyone develop and contributing to the wider communities in which we operate as well as supporting worthy causes with time and money.

We support charities at a firmwide and local office level and do this through our Forward Community Programme Charity Fund. We

are currently supporting the British Science Association as our firmwide charity aswell as Crest Awards, Food Cycle and Save the Children Emergency Fund. We also have a local charity for each office which has been chosen by our people.

**OPPORTUNITIES OFFERED** 

Undergraduate Jobs

Everyone that works at Mewburn Ellis has one community day per year to enable them to support causes they care about. In addition, we operate a Give As You Earn (GAYE) scheme, so our people can donate to charities of their choice in a simple and tax effective way. Our combined community effort has amounted to more than £750,000 of investment since 2020.

Sustainability is an ongoing focus for our firm. Our priority is to make sure that the way we operate has as little environmental impact as possible. We are looking at how we deal with waste, energy and reducing our carbon footprint (we aim to be a carbon neutral business by 2025) with the objective to eliminate our use if we can, reduce where possible or substitute if necessary. This is a broad approach and covers everything from how we manage our offices to the travel we undertake the decisions we make about the suppliers and products we use.

See our website for more info on these three areas and initiatives such as our 5 step climate action plan and the Mewburn Ellis forest, where as of June 2024 we've planted 54,492 trees! •

**LOCATIONS:** Yorkshire & Humberside and North West

LOCATIONS: London, South West, East Anglia and North West



**Total Employees** 

**Partners** 

**Qualified Patent Attorneys** 

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

Undergraduate Jobs



#### **EMPLOYEE NUMBERS**

**Total Employees** 

**Partners** 

Qualified Patent Attorneys

Trainees

440 Graduate Jobs Varies Undergraduate Jobs

**OPPORTUNITIES OFFERED** 

81 20

#### About us

Mohun Aldridge Sykes is a young and growing firm of IP professionals based in the Northern Powerhouse city of Leeds. The firm prides itself on its consistently high level of service and quality of work across a range of sectors, with the vast majority of its clients being based in the United Kingdom. Whilst covering all aspects of patent and trade mark practice, our emphasis is on understanding the wider business needs of our clients and providing sound commercial advice

Leeds is the vibrant unofficial capital of Yorkshire and combines world class arts, sport and entertainment with close proximity to some of the most beautiful countryside in the UK

#### **Kev Requirements**

- Excellent communication skills
- Science or engineering degree (2:2 min)
- Analytical approach to solving problems
- Ability to work within a team
- · Good with detail.

## **Opportunities at Mohun Aldridge Sykes**

We are always seeking able, talented graduates from science and engineering disciplines to train as patent attorneys in our Leeds office.

Successful applicants will begin solving real client problems from the very start, under the close supervision of qualified attorneys. Trainees will be supported and encouraged on their journey to qualification and beyond. Client-facing skills and a positive attitude to development feature high on our list of requirements.

#### About Us

Murgitroyd is a global firm of European Patent and Trade Mark Attorneys. We have 22 offices globally, enabling us to offer our clients unrivalled expertise.

Our 440 colleagues service a variety of clients, from the world's largest corporations to SME's, to cutting-edge entrepreneurs, universities and research institutions across all industry sectors.

At Murgitroyd we pride ourselves on providing a tailored and excellent global service to our clients. We go the extra mile for our clients, and are dedicated to providing world-class customer service at every interaction.

We are a fast moving and growing business, offering an equal, diverse, collaborative and inclusive culture. Colleagues have clear role expectations as well as learning and development opportunities for career progression.

We firmly believe in nurturing talent and fostering professional growth. Our structured career progression paths offer opportunities for continuous learning and development, providing our team with the tools to grow as people and become leaders in intellectual property and innovation. Our culture thrives on collaboration, respect and professionalism, forming a nurturing environment that encourages both personal and professional growth.

What truly distinguishes us is our unwavering commitment to ESG initiatives. Our internal Impact and Trailblazers Teams spearhead these efforts, pioneering change within our

organization and into the wider IP industry. From championing ED&I initiatives and sustainable practices to engaging with our local communities, we are dedicated to making a positive difference.

We offer an attractive benefits package and exciting opportunities to work with fabulous clients in the realm of intellectual property and innovation. Our commitment to your personal development and growth means that you'll be constantly challenged and supported to reach new heights in your career.

We believe in rewarding our employees for their dedication and hard work. Our comprehensive benefits package is designed to support you in all aspects of your life personal, professional and social.

- Competitive salary and annual leave package
- Employee pension contribution
- Access to private healthcare
- Career development opportunities
- Involvement in ESG activities

...and more.

At Murgitroyd, we don't just envision the future of the IP industry – we actively shape it. Here, your ideas are valued, your growth is nurtured, and your impact is celebrated.

We produce an annual ESG report as well as annual Carbon Footprint figures and have recently acquired Ecovadis certification. Our latest ESG Report is available on our website.

**LOCATIONS:** Yorkshire & Humberside

LOCATIONS: London, Yorkshire & Humberside, North East, North West, Scotland, Wales and Northern Ireland



**Total Employees** Partners

Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 

Page White Farrer

#### **EMPLOYEE NUMBERS**

**Partners** 

**Total Employees** Graduate Jobs Undergraduate Jobs

8

Qualified Patent Attorneys 20

Trainees

Based in Farnham, Surrey, Openshaw & Co. is a client-focussed firm of UK and European Patent attorneys, applying technical and legal expertise to advise clients on intellectual property matters across a range of practice areas.

#### **Our Team**

2024 marks our 20th Anniversary in practice. During this time, Openshaw & Co. has continued to grow, developing a highly experienced, professional, and conscientious team providing world-class intellectual property services to our clients. Today, we have a team of 29 staff including 10 qualified patent attorneys specialising in patent preparation and prosecution, with a track record of securing valuable patents at the EPO and UKIPO. We also have a part-qualified patent attorney and a trainee attorney within the team, both of whom are being supported towards full qualification. At Openshaw & Co. we work to understand our clients' commercial needs and develop tailored IP strategies to help them better protect, manage, and commercialise their IP. The majority of our team focus on working with patents but we have in-house specialists to handle design and trade mark registrations. Our attorneys are supported by a dedicated team of paralegals who are experienced and knowledgeable in IP administration and formalities.

#### **Our Clients**

We work with a broad range of clients, from leading multinational organisations, SMEs, and start-ups, to private inventors. Technologies that we handle cover many industries, including telecommunications, software, algorithms, blockchain applications, NFTs, engineering, aerospace, defence, energy and renewables, electro sciences, optics, and materials science.

#### Working at Openshaw & Co.

10

Openshaw & Co. is believed to be the first. and currently sole, Employee-Owned Trust law firm in the UK. Every team member possesses a vested interest in the company. Our organisational structure empowers and involves the entire team, cultivating a culture of collaboration and continuous improvement.

Our team comes from a diverse range of backgrounds, all contributing towards the unique, supportive, and friendly environment we are proud of. We welcome and actively encourage applications from all backgrounds. Our ethics, diversity, and inclusion policy can be found on our website, along with other information on sustainability practices we have in place. We are very proud of the flexible working environment we provide, empowering our team to support our clients with world-class IP advice.

#### Opportunities at Openshaw & Co.

We are always on the lookout for people with the skills required to tackle challenging patent work and engage with clients to deliver clear and effective advice. We offer a number of opportunities for graduates looking to embark on a career in patent law or learn more about the world of IP, or for qualified patent attorneys to join a growing, client-facing firm with a flexible work environment.

#### Your Skills

A successful Trainee Patent Attorney or Summer Intern candidate will rely on a variety of skills to excel at the intersection of technology, law, and business. You will have a passion for learning about new technologies, be inquisitive, and have a strong attention to detail.

#### At the cutting edge of innovation

Page White Farrer is at the cutting edge of innovation. Trusted by some of the world's leading brands and exciting startups to protect the intellectual property (IP) in their latest inventions and designs, we also advise on the role of IP in their commercialisation and growth strategies and help companies to enhance their value through innovation capture.

The work is both varied and interesting - recent examples of our work include AI (Artificial Intelligence), IoT (Internet of Things), fashion and wearable tech, materials science, clean energy and renewables, life sciences, healthcare, and med-tech.

From offices in London, Leeds, Exeter and Munich, we handle intellectual property worldwide and we enjoy a strong working relationship with highly respected firms overseas.

#### **Working environment**

We have a friendly and supportive and inclusive atmosphere, with flexible working arrangements. Our working environment is particularly suited to self-motivated individuals that are looking for a proactive role in both the development of the firm and of new and existing clients.

**OPPORTUNITIES OFFERED** 

#### **Training at Page White Farrer**

Our trainees at Page White Farrer qualify as both UK and European patent attorneys. Each trainee is allocated a qualified attorney who is responsible for their on the job training and in addition to this they will be expected to complete the Postgraduate Certificate in Intellectual Property Law, gaining exemption from the UK foundation exams. We have a good record in training and passing exams and provide inhouse tutorials, plus CIPA membership.

#### **Graduate applications**

We recruit throughout the year, in the field of computer science, electronic engineering, physics, biochemistry and chemistry, and related disciplines. We are looking for candidates in fields of artificial intelligence, machine learning, health-tech, cleantech and renewables. We welcome applications from those with a PhD.

LOCATIONS: South East (excl London)

LOCATIONS: London, South West, Yorkshire & Humberside and Rest of Europe

# PEARL COHEN

#### **EMPLOYEE NUMBERS**

**Total Employees** 

**Partners** 

Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 



#### **EMPLOYEE NUMBERS**

**Partners** 

**Total Employees** 

Qualified Patent Attorneys

Trainees

244 Graduate Jobs Undergraduate Jobs

**OPPORTUNITIES OFFERED** 

56 20

Pearl Cohen is an international law firm with offices in London, New York, Boston, Los Angeles, and Tel Aviv. Our London IP group focuses exclusively on patent & trademark prosecution. The team includes Chartered Patent Attorneys, European Patent Attorneys, and Solicitors specialising in patent and trademark law. The London patents group members span between them the entire gamut of technical fields: Physics, Electrical & Electronics Engineering, Software, Pharmaceuticals, and Chemistry. Our patents group provides the strategic vision, creative support, and professional guidance needed to successfully protect and promote our clients' inventions and ideas

With over 55 experienced patent attorneys and agents authorised to practice before the U.S. Patent and Trademark Office (USPTO), EPO, UK IPO, the Unified Patent Court (UPC), and the Israeli Patent Office (IPO), and relationships with leading IP firms around the globe, Pearl Cohen helps clients obtain worldwide patent protection. Our clients regularly depend on our reputation for providing innovative and strategic international patent strategies to protect their inventions and commercial products and services, and they benefit greatly from the synergy between our related practice areas, including intellectual property and business law, to acquire, sell, or license patents.

Our patent expertise is enhanced by a significant support staff of scientific advisors. Many of our patent attorneys, patent agents and all of our scientific advisors have advanced degrees from the world's top academic institutions, as well as practical, hands-on laboratory knowledge or industrial experience.

Our global patents group offers complete services that include:

- Drafting, filing, and prosecution of patent applications
- Filing International patent applications under the Patent Cooperation Treaty (PCT)
- Analysis of prior art, patents, and patent applications
- Counselling and opinion practice, including preparing legal opinions regarding patentability, infringement, freedom to operate, enforceability of patents and competitive analysis
- Oppositions, re-examinations, inter partes review, and post grant oppositions
- · Patent portfolio management, development, analysis, augmentation, commercialization, and litigation
- Patent licensing and transactional practice for collaborations, private placements, public offerings, mergers and acquisitions
- Co-counselling patent litigation at the Unified Patent Court

Related strategic services that we provide include:

- · Counselling and advising inventors, investors, and patentees
- Advising clients on funding and structuring their new business ventures based on their IP
- · Aiding manufacturers in the design of noninfringing, competitive products
- Advising clients regarding licenses, patent sales, assignments, and other ownershiprelated issues
- Patent-related litigation, including patent enforcement to assert our clients' patent rights against infringers, and patent defence to defend our clients from allegations of infringement and unwarranted harassment •

Potter Clarkson is one of the leading pan-European firms, with eight offices across the UK, Denmark and Sweden. Following a period of rapid international expansion over the last few years, we now provide an even better place to train as a patent or trade mark attorney, or IP solicitor

The firm is consistently ranked in the top tier of major legal guides, such as Legal 500 and MIP.

We offer clients a full IP service to support them in achieving their commercial objectives. We pride ourselves in the exceptional level of client care offered by our approachable and engaged team. The breadth of our client base means we can offer opportunities to get involved in a diverse range of work.

We pride ourselves in recruiting outstanding graduates from around the world. Following on from a thorough and tailored induction, our trainees are supported through a comprehensive and highly regarded training programme. Our pan-European presence provides inspiring opportunities for secondments and knowledge sharing across our integrated offices. The exceptional opportunities offered to our trainees mean that we achieve remarkable success in professional examinations.

We put Equality, Diversity and Inclusion at the centre of who we are and how we work, and are committed to ensuring that Potter Clarkson remains a welcoming workplace in which everyone can feel they belong.

We are committed to promoting a healthy work-life balance, and supporting the wellbeing of all our people. We offer a wide selection of health and wellbeing options including healthcare plans, flexible working options, a virtual Wellbeing and Social Hub, and mental health first aiders.

If you want to join our team and start an exciting IP career with Potter Clarkson, we'd love to hear from you.

LOCATIONS: London, United States and Rest of the World

LOCATIONS: London, East Midlands, Scotland and Rest of Europe



**Total Employees** 181 Graduate Jobs Partners **Undergraduate Jobs** 

Qualified Patent Attorneys Trainees

23



#### **EMPLOYEE NUMBERS**

**Total Employees** 21 **Partners** 

Qualified Patent Attorneys

# **OPPORTUNITIES OFFERED**

Graduate Jobs Undergraduate Jobs

#### 10 3 Trainees

# **About Reddie & Grose**

Reddie & Grose LLP is an internationally renowned firm of European and United Kingdom patent, trade mark and design attorneys. Our experienced team of over 100 IP professionals based in London, Cambridge, Munich and The Haque includes specialists in a wide range of technical disciplines.

We offer services for a wide range of industries, with particular strengths in electronics and software, mechanical engineering, chemistry, pharmaceuticals and biotechnology. Our trade mark team provides specialist advice on branding and trade mark work; we also have a specialist team handling plant variety protection.

#### Range of client services

We handle the full range of IP rights for a global client base ranging from SMEs starting to consider IP through to large corporations with rights in over 100 countries. In the UK and Europe we work closely with solicitors, barristers and other members of the legal profession to support clients in litigation before the courts. Our services range from investigating competing rights, handling oppositions, drafting and filing applications, and maintaining portfolios. We resolve disputes about IP, working closely with other leading legal firms if it becomes necessary to resort to the courts.

#### **Benefits**

- 26 days annual leave plus bank public
- Remote home working (60% office / 40% working from home for trainees)

**OPPORTUNITIES OFFERED** 

10

- Discretionary Christmas bonus
- Private Pension Scheme (with optional salary sacrifice)
- Semi-annual meetings with a Pensions Advisor
- Group Life Assurance (up to 3x salary)
- Interest free season ticket loan
- Private medical scheme
- Family friendly policies
- · Cycle to work scheme (salary sacrifice scheme)
- · Active social events calendar
- Eve care vouchers
- **Employee Assistance Programme**
- Employee Referral Scheme
- Paid Charity Leave Day
- Access to cycle store and shower facilities
- Comprehensive graduate training programme
- Paid study leave leading up to professional exams
- Positive culture for work-life balance
- Daily delivery of fresh fruit

# Minimum academic requirements

At least a 2:1 degree in a scientific or technical subject as, well as excellent English. We also welcome applications from those completing a doctorate, undertaking postgraduate research, or working in industry.

Sagittarius IP is a highly respected firm of patent attorneys with offices in Marlow. Cambridge and London specialising in advising in the chemical, pharmaceutical and biotechnology sectors.

#### **About Sagittarius IP**

We are a team of highly qualified individuals with a passion for helping our clients achieve maximum value from their intellectual property. Our goal is to maintain exceptionally high standards and to continually exceed our clients' expectations. Our client portfolio covers the spectrum of small businesses to industry leading FTSE 100 companies, including start-ups, academic research organisations, university spin-outs and venture capital funds.

Sagittarius IP has featured as a leading firm in the Financial Times review of Europe's patent law firms since its inception in 2019 and has maintained "Gold" ratings for the chemistry and biotechnology fields. We have built this first-class reputation on the results we achieve for our clients and, as a result, much of our new business comes through recommendations.

#### Why work for Sagittarius IP?

From day one with the firm our trainees are exposed to a variety of work under the supervision of our attorneys, joining meetings with inventors and assisting our attorneys when they participate in hearings. Trainees are involved in drafting new patent applications, corresponding with clients and patent offices, preparing for and attending EPO oppositions, and providing freedom to operate advice. Our trainees are given real responsibility early on in their careers, and they make a significant contribution to client work within their first year. Following qualification, attorneys are given significant autonomy and involvement in client relationship management.

Sagittarius IP is heavily involved in training within the profession. We provide in-house exam tutorials in parallel with placement on external courses to put our trainees in the best possible position to qualify and be successful in their careers going forward.

We offer a competitive salary, attractive bonus scheme and hybrid home/office working arrangements across our mutliple locations. •

LOCATIONS: London, East Anglia and Rest of Europe

LOCATIONS: London, South East (excl London) and East Anglia

# SANDERSONS

Patent & Trade Mark Attorneys

#### **EMPLOYEE NUMBERS**

**Total Employees** 

Partners Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 



#### **EMPLOYEE NUMBERS**

**Total Employees** 

Qualified Patent Attorneys

Trainees

#### **OPPORTUNITIES OFFERED**

27 Graduate Jobs

Undergraduate Jobs **Partners** 11 4

## A traditional firm with a progressive approach

Sandersons was founded in London in 1956 by Laurie Sanderson. Following a move to Colchester in the 1960s, the firm has continued to grow, becoming renowned for our ability to provide quality services to clients on a global scale.

Now based at the University of Essex Knowledge Gateway technology and innovation park, we are ideally placed to help businesses grow.

#### Who we are today

We are based in Colchester and are proud to be a 'local' firm, but we operate globally with clients and agents in all countries of the world. Our offices in London offer a convenient meeting location for clients if required.

We work across a range of industries, and trainees will quickly learn to adapt their skills to different technologies, all aspects of IP and will aim to become qualified in both patents and trade marks.

At Sandersons we pride ourselves in developing strong partnerships with our clients, and in being knowledgeable and passionate about all aspects of intellectual property. Our highly pro-active service gives us the flexibility to tailor the way we work to meet each client's individual needs.

#### Why Sandersons?

We are a well-established firm, with a young, forward-thinking partnership. We actively encourage a healthy work/life balance, and achieve this through our informal atmosphere, varied and interesting client-base and beautiful location

We are a small, friendly firm with most of our staff members staying with us for many years. As a small firm, our trainees are very quickly involved in all aspects of the process from initial client meetings to assisting partners with complex litigation.

#### **Opportunities Available**

We are happy to receive applications from enthusiastic graduates with a minimum of 2.1 degree in an appropriate technical discipline to train as a patent attorney. We are particularly interested in those with backgrounds in engineering, biotechnology and electronics.

#### **Training**

Trainees will work closely with our partners and associates. They will receive support and onthe-job training. They will be expected to work independently under the supervision of their mentor. Training costs will be covered where appropriate by prior agreement. Study leave for exams will be provided where possible. •

Schlich is an IAM 1000 recommended firm of European and UK patent and trade mark attorneys, with an experienced support team including paralegals, secretaries and accounts staff.

We are particularly experienced in handling biotech, chemical, pharmaceutical and mechanical technologies; however, we see a wide variety of inventions, which gives us the chance to explore new fields to those within which our attorneys have studied in their academic careers

Our attorneys have experience in obtaining and enforcing IP rights not only in the UK; we protect and enforce IP rights globally.

Our clients range from close-to-home UK individuals and SMEs to multinational pharmaceutical / biotech companies and international law firms. Our range of local, national and international clients can result in exciting travel opportunities for those who are interested.

Our workload is not limited to patents; we regularly advise on the registrability of trade marks and designs and help clients identify the existence of unregistered rights.

Contentious matters represent a speciality of ours; we have particular expertise before the Opposition Divisions and Appeal Boards of the European Patent Office. Namely, we have enjoyed considerable success in a series of highprofile oppositions relating to CRISPR patents.

We provide full training, ranging from in-house tutorials to external training via recognised professional bodies. Training extends across the whole firm and applies to all, and every voice is regarded as important; the attorneys participate in monthly meetings to discuss case law, and support meetings are held to discuss new rules and best practice.

Our weekly team meetings and day-to-day teamwork make us a cohesive unit, and sharing of knowledge and experience means we support our clients as a team.

We are an equal opportunities employer and a signatory of IP Inclusive's EDI Charter. We welcome recruits from all backgrounds without regard to race, colour, religion, gender, sexual orientation, disability or age. •

**LOCATIONS:** East Anglia LOCATIONS: South East (excl London)



**Total Employees Partners** 

Qualified Patent Attorneys Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs Varies

**Undergraduate Jobs** 



#### **EMPLOYEE NUMBERS**

**Total Employees** 

**Partners** 

Qualified Patent Attorneys

Trainees

# **OPPORTUNITIES OFFERED**

Graduate Jobs Undergraduate Jobs Varies

4

Scintilla was founded in 2013 by Peter McBride and has since grown to a team of 13 with offices in Glasgow and Manchester.

We have a mission to put innovative businesses in control of their destiny by organising, optimising and monetising their intellectual property.

We work directly with clients to file patents, trade marks and registered designs but also provide wider strategic consultancy on how to manage innovation, prepare for investment and build value.

Our clients include a mix of large corporates, startups, spin outs in a wide range of sectors, and we are deeply invested in business and career development and supporting the local technology ecosystem, through local business incubators and trade organisations.

Through our multi-disciplined, diverse team of attorneys, trainees and support staff, we are able to support our clients with clear, consistent communication, throughout their journey with our services. Our attorneys endeavour to keep our clients in the loop, clarifying legal jargon and ensuring prompt official communications.

Script IP is a busy and friendly firm. We were founded in 2012 because the directors wanted to do things differently.

If you work for us, you will be a valued member of our close-knit team. Your work will involve getting hands-on alongside talented and experienced colleagues, helping clients to protect industry-shaping ideas, and being part of a culture where training and work-life balance are taken seriously. Script IP have a long-term view of recruitment and we aim to train patent attorneys who will be the future leaders of our firm.

Script IP handle important and fascinating cases in all areas of technology. Clients

appreciate our commercial approach and as a result we are growing.

We have offices in Bath and near Southampton (Eastleigh).

If you want to join us at Script IP, you will have a good undergraduate degree in a relevant science or engineering subject. Research, a further degree, or industrial experience may be an advantage but the right person is more important to us than further qualifications or experience. Essential requirements are a curiosity about how things work, the ability to understand complex subjects and the ability to communicate clearly. •

**LOCATIONS: North West and Scotland** 

LOCATIONS: South East (excl London) and South West



Trainees

**Total Employees** Graduate Jobs **Undergraduate Jobs Partners** Qualified Patent Attorneys

**OPPORTUNITIES OFFERED** 



#### **EMPLOYEE NUMBERS**

**Total Employees** Graduate Jobs Undergraduate Jobs **Partners** Qualified Patent Attorneys

Trainees

#### About us

Secerna LLP is a progressive and expanding firm of Chartered and European patent attorneys based in York, Newcastle and Dublin. We represent clients worldwide assisting some of the world's most innovative businesses to protect, defend and enforce their intellectual assets. We build long-term business relationships with our clients, based on exceptional trust, teamwork and our expertise.

# **Opportunities**

Due to the firm's size and expansion, there are great opportunities in personal and professional development. Individuals can expect to be exposed to a range of business situations, clients and technology, from providing strategic advice on validity and freedom to operate to corporate clients, dealing with day to day matters with inhouse teams to discussing new technology with inventors. We are a growing firm, which is committed to our recruitment plans and developing bespoke training programmes for each recruit.

#### What we offer

We have a great depth of technical expertise across a broad range of technologies and in particular in the fields of telecommunications, computer-implemented inventions, renewable

energy solutions, and assisted and consumer service solutions. In addition, the Life Sciences and Pharmaceutical groups have considerable experience working in the fields of NCEs, biotherapeutics, nucleic acid-based diagnostics and regenerative medicine. As a trainee patent attorney at Secerna you will be given full training and support as you work towards qualifying as a Chartered and European Patent Attorney. You will work closely with senior attorneys with a track record of successful training. We appreciate you'll be an individual too and will bring your own personal skills. areas of interest and unique abilities to our team. At Secerna you will have an exceptional opportunity to further your career within a supportive and friendly environment.

#### What we are looking for

We are looking for graduates with a strong academic track record and good interpersonal skills, who are motivated and keen to learn new skills. We are looking for candidates that are keen to qualify as a patent attorney and progress within a growing and successful business.

Stevens Hewlett and Perkins is a long established firm of Intellectual Property (IP) lawyers, originating over 100 years ago. We offer a complete range of services related to trade marks, patents and design rights in the UK and the rest of the world. We take great pride in delivering a professional service that is both personable and of high quality. Our approach is commercial and proactive, ensuring we offer exceptional value at a fair price for our clients.

#### **Our Services**

- PATENTS: Our services include novelty and FTO searches, preparation and filing of patent applications, prosecution of applications all around the world and all related advice such as infringement, enforcement, patent strategy and portfolio management
- TRADE MARKS: Our services range from clearance (freedom to use) searches. to filing and prosecution of trade mark applications, filing programmes, recordal projects, trade mark portfolio management and strategy, and handling of contentious trade mark disputes
- DESIGNS: Our services include searching, filing design applications in the UK and around the world and all related advice

#### The Team

Our firm has a dynamic team of 12 trade mark attorneys (including one part-qualified and

one dual qualified) and 2 patent attorneys. They are supported by an expert team of paralegals, renewal specialists and records administrators. It is a testament to the firm that a substantial proportion of our staff have been here in excess of 15 years (some as long as 26 years!). This is combined with team members recruited more recently (from attorneys to administrative support staff), who have brought a fresh perspective to how we operate and serve our clients.

**OPPORTUNITIES OFFERED** 

#### **Our Approach**

At SH&P, we understand that it takes a lot of hard work and passion to succeed in a challenging world. After all, we are a business too.

We are a friendly professional team of highly experienced IP professionals; we are approachable and can advise in layman's terms, or with deep technical expertise depending on our client's needs. Most of all, we want our clients to succeed and their business to thrive, with SH&P being an integral part of their exciting journey.

We are always interested to hear from enthusiastic and motivated individuals at any stage of their IP career journey!

For more information or to drop a CV, please visit our website or connect with us on LinkedIn •

LOCATIONS: Yorkshire & Humberside, North East and Rep of Ireland

# **SLINGSBY PARTNERS**

#### **EMPLOYEE NUMBERS**

**Total Employees** Partners

Qualified Patent Attorneys 19 10 Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

**Undergraduate Jobs** 



#### **EMPLOYEE NUMBERS**

**Total Employees Partners** 

Qualified Patent Attorneys 17

Trainees

# **OPPORTUNITIES OFFERED**

54 Graduate Jobs

**Undergraduate Jobs** 

#### The firm

Slingsby Partners is committed to providing the highest standards of patent advice. The firm's clients are predominantly UK and European technology companies in the fields of engineering, electronics, the physical sciences and chemistry. Client service is the first priority for the business, and we are proud that the great majority of our instructions come through recommendations from existing clients. We are recommended by Chambers and Partners, The Legal 500, IAM Patent 1000 and the Financial Times and members of the firm are listed as IP Stars.

Slingsby Partners has a strong and growing client base of technology companies from across Europe. Our clients range from start-ups to large multinationals. The core of the firm's practice is patent drafting and prosecution. We also have a depth of experience across every area of patent procurement and exploitation, from licensing to patent due diligence and acquisition. We have a growing practice in UK and multijurisdictional litigation.

Slingsby Partners needs to recruit and train the best people to continue building the business. We offer challenging and motivating work and are committed to developing skills at all levels.

#### **Graduate recruitment**

We are looking for highly motivated individuals with exceptional communication skills to join our close-knit team. You will need a strong academic background and a collaborative and enthusiastic approach to work. All our partners and associates are involved in training and from day one you will be working on a wide range of IP matters directly with our clients. We take an active interest in our trainees' progress towards qualification as European and UK Chartered Patent Attorneys. The breadth of the firm's work means your day-to-day training will be directly relevant to the professional exams you will need to undertake. We also provide an in-house lecture series tailored at different levels of attorney training and exam-specific tutorials. Our trainees are encouraged to attend external lectures and courses.

Stratagem IPM was formed in 1999, to respond to a need within the biotech industry for proactive management of clients' intellectual property. Since then the company has expanded to cover all technologies and we have two offices, in Cambridge and Bristol.

Our aim is to deliver a strategically different IP management service for our clients, based on understanding their specific requirements and providing clear and decisive advice. We work closely with clients, as if we are part of their business, and consider their IP from a commercial perspective, using our hands-on management approach to enhance the value of their IP assets.

#### **Training**

As a trainee or part-qualified attorney you are given responsibility at an early stage and have plenty of opportunity to meet with clients directly. Working closely with our qualified attorneys you will develop core skills along with an understanding of how to work commercially with clients.

As well as learning on the job, our trainees have the opportunity to attend a foundation course at Brunel University, followed by courses for both European and UK qualifications. Paid time off is given for courses and study days and there is the opportunity to attend in-person training in Europe.

#### **Working at Stratagem**

5

People are fundamental to Stratagem and we recognise that everyone plays a vital part in delivering a strategically different approach for our clients. We value and embrace the unique things that make us all individuals and believe this truly enhances our work and the firm.

We have a supportive, open culture and strive to do all we can to ensure that everyone enjoys their work in a collaborative and inclusive environment. •

**LOCATIONS:** London

LOCATIONS: South East (excl London) and South West



Trainees

**Total Employees** Partners Qualified Patent Attorneys

#### **OPPORTUNITIES OFFERED**

Graduate Jobs Varies

**Undergraduate Jobs** 

YMBIOSIS IP

#### **EMPLOYEE NUMBERS**

**Total Employees** 10 Partners

Qualified Patent Attorneys Trainees

Graduate Jobs Varies Undergraduate Jobs

**OPPORTUNITIES OFFERED** 

Swindell & Pearson provides a high-quality, client-focused service to companies, academic institutions, government agencies and individuals. Formed 140 years ago, we are one of the UK's leading specialists in patents and trade marks. Some of the world's foremost multi-national companies trust our attorneys with their patent and trade mark portfolios.

Client relationships are very, very important to us and we really care about delivering outcomes our clients want. We are patient, approachable, friendly, responsive and dependable.

We at Swindell & Pearson know that our reputation is only as good as the individuals we employ. We therefore recruit people with potential and help them fulfil that potential. We pay our trainees well and invest very heavily in their training.

You will work under the direct supervision of experienced attorneys and receive one-on-one constructive feedback on your work. Training includes internal courses, regular seminars and external courses. You will work on cutting edge technology and, unusually, be given

early responsibility and your own caseload. A large proportion of your work will be for direct clients where you work directly for the owner of the patent. You will benefit from contact with clients and will be encouraged to become more independent as you develop. You will initially share office space with other trainees, in a friendly and supportive environment and will quickly become a respected and valued member of the team.

Trainees are based in our head office in Derby's professional quarter. Derby has the UK's highest export value per capita and is one of England's fastest-growing cities. It is also an affordable place to live, not far from the Peak District, and just a two-hour train ride from London

We work on a meritocracy basis where hard work and success are rewarded. The majority of our IP directors trained with the firm, providing proof that we firmly believe that our trainees are our future.

We would welcome speculative applications at any time.

#### **About Us**

Symbiosis IP is a firm of chartered and European patent attorneys that specializes in the protection, enforcement and opposition of intellectual property rights in the fields of Life Sciences and Chemistry. Our clients include several university tech transfer and early research institutions, together with large pharmaceutical companies and SMEs.

We were established in 2008 and currently have offices in Sheffield, Cardiff, York, Glasgow and London. Our professional team all possess doctorate degrees in a life science or chemical subject, and we all have post-doctoral research experience, which we believe adds value to our clients' intellectual property.

Symbiosis IP is part of Gateley, a legal and professional services group that employs around 1,500 people at offices around the UK. As a standalone patent attorney practice working within this wider group context, our attorneys are able to work closely with other professionals in the group, such as solicitors

and other business advisors, enabling us to offer our clients access to enhanced services in a wide range of areas including corporate transactions, IP litigation, commercial agreements and disputes.

#### **Opportunity**

We are committed to excellence in our work, and we seek trainees with higher degrees and ideally postdoctoral research experience. This is to provide an alternative career path to postdoctoral scientists and to provide our clients with a level of technical understanding that adds value to their intellectual property. However, high calibre graduates should not be discouraged from applying.

As a symbiosis IP trainee, you will become part of a closely knit team of patent attorneys and you will be provided with complete support in relation to qualifying as a UK and European patent attorney whilst becoming involved in state-of-the-art life science and chemical technology.

LOCATIONS: West Midlands, East Midlands, Yorkshire & Humberside, North East and North West

LOCATIONS: London, Yorkshire & Humberside, North East, Scotland and Wales



For almost a century, Tomkins IP has provided

professional and commercially astute advice to

both domestic and international clients. With

a team of highly qualified technical and legal

experts, Tomkins IP is recognised internationally

for its European patent prosecution specialism,

its longstanding and prominent European

trade mark practice, and its flexible and

technologically advanced client services.

Tomkins IP's patent attorney team of

physicists, biochemists, molecular biologists,

biotechnologists and chemists apply a fusion

of technical expertise and strategic creativity to

capturing and protecting innovations across all

electrical and electronic engineers,

fields of technology.

#### **EMPLOYEE NUMBERS**

**Total Employees Partners** 

Qualified Patent Attorneys

Trainees

the world.

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

Undergraduate Jobs

The Award-winning team enjoy a long record

of success before the European Patent Office

regularly called upon for strategic guidance

in portfolio management, due diligence and

respected Trade Mark Attorneys consistently

appropriate Trade Mark strategies for filing,

deliver cost effective, timely and commercially-

prosecution, maintenance and enforcement of

Trade Mark rights directly in Ireland, the United

Kingdom, the European Union, and throughout

infringement opinions. Tomkins IP highly-

in examination, opposition and appeal and are



#### **EMPLOYEE NUMBERS**

**Total Employees** 

172 Graduate Jobs **Partners** 

Qualified Patent Attorneys 53

19 Trainees

#### About us

Venner Shipley is a leading European IP firm with a team of patent, design and trade mark attorneys providing a complete IP service. We are based in London, Cambridge, Guildford, Tunbridge Wells, Manchester and Munich. Our clients range from leading corporations to SMEs, universities and individual inventors. We are friendly and easy to work with; our clients value our straight-forward approach, practical advice, and the clarity we bring to situations.

#### What we do

Our multi-disciplinary team deals with a diverse range of intellectual property issues. Our specialist teams in electronics, software, AI, chemistry, biotechnology, materials and engineering work across multiple jurisdictions. Specialists in different technical areas work together to give our clients the creative and innovative solutions they need.

#### Life as a trainee

As a new trainee you will be exposed to a broad range of work from the start. This is likely to include meeting inventors for

innovation harvesting, drafting and filing patent applications and responding to examination reports issued from patent offices. You will have a nominated supervisor as well as a buddy and be part of a large cohort of trainees across all disciplines within our different office locations who come together for training and social events. There is lots of support to help you as you go through the qualification process and beyond; we have internal training programmes at different stages of your career as well as external courses and exam preparation tutorials.

**OPPORTUNITIES OFFERED** 

Undergraduate Jobs

#### What we look for in candidates

You will need a STEM degree at 2.1 or above. We also accept applications from students with masters or doctorates or with experience working in industry. You need to enjoy applying your scientific knowledge to practical situations, be good at problem solving, with excellent written skills and an interest in law

**LOCATIONS: Rep of Ireland** 

LOCATIONS: London, South East (excl London), East Anglia and Rest of Europe



**Total Employees** Partners

**Qualified Patent Attorneys** 

Trainees

#### **OPPORTUNITIES OFFERED**

Graduate Jobs

Undergraduate Jobs



#### **EMPLOYEE NUMBERS**

**Total Employees** 

**Partners** 

Qualified Patent Attorneys 16

Trainees

# **OPPORTUNITIES OFFERED**

62 Graduate Jobs **Undergraduate Jobs** 

# Why do we want you?

Williams Powell are a growing firm with sufficient work to become larger still in partnership with the right people. We are committed to promotion from within, and seek trainees with the potential to become the qualified attorneys and partners of the future. Technical background is less important than flair; if you have the ability to grasp complex scientific concepts and to express them succinctly on paper and orally then we want you to help us build our firm.

#### Why should you come to Williams Powell?

We suspect that you will be more interested in the future of our firm than its history. We offer an environment where you will be supported, taken seriously, and seen as an investment

rather than an impediment. We are a young partnership which believes that it is possible to be both socially relaxed and professionally serious. Williams Powell are flexible in our approach, rigorous in our application, and more interested in outcome than peripherals.

#### What next?

Although we presently have a full complement of trainee attorneys, we are open to speculative applications for exceptional candidates looking to move after qualification. It would be advantageous to be able to demonstrate some knowledge or experience of the commercial realities of the business world: patents are commercial tools and should not be divorced from commercial context .

#### **Background**

Opening our doors in 1864, we are one of the longest established firms of Patent and Trade Mark Attorneys in the country. The firm was founded in Manchester, where our head office is located, and we also have offices in Birmingham, Chesterfield, Liverpool, London and Glasgow.

#### **Clients and services**

We serve a wide range of local, national and international clients, from individuals to multinational corporations across all sectors. and enjoy a high proportion of direct client work. We advise clients in relation to all aspects of intellectual property law including patents, trade marks, designs and copyright. Although we deal primarily with obtaining intellectual property rights for our clients, we also advise on enforcement, licensing and related matters. We pride ourselves on our commercial approach combined with a user-friendly style, and we are consistently recognised by the major legal directories.

#### **Graduate applications**

For trainee patent attorneys we seek candidates with a broad based technical background. Most attorneys in the firm deal with a broad range of subject matter. For trade mark trainees we seek candidates with a background in law, science, engineering or humanities. For all trainees, good communication skills are essential, especially an excellent command of English.

#### **Professional development**

4

The firm has a commitment to training through a close working relationship between trainee and a designated partner, as well as structured in-house training supplemented by external courses and tutorials. Trainees are involved with casework from the beginning, and our high proportion of direct client work means that trainees can expect client contact from an early stage. Trainees can also expect a varied and interesting caseload. We encourage trainees to take on responsibility as soon as they are able. Once qualified, attorneys enjoy a high degree of autonomy.

We operate flexible working arrangements including remote working (although trainees are expected to attend to the offices for a majority of their time to facilitate training). •

**LOCATIONS:** London **LOCATIONS:** West Midlands and North West



**Total Employees** 204 Graduate Jobs Varies Undergraduate Jobs **Partners** 

**OPPORTUNITIES OFFERED** 

Qualified Patent Attorneys

Trainees 11



#### **EMPLOYEE NUMBERS**

**Total Employees** Graduate Jobs Undergraduate Jobs **Partners** 

**OPPORTUNITIES OFFERED** 

Qualified Patent Attorneys 8

6 Trainees

About us

WP Thompson is a long-established fullservice IP firm committed to assisting its clients build and protect revenue streams from their intellectual creativity relating to patents, trade marks, designs and copyright. The firm has modern UK offices in Cardiff, Liverpool and London. Amongst its partners are specialists in all matters of patent and trade mark protection and exploitation who, in association with its qualified and part-qualified professional staff, offer a wide range of tailored services to suit the widely varying needs of its national and international client base.

The firm provides a friendly and open culture where demanding work can be completed in an enjoyable and fun environment. There is flexible working, the level of which increases as you become established in your role.

Your development at WP Thompson

Our varied national and international client base creates an intellectually challenging environment within which to train and work and offers wide-ranging experience for our trainees from day one. Trainees are exposed to all stages of the IP life cycle, advising on

patent, trade mark and registered designs, as well as any IP-related disputes and legal and commercial requirements. In addition to the day-to-day prosecution of patent, trade mark and design applications, the team has considerable expertise in patent litigation as well as litigious matters, both in prosecuting and defending against centralised oppositions before the EPO and infringement and validity actions before the UK courts.

WP Thompson's philosophy is one of focusing on our client's needs and expectations to serve as a blueprint for the training and development of our professional staff. Our graduate recruits can find themselves forming part of our team at high-level client meetings from an early stage in their career.

#### What we are looking for

Candidates should have at least an upper second-class honours degree in a technical discipline. They should clearly exhibit an inquisitive mind, clarity of thought and expression and, equally importantly, a personality that will fit into, and complement, our friendly but productive office environments. •

Withers & Rogers is one of Europe's largest dedicated intellectual property law firms, with offices in London, Bristol, Warwick, Sheffield, Munich and Paris. Established more than 140 years ago, we remain as passionate as ever about making intellectual property work to our clients' best advantage. Today, our clients include many renowned, innovative organisations from across Europe, North America and Asia.

We believe that our patent and trade mark attorneys, support, and operations staff have a breadth of expertise and a depth of specialist sector knowledge that is second to none. Our purpose is building trusting relationships and our vision is to be an independent, responsible, sustainably profitable, and globally focused firm, known for building trusting relationships.

We operate in four principal practice groups: Electronics, Computing & Physics; Advanced Engineering; Life Sciences & Chemistry, and Trade Marks. We also have a number of specialist practice groups including Higher Education, Clean Technology, Medical Devices and Aerospace & Defence.

#### Your development

When you start your training at Withers & Rogers, from the get-go you'll be given the support and guidance you need to succeed

and pass your exams to qualify as a chartered UK and European patent attorney or a chartered trade mark attorney.

Throughout your training, you'll attend courses, lectures and tutorials to give you the very best chance of success. Our own extensive in-house tutorial programme provides regular and structured feedback to trainees as they work towards qualifying.

The main focus of your training, however, will be exposure to a wide variety of work on actual live cases. This is where you will quickly develop your 'real world' skills and understanding of the role, as well as the culture and working practices that have led to our firm's reputation and success. This includes involvement in client meetings, the marketing process, and we encourage membership of networking organisations.

#### Who can apply?

We hire graduates with a strong academic record in a relevant subject, but above all, we're looking for people who can demonstrate a passion for technology. Trainee patent attorneys will need an engineering or science related degree. All trainees need to be able to demonstrate excellent verbal and written communication skills as well as strong commercial awareness •

LOCATIONS: London, South West, West Midlands, Yorkshire & Humberside and Rest of Europe

LOCATIONS: London, North West and Wales



**Total Employees** 

**Partners** 

Qualified Patent Attorneys

Trainees

Graduate Jobs

Undergraduate Jobs

**OPPORTUNITIES OFFERED** 

Varies

Wynne-Jones IP is a vibrant, dynamic, modern and fast-paced firm with an enthusiastic, talented and highly motivated team of positive and like-minded individuals.

We are a full service firm meaning we cover patents, trade marks, designs, IP strategy, IP licensing, enforcement, IP audits and IP renewals. We work across a broad range of industries and sectors but specialise particularly in materials & nano technology, physics & electrical engineering, automotive & aviation, engineering & sciences, IT & cyber, SME & entrepreneurs, toys & games and licensing.

With offices in Gloucester, Cheltenham, Malvern, London, Cardiff and Telford we work with many exciting clients across the world that vary in size from FTSE 100 companies to the entrepreneurs and start-ups that stand at the forefront of innovation.

We are passionate about innovation and believe that our job is to enable our clients to take their ground-breaking ideas to the market and be confident that they are protected. We believe in forward thinking, quality advice and the same principles are applied within our Training Academy.

In addition to our UK offices, we are proud to part-own AIPEX BV; a pan-European IP law firm. This enables us to be able to

provide opportunities for our trainees to work on AIPEX's accounts and gain experience working on large IP portfolios. There are also opportunities for trainees to take part in exchange programmes and meet and share best practice with over 250 other trainees and qualified attorneys across Europe.

# Training and beyond Wynne-Jones IP

The Wynne-Jones Training Academy is our pioneering training body that offers structured programmes providing training for patent attorneys, trade mark attorneys and business professionals (examples include marketing, HR and other qualifications).

Our approach ensures trainees are well supported and best prepared for examinations and real-life practice. Trainee attorneys are exposed to the commercial and business environment much earlier than is traditional meaning that IP practice management skills are developed and established faster than they are traditionally.

## What we're looking for

Candidates can be from a range of disciplines and on track to receive a 2:1 or above. You will be adept at problem solving, have an eye for detail, have excellent communication skills and a proven ability to meet deadlines. •

**LOCATIONS:** London, South West and Wales

# www.ipcareers.co.uk



Find your next job in IP

# **UK REGIONS**

#### London

# South East (excluding London)

Berkshire
Buckinghamshire
East Sussex
Hampshire
Isle of Wight
Kent
Oxfordshire

Surrey West Sussex

#### South West

Bristol
Cornwall
Devon
Dorset
Gloucestershire
Somerset
Wiltshire

#### East Midlands

Leicestershire Lincolnshire Northamptonshire Nottinghamshire Derbyshire

#### West Midlands

Birmingham Warwickshire Worcestershire Staffordshire Shropshire Herefordshire

#### East Anglia Bedfordshire

Cambridgeshire Essex Hertfordshire Norfolk Suffolk

#### North West

Greater Manchester Merseyside Lancashire Cumbria Cheshire

#### Yorkshire & Humberside

West Yorkshire South Yorkshire North Yorkshire East Riding of Yorkshire

#### North East

Tyne & Wear Northumberland County Durham

#### Scotland

Wales

#### Northern Ireland



# JOB FINDER

A summary of job opportunities offered



Visit www.ipcareers.co.uk to find out who is currently recruiting



		EMPLOYE	E NUMBERS	5	OPPORTUNI	TIES OFFERED					(	OFFICE L	OCATIO	ONS BY	REGION	١				
COMPANY	Employees	Partners	Qualified Patent Attorneys	Trainees	Gradaute Jobs	Undergraduate Jobs	London	South East (excl London)	South West	West Midlands	East Midlands	East Anglia	Yorkshire & Humberside	North East	North West	Scotland	Wales	Northern Ireland	Rep of Ireland	Rest of Europe
AA THORNTON INTELLECTUAL PROPERTY LAW	63	12	11	3	Varies	-	•	-	-	-	-	-	-	-	-	-	-	-	-	•
Abel+lmray	115	18	32	12	3	-	•	-	•	_	-	-	-	-	-	-	•	-	-	•
ADAMSON JONES part of Gatelley	28	4	8	2	Varies	-	•	-	-	•	•	-	•	-	-	-	-	-	-	-
Albright IP	40	8	9	7	5	-	_	-	•	-	-	-	-	-	-	-	-	-	-	-
Appleyard Lees	158	20	27	24	Varies	-	-	-	-	-	-	•	•	•	•	-	-	-	-	-
Armstrong Teasdale	52	10	3	-	-	-	•	-	-	-	-	-	-	-	-	-	-	-	•	-
Barker Brettell Intellectual Property	140	25	28	10	3	-	-	•	-	•	-	-	-	-	-	-	-	-	-	•
BARNES	6	1	3	-	1	-	-	•	-	-	-	-	-	-	-	-	-	-	-	-
BeckGreener	41	11	13	2	2	-	•	-	-	-	-	-	-	-	-	-	-	-	-	-
boult	233	42	29	14	5	-	•	•	-	-	-	•	-	-	-	-	-	-	-	•

	ı	EMPLOYE	E NUMBERS	5	OPPORTUNI	TIES OFFERED					C	OFFICE L	OCATIO	ONS BY	REGION	ı				
COMPANY	Employees	Partners	Qualified Patent Attorneys	Trainees	Gradaute Jobs	Undergraduate Jobs	London	South East (excl London)	South West	West Midlands	East Midlands	East Anglia	Yorkshire & Humberside	North East	North West	Scotland	Wales	Northern Ireland	Rep of Ireland	Rest of Europe
BRAND  MURRAY  FULLER	18	4	7	5	2	-	•	-	-	-	-	-	-	-	-	-	-	-	-	-
CARPMAELS &RANSFORD	287	32	93	39	10	_	•	_	-	_	-	_	-	-	-	_	_	-	_	-
cleveland scott york	55	14	14	5	Varies	Varies	•	•	_	-	-	_	_	-	_	_	_	_	_	-
CMS law-tax-future	8,000	5	19	13	Varies	-	•	•	•	-	-	_	•	-	•	•	_	-	_	•
D YOUNG®CO INTELLECTUAL PROPERTY	258	41	66	19	6	14	•	•	-	-	-	-	-	-	-	-	-	-	-	•
Dehns	270	42	80	46	Varies	Varies	•	•	•	•	-	-	-	-	•	-	-	-	-	•
Dummett Copp LLP	20	4	4	2	2	-	-	-	-	-	-	•	-	-	-	-	-	-	-	-
© <sup>IP</sup>	180	35	80	15	6	5	•	_	•	-	-	_	•	-	-	_	•	_	_	•
Europäisches Patentam! European Patent Office Office europeen des brevets	6,300	_	_	_	100	_	-	_	_	_	_	_	_	_	_	_	_	_	_	•
FORRESTERS Clear direction	133	24	35	14	Varies	-	•	-	-	•	-	-	-	-	•	-	-	-	-	•

		EMPLOYE	E NUMBERS	5	OPPORTUNIT	TIES OFFERED					C	OFFICE L	.OCATIO	ONS BY	REGION	1				
COMPANY	Employees	Partners	Qualified Patent Attorneys	Trainees	Gradaute Jobs	Undergraduate Jobs	London	South East (excl London)	South West	West Midlands	East Midlands	East Anglia	Yorkshire & Humberside	North East	North West	Scotland	Wales	Northern Ireland	Rep of Ireland	Rest of Europe
FRY HEATH SPENCE <sup>™</sup> Protecting Intellectual Property Value	10	3	2	_	_	-	_	•	-	-	-	-	-	-	-	-	-	-	-	-
Intellectual Property	130	17	37	25	3	-	•	-	-	-	-	-	-	-	-	-	-	-	-	-
GRAHAM WATT CO LLP	10	1	3	-	1	-	-	•	-	-	-	-	-	-	-	-	-	-	-	_
GSK	70,000	-	64	5	2	-	•	•	_	-	-	-	-	•	•	-	-	-	-	•
/HGF	450	68	126	28	10	4	•	-	-	•	-	-	•	-	•	•	-	-	•	•
HINDLES	23	3	8	2	2	Varies	-	-	-	-	-	-	-	-	•	•	-	-	-	-
<b>OHLK</b>	212	37	60	14	Varies	-	•	-	•	-	-	-	•	-	-	•	-	-	-	•
HOFFMANN EITLE	443	47	119	32	2	-	•	_	-	-	-	-	-	-	-	-	-	-	_	•
IP	25	3	6	2	1	1	•	•	-	-	-	•	-	-	-	-	-	-	-	-
(P)CONSULT	4	_	2	_	_	-	-	_	•	-	-	_	_	-	_	_	_	_	_	-

		EMPLOYE	E NUMBERS	5	OPPORTUNI	TIES OFFERED					(	OFFICE L	OCATIO	ONS BY	REGION	1				
COMPANY	Employees	Partners	Qualified Patent Attorneys	Trainees	Gradaute Jobs	Undergraduate Jobs	London	South East (excl London)	South West	West Midlands	East Midlands	East Anglia	Yorkshire & Humberside	North East	North West	Scotland	Wales	Northern Ireland	Rep of Ireland	Rest of Europe
Intellectual Property Office	1,700	-	_	-	30	-	-	-	_	-	-	-	-	-	-	-	•	-	-	-
JA • KEMP PATENT ATTORNEYS - TRADE MARK ATTORNEYS	244	45	77	27	6	-	•	•	-	-	-	•	-	-	-	-	-	-	-	•
Keltie	125	18	28	17	5	-	•	-	•	-	-	•	-	-	-	-	-	-	•	-
Kilburn & Strode	238	36	70	37	Varies	-	•	-	-	-	-	-	-	-	-	-	-	-	-	•
<b>Q</b> LAWRIE	22	3	7	2	Varies	-	_	-	-	-	-	-	-	-	-	•	-	-	-	-
Marks&Clerk LLP	377	55	56	36	Varies	-	•	•	-	•	-	•	-	-	•	•	-	-	-	-
Mathys & Squire	226	37	38	26	5	-	•	•	-	•	-	•	-	-	•	-	-	-	-	-
MAUCHER JENKINS	147	17	15	10	2	2	•	•	-	-	-	-	-	-	-	-	-	-	-	•
Meissner Bolte	14	4	4	1	1	-	_	-	-	-	-	_	•	-	•	-	_	-	-	-
Mewburn Ellis	364	53	94	48	12	-	•	-	•	-	-	•	-	-	•	-	-	-	-	-

		EMPLOYE	E NUMBERS	5	OPPORTUNI	TIES OFFERED					C	OFFICE L	OCATIO	ONS BY	REGION	1				
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MohunAldridgeSykes Intellectual Property attorneys	5	2	-	-	-	-	_	-	-	-	-	-	•	-	-	-	-	-	-	-
Murgitroyd	440	85	81	20	Varies	-	•	-	-	-	-	-	•	•	•	•	•	•	-	-
✓ Openshaw & Co.	29	-	10	2	2	-	-	•	-	-	-	-	-	-	-	-	-	-	-	-
PWF Page White Farrer	78	19	20	8	2	-	•	-	•	-	-	-	•	-	-	-	-	-	-	•
PEARL COHEN	12	5	6	1	2	-	•	-	-	-	-	-	-	-	-	-	-	-	-	-
Potter Clarkson	244	42	56	20	5	-	•	-	-	-	•	-	-	-	-	•	-	-	-	•
REDDIE & GROSE  London   Cambridge   Munich   The Hague	181	25	50	23	10	_	•	_	-	-	-	•	-	-	-	-	-	-	-	•
% SAGITTARIUS IP	21	4	10	3	1	-	•	•	_	_	-	•	_	_	_	-	_	_	-	-
SANDERSONS Patent & Trade Mark Attorneys	11	3	3	1	1	-	_	_	_	_	_	•	_	_	_	_	_	_	_	-
Soulich	27	2	11	4	Varies	-	_	•	-	-	-	-	-	-	-	-	-	-	-	-

		EMPLOYE	E NUMBERS	5	OPPORTUNI	TIES OFFERED					C	OFFICE L	-OCATIO	ONS BY	REGION	1				
COMPANY	Employees	Partners	Qualified Patent Attorneys	Trainees	Gradaute Jobs	Undergraduate Jobs	London	South East (excl London)	South West	West Midlands	East Midlands	East Anglia	Yorkshire & Humberside	North East	North West	Scotland	Wales	Northern Ireland	Rep of Ireland	Rest of Europe
SCINTILLA	13	1	5	2	Varies	-	-	-	-	-	-	-	-	-	•	•	-	-	-	-
scr <u>ip</u> t	24	7	9	4	2	Varies	-	•	•	-	-	-	-	-	-	-	-	-	-	-
* SECERNA IP SPECIALISTS	18	2	6	7	2	1	-	-	-	-	-	-	•	•	-	-	-	-	•	-
SH&P STEVENS HEWLETT & PERKINS	40	6	2	1	-	-	-	-	•	-	-	-	-	-	-	-	-	-	-	-
<b>SLINGSBY</b> PARTNERS	52	7	19	10	3	-	•	-	-	-	-	-	-	-	-	-	-	-	-	-
STRATAGEM INTELLECTUAL PROPERTY MANAGEMENT	54	-	17	5	-	-	-	•	•	-	-	-	-	-	-	-	-	-	-	-
Sp swindell & PEARSON	45	7	9	7	Varies	-	_	-	-	•	•	-	•	•	•	-	-	-	-	-
SYMBIOSIS IP part of Gateley	10	4	5	1	Varies	-	•	-	-	-	-	-	•	•	-	•	•	-	-	-
TOMKINS	41	8	9	2	2	-	-	-	-	-	-	-1	-	-	-	-	-	-	•	-
Venner Shipley	172	29	53	19	Varies	-	•	•	-	-	-	•	-	-	-	-	-	-	-	•

		EMPLOYEE	NUMBERS	5	OPPORTUNI	TIES OFFERED					(	OFFICE L	.OCATIO	ONS BY	REGION	I				
COMPANY	Employees	Partners	Qualified Patent Attorneys	Trainees	Gradaute Jobs	Undergraduate Jobs	London	South East (excl London)	South West	West Midlands	East Midlands	East Anglia	Yorkshire & Humberside	North East	North West	Scotland	Wales	Northern Ireland	Rep of Ireland	Rest of Europe
WILLIAMS POWELL PRIEST AFFORMS + TRACE MAIL AFFORMS + LIFECTORE	15	5	8	3	-	-	•	-	-	-	-	-	-	-	-	-	-	-	-	-
WIISONGUNN PATENT & TRADE MARK ATTORNEYS	62	7	16	4	2	-	-	-	-	•	-	-	-	-	•	-	-	-	-	-
withers & rogers & Patents - Trade Marks - Designs	204	34	56	11	Varies	-	•	-	•	•	-	-	•	-	-	-	-	-	-	•
WPTHOMPSON INTELLECTUAL PROPERTY	47	6	8	6	2	-	•	-	-	-	-	-	-	-	•	-	•	-	-	-
WYNNE-JONES Own thinking	29	6	5	-	Varies	-	•	-	•	-	-	-	-	-	-	-	•	-	-	-

# **NOTES**

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